

COMPANY	MARKET SHARE	RATE CHANGE	RATE CHANGE	RATE CHANGE	RATE CHANGE
	2011	2009	2010	2011	2012
ALLSTATE INS. CO.	2.68%	NO CHANGE	NO CHANGE	NO CHANGE	
Effective Date	#6	==	==	==	
ALLSTATE PROPERTY & CASUALTY INS. CO.	3.62%	5.6%	-3.9%	4.0%	6.9%
Effective Date	#3	3/26/2009	7/8/2010	6/16/2011	3/29/2012
AUTO-OWNERS INS. CO.	1.02%	NO CHANGE	NO CHANGE	1.0%	4.5%
Effective Date	#21	==	==	1/13/2011	1/13/2012
DIRECT INS. CO.	1.67%	0.0%	2.0%	2.8%	2.8%
Effective Date	#13	6/26/2009	2/28/2010	5/20/2011	2/4/2012
ERIE INS. EXCHANGE	0.96%	4.4%	2.9%	2.8%	
Effective Date	#22	6/1/2009	10/1/2010	10/1/2011	
GEICO GENERAL INS. CO. (BERKSHIRE HATHAWAY)	3.23%	0.0%	-0.9%	2.8%	
Effective Date	#4	7/27/2009	11/29/2010	11/29/2011	
GEICO INDEMNITY CO. (BERKSHIRE HATHAWAY)	1.51%	4.0%	2.0%	0.0%	
Effective Date	#15	7/27/2009	11/29/2010	11/29/2011	
GOVERNMENT EMPLOYEES INS. CO. (BERKSHIRE HATHAWAY)	1.24%	0.0%	-0.9%	2.8%	
Effective Date	#20	7/27/2009	11/29/2010	11/29/2011	
INSURANCE SERVICE OFFICE	22.40%	5.1%	-4.2%	-0.5%	3.8%

Effective Date		1/1/2009	7/1/2010	7/1/2010	7/1/2012
LIBERTY MUTUAL FIRE INS. CO.	1.39%	NO CHANGE	6.0%	7.3%	
Effective Date	#16	==	9/28/2010	9/28/2011	
MOUNTAIN LAUREL ASSURANCE CO. (PROGRESSIVE)	2.08%	-5.0%	-3.9%	-3.8%	
Effective Date	#9	1/1/2009	2/24/2010	10/19/2011	
NATIONWIDE MUTUAL INS.	1.99%	4.7%	1.0%	1.0%	1.7%
Effective Date	#10	11/23/2009	11/23/2010	11/23/2011	5/23/2012
NATIONWIDE PROPERTY & CASUALTY INS. CO.	1.36%	3.9%	1.0%	1.0%	3.9%
Effective Date	#17	5/23/2009	11/23/2010	11/23/2011	5/23/2012
PROGRESSIVE HAWAII INS. CO. (PROGRESSIVE)	2.63%	-4.6%	-1.2%	-3.65%	
Effective Date	#7	1/1/2009	1/20/2010	11/23/2011	
SAFECO INS. CO. OF ILL. (LIBERTY)	1.88%	NO CHANGE	3.6%	1.9%	
Effective Date	#11	==	10/28/2010	10/22/2011	
SHELTER GENERAL INS. CO.	1.29%	NO CHANGE	5.00%	5.1%	
Effective Date	#19	==	9/23/2010	11/10/2011	
STATE FARM FIRE & CASUALTY	1.72%	-1.0%	1.7%	3.3%	3.6%
Effective Date	#12	2/23/2009	2/22/2010	9/19/2011	5/16/2012

STATE FARM MUTUAL AUTO	21.95%	-0.5%	0.8%	3.3%	3.6%
Effective Date	#1	2/23/2009	2/22/2010	9/19/2011	5/16/2012
TENN FARMERS MUTUAL	19.52%	0.05%	2.0%	1.96%	
Effective Date	#2	6/1/2009	4/1/2010	1/1/2011	
TRAVELERS PERSONAL SECURITY INS CO.	2.75%	0.04%	3.0%	5.15%	
Effective Date	#5	8/23/2009	7/9/2010	12/23/2011	
UNITED SERVICES AUTO ASSOCIATION	2.32%	NO CHANGE	NO CHANGE	NO CHANGE	
Effective Date	#8	==	==	==	
USAA CASUALTY INS. CO.	1.34%	NO CHANGE	NO CHANGE	NO CHANGE	5.0%
Effective Date	#18	==	==	==	5/17/2012

**Cumulative
Market Share
Excluding ISO**

79.80%

== NO FILING FOR YEAR