

Building Positive Supplier Relationships

Objectives

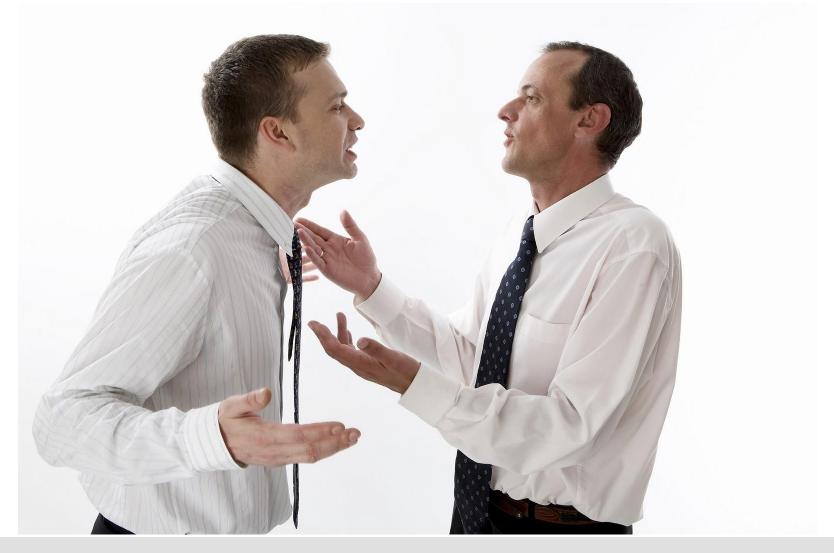
- Building Supplier Relationships
- Managing Conflicts with Suppliers
- Creating Solutions
- Supplier Onboarding
- CPO Resources for Assistance



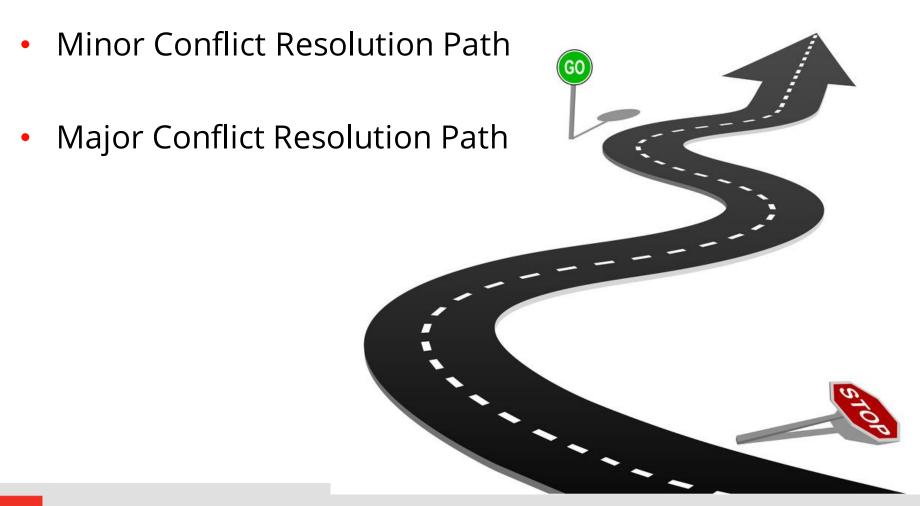
Building Supplier Relationships



Failure to develop supplier relationships



When to contact CPO





Creating Solutions

- Acceptable and reasonable to both parties
- Be cordial and accommodating
- Avoid escalating issue to CPO (when possible)



CPO Resources for Assistance

Swc.cpo@tn.gov

- Edison Supplier Portal
 - Guest (tn.gov)
- Usage Instructions
 - Statewide Contract Instruction (SWC) (tn.gov)



Supplier Onboarding





Click on Sign In to login to the Edison Supplier Portal.

Looking to do business with the State of Tennessee?

To do business with the State of Tennessee, you MUST:

→ Register as a Supplier

- To help ensure your registration is completed accurately and to help avoid processing delays, click <u>here</u> for the Edison Supplier Portal Registration Manual.
- The IRS W-9 required to be attached to the registration can be found at this link: <u>IRS-W9 Form</u>.

AFTER you receive a Supplier ID, you may complete a <u>Supplier Direct Deposit Authorization Form</u> to have payments conveniently deposited into your account with your financial institution. Section 4 MUST be completed by your financial institution. The original form MUST be mailed to the address at the top right of the form.

If you have a Supplier ID and need new or additional Edison Access IDs, click <u>Create New User Accounts</u>. Your Tax Identification Number is required.

For international bidders, please contact Supplier Maintenance at 615-741-9745 or email <u>Supplier.Maintenance@tn.gov</u>.



Questions?