



TENNESSEE FOREST PRODUCTS BULLETIN



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Prepared Quarterly by the Forest Business Unit of the Tennessee Department of Agriculture,
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<http://tn.gov/agriculture/forestry>

***A CONDENSED REPORT ON FOREST PRODUCTS, PRICES, SPECIFICATIONS, EQUIPMENT,
UTILIZATION NEWS, ETC.***

MARKET REPORT

As summer becomes fall, new housing construction and related markets have not gained much traction over the past few months. Because of contracted demand, supplies of green and kiln dried lumber are exceeding the market's need for many species, grades and thicknesses. Many believe that it will be some time before real increases in hardwood consumption will occur.

In the meantime, sawmill operators have avoided increasing production as there have been concerns over excess supplies. There is also some downward price movement for Red Oak and White Oak. Supplies of Ash have improved over the summer. Cherry is down. Buyers continue to pursue developing supplies of green hickory for the flooring market.

After years of weak residential construction in the U.S., industry experts believe that there must be a recovery in the next several months. Export markets have been solid most of the year, and suppliers anticipate global markets will reengage before the end of 2011. With higher supplies and greater competition for orders, prices are slipping for species, grades that are oversupplied. But many contacts strongly believe the circumstance could turn from overages to shortages before next spring.

Of course, accurately predicting future log and lumber supply is impossible, due to the many variables of business, including weather conditions this winter and availability of cash borrowing. However, sawmill capacity remains in place to meet an uptick in usage.

Have a good autumn!

Delivered Forest Product Prices in Tennessee

October – December, 2011

Product	Specifications**	Prices	Region
Cedar Logs	Length-6' to 12' and min DIB 4" at small end	\$55.00/ton (also \$370/MBF Cedar 2/3 Rule) Market poor.	II
Crossties	7" X 9" X 8' 6" 7" X 8" X 8' 6" 6" X 8" X 8' 6"	<u>Oak</u> <u>Mixed Hdwd</u> Grade 5: \$22.50 \$22.50 Grade 4: \$16 \$16 Grade 3: \$13 \$13 Need ties.	II & III
Hickory Handle Logs	Each mill will have their own requirements. Better/different than Hickory sawlogs on page 4.	Grade 1: \$380/MBF Doyle Grade 2: \$232/MBF Doyle Grade 3: \$150/MBF Doyle Need some logs.	I, II & III
White Oak Stave Logs	White Oak-Length: 8 ½' min and add on 2' increments (allow 1 knot per 3' of length", and min. DIB 12" at small end)	Grade 1: \$750/MBF Doyle Grade 2: \$600/MBF Doyle Grade 3: \$500/MBF Doyle Need some logs.	I, II & III
Paulownia Logs	Min. length 8' and Min. DIB 8" at small end (Must be slow grown – prefer 8-10 growth rings per inch); season Oct- April	\$1,000.00 to \$3,000.00/MBF Doyle (Depending on grade) Market poor, buying quality logs.	I, II III
Pine Pulpwood	Pine: Diameter, length, and species may vary with purchasing company. Consult firm first before cutting	\$25/ton or \$58.85/cord \$26/ton or \$69.55/cord (5350 lbs./ cord) (Gatewood Price)	II & III

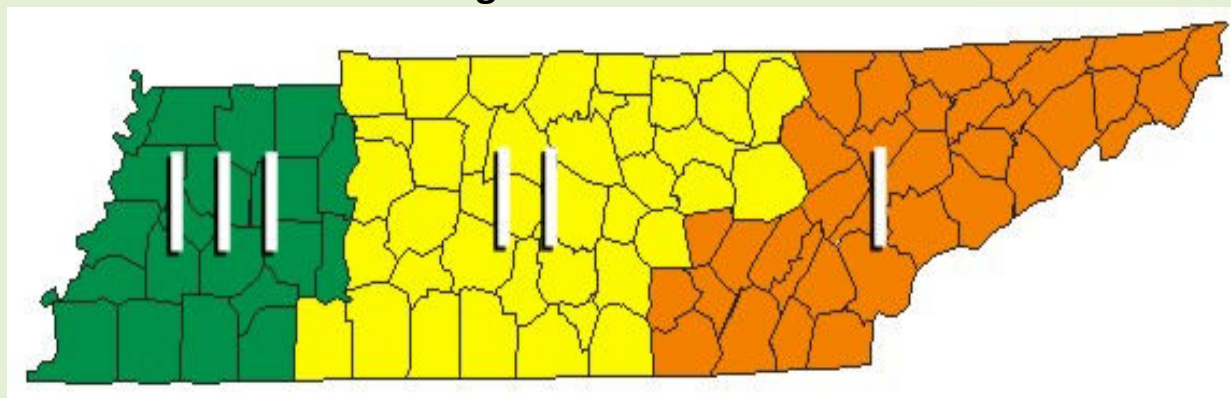
Hardwood Pulpwood	Hardwood: Diameter, length, and species may vary with purchasing company. Consult firm first before cutting	\$26/ton or \$84.10/cord \$26.50/ton or \$76.85/cord (5800 lbs. cord Gatewood Price)	I II & III
Softwood Logs	Length: 8'-16' and min DIB 6" at small end	SY Pine: \$125/MBF Doyle White Pine: \$200/MBF Doyle Hemlock: \$175/MBF Doyle SY Pine CNS: \$25/ton SY Pine Sawlog: \$35/ton Market very poor.	I & II
Veneer Logs	Prime logs only (specifications vary with buyer). Season: Oct to April	Red Oak: \$600-\$900/MBF Doyle White Oak: \$600-\$1,200/MBF Doyle Walnut and Cherry: \$1,000-\$3,000+/MBF Doyle	I, II & III

*Information is taken from a survey of randomly selected wood-using industries in Tennessee

**Specifications vary with industries

***All prices are regional averages and are delivered prices per MBF Doyle unless otherwise indicated. They are subject to change and will vary locally. ("+" indicates an increase since our last bulletin; "-" indicates a decrease)

Regions of Tennessee



Hardwood Sawlogs*

Species	Region I	Region II	Region III
Red Oak	Grade 1: \$555- Grade 2: \$383- Grade 3: \$232-	Grade 1: \$554- Grade 2: \$381+ Grade 3: \$250	Grade 1: \$517- Grade 2: \$376- Grade 3: \$294+
White Oak	Grade 1: \$708- Grade 2: \$451- Grade 3: \$257-	Grade 1: \$638- Grade 2: \$444+ Grade 3: \$195-	Grade 1: \$567- Grade 2: \$393- Grade 3: \$298
Ash	Grade 1: \$420- Grade 2: \$301- Grade 3: \$194+	Grade 1: \$475- Grade 2: \$319- Grade 3: \$231-	Grade 1: \$422+ Grade 2: \$290+ Grade 3: \$225+
Yellow Poplar	Grade 1: \$327- Grade 2: \$229- Grade 3: \$160	Grade 1: \$349- Grade 2: \$249- Grade 3: \$200	Grade 1: \$295- Grade 2: \$238- Grade 3: \$205
Walnut	Grade 1: \$925- Grade 2: \$631+ Grade 3: \$408+	Grade 1: \$1375 Grade 2: \$525- Grade 3: \$269-	Grade 1: \$850- Grade 2: \$367- Grade 3: \$283+
Cherry	Grade 1: \$613- Grade 2: \$400- Grade 3: \$228+	Grade 1: \$463- Grade 2: \$250- Grade 3: \$184-	Grade 1: \$700 Grade 2: \$392+ Grade 3: \$242+
Hard Maple	Grade 1: \$545- Grade 2: \$366- Grade 3: \$221+	Grade 1: \$542- Grade 2: \$363- Grade 3: \$244-	Grade 1: \$0* Grade 2: \$192- Grade 3: \$150-
Hickory	Grade 1: \$313- Grade 2: \$275- Grade 3: \$192+	Grade 1: \$396+ Grade 2: \$238- Grade 3: \$194-	Grade 1: \$0* Grade 2: \$200- Grade 3: \$150-
Miscellaneous Hardwoods	Average: \$135-	Average: \$88-	Average: \$140-

**Specifications: (Length: 8'-16'; and Min. DIB 8 " at small end) Delivered Price
Prices quoted are per thousand board feet (MBF) Doyle Rule delivered to mill*



Wanted to Buy:

Loblolly or shortleaf pine for utility poles: 36 foot to 76 foot in length (length is determined by diameter). Roadside pricing. Call Doug Curry, Bell Timber for specifications and details. 715-418-9333.

For Sale:

- ❖ SCHAEFER ENTERPRISES OF WOLF LAKE, INC –Rely on our experience, established in 1967. Used Parts Shipped Daily for Log Skidders, Crawlers, Loader Backhoes, Excavators, Wheel Loaders and Skid Steers. We have many reconditioned engines and transmissions that are Dyno-Tested. Rebuilt winches, final drives and used tires. If we do not have a part – we can locate it for you on one of our three nationwide parts locators. Contact a parts professional at: (618) 833-5498 or (800) 626-6046. We are located at 4535 State Route 3 North, Wolf Lake, IL 62998. Check out our inventory at – www.sewlparts.com or you may send email requests to parts@sewlparts.com.

Generators and Sawmill related Equipment:

AZBILL SAWMILL CO., INC buys generators and sawmill related equipment. Contact Kenny Azbill, Azbill Sawmill, 481 Rock Milam Road, Cedar Grove, TN 38321; 731-614-8402.

- Power Unit 3306 Cat Turbo 300 hp Diesel (\$5,000)
- Cat Gen Set D343 Diesel 250kw (\$12,500)
- Waukesha Gen Set 800kw Diesel (\$50,000)
- Cat Gen Set 3306 Diesel 100kw (\$6,500)
- 55kw V8 International Natural Gas Gen Set (\$4,500)
- 50kw 6 cyc Hechles Gen Set (\$3,500)
- Cat D346 400kw Gen Set Diesel (\$18,000)
- 1710 Cummings 450kw Gen Set Diesel (\$18,500)

All units are standby take outs with very low hours anywhere from 100 hours to 1000 original hours.

- 1998 grapple Tiger Cat 630 skidder strong (\$35,000)
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- Shruman 3 saw grade edger 100hp (\$20,000)
- Shruman 24' outfeed new (\$10,000)
- McDonald linebar infeed & outfeed with linear positioned with silver tech set works (\$12,000)
- A23 Yates flooring machine with enough parts to completely rebuild again (\$15,000)
- Weing 23E 5 head molder new (\$40,000)
- 1987 235bz Cat track loader with 50' boom and grapple high rise cab (\$45,000).
- 3 head block Salem carriage with Silver Tech setworks with 270 Tryone feedworks (\$30,000)
- Corley 10 inch bottom arbor gang edger with 300 hp motor (\$10,000).

The Tennessee Forest Products Bulletin welcomes those items that you are looking to buy or sell in The Trading Post. Contact Debra Dawson: Debra.Dawson@tn.gov; 615-837-5540; 615-837-5003 (Fax) with your submissions.