

TN 2010 Private Passenger Market Share

<u>Group Cod</u>	<u>Cocode</u>	<u>Company Name</u>	<u>2010 Premiums</u>	<u>2010 Market Share</u>
176	25178	State Farm Mut Auto Ins Co	\$614,376,264	21.90%
694	15245	Tennessee Farmers Mut Ins Co	\$537,623,744	19.20%
8	17230	Allstate Prop & Cas Ins Co	\$101,681,093	3.60%
31	35882	Geico Gen Ins Co	\$89,389,561	3.20%
8	19232	Allstate Ins Co	\$83,040,385	3.00%
155	10067	Progressive HI Ins Corp	\$69,658,205	2.50%
3548	36145	Travelers Personal Security Ins Co	\$67,260,362	2.40%
140	23787	Nationwide Mut Ins Co	\$66,616,834	2.40%
200	25941	United Serv Automobile Assn	\$64,341,985	2.30%
111	39012	Safeco Ins Co Of IL	\$58,703,876	2.10%
155	44180	Mountain Laurel Assur Co	\$53,511,167	1.90%
1213	37220	Direct Ins Co	\$50,691,044	1.80%
176	25143	State Farm Fire & Cas Co	\$46,674,976	1.70%
31	22055	Geico Ind Co	\$42,735,667	1.50%
111	23035	Liberty Mut Fire Ins Co	\$39,399,450	1.40%
140	37877	Nationwide Prop & Cas Ins Co	\$38,009,626	1.40%
212	21652	Farmers Ins Exch	\$37,285,020	1.30%
200	25968	USAA Cas Ins Co	\$36,836,497	1.30%
31	22063	Government Employees Ins Co	\$36,002,146	1.30%
123	23361	Shelter Gen Ins Co	\$35,593,736	1.30%
280	18988	Auto Owners Ins Co	\$26,933,101	1.00%
213	26271	Erie Ins Exch	\$23,958,836	0.90%
3638	22906	Permanent Gen Assur Corp Of OH	\$23,542,945	0.80%
175	23353	Meridian Security Ins Co	\$21,357,009	0.80%
267	40118	Trustgard Ins Co	\$20,674,889	0.70%
88	10212	Allmerica Fin Alliance Ins Co	\$17,273,668	0.60%
111	33588	First Liberty Ins Corp	\$16,993,803	0.60%
241	40169	Metropolitan Cas Ins Co	\$16,605,006	0.60%
408	28401	American Natl Prop & Cas Co	\$14,911,384	0.50%
111	22659	Indiana Ins Co	\$13,580,870	0.50%
175	25127	State Auto Prop & Cas Ins Co	\$13,356,173	0.50%
8	19240	Allstate Ind Co	\$12,773,703	0.50%
212	21687	Mid Century Ins Co	\$12,536,089	0.40%
123	31550	Haulers Ins Co Inc	\$11,197,910	0.40%
3362	12825	First Acceptance Ins Co of TN Inc	\$10,866,651	0.40%
200	18600	USAA Gen Ind Co	\$10,753,312	0.40%
	10204	Consumers Ins Usa Inc	\$10,624,644	0.40%
212	25089	Coast Natl Ins Co	\$10,618,685	0.40%
5	12188	Alfa Vision Ins Corp	\$10,386,377	0.40%
	25405	Safe Auto Ins Co	\$10,019,236	0.40%
140	10105	Victoria Select Ins Co	\$9,956,788	0.40%
244	10677	Cincinnati Ins Co	\$9,848,034	0.40%
267	14060	Grange Mut Cas Co	\$9,593,508	0.30%
3638	37648	Permanent Gen Assur Corp	\$9,358,415	0.30%
91	37478	Hartford Ins Co Of The Midwest	\$9,336,744	0.30%
241	34339	Metropolitan Grp Prop & Cas Ins Co	\$8,400,377	0.30%
1129	25712	Esurance Ins Co	\$8,196,324	0.30%
271	14990	Pennsylvania Natl Mut Cas Ins Co	\$8,097,084	0.30%
3548	36137	Travelers Commercial Ins Co	\$7,640,445	0.30%
91	34690	Property & Cas Ins Co Of Hartford	\$7,579,684	0.30%

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140	42587	Depositors Ins Co	\$7,077,588	0.30%
200	21253	Garrison Prop & Cas Ins Co	\$6,865,799	0.20%
140	23760	Nationwide Gen Ins Co	\$6,640,724	0.20%
36	20230	Central Mut Ins Co	\$6,447,191	0.20%
28	19976	Amica Mut Ins Co	\$6,353,274	0.20%
5	18791	Alfa Alliance Ins Corp	\$6,280,269	0.20%
169	13137	Viking Ins Co Of WI	\$5,848,412	0.20%
3678	39098	Omni Ins Co	\$5,805,724	0.20%
212	34789	21st Century Centennial Ins Co	\$5,624,870	0.20%
241	40649	Economy Premier Assur Co	\$5,615,486	0.20%
3548	19070	Standard Fire Ins Co	\$5,594,877	0.20%
91	30104	Hartford Underwriters Ins Co	\$5,437,791	0.20%
35	20184	National Mut Ins Co	\$5,379,522	0.20%
50	20966	Cotton States Mut Ins Co	\$5,344,342	0.20%
3495	11738	Infinity Auto Ins Co	\$5,336,880	0.20%
3478	19530	State Auto Natl Ins Co	\$5,133,571	0.20%
	10223	Preferred Auto Ins Co Inc	\$4,254,445	0.20%
	14184	Acuity A Mut Ins Co	\$4,199,776	0.20%
3548	36161	Travelers Prop Cas Ins Co	\$4,026,287	0.10%
	25704	Pride National Ins Co	\$3,973,697	0.10%
3548	25623	Phoenix Ins Co	\$3,963,582	0.10%
2538	11044	GMAC Ins Co Online Inc	\$3,637,625	0.10%
2538	42447	National Gen Assur Co	\$3,576,201	0.10%
250	26867	Southern Ins Co Of VA	\$3,253,043	0.10%
761	21873	Firemans Fund Ins Co	\$3,184,154	0.10%
33	20117	California Cas Ind Exch	\$3,157,227	0.10%
228	24120	Westfield Natl Ins Co	\$2,964,070	0.10%
215	31968	Merastar Ins Co	\$2,904,320	0.10%
91	19682	Hartford Fire In Co	\$2,787,311	0.10%
212	12963	21st Century Ins Co	\$2,785,217	0.10%
17	10051	Lyndon Southern Ins Co	\$2,728,330	0.10%
8	15130	Encompass Ind Co	\$2,689,950	0.10%
867	40460	Sagamore Ins Co	\$2,653,622	0.10%
300	22683	Teachers Ins Co	\$2,567,681	0.10%
311	40231	Old Dominion Ins Co	\$2,548,244	0.10%
19	10111	American Bankers Ins Co Of FL	\$2,541,819	0.10%
140	28223	Nationwide Agribusiness Ins Co	\$2,500,845	0.10%
123	23388	Shelter Mut Ins Co	\$2,476,005	0.10%
212	20796	21st Century Premier Ins Co	\$2,452,017	0.10%
38	10052	Chubb Natl Ins Co	\$2,362,325	0.10%
411	19941	American Commerce Ins Co	\$2,332,475	0.10%
215	16063	Unitrin Auto & Home Ins Co	\$2,325,000	0.10%
300	22756	Horace Mann Prop & Cas Ins Co	\$2,271,339	0.10%
4	29068	IDS Prop Cas Ins Co	\$2,181,525	0.10%
228	24112	Westfield Ins Co	\$2,113,989	0.10%
303	42331	Guideone Amer Ins Co	\$2,003,857	0.10%
212	36404	21st Century Cas Co	\$1,928,341	0.10%
626	18279	Bankers Standard Ins Co	\$1,830,788	0.10%
169	24988	Sentry Ins A Mut Co	\$1,747,511	0.10%
212	11185	Foremost Ins Co Grand Rapids MI	\$1,682,037	0.10%

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8	10071	Encompass Ins Co Of Amer	\$1,679,915	0.10%
	32387	Star Cas Ins Co	\$1,598,897	0.10%
242	19259	Selective Ins Co Of SC	\$1,550,226	0.10%
4703	29149	Kentucky Natl Ins Co	\$1,515,530	0.10%
140	10723	Nationwide Assur Co	\$1,466,947	0.10%
91	11000	Sentinel Ins Co Ltd	\$1,443,801	0.10%
	12610	Southern Trust Ins Co	\$1,414,232	0.10%
31	41491	Geico Cas Co	\$1,403,936	0.10%
408	39942	American Natl Gen Ins Co	\$1,399,744	0.10%
140	23779	Nationwide Mut Fire Ins Co	\$1,351,231	0.00%
50	20974	Shield Ins Co	\$1,319,616	0.00%
213	26263	Erie Ins Co	\$1,256,353	0.00%
3548	28188	Travco Ins Co	\$1,248,481	0.00%
5	11004	Alfa Specialty Ins Corp	\$1,217,776	0.00%
361	23469	American Modern Home Ins Co	\$1,104,620	0.00%
303	42803	Guideone Elite Ins Co	\$1,100,405	0.00%
169	21164	Dairyland Ins Co	\$1,058,488	0.00%
311	14788	NGM Ins Co	\$933,103	0.00%
35	16764	Miami Mut Ins Co	\$909,727	0.00%
3548	25615	Charter Oak Fire Ins Co	\$903,924	0.00%
91	29424	Hartford Cas Ins Co	\$885,094	0.00%
267	10322	Grange Ind Ins Co	\$873,873	0.00%
1129	30210	Esurance Prop & Cas Ins Co	\$864,578	0.00%
12	19402	Chartis Prop Cas Co	\$817,613	0.00%
677	18058	Philadelphia Ind Ins Co	\$770,789	0.00%
140	42579	Allied Prop & Cas Ins Co	\$726,757	0.00%
241	26298	Metropolitan Prop & Cas Ins Co	\$718,490	0.00%
3548	25658	Travelers Ind Co	\$715,882	0.00%
111	44393	West Amer Ins Co	\$682,651	0.00%
62	21423	Union Ins Co Of Providence	\$675,034	0.00%
38	20346	Pacific Ind Co	\$659,763	0.00%
3495	12599	Infinity Standard Ins Co	\$646,580	0.00%
2538	38660	MIC Gen Ins Corp	\$640,632	0.00%
1326	22454	Mendakota Ins Co	\$640,625	0.00%
201	12475	Republic Franklin Ins Co	\$632,162	0.00%
19	42978	American Security Ins Co	\$621,645	0.00%
62	21407	Emcasco Ins Co	\$598,375	0.00%
84	32620	National Interstate Ins Co	\$595,828	0.00%
140	42889	Victoria Fire & Cas Co	\$591,486	0.00%
111	42404	Liberty Ins Corp	\$570,665	0.00%
50	20982	Country Cas Ins Co	\$494,316	0.00%
303	15032	Guideone Mut Ins Co	\$471,677	0.00%
4576	26654	Great Northwest Ins Co	\$459,305	0.00%
3548	27998	Travelers Home & Marine Ins Co	\$450,982	0.00%
175	25135	State Automobile Mut Ins Co	\$449,218	0.00%
3548	36170	Travelers Cas Co Of CT	\$426,013	0.00%
91	29459	Twin City Fire Ins Co Co	\$413,292	0.00%
1129	37915	Essentia Ins Co	\$391,701	0.00%
3548	25666	Travelers Ind Co Of Amer	\$388,846	0.00%
91	22357	Hartford Accident & Ind Co	\$386,114	0.00%

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38	12777	Chubb Ind Ins Co	\$384,136	0.00%
19	19615	American Reliable Ins Co	\$382,987	0.00%
38	20281	Federal Ins Co	\$368,792	0.00%
361	38652	American Modern Select Ins Co	\$365,664	0.00%
201	25984	Graphic Arts Mut Ins Co	\$344,340	0.00%
311	29939	Main St Amer Assur Co	\$318,723	0.00%
	21261	Electric Ins Co	\$275,904	0.00%
3495	38873	Infinity Security Ins Co	\$262,750	0.00%
361	23450	American Family Home Ins Co	\$260,857	0.00%
62	21415	Employers Mut Cas Co	\$254,368	0.00%
300	22578	Horace Mann Ins Co	\$241,424	0.00%
785	28932	Markel Amer Ins Co	\$224,135	0.00%
3495	21792	Infinity Cas Ins Co	\$223,477	0.00%
140	19100	Amco Ins Co	\$221,776	0.00%
212	11800	Foremost Prop & Cas Ins Co	\$204,587	0.00%
88	22306	Massachusetts Bay Ins Co	\$177,298	0.00%
241	39950	Metropolitan Gen Ins Co	\$175,095	0.00%
38	20397	Vigilant Ins Co	\$166,784	0.00%
88	36064	Hanover Amer Ins Co	\$165,445	0.00%
84	26344	Great Amer Assur Co	\$152,168	0.00%
3495	22268	Infinity Ins Co	\$146,232	0.00%
775	13714	Pharmacists Mut Ins Co	\$145,734	0.00%
2538	27930	Integon Cas Ins Co	\$132,828	0.00%
215	26050	Response Worldwide Ins Co	\$124,005	0.00%
316	12114	National Security Fire & Cas Co	\$118,717	0.00%
228	19992	American Select Ins Co	\$91,573	0.00%
111	24066	American Fire & Cas Co	\$83,685	0.00%
1326	33650	Mendota Ins Co	\$77,962	0.00%
88	22292	Hanover Ins Co	\$71,604	0.00%
2538	23728	National Gen Ins Co	\$65,656	0.00%
661	12157	Companion Prop & Cas Ins Co	\$57,351	0.00%
2538	12130	New South Ins Co	\$55,833	0.00%
3478	34037	Hallmark Ins Co	\$54,589	0.00%
12	19410	Commerce & Industry Ins Co	\$49,475	0.00%
12	19445	National Union Fire Ins Co Of Pitts	\$49,021	0.00%
212	41513	Foremost Signature Ins Co	\$48,884	0.00%
303	14559	Guideone Specialty Mut Ins Co	\$45,632	0.00%
111	24074	Ohio Cas Ins Co	\$35,360	0.00%
2898	37850	Pacific Specialty Ins Co	\$31,152	0.00%
761	21881	National Surety Corp	\$20,394	0.00%
201	25976	Utica Mut Ins Co	\$19,055	0.00%
2538	29742	Integon Natl Ins Co	\$18,449	0.00%
111	24740	Safeco Ins Co Of Amer	\$14,200	0.00%
253	14168	Harleysville Mut Ins Co	\$11,342	0.00%
670	25180	Fidelity Natl Ins Co	\$8,334	0.00%
1281	24821	Meritplan Ins Co	\$4,259	0.00%
1281	24813	Balboa Ins Co	\$3,244	0.00%
12	23841	New Hampshire Ins Co	\$2,916	0.00%
313	33898	Aegis Security Ins Co	\$2,135	0.00%
	27502	Western Gen Ins Co	\$1,515	0.00%

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111	24082	Ohio Security Ins Co	\$1,442	0.00%
626	22667	Ace Amer Ins Co	\$1,047	0.00%
3495	20260	Infinity Select Ins Co	\$38	0.00%
SMWP-DSSSPL			\$2,806,695,618	