



**STATE OF TENNESSEE**  
**DEPARTMENT OF TRANSPORTATION**  
**Civil Rights Division**  
**Suite 1800, James K. Polk building**  
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**MEMORANDUM**

**TO: Operations Memo**

**FROM: *Dnt* David Neese, Small Business Development Program Director**

**RE: Contracts in December 8, 2017 Letting with DBE Goals awarded January 3, 2018**

**DATE: January 11, 2018**

<b>ROBERTSON COUNTY (Contract No. CNR274) Call No. 001</b>			
<b>Project No. STP-65(10),74010-3231-14</b>			
<b>JONES BROS., INC.</b>		<b>\$28,296,971.51</b>	
<b>DBE GOAL</b>	<b>\$1,980,788.01</b>	<b>DBE GOAL %</b>	<b>7.00%</b>
<b>DBEs</b>			
Kimberly, Inc.	FBE	Concrete: Curb, gutter, driveways, sidewalks	
Tennatee Services, Inc.	MBE-NA	Furnish/Install Mineral Aggregate Base	
Tennatee Services, Inc.	MBE-NA	Supply Liquid Asphalt @60%	
Tennatee Services, Inc.	MBE-NA	Hauling Liquid Asphalt	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$1,982,318.45</b>	<b>7.01%</b>

<b>WILSON COUNTY (Contract No. CNR273) Call No. 002</b>			
<b>Project No. NH-109(32), 95012-3225-14</b>			
<b>VULCAN CONSTRUCTION MATERIALS, LLC</b>		<b>\$50,924,616.81</b>	
<b>DBE GOAL</b>	<b>\$4,583,215.51</b>	<b>DBE GOAL %</b>	<b>9.00%</b>
<b>DBEs</b>			
Tri-State Guardrail & Sign Company	FBE	Guardrail	
One Erosion Control & Stabilization	FBE	Temporary Erosion Control	
Kimberly, Inc.	FBE	Landscaping	
Jerry B. Young & Son Construction, Inc.	MBE-BA	Supply Liquid Asphalt @60%	
WMC Contracting Co., Inc.	MBE-HA	Supply Liquid Asphalt @60%	
Tennatee Services, Inc.	MBE-NA	Supply Liquid Asphalt @60%	
Gibco Construction, LLC	FBE	Hauling Stone	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$4,583,215.51</b>	<b>9.00%</b>

<b>CARROLL AND WEAKLEY COUNTIES (Contract No.CNR139) Call No. 006</b>			
Project No. HSIP-Reg4 (160), 98048-3277-94			
Superior Traffic Control, LLC		\$781,015.65	
<b>DBE GOAL</b>	<b>\$35,145.70</b>	<b>DBE GOAL</b>	<b>4.50%</b>
DBEs			
Tri-State Guardrail & Sign Company	FBE	Guardrail	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$40,725.00</b>	<b>5.21%</b>

<b>CHEATHAM, DAVIDSON, AND ROBERTSON COUNTIES (Contract No.CNR301) Call No. 009</b>			
Project No. 19001-4142-04, NH-I24-9(81), 11001-8119-44			
VULCAN CONSTRUCTION MATERIALS, LLC		\$7,988,332.80	
<b>DBE GOAL</b>	<b>\$239,649.98</b>	<b>DBE GOAL %</b>	<b>3.00%</b>
DBEs			
WMC Contracting Co., Inc.	MBE-HA	Supplying Liquid Asphalt @60%	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$239,649.98</b>	<b>3.00%</b>

<b>COCKE COUNTY (Contract No.CNR333) Call No. 010</b>			
Project No. 15001-4199-04, NH-I-40-8(174),15001-8199-44			
CHARLES BLALOCK & SONS, INC.		\$6,836,169.71	
<b>DBE GOAL</b>	<b>\$205,085.09</b>	<b>DBE GOAL %</b>	<b>3.00%</b>
DBEs			
International Traffic Systems, Inc.	FBE	Traffic Control	
Kimberly, Inc.	FBE	Temporary Erosion Control	
Roadway Solutions, LLC	FBE	Guardrail	
Cable Construction Co., Inc.	FBE	Hauling Asphalt Mix	
ELC & Company	FBE	Hauling stone	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$206,825.00</b>	<b>3.03%</b>

<b>CUMBERLAND AND PUTNAM COUNTIES (Contract No.CNR314) Call No. 012</b>			
Project No.NH-I-40-6(167), 71100-8126-44			
ROGERS GROUP, INC.		\$2,049,827.86	
<b>DBE GOAL</b>	<b>\$61,494.84</b>	<b>DBE GOAL %</b>	<b>3.00%</b>
DBEs			
TKM, Inc.	FBE	Traffic Control	
Officer & Associates, Inc.	FBE	Hauling Aggregate Material	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$61,500.00</b>	<b>3.00%</b>

<b>DAVIDSON COUNTY (Contract No.CNR306) Call No. 013</b>			
Project No. 19003-4199-04,NH-I-40-3(163),19003-8199-44			
VULCAN CONSTRUCTION MATERIALS, LLC		\$3,687,805.35	
<b>DBE GOAL</b>	<b>\$110,634.16</b>	<b>DBE GOAL %</b>	<b>3.00%</b>
DBEs			
ProTech Coatings, Inc.	FBE	Bridge Deck Sealant	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$263,996.10</b>	<b>7.16%</b>

<b>DECATUR AND HARDIN COUNTIES (Contract No.CNR308) Call No. 016</b>			
Project No. HSIP-100(70), 20019-3229-94, HSIP-3600(38)			
SUPERIOR TRAFFIC CONTROL, LLC		\$324,084.08	
<b>DBE GOAL</b>	<b>\$16,204.20</b>	<b>DBE GOAL %</b>	<b>5.00%</b>
DBEs			
Tri-State Guardrail & Sign Company	FBE	Guardrail	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$153,437.50</b>	<b>47.34%</b>

<b>FENTRESS COUNTY (Contract No.CNR144) Call No. 018</b>			
Project No. HSIP-28(56), 25043-3210-94			
<b>SUPERIOR TRAFFIC CONTROL, LLC</b>		<b>\$339,030.78</b>	
<b>DBE GOAL</b>	<b>\$11,866.08</b>	<b>DBE GOAL %</b>	<b>3.50%</b>
<b>DBEs</b>			
Roadway Solutions, LLC	FBE	Guardrail	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$44,866.00</b>	<b>13.23%</b>

<b>HAYWOOD COUNTY (Contract No.CNR315) Call No. 023</b>			
Project No. NH-I-40 (351), 38001-8197-44			
<b>FORD CONSTRUCTION COMPANY</b>		<b>\$5,740,111.40</b>	
<b>DBE GOAL</b>	<b>\$200,903.90</b>	<b>DBE GOAL %</b>	<b>3.50%</b>
<b>DBEs</b>			
Interstate Transportation, LLC	FBE	Hauling Liquid Asphalt	
Interstate Transportation, LLC	FBE	Furnish Liquid Asphalt@ 60%	
Tri-State Guardrail & Sign Company	FBE	Guardrail	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$205,836.45</b>	<b>3.59%</b>

<b>JEFFERSON COUNTY (Contract No.CNR334) Call No. 025</b>			
Project No. 45002-4148-04,NH-I-40-8(173),45002-8148-44			
<b>APAC-ATLANTIC, INC.</b>		<b>\$6,937,348.20</b>	
<b>DBE GOAL</b>	<b>\$242,807.19</b>	<b>DBE GOAL %</b>	<b>3.50%</b>
<b>DBEs</b>			
ELC & Company	FBE	Furnishing Asphalt @ 60%	
ELC & Company	FBE	Hauling Asphalt Aggregate	
International Traffic Systems, Inc.	FBE	Traffic Control Signal Loop Detection	
Roadway Solutions, LLC	FBE	Guardrail	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$262,120.80</b>	<b>3.78%</b>

<b>JEFFERSON COUNTY (Contract No.CNR275) Call No. 026</b>			
Project No. STP-35(64), 45007-3222-14			
<b>CHARLES BLALOCK &amp; SONS, INC.</b>		<b>\$32,586,269.71</b>	
<b>DBE GOAL</b>	<b>\$2,606,901.58</b>	<b>DBE GOAL %</b>	<b>8.00%</b>
<b>DBEs</b>			
B & B Lawn Services, Inc.	MBE-BA	Landscaping	
Pro-Mark, Inc.	FBE	Traffic Control	
Reynolds Fence & Guardrail, Inc.	FBE	Guardrail	
Jen - Hill Construction Materials	FBE	Supplying Erosion Control Materials (@ 60%)	
G & G Rebar	MFBE-HA	Steel Bar Reinforcement	
ELC & Company	FBE	Hauling Asphalt Materials	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$2,607,583.79</b>	<b>8.00%</b>

<b>KNOX COUNTY (Contract No.CNR332) Call No. 028</b>			
Project No. 47002-4166-04, NH-I-40-7(175), 47002-8166-44			
<b>ROGERS GROUP, INC.</b>		<b>\$6,052,813.01</b>	
<b>DBE GOAL</b>	<b>\$181,584.39</b>	<b>DBE GOAL %</b>	<b>3.00%</b>
<b>DBEs</b>			
Officer & Associates, Inc.	FBE	Hauling Aggregate Material	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$181,584.39</b>	<b>3.00%</b>

<b>KNOX COUNTY (Contract No.CNR298) Call No. 030</b>			
Project No. STP-M-9109(140), 47956-3526-54			
<b>WHALEY &amp; SONS, INC.</b>		<b>\$1,512,455.47</b>	
<b>DBE GOAL</b>	<b>\$166,370.10</b>	<b>DBE GOAL %</b>	<b>11.00%</b>
DBEs			
TKM, Inc.	FBE	Traffic Control	
Erosion Solutions, LLC	FBE	Temporary Erosion Control	
Reynolds Fence & Guardrail, Inc.	FBE	Guardrail	
Erosion Solutions, LLC	FBE	Landscaping	
Erosion Solutions, LLC	FBE	Clearing & Grubbing	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$166,371.00</b>	<b>11.00%</b>

<b>LAUDERDALE COUNTY (Contract No.CNR176) Call No. 032</b>			
Project No. STP/HSIP-209(15), 49003-3219-94			
<b>FORD CONSTRUCTION COMPANY \$</b>		<b>\$1,688,112.60</b>	
<b>DBE GOAL</b>	<b>\$101,286.76</b>	<b>DBE GOAL %</b>	<b>6.00%</b>
DBEs			
Interstate Transportation, LLC	FBE	Hauling Liquid Asphalt	
Interstate Transportation, LLC	FBE	Furnish Liquid Asphalt @ 60%	
Tri-State Guardrail & Sign Company	FBE	Guardrail	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$104,204.11</b>	<b>6.17%</b>

<b>MADISON COUNTY (Contract No.CNR322) Call No. 033</b>			
Project No. HSIP-3053(2), 57029-3502-94			
<b>SUPERIOR TRAFFIC CONTROL, LLC</b>		<b>\$166,257.71</b>	
<b>DBE GOAL</b>	<b>\$12,469.33</b>	<b>DBE GOAL %</b>	<b>7.50%</b>
DBEs			
Tri-State Guardrail & Sign Company	FBE	Guardrail	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$14,000.00</b>	<b>8.42%</b>

<b>MADISON COUNTY (Contract No.CNR313) Call No. 034</b>			
Project No. HSIP-872(11), 57027-3513-94			
<b>DELTA CONTRACTING COMPANY, LLC</b>		<b>\$553,248.75</b>	
<b>DBE GOAL</b>	<b>\$13,831.22</b>	<b>DBE GOAL %</b>	<b>2.50%</b>
DBEs			
Tri-State Guardrail & Sign Company	FBE	Guardrail	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$83,888.00</b>	<b>15.16%</b>

<b>MADISON COUNTY (Contract No.CNR303) Call No. 035</b>			
Project No. NH-I-40-1(353),57201-8150-44			
<b>DELTA CONTRACTING COMPANY, LLC</b>		<b>\$2,919,793.60</b>	
<b>DBE GOAL</b>	<b>\$87,593.81</b>	<b>DBE GOAL %</b>	<b>3.00%</b>
DBEs			
Tri-State Guardrail & Sign Company	FBE	Guardrail	
Damron Trucking, Inc.	MBE-BA	Hauling Liquid Asphalt	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$88,000.00</b>	<b>3.01%</b>

<b>MONTGOMERY COUNTY (Contract No.CNR279) Call No. 037</b>			
Project No. HPP/STP-149(12),63023-3240-14			
<b>JENSEN CONSTRUCTION COMPANY</b>		<b>\$65,171,415.99</b>	
<b>DBE GOAL</b>	<b>\$5,213,713.28</b>	<b>DBE GOAL %</b>	<b>8.00%</b>
DBEs			
Gonzalez Rebar	MBE-HA	Furnishing and Installing Reinforcing Steel	
McFall Sod & Seeding, LLC	FBE	Landscaping	
Tennessee Texture, LLC	FBE	Texture Coating/Painting	
Tri-State Guardrail & Sign Company	FBE	Guardrail	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$5,366,889.00</b>	<b>8.24%</b>

<b>RUTHERFORD AND WILSON COUNTIES (Contract No.CNR304) Call No. 040</b>			
Project No. 75840-4129-04, NH-I-840 (8), 75840-8129-44			
<b>VULCAN CONSTRUCTION MATERIALS, LLC</b>		<b>\$3,723,441.60</b>	
<b>DBE GOAL</b>	<b>\$93,086.04</b>	<b>DBE GOAL %</b>	<b>2.50%</b>
<b>DBEs</b>			
WMC Contracting Co., Inc.	MBE-HA	Supplying Liquid Asphalt @ 60%	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$93,087.00</b>	<b>2.50%</b>

<b>SHELBY COUNTY (Contract No.CNR319) Call No. 042</b>			
Project No. NH-I-40-1(352), 79002-8136-44			
<b>STANDARD CONSTRUCTION COMPANY, INC.</b>		<b>\$1,922,786.08</b>	
<b>DBE GOAL</b>	<b>\$76,911.44</b>	<b>DBE GOAL %</b>	<b>4.00%</b>
<b>DBEs</b>			
Tri-State Guardrail & Sign Company	FBE	Guardrail	
Kelly Road Builders Inc., D. B. A. Kelly Construction Co.	MBE-BA	Cold Planing Bituminous Pavement	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$174,301.00</b>	<b>9.07%</b>

<b>SHELBY COUNTY (Contract No.CNR252) Call No. 043</b>			
Project No. R-STP-14(62), 79022-3232-14			
<b>FORD CONSTRUCTION COMPANY</b>		<b>\$34,227,197.24</b>	
<b>DBE GOAL</b>	<b>\$3,422,719.72</b>	<b>DBE GOAL %</b>	<b>10.00%</b>
<b>DBEs</b>			
Green Thumb of Dyersburg, LLC	FBE	Seeding, Sodding and Erosion Control	
Tri-State Guardrail & Sign Company	FBE	Guardrail	
WMC Contracting Co., Inc.	MBE-HA	Concrete Parapet Rails & Driveway Paving	
Hoyt Reinforcing, Inc.	MBE-BA	Furnish and Tie Epoxy Steel	
Hoyt Reinforcing, Inc.	MBE-BA	Furnish& Intall Metal Decking	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$3,579,591.35</b>	<b>10.46%</b>

<b>SULLIVAN COUNTY (Contract No.CNR337) Call No. 046</b>			
Project No. HSIP-34(90), 82003-3269-94			
<b>SUMMERS-TAYLOR, INC.</b>		<b>\$747,645.46</b>	
<b>DBE GOAL</b>	<b>\$59,811.64</b>	<b>DBE GOAL %</b>	<b>8.00%</b>
<b>DBEs</b>			
ALH Construction Company	FBE	Curb & Gutter, Sidewalks, Ditch or Approach/Driveway Paving	
Southern Seeding, Inc.	FBE	Landscaping	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$67,555.63</b>	<b>9.04%</b>

<b>WASHINGTON COUNTY (Contract No.CNR323) Call No. 047</b>			
Project No. HRRR/HSIP-353-(10), 90023-3223-94			
<b>SUMMERS-TAYLOR, INC.</b>		<b>\$1,187,734.69</b>	
<b>DBE GOAL</b>	<b>\$118,773.47</b>	<b>DBE GOAL %</b>	<b>10.00%</b>
<b>DBEs</b>			
ALH Construction Company	FBE	Box Bridge	
Southern Seeding, Inc.	FBE	Temporary Erosion Control	
International Traffic Systems, Inc.	FBE	Traffic Control	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$126,896.35</b>	<b>10.68%</b>

<b>WILLIAMSON COUNTY (Contract No.CNR317) Call No. 049</b>			
Project No. HSIP-106(33),94014-3235-94			
ROGERS GROUP, INC.		\$2,115,622.63	
<b>DBE GOAL</b>	<b>\$179,827.92</b>	<b>DBE GOAL %</b>	<b>8.50%</b>
DBEs			
Tri-State Guardrail & Sign Company	FBE	Guardrail	
McFall Sod & Seeding, LLC	FBE	Landscaping	
Lestar Mineral Development	MBE-BA	Supplying Liquid Asphalt@ 60%	
Kimberly, Inc.	FBE	Temporary Erosion Control	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$179,828.00</b>	<b>8.50%</b>

<b>WILLIAMSON COUNTY (Contract No.CNR305) Call No. 050</b>			
Project No. 94840-4142-04, NH-I-840(9), 94840-8142-44			
ROGERS GROUP, INC.		\$3,369,840.00	
<b>DBE GOAL</b>	<b>\$101,095.20</b>	<b>DBE GOAL %</b>	<b>3.00%</b>
DBEs			
Lestar Mineral Development	MBE-BA	Supplying Liquid Asphalt@ 60%	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$102,000.00</b>	<b>3.03%</b>

<b>WILSON COUNTY (Contract No.CNR340) Call No. 052</b>			
Project No.NH-SIP-24(59), 95004-3254-94			
STANSELL ELECTRIC COMPANY, INC.		\$136,291.26	
<b>DBE GOAL</b>	<b>\$11,584.76</b>	<b>DBE GOAL %</b>	<b>8.50%</b>
DBEs			
Professional Traffic Control Services, LLC	FBE	Traffic Control	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$11,850.00</b>	<b>8.69%</b>

<b>WILSON COUNTY (Contract No.CNR321) Call No. 053</b>			
Project No. STP-141(18),95014-3224-14			
VULCAN CONSTRUCTION MATERIALS, LLC		\$9,465,251.29	
<b>DBE GOAL</b>	<b>\$946,525.13</b>	<b>DBE GOAL %</b>	<b>10.00%</b>
DBEs			
WMC Contracting Co., Inc.	MBE-HA	Curb & Gutter, Sidewalks, Ditch or Approach/Driveway Paving	
One Erosion Control & Stabilization	FBE	Temporary Erosion Control	
Gibco Construction, LLC	FBE	Hauling Asphalt Materials	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$946,532.36</b>	<b>10.00%</b>