## **ANNUAL STATEMENT**

# OF THE

# AMERIGROUP Tennessee, Inc.

of

Nashville

in the state of

Tennessee

÷

TO THE

**Insurance Department** 

OF THE STATE OF

Tennessee

For the Year Ending December 31, 2008

2008

2008



### **Representation Concerning Matters Pertaining to Examination of Statutory Actuarial Items**

To: Reden & Anders

AMERIGROUP Tennessee, Inc. FROM:

In connection with your examination of the unpaid claim liability to be included in the statutory annual statement of AMERIGROUP Tennessee, Inc. (Company) as of December 31, 2008, I represent that to the best of my knowledge and belief:

- 1. All information which would affect the actuarial items examined has been given to you;
- 2. Basic records, listings, summaries and other information furnished to you, and underlying the calculation of the actuarial items identified below, are accurate and complete; and
- 3. No methods or procedures employed by the Company, now or in the past, would preclude the accurate determination of the actuarial items examined.
- 4. At-risk providers are in a financial position to meet all liabilities under any incentive contracts with payers.

I understand that you have relied on these items to perform your analysis and have not audited the accuracy or completeness of these items.

With respect to assets and liabilities of AMERIGROUP Tennessee, Inc. as of December 31, 2008, I represent that to the best of my knowledge and belief, the statutory statement, together with related exhibits, schedules and explanation therein contained, annexed or referred to, is a complete and fair statement of all the assets and liabilities and the condition of affairs of the Company as of December 31, 2008.

Signed Kathlen Tottle	Signed Mugaune Rooms
Name <u>Kathleen Tottle</u>	Name <u>Margaret Roomsburg</u>
Title SVP, Corporate Actuarial	Title SVP and Chief Accounting Officer
Date <u>2/23/09</u>	Date <u>2/23/09</u>
Address 4425 Corporation Lane, VA 23462	Address 4425 Corporation Lane, VA 23462
Phone Number <u>757-321-3557</u>	Phone Number <u>757-473-2721</u>
4425 CORPORATION LANE • VIRGINIA BEACH, VIRGINIA 234	462 • 757-490-6900 • WWW.AMERIGROUPCORP.COM

### AMERIGROUP Tennessee, Inc. STATEMENT OF ACTUARIAL OPINION – 2008

I, John C. Lloyd, a member of the American Academy of Actuaries, am a Principal with the firm of Ingenix Consulting, which has been retained by AMERIGROUP Tennessee, Inc. (Company) to render this opinion. I meet the Academy qualification standards for rendering the opinion and am familiar with the valuation requirements applicable to life and health insurance companies.

I have examined the actuarial assumptions and actuarial methods used in determining reserves and related actuarial items listed below, as shown in the annual statement of the Company, as prepared for filing with state regulatory officials for year 2008. Tabulated below are those reserves and related actuarial items.

Claims unpaid (less \$ reinsurance ceded) (Page 3, Line1)	\$ 75,084,654
Accrued medical incentive pool and bonus payments (Page 3, Line 2)	\$ 0
Unpaid claims adjustment expenses (Page 3, Line 3)	\$ 1,899,953
Aggregate health policy reserves (Page 3, Line 4)	\$ 0
Aggregate health claim reserves (Page 3, Line 7)	\$ 0

In forming my opinion on the reserves above, I relied upon data prepared by Margaret Roomsburg, Chief Accounting Officer, as certified in the attached statements. I evaluated that data for reasonableness and consistency. In other respects, my examination included review of the actuarial assumptions and actuarial methods used and tests of the calculations I considered necessary.

My review covered the effect on reserves of incentive contracts with service providers and potential provider insolvencies. My review included consideration of the potential impact on reserves of contractual arrangements between the Company and service providers. Based on that review and the opinion provided by the Company regarding the separate amounts included to cover potential performance default by at-risk providers, I believe the amounts shown above appropriately recognize the financial impact of contracts between service providers and the Company and the financial strength of at-risk providers.

In my opinion the reserves and related actuarial values concerning the statement items identified above:

- (a) Are computed in accordance with presently accepted actuarial standards consistently applied and are fairly stated, in accordance with sound actuarial principles;
- (b) Are based on actuarial assumptions that produce reserves at least as great as those called for in any contract provision as to reserve basis and method, and are in accordance with all other contract provisions;
- (c) Meet the requirements of the Insurance Law and regulation of the state of Tennessee; and are at least as great as the minimum aggregate amounts required by the state in which this statement is filed;

ingenixconsulting.com

#### AMERIGROUP Tennessee, Inc. STATEMENT OF ACTUARIAL OPINION - 2008 (Continued)

- (d) Make a good and sufficient provision for all unpaid claims and other actuarial liabilities of the organization under the terms of its contracts and agreements;
- (e) Are computed on the basis of assumptions consistent with those used in computing the corresponding items in the annual statement of the preceding year-end; and
- (f) Include provision for all actuarial reserves and related statement items which ought to be established.

The reserves and related items, when considered in light of the assets held by the company with respect to such reserves and related actuarial items including, but not limited to, the investment earnings on the assets, and the considerations anticipated to be received and retained under the policies and contracts, make adequate provision, according to presently accepted actuarial standards of practice, for the anticipated cash flows required by the contractual obligations and related expenses of the company.

The Underwriting and Investment Exhibit – Part 2B was prepared consistent with "Section 3.6, *Follow-Up Studies*" contained in Actuarial Standard of Practice No. 5, <u>Incurred Health and</u> <u>Disability Claims</u> which was adopted by the Actuarial Standards Board in December 2000 (Effective May 1, 2001).

The actuarial methods, considerations and analyses used in forming my opinion conform to the appropriate Standards of Practice as promulgated by the Actuarial Standards Board, which standards form the basis of this statement of opinion.

This opinion is updated quarterly as required by statute. To the best of my knowledge, there have been no material changes from the applicable date of the annual statement to the date of the rendering of this opinion which should be considered in reviewing this opinion.

The impact of the unanticipated events subsequent to the date of this opinion is beyond the scope of this opinion.

ah C Lleye

John C. Lloyd / / / Principal, Ingenix Consulting – Atlanta Fellow, Society of Actuaries Member, American Academy of Actuaries

February 19, 2009

Ingenix Consulting 2170 Satellite Blvd, Suite 150 Atlanta, GA 30097 (678) 417-4906

ingenixconsulting.com



.

For the Year Ending December 31, 2008

OF THE CONDITION AND AFFAIRS OF THE

# **AMERIGROUP** Tennessee. Inc.

NAIC Group Code			AIC Company Code	12941	Employer's ID Number	20-4776597
		<sup>p</sup> eriod)		an Dart of Falme	Ta	
Organized under the Laws of	Tennessee United States of A	······································	State of Domicile	or Port of Entry		inessee
Country of Domicile	United States of A		<u> </u>			
Licensed as business type:	Life, Accident & Health[ ] Dental Service Corporation[ ] Other[ ]	Property/Casua Vision Service ( Is HMO Federa		Health Mai	/ledical & Dental Service or In intenance Organization[X]	demnity[ ]
Incorporated/Crganized	04/26/20	06	Commence	ed Business	04/01/200	7
Statutory Home Office	22 Century Bou (Street and		ı		Nashville, TN 37214 (City or Town, State and Zip Coo	(e)
Main Administrative Office			4425 Corporat			
	Virginia Beach, VA		(Street and N	lumber)	(757)473-2721	
Mail Address	(City or Town, State and Zip Co 4425 Corpo				(Area Code) (Telephone Nur Virginia Beach, VA 23462	,
Primary Location of Bocks an	(Street and Num		4425.0	prporation Lane	(City or Town, State and Zip Coo	
Finally cocation of books an				t and Number)		
	Virginia Beach, VA 23462 (City or Town, State and Zip Co				(757)473-2721 (Area Code) (Tellephone Nur	nber)
Internet V.'ebsite Address		rigroupcorp.com				,
Statutory Statement Contact		Mary Roomsburg			(757)473-2721	
	mroomsb@amerigroupcorp.o	(Name) com			(Area Code)(Telephone Number)( (757)557-6742	Extension)
	(E-Mail Address)	0			(Fax Number)	
		Name	FFICERS Title			
	William Michae Stanley Nichola Richard Scott V James	rock King Georg∋ Runyon I Anthony Scarbrough Forrest Baldwin Is Joseph Pace, II I Charles Zoretic Jayne Anglin Ward Truess .int Shields	President/CEO Vice President/CMO Vice President/COO Vice President/Secreta Vice President/Asst Se Vice President/Asst St Vice President/Asst Tr Vice President/Asst Tr	ecretary ecretary rer easurer		
			THERS			
	William Gardner Wood, M.D., Vice Linda Kaye Whitley-Taylor, Vice F	Presicent		rgaret Mary Rooms	sburg, Vice President	
			S OR TRUSTEE	s		
	Charles Brian Ship Nicholas Joseph F	p		Alvin Brock	King	
State of Virg County of Virginia	inia Beach ss					
were the absolute property of the s contained, annexed or referred to, i deductions therefrom for the period m ay differ; or, (2) that state rules of Furthermore, the scope of this atte:	being duly sworn, each depose and say tha a d reporting entity, free and clear from any is a full and true statement of all the assets i ended, and have been completed in accorr regulations require differences in reporting station by the described officers also include itement. The electronic filling may be reques	liens or claims thereon, ex and liabilities and of the co dance with the NAIC Annu not related to accounting s in vite related correspondir	copt as herein stated, and that ordition and affairs of the said al Statement Instructions and practices and procedures, acc ng electronic filing with the NAI	t this statement, oge reporting entity as of Accounting Practices ording to the best of i IC, when required, the	ther with related exhibits, schedule the reporting period stated above, and Procedures manual except to their information, knowledge and b	is and explanations therein and of its income and the extent that: (1) state law elief, respectively.
Alvir	Signature) Brock King	. 1 1	(Signature) y Forrest Baldwin	<u> </u>	UCUUM (S gnature) Margaret Mary Roon	Korms
·	inted Name) 1.	(P	Printed Name) 2.		(Printed Name) 3.	
Pre	sident/CEO	Vice Pr	esident/Secretary (Title)		Vice President	
Subscribed and sworn	to before me this	e. Is this an orig	inal filing?		Yes[X] No[ ]	
Albertary Public		≿. If no, 1. 2.	State the amendment num Date filed Number of pages attached			
TEN	OF VESSEE DTARY JBLIC				Y M. NEWSOM TABY PUBLIC onwealth of Virginia ommission Expires pril 30, 2009	
My Commission	Expires JAN. 23, 2010		NICHAY Y	··//	=191631	

			Current Year			
		1	2	3	Prior Year 4	
		Assets	Nonadmitted Assets	Net Admitted Assets (Cols.1-2)	Net Admitted Assets	
1.	Bonds (Schedule D)			· · · · · · · · · · · · · · · · · · ·		
2.						
Ζ.	Stocks (Schedule D)					
	2.1 Preferred stocks		••••••	•••••••		
	2.2 Common Stocks			••••••		
3.	Mortgage loans on real estate (Schedule B):					
	3.1 First liens					
	3.2 Other than first liens	•••••				
4.	Real estate (Schedule A):					
	4.1 Properties occupied by the company (less \$0					
	encumbrances)					
	4.2 Properties held for the production of income (less \$0					
	encumbrances)					
-	4.3 Properties held for sale (less \$0 encumbrances)				•••••	
5.	Cash (\$16,780,313 Schedule E Part 1), cash equivalents					
	(\$0 Schedule E Part 2) and short-term investments					
	(\$58,569,375 Schedule DA)		•••••			
6.	Contract loans (including \$0 premium notes)					
7.	Other invested assets (Schedule BA)	·				
8.	Receivables for securities					
9.	Aggregate write-ins for invested assets					
10.	Subtotals, cash and invested assets (Lines 1 to 9)					
11.						
	Title plants less \$					
12.	Investment income due and accrued		•••••			
13.	Premiums and considerations					
	13.1 Uncollected premiums and agents' balances in the course of					
	collection				8,578,76	
	13.2 Deferred premiums, agents' balances and installments booked					
	but deferred and not yet due (Including \$0 earned but					
	unbilled premiums)					
	13.3 Accrued retrospective premiums					
14.	Reinsurance:					
171	14.1 Amounts recoverable from reinsurers	254				
	14.2 Funds held by or deposited with reinsured companies					
	14.3 Other amounts receivable under reinsurance contracts			••••••		
15.	Amounts receivable relating to uninsured plans					
16.1	Current federal and foreign income tax recoverable and interest thereon					
16.2	Net deferred tax asset	••••••				
17.	Guaranty funds receivable or on deposit					
18.	Electronic data processing equipment and software	1,497,729				
19.	Furniture and equipment, including health care delivery assets		,			
	(\$0)	1 002 887	1 002 887			
20.	Net adjustment in assets and liabilities due to foreign exchange rates					
21.	Receivables from parent, subsidiaries and affiliates					
22.	Health care (\$0) and other amounts receivable					
23.	Aggregate write-ins for other than invested assets	82,846	82,846			
24.	Total assets excluding Separate Accounts, Segregated Accounts and					
	Protected Cell Accounts (Lines 10 to 23)	140,339,242	6,806,637	133,532,605	107,602,80	
25.	From Separate Accounts, Segregated Accounts and Protected Cell					
	Accounts					
26.	Total (Lines 24 and 25)					
	ILS OF WRITE-INS					
0901.						
0902.						
0903.						
0998.	Summary of remaining write-ins for Line 9 from overflow page					
0999.	TOTALS (Lines 0901 through 0903 plus 0998) (Line 9 above)					
	Prepaid Expenses - Short-term				••••••	
2302. 2303.	-					
			••••••			
	Summary of remaining write-ins for Line 23 from overflow page			4		

# LIABILITIES, CAPITAL AND SURPLUS

			Current Year		Prior Year
		1	2	3	4 Tatal
		Covered	Uncovered	Total	Total
1.	Claims unpaid (less \$0 reinsurance ceded)				, .
2.	Accrued medical incentive pool and bonus amounts				
3.	Unpaid claims adjustment expenses				1
4.	Aggregate health policy reserves		1		
5.	Aggregate life policy reserves			1	
6.	Property/casualty unearned premium reserves				
7.	Aggregate health claim reserves				
8.	Premiums received in advance				
9.	General expenses due or accrued	645,090		645,090	225,254
10.1	Current federal and foreign income tax payable and interest thereon (including \$0				·
	on realized capital gains (losses))				
10.2	Net deferred tax liability				
11.	Ceded reinsurance premiums payable				
12.	Amounts withheld or retained for the account of others				
13.	Remittances and items not allocated				
14.	Borrowed money (including \$0 current) and interest thereon \$0				
	(including \$0 current)				
15.	Amounts due to parent, subsidiaries and affiliates				1
16.	Payable for securities	1	1	1	1
17.	Funds held under reinsurance treaties with (\$0 authorized reinsurers and				•••••
17.					
40	\$0 unauthorized reinsurers)				1
18.	Reinsurance in unauthorized companies				
19.	Net adjustments in assets and liabilities due to foreign exchange rates				1
20.	Liability for amounts held under uninsured plans				
21.	Aggregate write-ins for other liabilities (including \$0 current)				
22.	Total liabilities (Lines 1 to 21)				1
23.	Aggregate write-ins for special surplus funds				
24.	Common capital stock				
25.	Preferred capital stock	X X X	X X X		
26.	Gross paid in and contributed surplus	X X X	X X X	93,939,311	66,613,358
27.	Surplus notes	×××	X X X		
28.	Aggregate write-ins for other than special surplus funds		X X X		
29.	Unassigned funds (surplus)	x x x	X X X	(39,352,013)	(42,553,244)
30.	Less treasury stock, at cost:				
	30.1	x x x	x x x		
	30.20 shares preferred (value included in Line 25 \$				
31.	Total capital and surplus (Lines 23 to 29 minus Line 30)				24,061,114
32.	Total Liabilities, capital and surplus (Lines 22 and 31)				
	LS OF WRITE-INS	-		100,002,000	1 107,002,003
2101.	Due to MMCC	153,532		153,532	1,208,518
2102.	Accrued Premium Tax				
2103. 2198.	Non Risk Payable Summary of remaining write-ins for Line 21 from overflow page				
2190.	TOTALS (Lines 2101 through 2103 plus 2198) (Line 21 above)	1.314.610		1.314.610	3.376.097
2301.					
2302.			X X X		
2303.	Cummers of annotation with instantian 22 for a sub-flow some	1			
2398. 2399.	Summary of remaining write-ins for Line 23 from overflow page TOTALS (Lines 2301 through 2303 plus 2398) (Line 23 above)				
<u>2399.</u> 2801.		XXX	X X X		
2802.		x x x	X X X		
2803.					
2898.	Summary of remaining write-ins for Line 28 from overflow page				
2899.	TOTALS (Lines 2801 through 2803 plus 2898) (Line 28 above)		<u>  X X X</u>		

# STATEMENT OF REVENUE AND EXPENSES

		Currer	nt Year	Prior Year
		1	2	3 Tatal
		Uncovered	Total	Total
1.	Member Months			
2.	Net premium income (including \$0 non-health premium income)		]	
3.	Change in unearned premium reserves and reserve for rate credits			
4.	Fee-for-service (net of \$0 medical expenses)			
5.	Risk revenue		1	
6.	Aggregate write-ins for other health care related revenues		1 1	
7.	Aggregate write-ins for other non-health revenues			
8.	Total revenues (Lines 2 to 7)	XXX	607,095,174	382,864,891
	al and Medical:			
9.	Hospital/medical benefits			
10.	Other professional services			
11.	Outside referrals			
12.	Emergency room and out-of-area			
13.	Prescription drugs			194
14.	Aggregate write-ins for other hospital and medical			
15.	Incentive pool, withhold adjustments and bonus amounts			
16.	Subtotal (Lines 9 to 15)		535,263,239	359,627,547
Less:				
17.	Net reinsurance recoveries		(588,473)	(1,147,753)
18.	Total hospital and medical (Lines 16 minus 17)		535,851,712	360,775,300
19.	Non-health claims (net)			·
20.	Claims adjustment expenses, including \$11,453,427 cost containment expenses		15,665,584	10,471,572
21.	General administrative expenses		56,115,828	41,393,542
22.	Increase in reserves for life and accident and health contracts (including \$0 increase in			
	reserves for life only)			
23.	Total underwriting deductions (Lines 18 through 22)		607,633,124	412,640,414
24.	Net underwriting gain or (loss) (Lines 8 minus 23)	x x x	(537,950)	(29,775,523)
25.	Net investment income earned (Exhibit of Net Investment Income, Line 17)		3,355,672	3,115,015
26.	Net realized capital gains (losses) less capital gains tax of \$0		7,278	
27.	Net investment gains (losses) (Lines 25 plus 26)		1	
28.	Net gain or (loss) from agents' or premium balances charged off [(amount recovered			
	\$0) (amount charged off \$0)]			
29.	Aggregate write-ins for other income or expenses	]		
30.	Net income or (loss) after capital gains tax and before all other federal income taxes (Lines 24			
	plus 27 plus 28 plus 29)	x x x	2,825,000	(26,641,552)
31.	Federal and foreign income taxes incurred			,
32.	Net income (loss) (Lines 30 minus 31)			
DETAIL	S OF WRITE-INS			
0601. 0602.				
0603.			1 1	
0698.	Summary of remaining write-ins for Line 6 from overflow page			
0699. 0701.	TOTALS (Lines 0601 through 0603 plus 0698) (Line 6 above)			
0702.				
0703.	Cumman of complete write inc for Line 7 from cuefford page			
0798. 0799.	Summary of remaining write-ins for Line 7 from overflow page TOTALS (Line 0701 through 0703 plus 0798) (Line 7 above)			
1401.	Home Health Care, DME, Transportation, etc.		111,891,744	
1402. 1403.				•••••
1403. 1498.	Summary of remaining write-ins for Line 14 from overflow page			
1499.	TOTALS (Lines 1401 through 1403 plus 1498) (Line 14 above)		111,891,744	
2901. 2902.				
2902. 2903.				
2998.	Summary of remaining write-ins for Line 29 from overflow page			·····
2999.	TOTALS (Line 2901 through 2903 plus 2998) (Line 29 above)			

# **STATEMENT OF REVENUE AND EXPENSES (Continued)**

		1 Current Year	2 Prior Year
		Ourient rea	
	CAPITAL & SURPLUS ACCOUNT		
33.	Capital and surplus prior reporting year		(261,411
34.	Net income or (loss) from Line 32	2,825,000	(26,641,552
35.	Change in valuation basis of aggregate policy and claim reserves		
36.	Change in net unrealized capital gains (losses) less capital gains tax of \$0	· · · · · · · · · · · · · · · · · · ·	
37.	Change in net unrealized foreign exchange capital gain or (loss)		
38.	Change in net deferred income tax		
39.	Change in nonadmitted assets	8,843,644	(15,650,281
40.	Change in unauthorized reinsurance		
41.	Change in treasury stock		
42.	Change in surplus notes		
43.	Cumulative effect of changes in accounting principles		
44.	Capital Changes:		
	44.1 Paid in	****	
	44.2 Transferred from surplus (Stock Dividend)		
	44.3 Transferred to surplus		
45.	Surplus adjustments:		
	45.1 Paid in		66,613,35
	45.2 Transferred to capital (Stock Dividend)		
	45.3 Transferred from capital		
46.	Dividends to stockholders		
47.	Aggregate write-ins for gains or (losses) in surplus	(8,467,413)	
48.	Net change in capital and surplus (Lines 34 to 47)		
49.	Capital and surplus end of reporting year (Line 33 plus 48)	54,588,298	
	LS OF WRITE-INS	10 544 440	
4701.	Goodwill		
4702.	Intangible Asset		
4703.	· · · · · · · · · · · · · · · · · · · ·		
4798.	Summary of remaining write-ins for Line 47 from overflow page		
4799.	TOTALS (Lines 4701 through 4703 plus 4798) (Line 47 above)		

ANNUAL STATEMENT FOR THE YEAR 2008 OF THE AMERIGROUP Tennessee, Inc.

# CASH FLOW

		Current Year	2 Prior Year
	Cash from Operations		
	Premiums collected net of reinsurance	605,857,140	374,286,12
	Net investment income		2,486,03
	Miscellaneous income		
	Total (Lines 1 through 3)	609,505,997	376,772,16
	Benefit and loss related payments	532,793,915	288,811,30
i.	Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts		
	Commissions, expenses paid and aggregate write-ins for deductions		49,132,03
l.	Dividends paid to policyholders		
).	Federal and foreign income taxes paid (recovered) net of \$0 tax on capital gains (losses)		
0.	Total (Lines 5 through 9)		
1.	Net cash from operations (Line 4 minus 10)		
	Cash from Investments		
12.	Proceeds from investments sold, matured or repaid:		
	12.1 Bonds		11,000.00
	12.2 Stocks		
	12.3 Mortgage loans		
	12.4 Real estate		
	12.5 Other invested assets		
	12.6 Net gains or (losses) on cash, cash equivalents and short-term investments		
	12.7 Miscellaneous proceeds		
	12.7 Inscenarious proceeds 12.8 Total investment proceeds (Lines 12.1 to 12.7)	······································	
3.	Cost of investments acquired (long-term only):		
5.	13.1 Bonds	52 086 351	35.076.10
	13.2 Stocks		
	<ul><li>13.3 Mortgage loans</li><li>13.4 Real estate</li></ul>		
	13.4 Real estate 13.5 Other invested assets		
	13.6 Miscellaneous applications		
	13.7 Total investments acquired (Lines 13.1 to 13.6)		
4.	Net increase (decrease) in contract loans and premium notes Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14)		
5.	Cash from Financing and Miscellaneous Sources	(22,110,029)	(24,095,12
6.	Cash provided (applied):		
•	16.1 Surplus notes, capital notes		
	16.2 Capital and paid in surplus, less treasury stock		
	16.3 Borrowed funds		
	16.4 Net deposits on deposit-type contracts and other insurance liabilities		
	16.5 Dividends to stockholders		
	16.6 Other cash provided (applied)		
7.	Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6		1
,,	RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS	,	
8.	Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)	4 535 762	70 813 9
0. 9.	Cash, cash equivalents and short-term investments:		
υ.	19.1 Beginning of year	70 813 026	
	19.2 End of year (Line 18 plus Line 19.1)		1
upp	lemental Disclosures of Cash Flow Information for Non-Cash Transactions:		T
	01 Depreciation 02 Non-cash Capital Contributions		

# ANALYSIS OF OPERATIONS BY LINES OF BUSINESS

		1 Total	2 Comprehensive (Hospital & Medical)	3 Medicare Supplement	4 Dental Only	5 Vision Only	6 Federal Employees Health Benefit Plan	7 Title XVIII Medicare	8 Title XIX Medicaid	9 Other Health	10 Other Non-Health
1	Net premium income	607.095.174		Supplement	Ully	Olity	Dellelit Fidil		598,983,073	пеаш	
2.	Change in unearned premium reserves and reserve for rate	, ,								• • • • • • • • • • • • • • • • • • • •	
3.	Fee-for-service (net of \$0 medical expenses) Risk revenue										
5.	Aggregate write-ins for other health care related revenues										
6.	55 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6		x x x				xxx		XXX	XXX	
7.		607,095,174							598,983,073		
8.						1					
9.						4			27,937,164		
10.	Outside referrals					1					XXX
11.	Emergency room and out-of-area							1,439,768	48,590,327		
12.	Prescription drugs										
13.	Aggregate write-ins for other hospital and medical								111,569,822		xxx
14.											x x x
15.	Subtotal (Lines 8 to 14)	535,263,239							528,692,796		XXX
16.	Net reinsurance recoveries	(588,473)							(587,544)		x x x
17.	Total hospital and medical (Lines 15 minus 16)							6,571,372			XXX
18.	Non-health claims (net)		X X X	X X X	X X X	x x x	X X X	X X X	X X X	X X X	
19.	Claims adjustment expenses including \$11,453,427 cost containment expenses								15,550,931		
20.	General administrative expenses							1,844,946	54,270,882		
21.	Increase in reserves for accident and health contracts		i I					· ·	· · · · · · · · · · · · · · · · · · ·		XXX
22.	Increase in reserves for life contracts		x x x	X X X	x x x	x x x	X X X	x x x	x x x	X X X	
23.	Total underwriting deductions (Lines 17 to 22)										
24.	Net underwriting gain or (loss) (Line 7 minus Line 23)							(418,870)	(119,080)		
DETA	ILS OF WRITE-INS				L	h	<b>1</b>	·			-d
0501.											XXX
0502.											x x x
0503.											
0598.	Summary of remaining write-ins for Line 5 from overflow page										x x x
0599.	TOTALS (Lines 0501 through 0503 plus 0598) (Line 5 above)									-	XXX
0601.			X X X	X X X	X X X	XXX	XXX	X X X	X X X	X X X	
0602.			x x x	x x x	X X X	xxx	x x x	x x x	x x x	X X X	
0603.	· · · · · · · · · · · · · · · · · · ·		x x x	X X X	x x x	XXX	X X X	X X X	X X X	X X X	
0698.			x x x		X X X	XXX	X X X	X X X	X X X	X X X	
0699.	TOTALS (Lines 0601 through 0603 plus 0698) (Line 6 above)		X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	
1301.	Home Health Care, DME, Transportation, Etc.	111,891,744							111,569,822		XXX
1302.								• • • • • • • • • • • • • • • • • • • •			x x x
1303.											<b>x x x</b>
1398.	Summary of remaining write-ins for Line 13 from overflow page										X X X
1399.	TOTALS (Lines 1301 through 1303 plus 1398) (Line 13 above)	111,891,744							111,569,822		X X X

### UNDERWRITING AND INVESTMENT EXHIBIT PART 1 - PREMIUMS

		1	2	3	4
					Net Premium
					Income
		Direct	Reinsurance	Reinsurance	(Columns
	Line of Business	Business	Assumed	Ceded	1 + 2 - 3)
1.	Comprehensive (hospital and medical)				
2.	Medicare Supplement				
3.	Dental only				
4.	Vision only				
5.	Federal Employees Health Benefits Plan				
6.	Title XVIII - Medicare				
7.	Title XIX - Medicaid				
8.	Other health				
9.	Health subtotal (Lines 1 through 8)		• • • • • • • • • • • • • • • • • • • •		
10.	Life				
11.	Property/casualty				
12.	TOTALS (Lines 9 to 11)				607,095,174

.

· ·

### UNDERWRITING AND INVESTMENT EXHIBIT PART 2 - CLAIMS INCURRED DURING THE YEAR

	1	2	3	4	5	6	7	8	9	10
	1	2	3	4	5	-	1	0	9	10
						Federal				
		Comprehensive				Employees	Title	Title		
		(Hospital	Medicare	Dental	Vision	Health	XVIII	XIX	Other	Other
	Total	& Medical)	Supplement	Only	Only	Benefits Plan	Medicare	Medicaid	Health	Non-Health
1. Payments during the year:										
1.1 Direct							4,543,394	527,661,793		
1.2 Reinsurance assumed		1								
1.3 Reinsurance ceded										
1.4 Net						- <u> </u>				
2. Paid medical incentive pools and bonuses					1		.,,			
•	• • • • • • • • • • • • • • • • • • • •								•••••	•••
3. Claim liability December 31, current year from Part 2A:										
3.1 Direct	-				1			73,057,597		
3.2 Reinsurance assumed					1					
3.3 Reinsurance ceded									<u></u>	
3.4 Net	75,084,654						2,027,057	73,057,597		
4. Claim reserve December 31, current year from Part 2D:										
4.1 Direct										
4.2 Reinsurance assumed	1				1					
4.3 Reinsurance ceded	1		i I							
									•••••	
5. Accrued medical incentive pools and bonuses, current year				••••••••••						
6. Net healthcare receivables (a)				•••••			8	(225,455)		•••••••••••••••••••••••••••••••••••••••
7. Amounts recoverable from reinsurers December 31, current										
year				• • • • • • • • • • • • • • • • • • • •						
8. Claim liability December 31, prior year from Part 2A:			-							
8.1 Direct	72,252,049							72,252,049		
8.2 Reinsurance assumed							•••••••••••••••••••••			
8.3 Reinsurance ceded										
8.4 Net					1					
9. Claim reserve December 31, prior year from Part 2D:					}					
9.1 Direct										
9.1 Direct 9.2 Reinsurance assumed					1	1				
					1		•••••		•••••	
9.3 Reinsurance ceded								·····	<u></u>	
9.4 Net						1	·····			•••
10. Accrued medical incentive pools and bonuses, prior year										
11. Amounts recoverable from reinsurers December 31, prior year .										
12. Incurred benefits:										
12.1 Direct							6,570,443	528,692,796		
12.2 Reinsurance assumed										
12.3 Reinsurance ceded								(587,544)		
12.4 Net							6,571,372			
13. Incurred medical incentive pools and bonuses	· [ · · · · · · · · · · · · · · · · · ·									

ANNUAL STATEMENT FOR THE YEAR 2008 OF THE AMERIGROUP Tennessee, Inc.

Underwriting Invest Exh Pt 2 - Claims Incurred (continued)

1

. •

(a) Excludes \$.....1,883,500 loans or advances to providers not yet expensed.

### UNDERWRITING AND INVESTMENT EXHIBIT PART 2A - CLAIMS LIABILITY END OF CURRENT YEAR

	1	2	3	4	5	6	7	8	9	10
		Compre-				Federal				
		hensive				Employees	Title	Title		
	-	(Hospital	Medicare	Dental	Vision	Health	XVIII	XIX	Other	Other
	Total	& Medical)	Supplement	Only	Only	Benefits Plan	Medicare	Medicaid	Health	Non-Health
<ol> <li>Reported in Process of Adjustment:</li> </ol>										
1.1 Direct										
1.2 Reinsurance assumed										
1.3 Reinsurance ceded										
1.4 Net	12,302,140							11,918,480		
2. Incurred but Unreported:										
2.1 Direct								61,139,117		
2.2 Reinsurance assumed										
2.3 Reinsurance ceded				<u></u>			<u></u>			
2.4 Net	62,782,514	• • • • • • • • • • • • • • • • • • • •					1,643,397	61,139,117		
3. Amounts Withheld from Paid Claims and Capitations: 3.1 Direct										
3.2 Reinsurance assumed										
3.3 Reinsurance ceded										
3.4 Net										
4. TOTALS										
4.1 Direct								73,057,597		
4.2 Reinsurance assumed										
4.3 Reinsurance ceded	<u></u>									
4.4 Net	75,084,654						2,027,057	73,057,597		

-

### UNDERWRITING AND INVESTMENT EXHIBIT PART 2B - ANALYSIS OF CLAIMS UNPAID-PRIOR YEAR-NET OF REINSURANCE

				Claim Reserv	e and Claim	5	6
		Clai	ms	Liability De	cember 31		
		Paid During the Year		of Curre	nt Year		
		1	2	3	4		Estimated Claim
		On	On		On		Reserve and
	Line	Claims Incurred	Claims Incurred	On Claims Unpaid	Claims Incurred	Claims Incurred	Claim Liability
	of	Prior to January 1	During the	December 31 of	During the	in Prior Years	December 31 of
	Business	of Current Year	Year	Prior Year	Year	(Columns 1 + 3)	Prior Year
1.	Comprehensive (hospital and medical)						
2.	Medicare Supplement						
3.	Dental only						
4.	Vision only	[					
5.	Federal Employees Health Benefits Plan						
6.	Title XVIII - Medicare						
7.	Title XIX - Medicaid						
8.	Other health				1	1	
9.	Health subtotal (Lines 1 to 8)						
10.	Healthcare receivables (a)						
11.	Other non-health					1	
12.	Medical incentive pool and bonus amounts						
13.	TOTALS (Lines 9 - 10 + 11 + 12)						

(a) Excludes \$......1,883,500 loans or advances to providers not yet expensed.

.

### UNDERWRITING AND INVESTMENT EXHIBIT PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

### Grand Total Section A - Paid Health Claims

ļ		Cumulative Net Amounts Paid								
	Year in Which Losses	1	2	3	4	5				
	Were Incurred	2004	2005	2006	2007	2008				
1.	Prior									
2.	2004									
3.	2005									
4.	2006		xxx							
5.	2007	XXX	xxx	xxx						
6.	2008	XXX			xxx					

### Section B - Incurred Health Claims

		Sum of Cumulativ	e Net Amount Paid a	nd Claim Liability, Cla	im Reserve and Medi nd of Year	cal Incentive Pool
	Year in Which Losses	1	2	3	4	5
	Were Incurred	2004	2005	2006	2007	2008
1.	Prior					
2.	2004					
3.	2005					
4.	2006		X X X			
5.	2007		XXX	XXX		
6.	2008	XXX	x x x	XXX	xxx	

### Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio

		1	2	3	4	5	6	7	8	9	10
						Claim and				Total Claims	
	Years in Which			Claim		Claim Adjustment				and Claims	
	Premiums were			Adjustment		Expense			Unpaid Claims	Adjustment	
	Earned and Claims	Premiums	Claims	Expense	(Col. 3/2)	Payments	(Col. 5/1)	Claims	Adjustment	Expense Incurred	(Col. 9/1)
	were Incurred	Earned	Payments	Payments	Percent	(Col. 2 + 3)	Percent	Unpaid	Expenses	(Col. 5 + 7 + 8)	Percent
1.	2004										
2.	2005										
3.	2006					]					
4.	2007										
5.	2008										

12 Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Hospital and Medical .... NONE

- 12 Underwriting Invest Exh Pt 2C Sn B Incur. Claims Hospital and Medical ... NONE
- 12 Underwriting Invest Exh Pt 2C Sn C Expns Ratios Hospital and Medical ... NONE
- 12 Underwriting Invest Exh Pt 2C Sn A Paid Claims Medicare Supplement .... NONE
- 12 Underwriting Invest Exh Pt 2C Sn B Incur. Claims Medicare Supplement ... NONE
- 12 Underwriting Invest Exh Pt 2C Sn C Expns Ratios Medicare Supplement ... NONE
- 12 Underwriting Invest Exh Pt 2C Sn A Paid Claims Dental Only ...... NONE
- 12 Underwriting Invest Exh Pt 2C Sn B Incur. Claims Dental Only ..... NONE
- 12 Underwriting Invest Exh Pt 2C Sn C Expns Ratios Dental Only ..... NONE
- 12 Underwriting Invest Exh Pt 2C Sn A Paid Claims Vision Only ..... NONE
- 12 Underwriting Invest Exh Pt 2C Sn B Incur. Claims Vision Only ..... NONE
- 12 Underwriting Invest Exh Pt 2C Sn C Expns Ratios Vision Only ..... NONE
- 12 Underwriting Invest Exh Pt 2C Sn A Paid Claims Fed Emp HBPP ..... NONE
- 12 Underwriting Invest Exh Pt 2C Sn B Incur. Claims Fed Emp HBPP ..... NONE
- 12 Underwriting Invest Exh Pt 2C Sn C Expns Ratios Fed Emp HBPP ..... NONE

# UNDERWRITING AND INVESTMENT EXHIBIT

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

### Title XVIII - Medicare

### Section A - Paid Health Claims

			Curr	ulative Net Amounts	Paid	
	Year in Which Losses	1	2	3	4	5
	Were Incurred	2004	2005	2006	2007	2008
1.	Prior					
2.	2004					
3.	2005	XXX				
4.	2006	XXX	XXX			
5.	2007	XXX	XXX			
6.	2008	XXX	XXX	XXX	XXX	4,544

### Section B - Incurred Health Claims

		Sum of Cumulativ	Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Poo and Bonuses Outstanding at End of Year							
	Year in Which Losses	1	2	3	4	5				
	Were Incurred	2004	2005	2006	2007	2008				
1.	Prior									
2.	2004		1							
3.	2005									
4.	2006									
5.	2007		X X X	XXX						
6.	2008				xxx					

### Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio

		1	2	3	4	5	6	7	8	9	10
						Claim and				Total Claims	
	Years in Which			Claim		Claim Adjustment				and Claims	
	Premiums were			Adjustment		Expense			Unpaid Claims	Adjustment	
	Earned and Claims	Premiums	Claims	Expense	(Col. 3/2)	Payments	(Col. 5/1)	Claims	Adjustment	Expense Incurred	(Col. 9/1)
	were Incurred	Earned	Payments	Payments	Percent	(Col. 2 + 3)	Percent	Unpaid	Expenses	(Col. 5 + 7 + 8)	Percent
1.	2004										
2.	2005										
3.	2006										
4.	2007			6							
5.	2008	0.110	1					2,027		6,680	

### UNDERWRITING AND INVESTMENT EXHIBIT PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

### Title XIX - Medicaid

### **Section A - Paid Health Claims**

		Cumulative Net Amounts Paid							
	Year in Which Losses	1	2	3	4	5			
	Were Incurred	2004	2005	2006	2007	2008			
1.	Prior								
2.	2004	· · · · · · · · · · · · · · · · · · ·							
3.	2005	XXX							
4.	2006		xxx						
5.	2007		xxx	xxx					
6.	2008		xxx	xxx	xxx				

### Section B - Incurred Health Claims

		Sum of Cumulativ	e Net Amount Paid a	nd Claim Liability, Cla	im Reserve and Medi	cal Incentive Pool
			and Bonu	ses Outstanding at Er	nd of Year	
	Year in Which Losses	1 .	2	3	4	5
	Were Incurred	2004	2005	2006	2007	2008
1.	Prior				· · · · · · · · · · · · · · · · · · ·	
2.	2004					
3.	2005	XXX				
4.	2006	XXX	xxx			
5.	2007	XXX	xxx	xxx		
6.	2008	XXX	xxx	XXX		

### Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio

		1	2	3	4	5	6	7	8	9	10
						Claim and				Total Claims	
	Years in Which			Claim		Claim Adjustment				and Claims	
	Premiums were			Adjustment		Expense			Unpaid Claims	Adjustment	
	Earned and Claims	Premiums	Claims	Expense	(Col. 3/2)	Payments	(Col. 5/1)	Claims	Adjustment	Expense Incurred	
	were Incurred	Earned	Payments	Payments	Percent	(Col. 2 + 3)	Percent	Unpaid	Expenses	(Col. 5 + 7 + 8)	Percent
1.	2004										
2.	2005										
3.	2006										
4.	2007										
5.	2008				2.908						

12 Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Other ...... NONE

12 Underwriting Invest Exh Pt 2C Sn B - Incur Claims - Other ..... NONE

:

12 Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Other ...... NONE

13 Underwriting Invest Exh Pt 2D - A & H Reserve ...... NONE

# UNDERWRITING AND INVESTMENT EXHIBIT

	PART 3 - AN		nent Expenses	3	4	5
			2	3	4	5
	·		2 Other Claim	0		
		Cost		General	Investment	
		Containment	Adjustment	Administrative	Investment	<b>T</b> - ( - )
4		Expenses		Expenses	Expenses	Total
1.	Rent (\$0 for occupancy of own building)					
2.	Salaries, wages and other benefits	9,752,937	2,404,776	37,731,986	•••••	49,889,699
3.	Commissions (less \$0 ceded plus \$0 assumed) .	•••••			•••••	
4.	Legal fees and expenses					
5.	Certifications and accreditation fees					
6.	Auditing, actuarial and other consulting services					
7.	Traveling expenses					
8.	Marketing and advertising					
9.	Postage, express and telephone					
10.	Printing and office supplies			1,584,622		1,719,793
11.	Occupancy, depreciation and amortization			2,441,386		2,441,386
12.	Equipment					••••
13.	Cost or depreciation of EDP equipment and software			3,502,287		3,502,287
14.	Outsourced services including EDP, claims, and other services		1,804,190	5,071,719		7,583,788
15.	Boards, bureaus and association fees					
16.	Insurance, except on real estate					
17.	Collection and bank service charges					
18.	Group service and administration fees					
19.	Reimbursements by uninsured plans					
20.	Reimbursements from fiscal intermediaries					
21.	Real estate expenses					
22.	Real estate taxes					
23.	Taxes, licenses and fees:			•••••		
20.	23.1 State and local insurance taxes					
	23.2 State premium taxes					
	23.3 Regulator authority licenses and fees					
	23.4 Payroll taxes					
	23.5 Other (excluding federal income and real estate taxes)					
24.	Investment expenses not included elsewhere					
25.	Aggregate write-ins for expenses					
26.	Total expenses incurred (Lines 1 to 25)					
27.	Less expenses unpaid December 31, current year					
28.	Add expenses unpaid December 31, prior year	1,857,512		225,254		2,082,766
29.	Amounts receivable relating to uninsured plans, prior year		,			
30.	Amounts receivable relating to uninsured plans, current year					
31.	Total expenses paid (Lines 26 minus 27 plus 28 minus 29 plus 30)	11,410,986	4,212,157	55,695,992		71,319,135
· · · · · ·	ILS OF WRITE-INS	· · · · · · · · · · · · · · · · · · ·	· · · · · ·	· · · · · ·		· · · · · · · · · · · · · · · · · · ·
2501.	Benefit Enhancement, Recruitment, Contributions			2,509,780		2,853,693
2502.	·······					
2503.						
2598.	Summary of remaining write-ins for Line 25 from overflow page					
2599.	Totals (Lines 2501 through 2503 + 2598) (Line 25 above)					2,853,693
	udes management fees of \$		200	[ £,000,700	•••••	L

(a) Includes management fees of \$......33,795,917 to affiliates and \$......0 to non-affiliates.

:

.

### **EXHIBIT OF NET INVESTMENT INCOME**

		1	2
		Collected	Earned
		During Year	During Year
1.	U.S. Government bonds	(a) 1,203,805	1,064,949
1.1	Bonds exempt from U.S. tax	(a)	, , , , , , , , , , , , , , , , , , ,
1.2	Other bonds (unaffiliated)	(a)	, ,
1.3	Bonds of affiliates	(a)	
2.1	Preferred stocks (unaffiliated)	(b)	
2.11	Preferred stocks of affiliates	(b)	
2.2	Common stocks (unaffiliated)		
2.21	Common stocks of affiliates		
3.	Mortgage loans		
4.	Real estate		
5.	Contract loans		
6.	Cash, cash equivalents and short-term investments		
7.	Derivative instruments		
8.	Other invested assets	.,	
9.	Aggregate write-ins for investment income		
10.	Total gross investment income		
11.	Investment expenses		
12.	Investment taxes, licenses and fees, excluding federal income taxes		
13.	Interest expense		(h)
14.	Depreciation on real estate and other invested assets		1 Y /
15.	Aggregate write-ins for deductions from investment income		
16.	Total deductions (Lines 11 through 15)		
17.	Net Investment income (Line 10 minus Line 16)		
	LS OF WRITE-INS		
0901.			
0902.			
0903.			
0998.	Summary of remaining write-ins for Line 9 from overflow page		
0999.	TOTALS (Lines 0901 through 0903 plus 0998) (Line 9, above)		
1501.			
1502.			
1503.			
1598.	Summary of remaining write-ins for Line 15 from overflow page		
1599.	TOTALS (Lines 1501 through 1503 plus 1598) (Line 15, above)		
a) Inclu b) Inclu c) Inclu d) Inclu e) Inclu f) Inclu g) Inclu sequ	ides \$	baid for accrued inten accrued dividends of accrued interest on p prances. I for accrued interest	rest on purchases. n purchases. purchases. t on purchases.

(i) Includes \$.....0 depreciation on real estate and \$.....0 depreciation on other invested assets.

### EXHIBIT OF CAPITAL GAINS (LOSSES)

		1	2	3	4	5
				Total Realized		Change in
		Realized Gain		Capital Gain	Change in	Unrealized Foreign
		(Loss) on Sales	Other Realized	(Loss)	Unrealized Capital	Exchange Capital
	·	or Maturity	Adjustments	(Columns 1 + 2)	Gain (Loss)	Gain (Loss)
	U.S. Government bonds		•••••			
1.1	Bonds exempt from U.S. tax		•••••			
1.2	Other bonds (unaffiliated)	•••••				
1.3	Bonds of affiliates		•••••			
2.1	Preferred stocks (unaffiliated)	,				
2.11	Preferred stocks of affiliates	· · · · · · · · · · · · · · · · · · ·	•••••			
2.2	Common stocks (unaffiliated)		•••••			
2.21	Common stocks of affiliates	•••••	•••••	•••••		
3.	Mortgage loans		• • • • • • • • • • • • • • • • • • • •			
4.	Real estate					
5.	Contract loans		•••••			
6.	Cash, cash equivalents and short-term investments		•••••		•••••	
7.	Derivative instruments		•••••			
8.	Other invested assets					
9.	Aggregate write-ins for capital gains (losses)					
10.	Total capital gains (losses)					
DETA	ILS OF WRITE-INS					
0901.						
0902.						
0903.				••••		
1	Summary of remaining write-ins for Line 9 from overflow page					
0999.	TOTALS (Lines 0901 through 0903 plus 0998) (Line 9, above)					

### ANNUAL STATEMENT FOR THE YEAR 2008 OF THE AMERIGROUP Tennessee, Inc.

 <b>EXHIBIT</b>	<b>OF NONADMITTED</b>	ASSETS
		4

		1	2	3
		Current Year Total	Prior Year Total	Change in Total Nonadmitted Assets (Col. 2 - Col. 1)
1.	Bonds (Schedule D)	Nonadinitada Associo	Nonadinitica Associa	(001.2 - 001.1)
2.	Stocks (Schedule D):			
	2.1 Preferred stocks			
	2.2 Common stocks		1	
3.	Mortgage loans on real estate (Schedule B):			
0.	3.1 First liens			
	3.2 Other than first liens			
4.	Real estate (Schedule A):			
ч.	4.1 Properties occupied by the company			
	<ul><li>4.2 Properties occupied by the company</li><li>4.2 Properties occupied for the production of income</li></ul>			
	4.3 Properties held for sale			
5.	Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term			
5.	investments (Schedule DA)			
c	Contract loans			
6. 7.				
	Other invested assets (Schedule BA)			
8.	Receivables for securities			
9.	Aggregate write-ins for invested assets			
10.	Subtotals, cash and invested assets (Lines 1 to 9)			
11.	Title plants (for Title insurers only)			
12.	Invested income due and accrued			
13.	Premium and considerations:			
	13.1 Uncollected premiums and agents' balances in the course of collection	••••••		
	13.2 Deferred premiums, agents' balances and installments booked but deferred and			
	not yet due		1	
	13.3 Accrued retrospective premiums			
14.	Reinsurance:			
	14.1 Amounts recoverable from reinsurers			
	14.2 Funds held by or deposited with reinsured companies			
	14.3 Other amounts receivable under reinsurance contracts			
15.	Amounts receivable relating to uninsured plans			
16.1	Current federal and foreign income tax recoverable and interest thereon			
16.2	Net deferred tax asset			
17.	Guaranty funds receivable or on deposit			
18.	Electronic data processing equipment and software			
19.	Furniture and equipment, including health care delivery assets	1.992.887	2.280.700	287,813
20.	Net adjustment in assets and liabilities due to foreign exchange rates			
21.	Receivables from parent, subsidiaries and affiliates	1,925,627		(1.925.627)
22.	Health care and other amounts receivable			
23.	Aggregate write-ins for other than invested assets			
24.	Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell		10,100,000	10,000,207
24.	Accounts (Lines 10 to 23)	6 806 637	15 650 281	8 843 644
25.	From Separate Accounts, Segregated Accounts and Protected Cell Accounts			
23. 26.	Total (Lines 24 and 25)	6 806 637	15 650 281	9.843.644
	LS OF WRITE-INS	0,000,037	10,000,201	0,040,044
0901.		<u> </u>		
			1	
0902.				
0903.	Summers of remaining write ine for Line O from supplies appe			
0998.	Summary of remaining write-ins for Line 9 from overflow page	<u></u>		
0999.	TOTALS (Lines 0901 through 0903 plus 0998) (Line 9 above)			
2301.	Prepaid Expenses			
2302.	Goodwill and Intangibles			
2303.				
2398.	Summary of remaining write-ins for Line 23 from overflow page			
2399.	TOTALS (Lines 2301 through 2303 plus 2398) (Line 23 above)	82,846	10,133,053	10,050,207

			Tota	Members at Er	nd of		6
		1	2	- 3	4	5	Current Year
		Prior	First	Second	Third	Current	Member
	Source of Enrollment	Year	Quarter	Quarter	Quarter	Year	Months
1.	Health Maintenance Organizations						2,224,17
2.	Provider Service Organizations						
3.	Preferred Provider Organizations						
4.	Point of Service						
5.	Indemnity Only						
6.	Aggregate write-ins for other lines of business						
7.	TOTAL						2,224,17
DETAI	LS OF WRITE-INS		<u> </u>				
0601.							
0602.							
0603.							
0698.	Summary of remaining write-ins for Line 6 from overflow page						
0699.	TOTALS (Lines 0601 through 0603 plus 0698) (Line 6 above)						

# **EXHIBIT 1 - ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESS ONLY**

1	2	3	4	5	6	7
Name of Debtor	1 - 30 Days	31 - 60 Days	61 - 90 Days	Over 90 Days	Nonadmitted	Admitted
0199999 Total individuals						
0299998 Premium due and unpaid not individually listed				. <u></u>		
0299999 Total group						
0399999 Premiums due and unpaid from Medicare entities	·····					· · · · · · · · · · · · · · · · · · ·
0499999 Premiums due and unpaid from Medicaid entities	4,818,893	4,997,907				9,816,800
0599999 Accident and health premiums due and unpaid (Page 2, Line 13)	4,818,893	4,997,907				9,816,800

. •

### EXHIBIT 2 - ACCIDENT AND HEALTH PREMIUMS DUE AND UNPAID

### EXHIBIT 3 - HEALTH CARE RECEIVABLES

1	2	3	4	5	6	7
Name of Debtor	1 - 30 Days	31 - 60 Days	61 - 90 Days	Over 90 Days	Nonadmitted	Admitted
0199998 Pharmaceutical Rebate Receivables - Not Individually Listed						
0199999 Subtotal - Pharmaceutical Rebate Receivables						· · · · · · · · · · · · · · · · · · ·
0299998 Claim Overpayment Receivables - Not Individually Listed						
0299999 Subtotal - Claim Overpayment Receivables						
Loans and Advances to Providers						
Lifecare Family Services, Inc.						
Park Center, Inc.					.,	
Collaborative Care Corporation				<u>.</u>		<u></u>
0399998 Loans and Advances to Providers - Not Individually Listed					1,108,500	
0399999 Subtotal - Loans and Advances to Providers					1,883,500	
0499998 Capitation Arrangement Receivables - Not Individually Listed						
0499999 Subtotal - Capitation Arrangement Receivables				. <u></u>		
0599998 Risk Sharing Receivables - Not Individually Listed						
0599999 Subtotal - Risk Sharing Receivables						
0699998 Other Receivables - Not Individually Listed					·····	
0699999 Subtotal - Other Receivables						
0799999 Gross health care receivables					1,946,166	· · · · · · · · · · · · · · · · · · ·

# EXHIBIT 4 - CLAIMS UNPAID AND INCENTIVE POOL, WITHHOLD AND BONUS (Reported and Unreported) Aging Analysis of Unpaid Claims

1	2	3	4	5	6	7	
Account	1 - 30 Days	31 - 60 Days	61 - 90 Days	91 - 120 Days	Over 120 Days	Total	
0299999 Aggregate Accounts Not Individually Listed - Uncovered							
0399999 Aggregate Accounts Not Individually Listed - Covered	10,930,116	2,341,006	(60,428)	(25,060)	(883,494)	12,302,140	
0499999 Subtotals	10,930,116	2,341,006	(60,428)	(25,060)	(883,494)	12,302,140	
0599999 Unreported claims and other claim reserves							
0699999 Total Amounts Withheld							
0799999 Total Claims Unpaid							
0899999 Accrued Medical Incentive Pool and Bonus Amounts		· · · · · · · · · · · · · · · · · · ·					

• •

# EXHIBIT 5 - AMOUNTS DUE FROM PARENT, SUBSIDIARIES AND AFFILIATES

1	2	3	4	5	6	Adm	itted
						7	8
Name of Affiliate	1 - 30 Days	31 - 60 Days	61 - 90 Days	Over 90 Days	Nonadmitted	Current	Non-Current
Individually listed receivables							
AMERIGROUP Corporation	1,925,627			· · · · · · · · · · · · · · · · · · ·	1,925,627		
0199999 Total - Individually listed receivables	1,925,627				1,925,627		
0299999 Receivables not inidvidually listed							
0399999 Total gross amounts receivable	1,925,627				1,925,627		

# **EXHIBIT 6 - AMOUNTS DUE TO PARENT, SUBSIDIARIES AND AFFILIATES**

1	2	3	4	5
Affiliate	Description	Amount	Current	Non-Current
0399999 Total gross payables	XXX			<u> </u>

. •

		1	2	3	4	5	6
						Column 1	Column 1
		Direct Medical	Column 1	Total	Column 3	Expenses Paid	Expenses Paid
	Payment	Expense	as a %	Members	as a %	to Affiliated	to Non-Affiliate
	Method	Payment	of Total Payments	Covered	of Total Members	Providers	Providers
Capi	itation Payments:						
1.	Medical groups		0.031				
2.	Intermediaries						
3.	All other providers		0.645				3,434,573
4.	Total capitation payments	3,601,093	0.677				3,601,093
Othe	er Payments:						
5.	Fee-for-service		1.319	XXX	XXX		7,019,472
6.	Contractual fee payments			XXX	XXX		521,584,62
7.	Bonus/withhold arrangements - fee-for-service			XXX	XXX		
8.	Bonus/withhold arrangements - contractual fee payments			XXX	XXX		
9.	Non-contingent salaries			XXX	XXX		
10.	Aggregate cost arrangements			XXX	XXX		
11.	All other payments			XXX	XXX		
12.	Total other payments						
13.	Total (Line 4 plus Line 12)						

## **EXHIBIT 7 - PART 1 - SUMMARY OF TRANSACTIONS WITH PROVIDERS**

### **EXHIBIT 7 - PART 2 - SUMMARY OF TRANSACTIONS WITH INTERMEDIARIES**

1	2	3	4	5	6
				Intermediary's	Intermediary's
NAIC	Name of	Capitation	Average Monthly	Total Adjusted	Authorized Control
Code	Intermediary	Paid	Capitation	Capital	Level RBC
	Ν	ΟΝΕ			
9999999				XXX	

,

		1	2	3	4	5	6
					Book Value	Assets	Net
				Accumulated	Less	Not	Admitted
	Description	Cost	Improvements	Depreciation	Encumbrances	Admitted	Assets
1.	Administrative furniture and equipment	2,750,113			1,992,887	1,992,887	
2.	Medical furniture, equipment and fixtures						
3.	Pharmaceuticals and surgical supplies						
4.	Durable medical equipment						
5.	Other property and equipment						
6.	Total	2,750,113			1,992,887	1,992,887	

# **EXHIBIT 8 - FURNITURE, EQUIPMENT AND SUPPLIES OWNED**

#### 1. Summary of Significant Accounting Policies

#### A. Accounting Practices

The Financial Statements of AMERIGROUP Tennessee, Inc. (the Company) is presented on the basis of accounting practices prescribed or permitted by the Tennessee Department of Commerce and Insurance.

The Tennessee Department of Commerce and Insurance recognizes only statutory accounting practices prescribed or permitted by the state of Tennessee for determining and reporting the financial condition and results of operations of an insurance company, for determining its solvency under the Tennessee Insurance Law. The National Association of Insurance Commissioners' (NAIC) Accounting Practices and Procedures manual, version effective March 1, 2008 (NAIC SSAP) has been adopted as a component of prescribed or permitted practices by the state of Tennessee.

#### B. Use of Estimates in the Preparation of the Financial Statements

The preparation of financial statements in conformity with the Statutory Accounting Principles requires management to make estimates and assumptions that affect the report amounts of assets and liabilities. It also requires disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

#### C. Accounting Policy

The Company records premium revenues based on its membership records and premiums rates for each membership category within each county. Premiums are due monthly and are recognized as revenue during the period in which the company is obligated to provide service to members.

In addition, the Company uses the following accounting policies.

- (1) Short-term investments are stated at amortized cost. Any Bonds not backed by other loans are stated at amortized cost using the interest method.
- (2) Unpaid Claims and loss adjustment expenses include an amount determined from individual case estimates and claim reports and an amount, based on past experience, for claims incurred but not reported. Such liabilities are necessarily based on assumptions and estimates and while management believes the amount is adequate, the ultimate liability may be in excess of or less than the amount provided. The methods for making such estimates and for establishing the resulting liability is continually reviewed and any adjustments are reflected in the period determined.

#### 2. Accounting Changes and Corrections of Errors

#### A. Disclosure for Insurers Upon Initial Implementation of Codification:

None

#### 3. Business Combinations and Goodwill

On April 22, 2008, AMERIGROUP Tennessee, Inc. was notified that it had not been awarded a contract to provide full-risk managed care services to TennCare recipients in West Tennessee. As a result, the existing administrative services only ("ASO") arrangement for the West Tennessee region terminated on October 31, 2008 under its current terms with claims run-out and transition activities continuing into 2009. Goodwill and intangibles acquired as part of the November 1, 2007 acquisition of substantially all of the assets of Memphis Managed Care Corporation ("MMCC") of \$9,967, net of a purchase price adjustment of \$1,500 for early termination of the ASO contract was written-off and applied as non-admitted assets and was included on Line 47, page 5 (Aggregate write-ins for gains or (losses) in surplus).

#### 4. Discontinued Operations

Our ASO arrangement for the West Tennessee region terminated on October 31, 2008 under its terms with claims run-out and transition activities continuing into 2009. Goodwill and intangibles of \$9.967 million acquired as part of the acquisition was written off during the year ended December 31, 2008. Additionally, we received a purchase price adjustment of \$1.5 million for early termination of the ASO contract. The net impact of these adjustments was a decrease to equity included on page 5, line 47. Additional costs recorded and to be recorded to discontinue operations in West Tennessee are not material.

#### 5. Investments

The Company as of December 31, 2008 does not possess or reflect any Mortgage Loans, Debt Restructuring, Reverse Mortgages, Loan-Backed Securities or Repurchase Agreements.

### 6. Joint Ventures, Partnerships and Limited Liability Companies

The Company as of December 31, 2008 had no investments in Joint Ventures, Partnerships and Limited Liability Companies that exceed 10% of its admitted assets.

### 7. Investment Income

The Company reports only investment income that is earned as due and accrued.

#### 8. Derivative Instruments

The Company as of December 31, 2008 had no investments in Derivative Instruments.

#### 9. Income Taxes

A. Components of Deferred Tax Assets (DTAs) and Deferred Tax Liabilities (DTLs) at December 31:

:	2008	2007
Total of all deferred income tax assets (admitted and non- admitted) Total of all deferred income tax liabilities	\$ 13,183,182	\$ 14,143,162
Net deferred tax asset (liability)	\$ 13,183,182	\$ 14,143,162
Total deferred tax assets non-admitted in accordance with SSAP No.10	\$ (13,183,182)	\$ (14,143,162)
Total net admitted deferred tax asset (liability)	0	0
(Increase) decrease in deferred tax assets non-admitted	\$ 959,980	\$ (14,143,162)

#### B. Unrecognized deferred tax liabilities

There are no temporary differences for which deferred tax liabilities are not recognized.

C. Current income taxes incurred consist of the following major components:

0	*	
0	\$	0
0	\$	0
0	\$	0
	0	0 \$ 0 \$

Deferred income tax assets and liabilities consist of the following major components:

		2008 2007				Change		
Deferred tax assets:								
Goodwill	\$	301,579	\$	3,773,323	\$	(3,471,744)		
Property and Equipment	\$	790,985	\$	1,153,138	\$	(362,153)		
Unrealized loss	\$	99,141	\$	0	\$	99,141		
Claims Unpaid	\$	856,804	\$	925,104	\$	(68,300)		
Contractual Allowances	\$	1,705,655	\$	707,642	\$	998,013		
Unearned Revenue	\$	0	\$	0	\$	0		
Federal NOL carryforward	\$	9,183,949	\$	7,312,944	\$	1,871,005		
Other	\$	245,069	\$	271,011	\$	(25,942)		
Total deferred tax assets	\$	13,183,182	\$	14,143,162	\$	(959,980)		
Non-admitted deferred tax assets	\$	(13,183,182)	\$	(14,143,162)	\$	959,980		
Admitted deferred tax assets	\$	0	\$	0	\$	0		
Deferred tax liabilities:								
Other		0		0		0		
Net Admitted Deferred Tax Assets (Liabilities)	\$	0	\$	0	\$	0		
Total deferred tax assets	\$	13,183,182	\$	14,143,162	\$	(959,980)		
Total deferred tax liabilities	Ψ	15,105,102	Ψ	0	Φ	0		
Net deferred tax assets	\$	13,183,182	\$	14,143,162	\$	(959,980)		
Less tax effect of unrealized gains and losses	Ψ	10,100,102	Ψ	1,1,1,0,102	\$	99,141		
Net change in deferred tax assets					\$	(860,839)		

D. The Company's income tax incurred and change in deferred income tax differs from the amount obtained by applying the federal statutory rate of 35% to income before income taxes as follows:

	2008
Federal current income taxes incurred	\$ 0
Change in deferred income tax	\$ (860,839)
Other	0
Total statutory income taxes	\$ (860,839)
	0.005.000
Provision at statutory rate	\$ 2,825,000
	 35%
Expected Income Tax Expense (Benefit) at 35% Statutory Rate	\$ 988,750
STAT to GAAP Difference	(1,692,724)
Nondeductible lobbying expenses	7,041
Other nondeductible expenses	8,699
Prior year adjustments	(172,605)
	\$ (860,839)

E. Operating Loss Carryforward

- (1) As of December 31, 2008, the separate company operating loss carryforward available for federal tax purposes is \$26,239,854.
- (2) The following are income taxes incurred that are available for recoupment in the event of future net losses are: current year \$0; first preceding year \$0.
- F. Consolidated Federal Income Tax Return
  - (1) The Company's Federal Income Tax return is consolidated with the following entities:

AMERIGROUP Corporation (Parent) AMERIGROUP Florida, Inc. AMERIGROUP New Jersey, Inc. AMERIGROUP Texas, Inc. AMERIGROUP Virginia, Inc. AMERIGROUP Ohio, Inc. AMERIGROUP Maryland, Inc. AMERIGROUP Maryland, Inc. AMERIGROUP Maryland, Inc. PHP Holdings, Inc. AMERIGROUP New York, LLC AMERIGROUP New York, LLC AMERIGROUP Tennessee, Inc. AMERIGROUP Tennessee, Inc. AMERIGROUP Community Care of New Mexico, Inc. AMERIGROUP Community Care of South Carolina, Inc. AMERIGROUP Health Solutions, Inc. AMERIGROUP Nevada, Inc.

AMERIGROUP Corporation has a written agreement outlining the method of allocating federal income tax between the entities. The allocation is based on separate return calculations for each member of the affiliated group. If AMERIGROUP Tennessee has net operating losses (including carryforwards and carrybacks) or tax credits (including carryforwards or carrybacks), AMERIGROUP Corporation will pay AMERIGROUP Tennessee for losses or credits applied to the consolidated return or used on separate company returns.

#### 10. Information Concerning Parent, Subsidiaries and Affiliates

AMERIGROUP Corporation owns 100% of the outstanding shares of the Company and provides administrative and financial support services to the Company. Inter-company management fees are charged to the Company during 2008 and 2007 for these services were \$33,795,917 and \$25,461,567, respectively, and in accordance with a Management Services Agreement based on generally accepted accounting principles. As of December 31, 2008 AMERIGROUP Corporation owed \$1,925,627 to the company.

#### 11. Debt

The Company has no debt outstanding.

# 12. Retirement Plans, Deferred Compensation, Post-employment Benefits and Compensated Absences and Other Postretirement Benefits Plans

The Company's employees have the option to participate in a deferred compensation plan sponsored by AMERIGROUP Corporation. All full-time and most part-time employees of AMERIGROUP Corporation and the Company may elect to participate in this plan. This plan is exempt from income taxes under Section 401(k) of the Internal Revenue Code. Participants may

contribute a certain percentage of their compensation subject to maximum federal and plan limits. AMERIGROUP Corporation may elect to match a certain percentage of each employee's contributions up to specified limits. For the years ended December 31, 2007 and 2008, AMERIGROUP Corporation's matching contribution under the plan was approximately \$3,748,000 and \$3,649,000, respectively, and was not directly charged to the Company.

#### 13. Capital and Surplus, Shareholder's Dividend Restrictions and Quasi-Reorganizations.

- (1) The Company has 1000 shares of common stock authorized and 1000 shares outstanding.
- (2) The Company has no preferred stock outstanding.

#### 14. Contingencies

None

#### 15. Leases

The Company leases office space under 2 operating lease agreements; one of the leases expires August 1, 2013 and the other expires April 30, 2010. Rental expense as of December 31, 2008 was approximately \$1,390,626. At December 31, 2008, the minimum aggregate rental commitments are as follows:

2009:\$ 858,7012010:\$ 655,9632011:\$ 662,2612012:\$ 684,0662013:\$ 468,880

16. Information about Financial Instruments with Off-Balance Sheet Risk and Financial with Concentrations of Credit Risk.

None

#### 17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities

None

- 18. Gain or Loss to the Reporting Entity from Uninsured A&H Plans and the Uninsured Portion of Partially Insured Plans.
  - A. The Company has Administrative Services Only (ASO) operations in the West Tennessee Grand Region and in the Middle Tennessee Grand Region. In 2008, the ASO's operations were as followed:

			ASO Ininsured Plan	Uninsured Portion of Partially Insured Plan		Total ASO	
a.	Net reimbursement for Administrative Expenses (including Administrative Fees) in excess of Actual Expenses	\$	3,559,191	\$	0	\$	3,559,191
b.	Total Net Other Income or Expenses (Including Interest paid or received from plan	\$	(220)	\$	0	\$	(220)
c.	Net Gain or Loss from Operations	\$	3,558,971	\$	0	\$	3,558,971
d.	Total Claim Payment Volume	\$3	26,725,951	\$	0	\$3	26,725,951

#### 19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators.

None

### 20. Other Items

None

21. Events Subsequent

None