



LEADERSHIP QUOTES

The boss drives people; the leader coaches them. The boss depends on authority; the leader on good will. The boss inspires fear; the leader inspires enthusiasm. The boss says "I"; The leader says "WE". The boss fixes the blame for the breakdown; the leader fixes the breakdown. The boss says, "GO"; the leader says lets, "GO!"

-- *H. Gordon Selfridge*

Leaders aren't born, they are made. And they are made just like anything else, through hard work. And that's the price we'll have to pay to achieve that goal, or any goal.

-- *Vince Lombardi*

A boss creates fear, a leader confidence.

A boss fixes blame, a leader corrects mistakes.

A boss knows all, a leader asks questions.

A boss makes work drudgery, a leader makes it interesting.

A boss is interested in himself or herself, a leader is interested in the group.

-- *Russell H. Ewing*

The key to successful leadership today is influence, not authority.

-- *Kenneth Blanchard*

People ask the difference between a leader and a boss. The leader works in the open, and the boss in covert. The leader leads, and the boss drives.

-- *Theodore Roosevelt*

A leader is best

When people barely know he exists,

When his work is done, his aim fulfilled,

They will say:

We did it ourselves.

-- *Lao-Tzu*

A leader takes people where they want to go. A great leader takes people where they don't necessarily want to go, but ought to be.

-- *Rosalynn Carter*

One of the true tests of leadership is the ability to recognize a problem before it becomes an emergency.

-- *Arnold Glasow*



I am personally convinced that one person can be a change catalyst, a "transformer" in any situation, any organization. Such an individual is yeast that can leaven an entire loaf. It requires vision, initiative, patience, respect, persistence, courage, and faith to be a transforming leader.

-- Stephen R. Covey

Good leaders make people feel that they're at the very heart of things, not at the periphery. Everyone feels that he or she makes a difference to the success of the organization. When that happens people feel centered and that gives their work meaning.

-- Warren Bennis

Do not follow where the path may lead. Go instead where there is no path and leave a trail.

-- Muriel Strode

The best leaders are clear. They continually light the way, and in the process, let each person know that what they do makes a difference.

-- Source Unknown

The challenge of leadership is to be strong, but not rude; be kind, but not weak; be bold, but not bully; be thoughtful, but not lazy; be humble, but not timid; be proud, but not arrogant; have humor, but without folly.

-- Jim Rohn

The best executive is the one who has sense enough to pick good men to do what he wants done, and self-restraint enough to keep from meddling with them while they do it.

-- Theodore Roosevelt

Effective leadership is not about making speeches or being liked; leadership is defined by results not attributes.

-- Peter Drucker

It is the responsibility of leadership to provide opportunity, and the responsibility of individuals to contribute.

-- Bill Pollard

A man who wants to lead the orchestra must turn his back on the crowd.

-- James Crook



Leaders come in many forms, with many styles and diverse qualities. There are quiet leaders and leaders one can hear in the next county. Some find strength in eloquence, some in judgment, some in courage.

-- John W. Gardner

The leaders I met, whatever walk of life they were from, whatever institutions they were presiding over, always referred back to the same failure something that happened to them that was personally difficult, even traumatic, something that made them feel that desperate sense of hitting bottom--as something they thought was almost a necessity. It's as if at that moment the iron entered their soul; that moment created the resilience that leaders need.

-- Warren Bennis

Pull the string, and it will follow wherever you wish. Push it, and it will go nowhere at all.

-- Dwight D. Eisenhower

Leaders must be close enough to relate to others, but far enough ahead to motivate them.

-- John Maxwell

A leader's role is to raise people's aspirations for what they can become and to release their energies so they will try to get there.

-- David Gergen

Leadership is getting someone to do what they don't want to do, to achieve what they want to achieve.

-- Tom Landry

Leadership is the art of getting someone else to do something you want done because he wants to do it.

-- Dwight D. Eisenhower

Outstanding leaders go out of their way to boost the self-esteem of their personnel. If people believe in themselves, it's amazing what they can accomplish.

-- Sam Walton



A true leader has the confidence to stand alone, the courage to make tough decisions, and the compassion to listen to the needs of others. He does not set out to be a leader, but becomes one by the quality of his actions and the integrity of his intent.

-- Anonymous

The ultimate leader is one who is willing to develop people to the point that they eventually surpass him or her in knowledge and ability.

-- Fred A. Manske, Jr.

You manage things; you lead people.

-- Rear Admiral Grace Murray Hopper

A leader knows what's best to do; a manager knows merely how best to do it.

-- Ken Adelman

The first task of a leader is to keep hope alive.

-- Joe Batten

Leadership is the wise use of power. Power is the capacity to translate intention into reality and sustain it.

-- Warren Bennis

Tell a person they are brave and you help them become so.

-- Thomas Carlyle

The man who follows a crowd will never be followed by a crowd.

-- R. S. Donnell

We are reformers in the spring and summer, but in autumn we stand by the old. Reformers in the morning, and conservers at night.

-- Ralph Waldo Emerson

If I advance, follow me! If I retreat, kill me! If I die, avenge me!

-- Francois De La Rochefoucauld

I have three precious things which I hold fast and prize. The first is gentleness; the second is frugality; the third is humility, which keeps me from putting myself before others. Be gentle



and you can be bold; be frugal and you can be liberal; avoid putting yourself before others
and you can become a leader among men.

-- Lao-Tzu

I'm their leader, I've got to follow them.

-- Alexandre Ledru-Rollin

The speed of the leader determines the rate of the pack.

-- Wayne Lukas

It is very comforting to believe that leaders who do terrible things are, in fact, mad. That way, all we have to do is make sure we don't put psychotics in high places and we've got the problem solved.

-- Thomas Wolfe

A leader is one who knows the way, goes the way and shows the way.

-- John C. Maxwell

Leadership must be established from the top down.

-- Sam Nunn

An army of deer would be more formidable commanded by a lion, than a an army of lions commanded by a stag.

-- Proverb

Those that rule must hear and be deaf, must see and be blind.

-- German Proverb

Leadership is the activity of influencing people to cooperate towards some goal which they come to find desirable and which motivates them over the long haul.

-- Orway Tead

Outstanding leaders appeal to the hearts of their followers -- not their minds.

-- Source Unknown