

TN 2010 Homeowners Market Share

<u>Group Code</u>	<u>Cocode</u>	<u>Company Name</u>	<u>2010 Premiums</u>	<u>2010 Market Share</u>
176	25143	State Farm Fire & Cas Co	\$376,111,419	27.1%
694	15245	Tennessee Farmers Mut Ins Co	\$265,613,272	19.2%
8	17230	Allstate Prop & Cas Ins Co	\$54,366,391	3.9%
8	19232	Allstate Ins Co	\$44,945,522	3.2%
3548	19070	Standard Fire Ins Co	\$41,825,648	3.0%
3548	36145	Travelers Personal Security Ins Co	\$38,265,595	2.8%
8	19240	Allstate Ind Co	\$33,149,526	2.4%
280	18988	Auto Owners Ins Co	\$28,885,897	2.1%
111	23035	Liberty Mut Fire Ins Co	\$28,383,763	2.0%
200	25941	United Serv Automobile Assn	\$27,807,392	2.0%
212	21687	Mid Century Ins Co	\$25,843,631	1.9%
140	37877	Nationwide Prop & Cas Ins Co	\$25,816,716	1.9%
140	23779	Nationwide Mut Fire Ins Co	\$24,937,288	1.8%
111	24740	Safeco Ins Co Of Amer	\$20,257,365	1.5%
175	25127	State Auto Prop & Cas Ins Co	\$19,668,490	1.4%
200	25968	USAA Cas Ins Co	\$16,663,633	1.2%
213	26271	Erie Ins Exch	\$16,633,574	1.2%
241	26298	Metropolitan Prop & Cas Ins Co	\$16,174,039	1.2%
123	23388	Shelter Mut Ins Co	\$15,950,747	1.2%
212	11185	Foremost Ins Co Grand Rapids MI	\$12,936,538	0.9%
212	21652	Farmers Ins Exch	\$11,199,869	0.8%
111	22659	Indiana Ins Co	\$10,709,801	0.8%
408	28401	American Natl Prop & Cas Co	\$10,451,610	0.8%
244	10677	Cincinnati Ins Co	\$10,398,768	0.8%
38	10052	Chubb Natl Ins Co	\$8,401,387	0.6%
267	40118	Trustgard Ins Co	\$8,259,041	0.6%
111	42404	Liberty Ins Corp	\$7,670,265	0.6%
19	10111	American Bankers Ins Co Of FL	\$7,392,754	0.5%
361	23450	American Family Home Ins Co	\$6,498,991	0.5%
88	22306	Massachusetts Bay Ins Co	\$6,414,116	0.5%
36	20230	Central Mut Ins Co	\$5,820,931	0.4%
267	14060	Grange Mut Cas Co	\$5,831,347	0.4%
91	34690	Property & Cas Ins Co Of Hartford	\$5,768,379	0.4%
732	15474	National Lloyds Ins Co	\$5,677,041	0.4%
501	13927	Homesite Ins Co Of The Midwest	\$5,657,910	0.4%
241	40649	Economy Premier Assur Co	\$5,664,515	0.4%
88	36064	Hanover Amer Ins Co	\$4,887,185	0.4%
271	14990	Pennsylvania Natl Mut Cas Ins Co	\$4,865,450	0.4%
50	20966	Cotton States Mut Ins Co	\$4,571,237	0.3%
761	21881	National Surety Corp	\$4,537,885	0.3%
	30651	Farmers Mut Of TN	\$4,160,387	0.3%
361	38652	American Modern Select Ins Co	\$3,935,895	0.3%
5	18791	Alfa Alliance Ins Corp	\$3,791,912	0.3%
140	42587	Depositors Ins Co	\$3,480,760	0.3%
626	18279	Bankers Standard Ins Co	\$3,436,489	0.2%
28	19976	Amica Mut Ins Co	\$3,383,892	0.2%
361	23469	American Modern Home Ins Co	\$3,375,157	0.2%
228	24120	Westfield Natl Ins Co	\$3,079,069	0.2%
3548	19062	Automobile Ins Co Of Hartford CT	\$2,870,911	0.2%
91	30104	Hartford Underwriters Ins Co	\$2,839,488	0.2%

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303	15032	Guideone Mut Ins Co	\$2,800,090	0.2%
	16047	Southern Pioneer Prop & Cas Ins Co	\$2,635,708	0.2%
8	15130	Encompass Ind Co	\$2,577,441	0.2%
200	18600	USAA Gen Ind Co	\$2,494,036	0.2%
761	21865	Associated Ind Corp	\$2,455,107	0.2%
12	19402	Chartis Prop Cas Co	\$2,360,447	0.2%
311	14788	NGM Ins Co	\$2,272,797	0.2%
35	20184	National Mut Ins Co	\$2,197,349	0.2%
8	10071	Encompass Ins Co Of Amer	\$2,059,457	0.1%
212	11800	Foremost Prop & Cas Ins Co	\$2,004,974	0.1%
111	24732	General Ins Co Of Amer	\$1,910,041	0.1%
300	22683	Teachers Ins Co	\$1,912,215	0.1%
38	20346	Pacific Ind Co	\$1,917,093	0.1%
200	21253	Garrison Prop & Cas Ins Co	\$1,917,785	0.1%
250	26867	Southern Ins Co Of VA	\$1,850,144	0.1%
313	33898	Aegis Security Ins Co	\$1,822,096	0.1%
215	16063	Unitrin Auto & Home Ins Co	\$1,796,946	0.1%
3548	25666	Travelers Ind Co Of Amer	\$1,785,435	0.1%
169	24988	Sentry Ins A Mut Co	\$1,781,864	0.1%
3548	36137	Travelers Commercial Ins Co	\$1,746,301	0.1%
91	11000	Sentinel Ins Co Ltd	\$1,712,905	0.1%
361	41998	American Southern Home Ins Co	\$1,589,414	0.1%
140	19100	Amco Ins Co	\$1,571,599	0.1%
316	12114	National Security Fire & Cas Co	\$1,485,116	0.1%
38	20281	Federal Ins Co	\$1,406,176	0.1%
228	24112	Westfield Ins Co	\$1,266,144	0.1%
	14184	Acuity A Mut Ins Co	\$1,107,263	0.1%
88	22292	Hanover Ins Co	\$1,029,523	0.1%
4	29068	IDS Prop Cas Ins Co	\$1,013,808	0.1%
212	21326	Empire Fire & Marine Ins Co	\$995,682	0.1%
215	31968	Merastar Ins Co	\$958,774	0.1%
242	19259	Selective Ins Co Of SC	\$948,212	0.1%
33	20117	California Cas Ind Exch	\$903,447	0.1%
408	39942	American Natl Gen Ins Co	\$887,364	0.1%
	12610	Southern Trust Ins Co	\$890,030	0.1%
761	21873	Firemans Fund Ins Co	\$872,215	0.1%
	41459	Armed Forces Ins Exch	\$873,710	0.1%
796	27740	North Pointe Ins Co	\$855,789	0.1%
761	21849	American Automobile Ins Co	\$843,976	0.1%
111	44393	West Amer Ins Co	\$829,450	0.1%
411	19941	American Commerce Ins Co	\$821,082	0.1%
4703	29149	Kentucky Natl Ins Co	\$794,873	0.1%
303	42331	Guideone Amer Ins Co	\$743,477	0.1%
140	41297	Scottsdale Ins Co	\$715,178	0.1%
300	22578	Horace Mann Ins Co	\$705,561	0.1%
50	20982	Country Cas Ins Co	\$664,838	0.0%
19	42978	American Security Ins Co	\$614,920	0.0%
70	37710	First Amer Prop & Cas Ins Co	\$483,519	0.0%
12	19437	Lexington Ins Co	\$465,044	0.0%
140	42579	Allied Prop & Cas Ins Co	\$388,382	0.0%

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670	25180	Fidelity Natl Ins Co	\$378,068	0.0%
175	25135	State Automobile Mut Ins Co	\$355,305	0.0%
4576	26654	Great Northwest Ins Co	\$345,455	0.0%
38	12777	Chubb Ind Ins Co	\$348,028	0.0%
1281	24813	Balboa Ins Co	\$349,773	0.0%
201	25984	Graphic Arts Mut Ins Co	\$338,705	0.0%
201	25976	Utica Mut Ins Co	\$300,470	0.0%
91	37478	Hartford Ins Co Of The Midwest	\$287,504	0.0%
62	21423	Union Ins Co Of Providence	\$289,137	0.0%
19	42986	Standard Guar Ins Co	\$282,883	0.0%
111	24066	American Fire & Cas Co	\$243,608	0.0%
111	24724	First Natl Ins Co Of Amer	\$256,557	0.0%
250	14958	Peninsula Ins Co	\$229,181	0.0%
38	20397	Vigilant Ins Co	\$240,334	0.0%
19	19615	American Reliable Ins Co	\$202,224	0.0%
91	22357	Hartford Accident & Ind Co	\$198,044	0.0%
91	29459	Twin City Fire Ins Co Co	\$200,603	0.0%
	21261	Electric Ins Co	\$178,287	0.0%
111	24074	Ohio Cas Ins Co	\$160,904	0.0%
62	21407	Emcasco Ins Co	\$162,850	0.0%
228	19992	American Select Ins Co	\$152,982	0.0%
761	21857	American Ins Co	\$153,648	0.0%
35	16764	Miami Mut Ins Co	\$121,764	0.0%
62	21415	Employers Mut Cas Co	\$107,944	0.0%
775	13714	Pharmacists Mut Ins Co	\$113,464	0.0%
303	14559	Guideone Specialty Mut Ins Co	\$117,050	0.0%
3497	11853	Ranchers & Farmers Ins Co	\$93,639	0.0%
201	12475	Republic Franklin Ins Co	\$96,692	0.0%
3416	26620	AXIS Surplus Ins Co	\$98,748	0.0%
91	19682	Hartford Fire In Co	\$103,475	0.0%
12	10932	Chartis Select Ins Co	\$63,866	0.0%
796	37257	Praetorian Ins Co	\$69,958	0.0%
212	39306	Fidelity & Deposit Co Of MD	\$70,822	0.0%
761	39640	Firemans Fund Ins Co Of OH	\$48,846	0.0%
	18767	Church Mut Ins Co	\$43,297	0.0%
447	14141	Harford Mut Ins Co	\$46,295	0.0%
3362	12825	First Acceptance Ins Co of TN Inc	\$31,901	0.0%
50	20974	Shield Ins Co	\$7,477	0.0%
91	29424	Hartford Cas Ins Co	\$11,178	0.0%
253	14168	Harleysville Mut Ins Co	\$12,838	0.0%
140	11991	National Cas Co	\$18,067	0.0%
361	35912	American Western Home Ins Co	\$1,114	0.0%
19	40428	Voyager Ind Ins Co	\$4,660	0.0%
785	28932	Markel Amer Ins Co	\$6,923	0.0%
SMWP-DSSSPL			\$1,386,948,253	