



STATE OF TENNESSEE  
SAFETY AND HOMELAND SECURITY

**REQUEST FOR INFORMATION # 34901-01483  
FOR Canine (“K9”) Teams Tracking System**

DATE: July 28, 2023

**1. State responses to questions and comments in the table below amend and clarify this RFI.**

Any restatement of RFI text in the Question/Comment column shall NOT be construed as a change in the actual wording of the RFI document.

QUESTION / COMMENT	STATE RESPONSE
1. Can companies from Outside USA can apply for this? (i.e., from India or Canada)"	Companies from outside the United States can apply, however, all data must be stored within the continental United States.
2. Do we need to come to in person for meetings?	RFI demonstrations can occur virtually if requested.
3. Can we perform the tasks (related to RFP) outside USA?	We are not yet at the RFP stage. The RFI demonstration can occur virtually if requested. If by tasks you mean something else, please clarify. See response to question one.
4. Can we submit proposals via email?	Yes.
5. Has funding been reserved, or a budget been allocated for this project as of yet?	No.
6. If the RFI does proceed to an RFP is there a timeline that the department is hoping to follow in regard to an RFP release?	The State typically conducts an RFP over a 6-to-12-month period.
7. Is there currently an incumbent contract fulfilling this requirement?	No.
8. Do we need to submit our responses on the original RFI form, or is it okay if I reformat them on a new document?	Respondents may submit responses in a new document as long as the questions are answered in the same order provided in the RFI document.
9. If our tool is missing any of the requirements outlined on the RFI, but we are able to build a new	The State does not automatically disqualify potential vendors from consideration for what you described.

QUESTION / COMMENT	STATE RESPONSE
feature to fulfil the requirement fairly quickly, are we automatically disqualified from consideration or how do we explain that in our RFI?	We recommend explaining the situation in your response to the RFI.
10. In the cost section there is a question (#2) that asks about the typical price range for similar products. Are we expected to know and submit the cost of our competitors in this section?	No, this is specific to the Respondent's company.
11. Assuming that you find the right product, does this process lead to a contract? After the demonstrations, what are the following steps leading to a contract? I.e., are there other boards that need to approve the software, are there other steps that we will need to take, etc.? What is the timeframe from demo to contract?	After the RFI demonstrations, the State decides whether or not to conduct a full Request for Proposals (RFP) competitive event. Which can take 6 to 12 months. If there is a resulting contract, it would be after the RFP process has concluded.

2. **RFI Effective Date.** The revisions set forth herein shall be effective upon release. All other terms and conditions of this RFI not expressly amended herein shall remain in full force and effect.