

Board for Licensing Contractors 500 James Robertson Parkway Nashville, TN 37243 Tel: 615-741-8307 Fax: 615-532-2868 License Status: http://www.verify.tn.gov/ Website:

https://www.tn.gov/commerce/reg boards.html

# Save Time and Renew Online!

#### http://core.tn.gov/

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- Answer renewal questions online (notary not needed)
- Attach scanned financial statement and insurance
- Fee may be paid online by credit/debit card
- Renewals received online take less time to process; paper renewals received by mail, please allow up to 30 days for processing.

License #, Zip Code and "Indv/Org#" is needed to register for an online account and this is located on the "Notice of Renewal" sent by mail, however, you may request at: Email: Contractors Home Improvement@tn gov

Email: <u>Contractors.Home-Improvement@tn.gov</u>

FOR OFFICE USE ONLY					
PROF:	1801- Contractor				
XACT:	<u> 2010 – Renewal</u>				
LICENSE ID#					
ENTITY #					
PAID \$					

### **Contractor's License Renewal**

FEES P	AYABLE TO: "ST	ATE OF TENNESSEE"			DO NO	T USE THIS FORM FOR T	HE FOLLOWING:	
Renewal Fee\$200.00Monthly Late Fee*\$20.00					<ul> <li>Licens</li> </ul>	ement • Qualifying Agent se Revision (Class / Limit / ge of Ownership		
		pired over 12 months and new application process.			<i>o to <u>"Licensee/Applicant Resources"</u> on our website's</i> orms and Downloads" for further information.			
1.	CONTACT & L	ICENSE INFORMATION	A	DDRESS CHANGE:	□No	□ <sup>*</sup> Yes – Make changes b	elow or online	
CONT	RACTOR'S LIC	ENSE ID# <u>000</u>	EXPIRA	ATION:/	_/	_ C RETIRED (Reins	state to Active)	
NAME	AS LICENSED	:						
*ADD	RESS:							
		FAX: ()						
MONE	ETARY LIMIT: <b>\$</b>			Financial Statement m Must be "Reviewed" fr		hed and support limit! lless, monetary limit is \$3,000,0	000 or less.	
*Attach		ed)  Partne atus from Tennessee Secretary of AGENT (QA): List individua	State (SOS)	for Corporations/LLC's	available at		erce/FilingSearch.aspx	
	Qualifying Agent'	s Name	- <u>T</u> i	tle		XXX-XX SSN (List last 4 digits of SS#	%	
	Qualifying Agent'	s Name	- <u> </u>	itle		XXX-XX SSN (List last 4 digits of SS#	%	
4.	LIST OWNER	S / OFFICERS / PARTNER	RS/MEM	BERS 🗌 - Sam	e as abov	e	<u>Ownership</u>	
	Name of Owne	r/Officer/Member/Partner	- Ti	tle		XXX-XX SSN (List last 4 digits of SS# for	,	
	Name of Owne	r/Officer/Member/Partner	- Ti	tle		XXX-XX- SSN (List last 4 digits of SS# for	ridentification purposes)	
	Name of Owne	r/Officer/Member/Partner	- <u>-</u> Ti	tle		XXX-XX SSN (List last 4 digits of SS# for		
	Name of Owne	r/Officer/Member/Partner	- <u> </u>	tle		XXX-XX SSN (List last 4 digits of SS# for	· identification purposes)	

5.	<b>ENVIRONMENTAL CONTRACTORS:</b> Compliance with Rule 0680-0116, Specialty/Environmental (2), keep abreast of all applicable state and federal requirements. In addition, the Board much me notified within 10 days of any citation lodged against it or						
	your employees. Applies to "Environmental Specia	2					
	Not Applicable Yes – In Compliance No –	Not in compliance	(Must provide disclosure wi	th explanation)			
6.	INSURANCE REQUIREMENTS: Must attach company does not get matched to pending renewa must include COI with their renewal application and	als due to the volu	ime received daily for up	dates and can			
6A.	Workers' Compensation (WC) – Must attach ON	IE of the followi	ng UNLESS EXEMPT fr	om WC cover	age:		
	WC Certificate of Insurance – <u>Attached</u>	with Certificate I	Holder listed as "Tennes	see Board for L	Licensing Contractors"		
	Owners/officers are registered for an example.	xemption as a "C	onstruction Services Pro	vider"- <u>Attache</u>	ed copy of registration(s).		
	Exempt (Handyman Exemption) due to				ooes Not Hire Subcontractors g Agent is a majority owner		
	An employer and their employee(s) must be covered Labor & Workforce Development at: <u>https://www.tn</u> An employer (owners/officers) has the option to reg Tennessee Secretary of State WC Exemption Regi	n.gov/workforce/in gister themselves	juries-at-work/employer for an exemption as a "	s/employers/wł	ho-must-carry-insurance.html		
6B.	General Liability - Must attach Certificate of Ins	surance (COI) in	the Board's required for	ormat and cov	<u>verage</u>		
	General Liability COI <u>attached</u> in	۱ the Board's f	ormat as follows:				
	Minimum Coverage based on moneta \$500,000 minimum coverage; and \$1 The "Certificate Holder" must be listed	,500,001 to Unlin	nited = \$1,000,000 minir	num coverage.			
	General Liability COI not attached	<u>ed</u> or in correc	t format, license can	not be renev	wed		
https://\	re information relative to insurance, go to: <a href="http://www.tn.gov/content/dam/tn/commerce/documents/regime">www.tn.gov/content/dam/tn/commerce/documents/regime</a>	gboards/contract	ors/forms/ContInsurance	Info 001.pdf			
7.	DISCLOSURES - CONVICTIONS / DISCIPLI						
	qualifying agents or officers on license of any felon governmental agency; or an unresolved complaint a license or on a past renewal, you will <u>not</u> be requ renewed. However, failure to disclose is grounds f	matter with the E uired to attach co	Board. If you have <u>disclo</u> urt documents. Disclosu	<u>esed earlier</u> at t are does not pre	he time of originally obtaining		
7A.			Attachm		Disclosed Previously		
7B.	Judgment/Discipline/Complaints:  No  Ye	s – Date	Attachm	ent Included	Disclosed Previously		
8.	FINANCIAL STATEMENT: Must attach current st	tatement in the exa	ct name and mode of opera	ation as licensed.	. (See pages 3 – 4)		
	Self-Prepared or Compiled Financial Statement						
	□ Reviewed or Audited Financial Statement from a	a properly license	d CPA is <u>attached</u> (Requ	ired if monetary	limit is \$3,000,001 – Unlimited)		
9.	PLEASE COMPLETE, SIGN AND NOTARIZI	F (attach proof o	f insurance financial sta	tement and fee	) (c		
	This is to certify, I am an owner/officer or authoriz following: •All information, statement responses a correct to the best of my knowledge •The required law and attached to fulfill renewal requirements • license to be renewed •Pursuant to TCA §62-6-1 include, but are not limited to, any untrue statem Board's website for changes in the statute, rules statement, and active corporate/LLC entity wil through new application process to reinstate completing retirement application.	zed to renew lice and attachments d workers' compe •The attached fir 118, grounds for hents or pursuant s and regulation II not be renew	nse and that all owners, including financial stat insation and general liab nancial statement must formal action by the Bi t TCA §56-1-313, discip s. <b>Renewals submitte</b> ed; license will remain	officers/partner ement(s) for the bility insurance support the m bard after a not line from anot ed without re- n expired. Af	rs/members are aware of the ne licensed entity is true and is maintained as required by nonetary limit in order for the otice of hearing and charges ther state agency •Check the <b>quired insurance, financial</b> fter 12 months, must apply		
КХ							
×=	(OWNER/OFFICER/PARTNER/MEMBER SIGNATURE)	(T	ITLE)	□ FEIN≉	# or □ SS# (last 4 digits)		
Affirme	d, subscribed and witnessed before me this(Da	day of		20			
	(Da	( <b>y</b> )	(Month)	(Year)			
<b>س</b> X					A		
	(NOTARY PUBLIC SIGNATURE)	(COMMISSION E	EXPIRATION DATE)	Notari	y seal		

F		STATEMENT - CONTRACTOR'S BALANCE SHEET License #:	000		
1. L	icense Name:				
	Mode of Operation:   Image: Sole Proprietor   Image: Corporation   Image: LLC   Image: Partnership				
	•				
3. [	Date of Stateme		Dollars	Only	
	CORRENT A		Donars	Only	
		Cash on hand and in the Bank Accounts Receivable (Within 1 year)			
		Trade			
		Other: (Itemize)			
		Costs in excess of billings on uncompleted contracts			
		Marketable Securities, Stocks, and Bonds			
		Inventories- Materials or Houses Built or Developed Lots for Sale			
		Retirement Plans (IRA; 401K; Profit Sharing) [Generally Only for Personal Financials]			
		Cash Surrender Value of Life Insurance (Not Face Value) [May be required to supply documentation]			
		Prepaid Expenses (Insurance, Taxes, Interest, Rents, Other)			
		Other: (Itemize)			
Α	Total Curre	nt Assets			
	NON-CURR	ENT ASSETS	•		
		Accounts Receivable (amounts not due within 1 year)			
		Related Party / Inter-Company Receivables			
		Employee Receivables			
		Long Term Investments			
		Land			
		Depreciable Assets			
		Buildings			
		Equipment & Tools			
		Vehicles			
		Other: (Itemize)			
_		Current Assets			
В	Total Asset				
	CURRENT	LIABILITIES			
		Credit Cards (Balance)			
		Accounts Payable (Amount Due Within 1 Year)			
		Accrued Salaries and Wages			
		Billings in excess of costs (uncompleted contracts)			
		Equipment Encumbrances (Amount Due Within 1 year)			
Real Estate Encumbrances (Amount Due Within 1 year)					
		Line of Credit (Balance)			
•	TALO	Other: (Itemize)			
С		nt Liabilities			
	LONG TERM				
		Accounts Payable (Amount Due After 1 Year)			
	Equipment Encumbrances (Amount Due After 1 year)				
	Real Estate Encumbrances (Amount Due After 1 year)				
Stockholder / Related Party/ Inter-Company Payable					
		Other: (Itemize)			
D	Total Liabil				
Е	Net Worth	(Total Assets minus Total Liabilities = Net Worth)( $B - D$ )			
	Total Liabil	ities and Net Worth			
For	<b>mula:</b> Working	g Capital: A – C = \$; Net Worth: B – D = \$; <i>Same as "E"</i>			

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### **Financial Statement Resource**

In order to renew, licensee must provide a current financial statement in the exact name as licensed with assets and liabilities (current and long term) of the licensed entity (company holding the license; should not contain <u>personal</u> assets or liabilities. Line of Credit in the Board's format may be used to supplement working capital or may provide a personal guaranty to supplement both working capital and net worth.

- Self-prepared financial statement (may use page 3) for those with a monetary limit up to \$3,000,000.
- Reviewed or Audited financial statement by an actively licensed CPA is required if your monetary limit is over \$3,000,001 to Unlimited.
  - CPA Financial Statement must be on GAAP basis; OCBOA financials are not accepted. The Reviewed Financial Statement must contain a signed report page, balance sheet and full disclosure notes. Current financial statement should not be older than 12 months (unless written notification of year-end statement delay and must provide most current reviewed or audited financial statement available with written explanation).
  - If your company is a **subsidiary of another company** and the **parent company** is providing their financial statement, an indemnity, such as a Guaranty Agreement or Bond in the Board's format is required.
    - Supplemental financial statements, such as personal, may be provided with a Guaranty Agreement to supplement both Working Capital and Net Worth; Line of Credit in Board's format may supplement Working Capital, only.
    - More information and Line of Credit forms are at:
    - https://www.tn.gov/content/dam/tn/commerce/documents/regboards/contractors/forms/ContBLC-GuarantyAgreementPolicy.pdf

#### **Monetary Limit Calculation**

- 10 times the lesser of total Working Capital and total Net Worth.
  - Working Capital = Total Current Assets minus Total Current Liabilities
    - Net Worth = Total Assets minus Total Liabilities
      - Example: Monetary limit of \$1,000,000 Must show both Working Capital and Net Worth of at least \$100,000
      - Unlimited Requires a minimum of \$300,000 in both Working Capital and Net Worth

### **GUIDE TO CLASSIFYING ASSETS AND LIABILITIES**

**<u>CURRENT ASSETS</u>** are cash and those assets that are reasonably expected to be realized in cash or sold or consumed **within one year** or within a business's normal operating cycle if it is longer. Generally, current assets include the following:

- Cash and cash equivalents available for current operations
- Marketable securities representing the investment of cash available for current operations, including investments in debt and equity securities classified as trading securities.
- Costs in excess of billings
- Inventories (to include materials and/or houses built for sale). Also, developed lots for sale. Raw, undeveloped land is not a current asset.
- Retirement Plans, specifically an IRA, 401K and Profit Sharing, will be allowed at 50% (Personal IRA's not allowed on Company Financial Statement)
- Cash surrender value of Life Insurance policies (Not face value of life insurance); <u>must attach proof</u> with personal statements, if not prepared by a CPA, if this amount impacts the working capital more than 50%
- Trade accounts receivable, notes and other receivables that are expected to be collected within one year
- > Prepaid expenses such as insurance, interest, rents, taxes, etc.

The following are **not** current assets since they generally are not expected to be converted into cash within one year:

- Related party or owners receivables (not allowed as a current asset)
- Cash restricted for special purposes (Restricted cash may be classified as a current asset if it is considered to offset maturing debt that has been properly classified as a current liability, however.)
- Long term investments
- > Receivables not expected to be collected within one year
- Land and other natural resources
- > Depreciable assets (buildings, equipment, tools, etc.)
- > Prepayments or deferred charges that will not be charged to operations within one year
- \*Notes receivables from stockholders (related parties)

\*Related Party Receivables (owner, stockholder, etc.) – may only be accepted as a current asset if the related party submits a guaranty agreement and a financial statement which shows they have the ability to pay the receivable within a year.

<u>CURRENT LIABILITIES</u> are obligations whose liquidation is reasonably expected to require (a) the use of current assets or (b) the creation of the other current liabilities. Generally, current liabilities include the following:

Line of Credit balances and credit card balances

- Payables for materials and supplies
- > Amounts collected before goods or services are delivered (billings in excess of costs)
- > Accruals for wages, salaries, commissions, rents, royalties, and taxes
- > Other obligations, including portions of long-term obligations, expected to be liquidated within one year\*

Current liabilities <u>do not include</u> long term notes, bonds and obligations that will not be paid out of current assets. If listing a long term liability you should classify the portion of the liability that is <u>due within one year</u> as a current liability. If no current portion of the liability is listed, then our auditor may only use a percentage of the liability to be classified as current for the purpose of determining the working capital.

## CONTRACTOR'S LICENSE RENEWAL CHECK-LIST

#### **Online**

Save Time, Renew Online! https://www.tn.gov/commerce/online-licensing-notice.html

**1. License #, Zip Code and "Indiv/Org"** number is needed to register for an online account and this is available on the notice to renew or you may request it by email to: <u>Contractors.Home-Improvement@tn.gov</u> or call (615) 741-8307.

2. Fee - \$200 - Pay with credit or debit card or e-check; complete online renewal form (no notary required)

**3.** Scan and Attach - Certificates of Insurance (COI) and Financial Statement (F/S) and Corporate/LLC Status. May use page three (3) of paper renewal or own F/S format. Licensees with a limit of \$3,000,001 or more must attach their Reviewed CPA financial statement. More instructions available on "Section 2-Contractor Renewal & Retirement" at:

https://www.tn.gov/commerce/regboards/contractors/licensee-applicant-resources/forms-and-downloads.html

**4.** License Certificate - May print from online license account once issued and will also receive in the mail. Check status at <a href="http://www.verify.tn.gov/">http://www.verify.tn.gov/</a>

### **Renew by Mail**

#### 1.\_\_\_\_\_FEES AND MAILING (Allow 7 to 10 Business Days for Mail Delivery)

- ◆Renewal Fee: \$200 for a two (2) year period (do not send cash)
- ◆Late Fees: \$20 per month (up to 12 months) (beginning the day after expiration date)
- •Expired 12 months or more; cannot renew and must complete new application for reinstatement.
- ◆Mail to Board's mailing address as listed on page one (1) (state mail may take 7-10 days)
- ▲Include change of address on page one (1) or use "Online Licensing System" above
- Renewals processed in order of receipt; please allow up to 30 days for processing; or use the
  - "Online Licensing System" for quicker service.

#### 2. CONTRACTOR'S QUESTIONS AND AFFIDAVIT (See pages 1 & 2)

- Answer questions on page 1 and 2; renewal must be <u>signed</u>, <u>dated</u> and <u>notarized</u> with a visible Notary seal (online renewal attestation does <u>not</u> require a notary)
  - ◆Corporations and LLC's Ensure active status with the Secretary of State. Confirm at:
    - http://tnbear.tn.gov/Ecommerce/FilingSearch.aspx (attach a copy showing "Active")
- ← Changes, such as ownership or mode of operation, see "Forms & Downloads" on website

#### 3.\_\_\_\_\_ATTACH A CURRENT FINANCIAL STATEMENT (F/S) (See page 3)

- →Monetary Limit is \$3,000,000 or less May use page 3 or your own self-prepared Balance Sheet
- ← Financial Statement must be in the exact name as licensed
- →Financial statement should have a date which includes the **month, day, and year.**
- ◆If utilizing more than 50% of life insurance's cash value, must supply documentation.
- Guaranty Agreement or Indemnity attached by entities using a parent or personal company F/S
- A Financial Statement is required for all renewals except "Spec Builder" licenses
  - (Spec licensee's certificate will state "Spec Builder" and not "Contractor" with \$350,000 limit)

## \_ ♦Monetary Limit is over \$3,000,001 to Unlimited, must attach a "Reviewed" Financial

- Statement (an Audit is also acceptable, but not required) with the following:
  - ✓ Accountant's report, opinion letter, balance sheet, and notes to financial statement (helpful to have the CPA's State Accountancy License ID# included)
  - ✓ If the corporate "year-end" does not coincide with license expiration and older than 12 months (not current), then include a copy of prior year's F/S statement with a letter requesting to utilize until current is available with an approximate date.

5.\_\_\_\_\_ATTACH PROOF OF INSURANCE (GL AND WC) (Do <u>not</u> rely on insurance company's sent copy due to volume received) **General Liability (GL)** - Attach a "Certificate of Insurance" (COI) to the renewal

→Workers' Compensation (WC) - Attach a "Certificate of Insurance" (COI) or attach proof of registration for exemption as a "Construction Services Provider" (CSP), unless claiming "Handyman" exemption.

### 6.\_\_\_\_ATTACHMENTS CHECKLIST

- Financial Statement; \_\_\_\_\_
   Corporate/LLC Active Status (Corporations & LLCs);
- → WC COI or CSP Exemption;

\_\_\_\_ Disclosures (if applicable)

To place a license in Retirement (inactive status), go to:

https://www.tn.gov/content/dam/tn/commerce/documents/regboards/contractors/forms/ContLicenseRETIREMENT.pdf