

# 2021 Lobbyist Registration Audit of Sam Reed

## FINDING(S)

1. Sam Reed failed to complete the required lobbyist training.

## EMPLOYER(S)

- Bird Rides, Inc.
- New Era Farms LLC
- Oracle America, Inc.
- Ryman Hospitality Properties, Inc.
- Tennessee Prospers

## REGISTRATION(S)

Sam Reed registered as a lobbyist for five employers during 2021. Based on the audit documentation, Sam Reed timely registered all lobbying relationships and paid all registration fees.

## LOBBYING AGREEMENT(S)

Based on a review of the audit documentation provided, Sam Reed was a contracted lobbyist employed by a firm. The firm had written contracts or letters of understanding with each employer. The terms of the contracts appear to be within the statutes for lobbying activities including having no terms for contingency payments based on lobbying success.

## FAMILY OR BUSINESS ARRANGEMENTS WITH PUBLIC OFFICIALS

Sam Reed reported no business or familial relationships with persons who were officials in the legislative branch or officials in the executive branch.

## TRAINING

According to the Bureau of Ethics and Campaign Finance's lobbyist records, Sam Reed did not complete required lobbyist training for the 2021 registration year. T.C.A. § 3-6-114(b) requires each registered lobbyist to complete an annual training course. When a lobbyist completes the training online, the system records the training on the web-based system. If the lobbyist attends the legislative ethics training, their name is recorded at the training event and then administratively entered into the system records (In person training was unavailable in 2021 due to Covid-19 related restrictions). Based on the review of the system records, Sam Reed did not complete the training online in 2021. The Bureau of Ethics and Campaign Finance's lobbyist records indicate Sam Reed paid all training fees.