# Actuarial Review of the TennCare and TennCare Partners Programs

Development of Fiscal Year 2006 Per Capita Costs

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Exhibit 2 – TennCare Statewide Per Capita Costs

Exhibit 3 – Regional Analysis

## SECTION 1 – EXECUTIVE SUMMARY

At the request of the Tennessee Office of the Comptroller, Aon Consulting (Aon) has calculated per capita costs for the TennCare program for State Fiscal Year 2006. As part of our analysis we have also restated the costs for the State Fiscal Year 2005. The per capita costs shown in this report are calculated to assist in the development of the TennCare budget and to develop medical fund targets for the managed care organizations. Should TennCare return to at-risk contracts with managed care organizations, these per capita costs would also serve as the basis for developing capitation rates.

The purpose of this report is to provide per capita costs for State Fiscal Year 2006 for the TennCare and TennCare Partners programs. These programs represent a large portion of the TennCare budget. These estimates are based on a detailed analysis of data provided by the TennCare Bureau, review of the provider payments and invoices paid to managed care and behavior health organizations, and are based on the current program's plan of benefits and eligible groups.

A number of material changes in the TennCare program have been proposed by the Governor's office. Aon was instructed to perform a baseline analysis that does not incorporate the proposed changes. The report is structured to segregate the plan members into categories outlined in the proposal in order to assist in costing out future program changes. As a result, this report presents per capita costs under the current plan of benefits, as well as the current enrollment levels. We have broken out the per capita costs for the proposed disenrollment groups and included then in our summary. As more information becomes available regarding the final program design, it will be appropriate to consider updating these estimates to reflect that design.

We received significant assistance in obtaining data and background information for this report from the TennCare Bureau and the Office of the Comptroller of the Treasury. Aon has relied upon this data and its integrity. Further details of the data received are discussed in Section IV of this report.

## Methodology

The per capita costs shown in this report are developed based on actual TennCare utilization experience subset by key demographic and eligibility categories. A medically needy category was included in this year's analysis to coincide with potential program changes. The majority of the members in this new category were pulled from the prior Medicaid and Duals categories. Health plan payments to providers form the primary basis of the calculation of the cost per unit of service.

Aon developed a baseline per capita costs using claims incurred between July 1, 2003 and June 30,2004 and paid on or before December 31, 2004. Since six months of claim run-out was used, only a small completion factor (less then 1%) was required to develop the baseline data (Fiscal Year 2004). This period is 3-months earlier than prior reports due to system data conversion issues that produced anomalies within the most recent CODMAN claims extract files being used for this project. Aon has recognized these issues in this report and projected costs.

The per capita costs are updated using inflation factors to estimate expected costs during Fiscal Years 2005 and 2006. Fiscal Year 2005 applies historical trends and completion factors to update the baseline data (Fiscal Year 2004) to the current period. The current period (Fiscal Year 2005) is then rolled forward a full year using projected trends to come up with the final Fiscal Year 2006 projection.

## **Summary**

Based on methodologies and assumptions detailed in this report, Aon has developed per capita costs for State Fiscal Years 2006. Due to encounter data anomalies addressed in this report, Aon (in agreement with the TennCare Bureau) decided to define the baseline data as State Fiscal Year 2004. The data was based on incurred claims from July 2003 through June 2004, with claims run-out through December 2004. The data used was reconciled to the submitted Medical Fund Target Reports from the MCOs and the Medical Loss Ratio Reports from the BHOs, as well as Invoice Statements received from the State Audit Report.

Using the historical encounter data, Aon was able to develop completion factors that needed to be applied to the Fiscal Year 2004 data. Due to 6 months of claims run out, the factors were marginal (less than 1%) for the baseline period.

Aon applied the historical trends to calculate the baseline Fiscal Year 2005 per capita costs. Details of this calculation and the various breakouts are included in the Appendix. We used the projected incurred data and completion factors to estimate the projected paid claims from July 2004 through March 2005. Reconciliation of these numbers to emerging invoices and MCO payments provided verification of our historical trends and completion factors. The data was then projected to the end of Fiscal Year 2005 and appropriately adjusted/trended to reflect a January 1, 2005 mid-point.

## MCO Per Capital Costs - Fiscal Year 2005

MCO Per Capita Costs - Fiscal Year 2005						
Summa	ary By	/ Rate Group				
W/O Pharmacy W/Pharmacy						
Medically Needy	\$	156.18	\$	293.17		
Medicaid (TANF & Related)	\$	163.82	\$	212.51		
Duals	\$	30.23	\$	329.13		
Uninsured	\$	153.60	\$	224.01		
Disabled	\$	418.79	\$	601.55		
Disabled Uninsured	\$	390.35	\$	579.19		
Disabled Uninsurable	\$	308.39	\$	460.40		
Waiver Duals	\$	28.77	\$	290.80		
All Eligibility Groups	\$	178.86	\$	298.62		
Prior Actuarial Estimate	\$	167.12	\$	273.76		
Difference		7.0%		9.1%		

The report indicates that the prior per capita cost estimates were understated by approximately 9.1%. The bulk of the variation appears to be from utilization trends much higher than projected. There could be many other reasons for the deviation, such as enrollment shifts, etc. A detailed review of the variations is beyond the scope of this project.

## **Enrollment and Membership Review**

Over the last two fiscal years there has been a significant movement between eligibility categories. Below is a summary of the enrollment numbers received from the detailed eligibility file:

MCO Enrollment Analysis								
Summary By Rate Group								
	Fiscal Year 2003	Fiscal Year 2004	Change					
Medically Needy	132,501	165,621	33,120					
Medicaid (TANF & Related)	508,931	592,950	84,019					
Duals	158,104	166,679	8,575					
Uninsured	263,063	162,922	(100,141)					
Disabled	159,095	160,518	1,423					
Disabled Uninsured	6,217	2,695	(3,522)					
Disabled Uninsurable	90,582	61,432	(29,150)					
Waiver Duals	44,926	36,512	(8,414)					
All Eligibility Groups	1,363,419	1,349,329	(14,090)					

The enrollment swings are likely the result of the reverification process that the program went through. Aon used the most recent enrollment information as the basis of our projections. The March 2005 membership levels were consistent with the FY 2004 enrollment indicated above. For the total projected costs, Aon assumed an annual growth rate of 3% (from March 2005 forward). This is consistent with the TennCare Bureau's estimates.

The baseline enrollment projection was compared to the enrollment in the most recent TennCare budget forecasts and was within acceptable ranges. Aon also performed a similar review for Fiscal Year 20003 to validate our processes. The results were within 1% of TennCare financials for that year. Below is a summary of the total projected costs for Fiscal Year 2005:

Fiscal Year 2005							
Summary By Se	rvice Cat	egory - M	CO				
All Eligi	bility Gro	ups					
	Pe	r Capita		Total*			
Pharmacy	\$	119.10	\$	1,929,991,680			
Home Health Care	\$	3.12	\$	50,558,976			
Inpatient Hospital	\$	42.83	\$	694,051,584			
Outpatient Hospital	\$ 37.19 \$ 602,656,5°						
Professional	\$	79.16	\$	1,282,771,968			
Total	\$	281.40	\$	4,560,030,720			
Admin - Pharmacy	\$	0.66	\$	10,695,168			
Admin - MCO	Admin - MCO \$ 16.56 \$ 268,351,488						
Total With Admin	\$	298.62	\$	4,839,077,376			
* Assumed average enrollment of 1	* Assumed average enrollment of 1,350,400 (3% annual growth)						
Assumed average embliment of 1,	330,400	(3 /0 allilu	ıaı yı	Owui)			

With our processes and trends validated, we performed a detailed trend analysis, which was required to bring the baseline data up to the projection period. There has been a significant spike in program utilization since proposed changes were announced. Aon has discounted this for Fiscal Year 2006 and returned the trend assumption to the historical levels. Our analysis has accounted for this and resulted in an overall projected trend for the MCOs of 13.6% (9.4% non-pharmacy).

#### MCO Per Capital Costs – Fiscal Year 2006

MCO Per Capita Costs - Fiscal Year 2006					
Summa	ry By	Rate Group			
	W	O Pharmacy		W/Pharmacy	
Medically Needy	\$	170.97	\$	335.08	
Medicaid (TANF & Related)	\$	179.46	\$	237.79	
Duals	\$	33.13	\$	391.22	
Uninsured	\$	168.40	\$	252.75	
Disabled	\$	457.20	\$	676.14	
Disabled Uninsured	\$	426.65	\$	652.88	
Disabled Uninsurable	\$	337.34	\$	519.45	
Waiver Duals	\$	31.47	\$	345.38	
All Eligibility Groups	\$	195.72	\$	339.20	
2005 Current Projection	\$	178.86	\$	298.62	
Difference		9.4%		13.6%	

The report indicates that the per capita costs are anticipated to increase 13.6% or \$40.58 per capita over the Fiscal Year 2005 projections. Pharmacy trends represent nearly half the overall increase, with per capita costs increasing from \$119.76 to \$143.47.

The appendices include a detailed breakdown of each rate cell by various demographic categories. Below is a brief summary of the projection by major age/sex categories:

MCO Per Capita Costs - Fiscal Year 2006							
	Summary By Age						
	W/O	Pharmacy	'	W/Pharmacy			
Age Under 1	\$	786.99	\$	863.38			
Ages 1 - 13	\$	86.94	\$	112.64			
Ages 14 - 18 Female	\$	156.92	\$	191.14			
Ages 14 - 18 Male	\$	83.55	\$	111.01			
Ages19 - 20 Female	\$	331.52	\$	377.32			
Ages 19 - 20 Male	\$	111.19	\$	138.34			
Ages 21 - 44 Female	\$	284.75	\$	407.19			
Ages 21 - 44 Male	\$	213.37	\$	368.21			
Ages 45 - 64	\$	354.73	\$	692.51			
Age Over 65	\$	46.31	\$	391.68			
All Ages	\$	195.72	\$	339.20			

These demographic breaks are consistent with prior reports and national published data.

Consistent with our analysis of Fiscal Year 2005, Aon developed aggregate projections for Fiscal Year 2006. The enrollment numbers are based on actual enrollment through March 2005 and assume a 3% annual growth rate. Below is summary by major category of service for Fiscal Year 2006:

Fiscal	Vear 20	06				
Fiscal Year 2006 Summary By Service Category - MCO						
, ,		0 ,	CO			
All Eligib	oility Gro	ups				
	Pe	r Capita		Total*		
Pharmacy	\$	142.68	\$	2,368,773,360		
Home Health Care	\$	3.34	\$	55,450,680		
Inpatient Hospital	\$	762,363,840				
Outpatient Hospital	\$ 39.60 \$ 657,439,2					
Professional	\$	88.74	\$	1,473,261,480		
Total	\$	320.28	\$	5,317,288,560		
Admin - Pharmacy	\$	0.80	\$	13,281,600		
Admin - MCO	\$	18.12	\$	300,828,240		
Total With Admin	\$	339.20	\$	5,631,398,400		
* Assumed average enrollment of 1,3	383,500	(3% annu	ıal gr	owth)		

## **Proposed Disenrollment Groups**

Recent legislation has proposed removing part of the current expansion population from the program. Below is a summary of the groups and their disenrollment status:

TennCare Eligibility Classes						
Current	Disenrollment					
Medically Needy	Over 20					
Medicaid (TANF & Related)	None					
Duals	None					
Uninsured	Over 18					
Disabled	None					
Disabled Uninsured	Over 18					
Disabled Uninsurable	Over 18					
Waiver Duals	Over 18					

As summarized above, all the children (under 19) will remain on the program. All others will be removed from the program over a timeframe and process yet to be approved. Aon was asked to quantify the per capita and projected costs for these groups. Below is a summary of the results:

MCO Per Capita Costs - Fiscal Year 2006 Analysis Of Proposed Disenrollment Groups									
		, ,		ime			-1.\/ 00000 D	0-	
		ar 2006 Enroll	ment		•	SCa	al Year 2006 Per	Ca	pita Cost
	Disenrollment *	All Other **	Total		Disenrollment		All Other **		Total
Medically Needy	99,475	70,340	169,816	\$	467.51	\$	147.80	\$	335.08
Medicaid (TANF & Related)	-	607,966	607,966		-	\$	237.79	\$	237.79
Duals	-	170,900	170,900		-	\$	391.22	\$	391.22
Uninsured	115,448	51,600	167,047	\$	323.56	\$	94.33	\$	252.75
Disabled	-	164,583	164,583		-	\$	676.14	\$	676.14
Disabled Uninsured	2,600	163	2,763	\$	670.59	\$	370.52	\$	652.88
Disabled Uninsurable	60,331	2,657	62,988	\$	524.58	\$	402.81	\$	519.45
Waiver Duals	36,511	926	37,437	\$	345.35	\$	346.68	\$	345.38
All Eligibility Groups	314,365	1,069,136	1,383,500	\$	413.09	\$	317.47	\$	339.20
Fiscal 2006 Projection				\$ ^	1,558,330,961	\$	4,073,067,439	\$ 5	5,631,398,400
% of total	23%	77%			28%		72%		

The disenrollment group has a projected average per capita cost of \$413.09 for Fiscal Year 2006. This is approximately 28% higher than the remaining group. Much of this is due to children, who average significantly less than those over 18. Using the current enrollment, we estimate \$1.56 billion will be spent on the disenrollment group in Fiscal Year 2006. Note that the total numbers above vary from the prior page due to the difference in the projected enrollment levels.

## **Regional Variation**

Exhibit 3 shows the variation in utilization of services and monthly per capita costs for members located in East. West and Middle Tennessee.

#### **Dental Per Capita Costs**

Consistent with the calculation of the per capita costs for the MCOs, Aon developed the cost for the carved-out dental program. Projected costs for this program are detailed below include a 4.5% administrative load:

Summary of Expected Dental Per Capita Costs for 2006						
Eligibility Group	FY2006					
Medicaid (TANF & Related)	\$14.36					
Disableds	\$4.92					
Duals	\$0.23					
Uninsured	\$8.42					
Disabled/Uninsurable	\$0.04					
Disabled/Uninsured	\$1.87					
Waiver Duals	<u>\$0.10</u>					
All Eligibility Groups	\$9.35					

The prior actuarial projection was \$8.60 per capita for FY 2005. The most recent 2005 budget indicates a per capita cost of \$9.34. Hence a modest increase is indicated for FY 2006 over FY2005. Using the FY 2006 enrollment assumptions outlined earlier, the total dental expense for FY 2006 is anticipated to be \$155,206,400.

The program may have a new vendor in the next contract period. The impact of this is indeterminable at this time.

#### **TennCare Partners - BHO Per Capital Costs**

Beginning July 1, 2004, TennCare Partners entered into a risk contract with Tennessee Behavioral Health, Inc. for the East Tennessee region (TBH East) that pays capitation rates based on demographic group and priority status. The remainder of the state is funded on the basis of a fixed monthly budget. This budget is currently divided between payments for individuals who are classified as priority (SPMI/SED) and non-priority. The following table shows the original aggregate FY 2005 per capita costs for statewide BHO services and the projected aggregate FY 2006 per capita costs:

TennCare Partners Per Capita Costs							
Original Projected FY Plan 2005 Plan Projected FY Projected FY Projected FY							
StateWide	\$27.28	\$29.80	9.3%				

The FY 2006 per capita costs were developed using a 7.5% trend and include a 10% administrative load and 2% premium tax. Aggregate PMPM rate levels were developed using FY 2005 enrollment through February, 2004 projected forward at 3% per annum. The projected total FY 2006 BHO (Non-pharmacy) costs are \$494,807,000.

Behavioral health drugs are paid on a fee-for-service basis. Fiscal Year 2006 expected per capita costs have been developed using encounter data provided by TennCare. The data used covered the time period from January, 2004 through December, 2004. The following table illustrates BHO pharmacy per capita costs, which include administrative fees:

BHO Pharmacy Per Capita Costs					
	Original	Restated FY		Increase Over	
	Projected FY		Projected FY	Orginal	
Plan	Plan 2005 Projection 2006 Projection				
SPMI/SED	\$249.20	\$223.56	\$267.83	7.5%	
Non SPMI/SED	\$27.70	\$25.46	\$30.50	10.1%	
Aggregate	\$44.20	\$40.21	\$48.40	9.5%	

FY 2006 projected costs were developed using an historical annual trend rate of 16.9%, a future trend rate of 19.8% and includes a 0.56% administrative load. The projected total FY 2006 BHO pharmacy costs are \$803,462,000.

#### **Analysis of Provider Cost**

As part of our actuarial report, Aon was required to perform a detailed review of the hospital environment and reimbursement levels under the current Medicaid program. Details of our analysis, with associated methodologies, can be found in Section V. Below is a brief summary of our findings:

#### **Hospital Environment**

The percentage of Tennessee's population living below the FPL in 2003 was one percent less than the average for all other Region IV states. The percentage of individuals living under 200% of the FPL was equal to the average for the Region. However, Tennessee serves a disproportionately high percentage of its population through the Medicaid (TennCare) program.

In FY 2003, Tennessee's Medicaid enrollment equaled 22.33 percent of the State's total population. By comparison, the average percentage of population enrolled among other Region IV states was 13.96%. Although Mississippi had more than 20% of its population enrolled in Medicaid, the State had a significantly higher poverty level and a higher FMAP.

Tennessee's expenditures (non-federal dollars) per Medicaid enrollee, \$1,824.81, are higher than the average for Region IV by \$61.17, or 3.47%. The additional expense per enrollee and Tennessee's high enrollment percentage combine to create a state Medicaid program that is very burdensome for the population. In fact, the State's cost for the Medicaid program is equal to \$407.57 for each resident. This places Tennessee ahead of the average for other states in Region IV by \$161.31, or 65.51%.

Further, the State of Tennessee spent 25.2% of its general fund on Medicaid in 2003 compared to an average percentage of 12.9% for all other Region IV states. At 17.80%, Florida was the second highest.

The capacity for hospital service, as measured by inpatient beds per 1,000 residents, places Tennessee ahead of the average for all other Region IV states by 12.99 percent.

#### **Medicaid Allowable Cost**

Tennessee's Medicaid allowed inpatient cost using the methodology outlined herein, was \$1,051.76 per day for FY 2003. This indicates a variation from the Region IV average of less than 6.78%.

The Medicaid allowed outpatient cost to charge ratio, as determined using the methodology outlined herein, was 35.07% for FY 2003. This is a variation of 8.20% from the Region IV.

#### **Medicaid Reimbursement**

For FY 2003, Tennessee hospitals were reimbursed, as an industry, 90.09% of their Medicaid allowed costs. This placed the State's industry 2.49% ahead of the Region IV average of 87.90%.

#### **Hospital Profitability**

Tennessee's hospital industry reported revenues ahead of expenditures (profits) of \$541,797,952 for 2003. This was an 18.25% incremental increase over 2001 profits of \$458,196,766. The industry's performance appeared solid based upon profits per capita, profits per day, and net operating margin.

## SECTION II. PROGRAM OVERVIEW

TennCare currently contracts with eight different Managed Care Organizations (MCOs) to provide services across the East, Middle, and West Tennessee Grand Regions. Plan members have the option to choose their MCO from those available in their region. Under CMS guidelines, if an area qualifies as a rural area, Tennessee may limit the choice of TennCare enrollees to one MCO in that area. Below is the current MCO by appropriate operating region:

West Tennessee	Middle Tennessee	East Tennessee
TennCare Select	TennCare Select	TennCare Select
Better Health Plans, Inc	Windsor Health Plan of TN, Inc	BlueCare
TLC Family Care		Preferred Health Plan (PHP)
OmniCare Health Plan		John Deere Health Care

Prior to July 1, 2004, TennCare Partners contracted with two Behavioral Health Organizations (BHOs) to provide mental health services statewide. Plan members choose from either Premier Behavioral Systems of Tennessee (Premier) or Tennessee Behavioral Health, Inc. (TBH.) Beginning July 1, 2004, TennCare Partners entered into a full capitation agreement with TBH to provide mental health services for all members in the East Region. Members in the remainder of the state continued to have the choice between Premier and TBH for their mental health services.

When TennCare first launched MCOs in 1994, the agreements with the MCOs were established as full risk arrangements. Under these arrangements, the MCOs were responsible for all services to TennCare enrollees. Over time, benefits were carved out of the original arrangement. The benefits carved currently include: pharmacy, behavioral health and dental benefits.

Financial difficulties for many of the MCOs led the program in a different direction. TennCare received approval to establish temporary relationships with MCOs in which they served, and continue to serve, as essentially non-risk bearing administrative services organizations (ASOs). Providers continue to be compensated at rates set forth in their agreements with the MCOs. TennCare is currently working to replace the current ASO arrangements with risk-based contracts with the MCOs.

## **Current 1115 Waiver and Historical Perspective**

Tennessee was granted a five-year waiver from the Centers for Medicare and Medicaid Services (CMS) effective July 1, 2002. The waiver provides for a number of changes in TennCare including changes in the eligible population and changes in the program design such as service limits and cost sharing. While the new waiver was effective July 1, 2002, the benefit changes that were allowed under that waiver were never fully implemented in an effort to negotiate settlements to many outstanding lawsuits.

Under the waiver, TennCare was approved to enter into a "stabilization" plan, also effective July 2002, whereby risk-based contracts for managed care organizations were converted to Administrative Services Only (ASO) contracts. The transition to ASO contracts has resulted in more detailed data reporting from the MCOs, In particular, the amount paid for specific services is captured. This data collection is further detailed in Section IV (Data Sources). Since the inception of the stabilization plan, the TennCare Bureau has also gained stronger control over most expenditures to providers through specific contractual terms with managed care organizations.

Effective October 2002, dental services were carved out of the managed care contracts. The services are now paid fee-for-service and are administered by a Dental Benefits Manager (DBM), Doral Dental USA. As the

DBM for TennCare, Doral is responsible for maintaining an adequate dental provider network, paying provider claims and providing member and outreach services.

Effective July 1, 2003, the State took over the Non-Dual MCO pharmacy programs on a fee-for-service basis. MCO pharmacy per capita costs are presented in the development of the TennCare per capita costs. Behavioral pharmacy (hereafter referred to as BHO pharmacy) per capita costs are presented in the development of the TennCare Partners per capita cost. A new pharmacy benefit manager, First Health, was awarded a contract effective January 1, 2004.

A Preferred Drug List (PDL) was phased in, beginning October, 2003. It was fully implemented January, 2004. Although this is a voluntary PDL, compliance is currently over 80%. Savings from the PDL is primarily achieved through enhanced rebates, which are not included in our projection.

TennCare Partners recently underwent a vendor solicitation process to secure behavioral health organizations (BHOs) by region. Beginning July 1, 2004, there is a risk contract with a BHO in East Tennessee that pays capitation rates that differ by demographic group and priority status. The remainder of the state is funded on the basis of a fixed monthly budget. This budget is currently divided between payments for individuals who are classified as priority (SPMI/SED) and non-priority. Behavioral health drugs are paid on a fee-for-service basis.

## Proposed Waiver Amendment, September 24, 2004

The Governor submitted an amendment to the initial CMS waiver on September 24, 2004. The Governor's plan:

- Maintains TennCare's current enrollment
- Exempts children from all benefit limits, copays and premium payments
- Continues to provide coverage to the most vulnerable: children, pregnant women and the disabled
- Extends benefits to other eligible enrollees with a tiered benefit package and cost sharing obligations
- Places limits on the pharmacy benefit for approximately 20% of the eligible population
- Establishes an Advisory Commission to review TennCare's performance and make recommendations to keep the program sustainable within established parameters
- Improves program administration and works to eliminate fraud and abuse
- Implements aggressive care management and chronic disease management
- Allows TennCare to implement more stringent performance measures for the MCOs

To execute the plan above, the submitted 1115 waiver has proposed seven new components that need to be implemented in order to save the program. Below is brief summary of the components:

- 1. Covered Population, Benefits and Cost-Sharing there is clarification related to eligibility groups such as TennCare Medicaid vs. TennCare Standard; each group also has defined benefit limits, cost-sharing and premiums
- 2. Pharmacy Benefit issues that need to be reviewed would include changes to the PDL, benefit design changes, and medical necessity issues
- 3. Care Management probably one of the most important long term changes, will target care management based on evidence based medicine; will utilize mandatory compliance measures, and utilize provider-led programs
- 4. Advisory Commission act as an advisory council on policy, finances, etc..
- 5. Contractual Arrangements With Managed Care Organizations (MCOs) the intent is to return to risk based payments over the long term; to accomplish this, some of the first steps will be to standardize reporting and performance measures

- 6. Information Technology a primary goal is to develop a centralized clinical information system to enhance the ability to manage TennCare programs more efficiently and effectively
- 7. Medical Necessity, Fraud and Abuse, and Third Party Liability all three of these reform efforts could save substantial amounts of money. One component, Medical Necessity, has been a major driver in many Medicaid programs and TennCare is looking to clarify the definition used in these programs.

## Supplement To Proposed Amendment, February 18, 2005

The Administration has since evaluated the current state of affairs and on February 18, 2005 submitted a supplement to the September 24, 2004 amendment discussed above. Below is brief excerpt from the introduction section of the submittal:

Tennessee has been working diligently over the last year to develop a plan to restructure our TennCare Demonstration Project ("TennCare") in a manner that would permit us to maintain coverage while reining in unsustainable growth in program costs. On September 24, 2004, we submitted a proposal to amend our current TennCare program ("Proposed Amendment"). Since submission of the proposal, we have continued to engage in numerous meetings with the public regarding the proposed reform. While many stakeholders have expressed support for this proposed reform, others have asserted multiple legal objections and will likely challenge in court the immediate implementation of some of the reforms contemplated by our Proposed Amendment. Although we have engaged in an extended negotiation process to seek relief under existing Consent Decrees and avoid such challenges, we have been unsuccessful. Because the budget outlook for TennCare is rapidly deteriorating, thereby increasing the amount of savings we will need to achieve in order to stabilize the program, we must now utilize more dramatic reform measures that do not conflict with our existing Consent Decrees in order to satisfy our budget obligations.

We therefore have developed a series of modifications to the Proposed Amendment. While we have seriously considered ending TennCare altogether and returning to a traditional Medicaid program, we want to preserve at least some of the coverage provided through the demonstration. In considering all possible options, our priority is to maintain coverage at current levels for the more than 600,000 children who rely on the TennCare program for care. Accordingly, while we find that we will need to terminate coverage for the adult demonstration population as well as the adult non-pregnant Medically Needy population, we will maintain coverage for children. In particular, we will preserve Medicaid coverage for children in the demonstration population. In addition, while we can no longer afford the unlimited pharmacy benefit that we are currently providing, we propose to limit it and in some cases eliminate it for adults, at this time, we are preserving full pharmacy benefits for children in Medicaid and TennCare Standard.

At the same time, we are aggressively returning to court to seek modifications of the Consent Decrees, where appropriate, that would allow us to adopt the reforms laid out in our September filing, which is our preferred course. Eventually we hope to implement many of these structural reforms that we believe are necessary to place TennCare on a more viable long-term financial path. As this process is likely to stretch out over the next several months, many of the reforms for which we are requesting approval may not be implemented immediately. If we are ultimately able to accomplish these reforms and achieve the necessary level of savings and stability in the program, it is our hope that we will be able to restore some of the coverage that we are now proposing to eliminate.

The details of our current proposal are described below. We are seeking approval for (i) reform components that have not changed from the Proposed Amendment, (ii) reform components that were included in the Proposed Amendment but are now being modified and (iii) new components of reform that had not been included in the Proposed Amendment. Despite the changes outlined here, we are retaining coverage for certain vulnerable populations, such as children enrolled in TennCare. Because the basic structure and

underlying rationale for the reforms remain unchanged, this proposal is being submitted as a supplement to our September proposal.

The final details of the proposal are still pending due to litigation. This report presents our findings under the current benefit package and does not reflect the proposed amendment. As the changes are finalized, this report, and subsequent reports, will need to be adjusted accordingly.

# SECTION III. PROJECT SCOPE

At the request of the Tennessee Office of the Comptroller, Aon Consulting (Aon) has calculated per capita costs for the TennCare and TennCare Partners programs for State Fiscal Year 2006. The per capita costs shown in this report are calculated to assist in the development of the TennCare budget and to develop medical fund targets for managed care organizations. Should TennCare return to at-risk contracts with managed care organizations, these per capita costs would also serve as the basis for developing capitation rates.

This report describes the methods, data and assumptions used to develop per capita costs for the acute care portion of the TennCare program. Administrative costs associated with those portions of the program that would be covered by contracts with managed care organizations are included in these calculations.

The report also includes a review of the State's hospital reimbursement level. The report was produced with a methodology thoroughly discussed with the Tennessee Hospital Association and represents a good-faith effort to accurately compare the reimbursement amounts and costs with other similar States.

This report shows the expected per capita cost of the program based on the assumptions described herein. We also show the per capita cost for services that are paid through contracts with managed care organizations. If TennCare returns to at-risk contracts, these amounts would serve as the basis for calculating capitation payments. A number of material changes in the TennCare program have been proposed by the Governor's office. These changes have not yet been approved by the Centers for Medicare and Medicaid Services (CMS). Specific details regarding the populations that will be affected by the changes have not yet been finalized. As a result, this report presents per capita costs under the current plan of benefits.

For TennCare Partners we show the statewide per capita costs. Per capita costs for the fee-for-service dental and pharmacy programs are also provided.

# SECTION IV. DATA SOURCES

## **TennCare Claims and Encounter Data**

## **Medical Claims and Encounter Data**

TennCare received detailed claims and encounter data from each of the MCOs. This data was then compiled and loaded into a central data warehouse. Aon obtained a detailed claims and encounter data extract from the Bureau of TennCare (the CODMAN Extract) for the period July 1, 2002 through December 31, 2004. Additionally, we received information regarding capitated payments and recoveries not available on the encounter data.

The data was segregated into the following broad service categories: inpatient hospital, outpatient hospital, home health care, professional, and pharmacy. We performed numerous diagnostic analyses to ensure the data was credible.

To ensure the completeness of the data, we compared the encounter data for each plan to the paid expenditure data reported in the monthly Medical Fund Target reports that are submitted to the Bureau of TennCare and the Department of Commerce and Insurance. Through this analysis, Aon concluded that many data components from the CODMAN Extract were invalid for information incurred after July, 2004. For this reason, Aon used the baseline incurred data period that ended in the month prior, June, 2004.

#### **Pharmacy Claims and Encounter Data**

The TennCare Bureau received detailed claims and encounter data from the pharmacy benefit manager, currently FirstHealth. This data was compiled and loaded into a central data warehouse. Aon obtained detailed claims and encounter data submitted to the TennCare Bureau for the period July 1, 2002 through December 31, 2004.

The pharmacy program underwent three major changes during our analysis period:

- 1. Effective November 1, 2003, a Preferred Drug List (PDL) was implemented, resulting in a shift in the mix of drugs.
- 2. Effective July 1, 2003, the MCO non-dual pharmacy program was carved-out of the MCO covered services and also paid on a fee-for-service basis through Consultec.
- 3. Effective January 1, 2004, First Health took over the administration of all pharmacy programs from Consultec.

These changes appear to have had a leveling impact through the first 6 months of the 2004 calendar year. In our analysis of the data, significant changes in the pharmacy run-rate (or Per Member Per Month expenditure amount) were observed and said changes corresponded with the two events above. Starting July, 2004, the monthly pharmacy run-rate was again starting to gain at a rate of 2% to 3% per month, significantly higher than the flat months prior to July.

#### **Dental Claims and Encounter Data**

Aon received dental encounter data from the TennCare Bureau for claims paid from July, 2002 through December, 2004. A new vendor took over the program on a fee-for-service basis effective October, 2002. We selected claims incurred from July 2003 through June 2004, paid through December 2004, as our base data period. This data represents twelve months of experience with six months of run-out. This data is also months after any transitional effects resulting from the new vendor beginning in October, 2002.

## **TennCare Partners Claims and Encounter Data**

Aon obtained the following data from Advocare, the current behavioral health services provider, and from this data, selected base year data:

- UB92 inpatient and outpatient detailed encounter data with dates of payment from July 1, 2001 through December 31, 2004.
- HCFA 1500 professional detailed encounter data with dates of payment from July 1, 2001 through December 31, 2004;
- Utilization by provider and service type for services covered by grant payments, Community Mental Health Centers, Tennessee Christian Medical Center and Regional Mental Health Institutions from July 1, 2001 through December 31, 2004.
- Additionally, we received the BHO monthly Medical Loss Ratio reports that are submitted to the Bureau of TennCare and the Department of Commerce and Insurance with payment information through March 31, 2005.

On July 1, 2004, TennCare Partners entered into a full risk capitation agreement with Tennessee Behavioral Health, Inc. for the East Tennessee Region (TBH East.) Since approximately 37.5% of the covered population was capitated after July 1, 2004, we used data incurred between July 1, 2004 and December 31, 2004 and paid through March, 2005 to establish the baseline per capita costs.

## **Eligibility Data**

The Bureau of TennCare provided detailed eligibility data for the period July, 2002 through December, 2004. From this data, we selected the appropriate time period corresponding to the baseline encounter data. Aon calculated member months of eligibility from this data segregated by eligibility category, demographic group, health plan, region and month. The calculations include counts of fractional months for members who started or ended their eligibility in the middle of the month.

The eligibility data included information regarding reverification status of the Uninsured and Uninsurable population. The data shows that nearly 100,000 members were moved from that population between Fiscal Years 2003 and 2004.

In addition, Advocare provided Eligibility data from October 1, 2003 through December 31, 2004 by age group, priority status, and vendor/contract.

## **Medical Fund Target Reports and Medical Loss Ratio Reports**

MCOs are required to submit monthly reports that show how their experience compares to the medical fund targets. This was historically a loss ratio report, but the fund targets reported are no longer relevant to the MCOs due to their movement to an ASO relationship. There reports are valuable as a check to the claims data received.

BHO's continue to submit a medical loss ratio report that compares their experience to their capitation or funding level.

Aon received the MFT and MLR Reports for the period July, 2002 through March, 2005. The reports include required capitation adjustments, recoveries and claim triangle reports.

## **Invoices**

Aon received detailed invoices for all the major service groups, including the MCOs, BHOs, Pharmacy and Dental. These invoices were used to validate both the claims data and MFT reports. The invoices were available from July, 2003 through March, 2005.

## Fiscal Year 2005 Actuarial Report

Aon has utilized the 2005 Actuarial Report as a point of reference for various items and historical changes. Certain values from the 2005 Actuarial Report were also included for comparison purposes in this report.

# SECTION V. ANALYSIS OF PROVIDER COST

## **Hospital Environment**

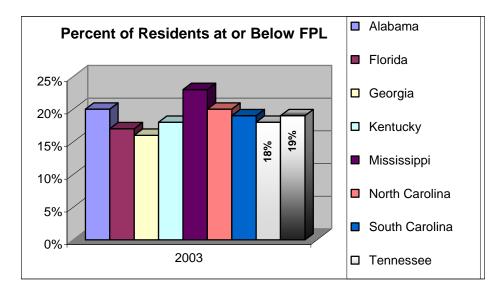
Tennessee's hospital industry operates within an environment that, in many regards, offers relevant comparability to the environments of other states identified as being in CMS' Region IV. These states include Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, and South Carolina.

The Federal Poverty Level (FPL) is discussed in the following text. As such, the following chart is provided in order to clarify the relationship between family size and income used to determine poverty by the US Department of Health and Human Services (DHHS). The FPL is a primary factor in determining eligibility for the Medicaid program.

Size of Family Unit	48 Contiguous States and D.C.	Alaska	Hawaii	
1	\$ 8,980	\$11,210	\$10,330	
2	12,120	15,140	13,940	
3	15,260	19,070	17,550	
4	18,400	23,000	21,160	
5	21,540	26,930	24,770	
6	24,680	30,860	28,380	
7	27,820	34,790	31,990	
8	30,960	38,720	35,600	
For each additional person, add	3,140	3,930	3,610	

Federal Register, Vol. 68, No. 26, February 7, 2003, pp 6458

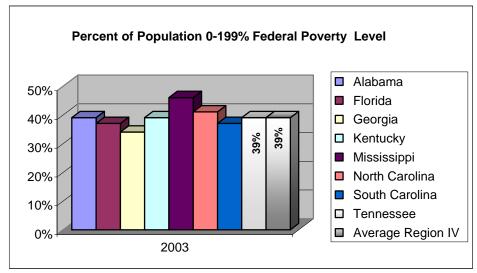
Each state has latitude with regard to the level of income that individuals and/or families may have in order to qualify for the Medicaid program. The following chart indicates that the percentage of Tennessee's population that was below one hundred percent (100%) of the Federal Poverty Level (FPL) was eighteen percent (18%). The simple average percentage of those living below the FPL in all other Region IV states was nineteen percent (19%) during 2003. One would correctly conclude that, on average, Tennessee had only a slightly lower percentage (1%) of its population below the FPL than other Region IV states.



Sources: Urban Institute and Kaiser Commission on Medicaid and the Uninsured estimates based on pooled March, 2002 and 2003 Current Population Surveys.

Total US numbers are based on March, 2004 estimates.

Most states set their state specific enrollment criteria at a level significantly higher than the FPL. As such, a better benchmark for potential program enrollment might be garnered using the percentage of a state's population living below two hundred percent (200%) of the FPL. Tennessee's percentage of individuals living at one hundred ninety-nine percent (199%) or less of the FPL was the same as the simple percentage of the average for all other Region IV states, thirty-nine percent (39%).



**Sources:** Urban Institute and Kaiser Commission on Medicaid and the Uninsured estimates based on pooled March, 2002 and 2003 Current Population Surveys. Total US numbers are based on March, 2004 estimates.

The percentage of individuals living from 0-199% of the FPL in Tennessee is equal to the average percentage in Region IV. However, the number of individuals enrolled in Tennessee's Medicaid program as a percentage of the population varies greatly from other states in the Region as illustrated below:

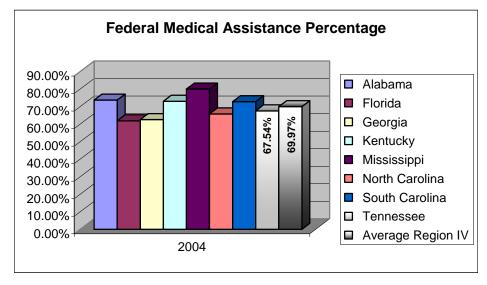
Enrollment as a Percentage of Population		
Florida	11.65%	
North Carolina	12.78%	
Georgia	14.44%	
Alabama	14.48%	
Kentucky	16.33%	
South Carolina	17.56%	
Mississippi	20.30%	
Tennessee	22.33%	
Average Region IV	13.96%	
United States	13.94%	

The Kaiser Family Foundation, statehealthfacts.org. Data Source: Compiled by the Health Management Associates from state Medicaid enrollment reports, for the Kaiser Commission on Medicaid and the Uninsured. Data as of June, 2003, published October, 2004.

The Centers for Medicare and Medicaid Services (CMS) reimburses state Medicaid agencies for a portion of actual expenditures made under the provisions of each state's approved Medicaid State Plan. Federal financial participation (FFP) payment is based on qualifying expenditures for medical services or for program administration.

The amount of FFP (reimbursement) to a state for medical services depends on two factors. The first is the actual amount spent that qualifies as matchable under Medicaid guidelines: the expenditure is for a covered service; provided by a qualified provider enrolled with the Medicaid program; and to a person eligible for and enrolled in Medicaid at the time of service.

The second factor is the Federal Medical Assistance Percentage (FMAP), which varies from state to state. The FMAP percentage is computed from a formula that takes into account the average per capita income for each state relative to the national average and, by law, the FMAP cannot be less than 50%. The following table indicates the FMAP for all Region IV states for 2004 and, consequently, it is illustrative of the comparative relationship of each state's historic per capita income (PCI) with that of the United States. Note, the relationship between FMAP and PCI is inversely correlated, such that states with a higher, comparative PCI have a lower FMAP.



Federal Register, December 3, 2003 (Vol. 68, No. 232), pp. 67676-67678

Total expenditures, from all sources, per Medicaid enrollee is a comparative factor that normalizes for the FMAP. Tennessee spends less, in total dollars, per Medicaid enrollee than any other state in Region IV as illustrated below:

Total Medicaid Expenditures per Enrollee		
Tennessee	\$4,888.90	
Mississippi	\$4,947.17	
South Carolina	\$4,966.07	
Alabama	\$5,379.60	
Florida	\$5,543.87	
Kentucky	\$5,680.36	
Georgia	\$6,054.60	
North Carolina \$6,762.06		
Average Region IV	\$5,711.48	
United States \$6,579.44		

The Kaiser Family Foundation, statehealthfacts.org. Data Source: Table 28, Medicaid Expenditures, 2003 State Expenditure Report, National Association of State Budget Officers and Health Management Associates from state Medicaid enrollment reports, for the Kaiser Commission on Medicaid and the Uninsured. Data as of Jun, 2003, published October, 2004.

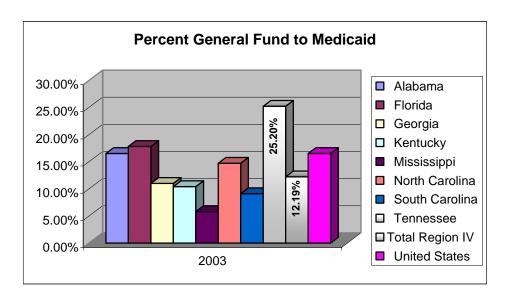
However, the level at which a state spends its own resources to provide for the medical care of the impoverished population is, given state budget constraints, a more critical indicator of the choices that states must make through enrollment and reimbursement policy.

When compared to the total population, Tennessee spends more per capita on Medicaid than any other state in Region IV as illustrated below.

State Medicaid Expenditures per Capita			
Georgia	\$185.26		
Alabama	\$221.73		
Mississippi	\$233.95		
South Carolina	\$259.22		
Florida	\$259.36		
Kentucky	\$272.95		
North Carolina	\$280.60		
Tennessee	\$407.57		
Average Region IV	\$246.25		
Average US	\$350.08		

The Kaiser Family Foundation, statehealthfacts.org. Data Source Table 28, Medicaid Expenditures, 2003 State Expenditure Report, National Association of State Budget Officers

Tennessee also spends a significantly higher percentage of its general fund on Medicaid. In 2003, 25.2% of Tennessee's general fund expenditures were for Medicaid. The average for Region IV was 12.19% and the next highest-ranking state was Florida with 17.8% as illustrated below.



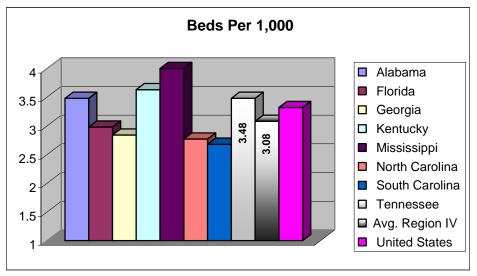
Tables 1 (All expenditures), Table 28 (Medicaid), 2003 State Expenditure Report, National Association of State Budget Officers.

Tennessee's spending per enrollee only slightly exceeds the average that other Region IV states are spending on Medicaid as illustrated below.

State Medicaid Expenditures per Enrollee		
Florida	\$1,152.43	
Mississippi	\$1,283.14	
North Carolina	\$1,476.54	
Georgia	\$1,531.40	
South Carolina	\$1,671.91	
Tennessee	\$1,824.81	
Kentucky	\$2,195.37	
Alabama	\$2,226.82	
Average Region IV	\$1,763.64	
Average US	\$2,510.46	

Table 28, Medicaid Expenditures, 2003 State Expenditure Report, National Association of State Budget Officers.

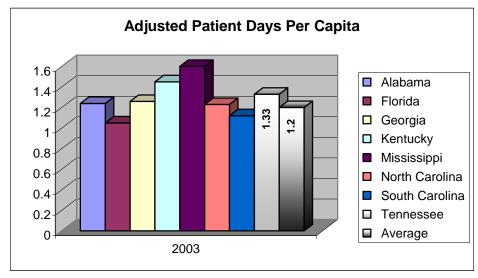
In 2003, there were 20,313 hospital beds available in Tennessee, which equated to 3.48 beds per 1,000 residents. Tennessee ranks well above the Region IV average of 3.08 and slightly ahead of the US average of 3.32, as illustrated in the following chart.



Source: AHA Hospital Statistics, 2005, Health Forum LLC, an affiliate of the American Hospital Association

## **Hospital Utilization**

The utilization, within a state, of hospital services by the population at-large also assists in establishing the environment within which the industry operates. The following chart indicates that the adjusted patient day per capita figure in Tennessee for 2003 was 1.33, whereas the weighted average for all other Region IV states was 1.20. This indicates that, overall, Tennessee's residents utilized ten percent 10% more hospital services per capita than the average of all those residing in all other Region IV states, as illustrated in the chart below.



Source: AHA Hospital Statistics, 2005, Health Forum LLC, an affiliate of the American Hospital Association

In 2003 Tennessee's inpatient days, outpatient visits, and adjusted patient days per capita exceeded the Region IV average.

The comparison of available beds to the average daily census is a measure by which one might assess the adequacy of capacity. As indicated below, Tennessee's utilization rate in 2003 was below the weighted average for Region IV and only Mississippi's was lower. However, the level of variance between Tennessee and several other states is only slight.

Percentage Utilization of Beds		
Mississippi	56.77%	
Tennessee	61.18%	
Alabama	62.00%	
Kentucky	62.25%	
Florida	64.70%	
Georgia	67.02%	
North Carolina	71.23%	
South Carolina	72.66%	
Weighted Average	65.45%	

Source: AHA Hospital Statistics, 2005, Health Forum LLC, an affiliate of the American Hospital Association

## **Tennessee Hospital Cost**

Unlike the vast majority of other states, Tennessee does not require that Medicaid enrolled hospitals complete the Medicaid section of the Medicare cost report or that said hospitals complete a separate Medicaid cost report. Since cost data for the industry is not readily available it is necessary to develop a model for producing a proxy for both inpatient and outpatient cost.

Tennessee's hospitals do complete the Medicare Cost Report and there exists a relationship between hospitals' Medicare allowed costs and Medicaid allowed costs. In order to define this relationship, Medicare hospital cost report data was analyzed for every hospital that had filed a Medicare cost report for 2003. While data from all states was collected and analyzed, only data for those states in CMS Region IV has been used for this study. Alabama is excluded due to a lack of reporting requirements in that state.

It is important to note that the calculation of the Medicaid cost/charge ratio is based on an average of all reporting hospitals in the state and should not be assumed to apply to any specific hospital or hospital type.

## **Acuity Adjustment Factor (AAF)**

Tennessee covers an expansion population that includes, among others, individuals classified as "uninsurable". This expansion population creates an aggregate acuity mix within the Medicaid population that is unique to the state. As such, an acuity adjustment factor (AAF) has been calculated for inpatient and outpatient services. Acuity adjustment factors were calculated as follows:

AAF Inpatient = charge per day with expansion population / charge per day without expansion population

AAF Inpatient = 
$$(3,143 / 2,921) = 7.6\%$$

AAF Outpatient = charge per claim with expansion population / charge per day without expansion population

AAF Outpatient = 
$$(885/786) = 12.6\%$$

The AAF will be applied to the cost per day for inpatient services and to the outpatient cost to charge ratio (CCR) for outpatient services in order to adjust proxy cost figures to reflect TennCare's unique acuity.

## Medicaid Allowed Inpatient (IP) Cost per Day

The following chart indicates the Medicaid and Medicare costs per day by state, as reported by hospitals. Also, the relationship, by state, between the reported Medicare and Medicaid costs per day is given. The simple average for this relationship is then applied to Tennessee's Medicare cost per day reported to CMS by Tennessee hospitals. The resulting figure is a proxy for Tennessee's Medicaid allowed inpatient cost per day.

2003 Inpatient Cost Per Day			
	Medicare	Medicaid	Medicaid/Medicare
Florida	\$1,371.50	\$1,188.44	86.65%
Georgia	\$1,343.38	\$1,088.85	81.05%
Kentucky	\$1,236.97	\$849.49	68.68%
Mississippi	\$1,087.11	\$853.12	78.48%
North Carolina	\$1,275.75	\$895.72	70.21%
South Carolina	\$1,301.01	\$1,034.04	79.48%
Tennessee	\$1,262.79	\$977.71	
Average Region IV	\$1,269.29	\$984.94	77.42%

Source: Centers for Medicare and Medicaid Services, HCRIS DATASET, last modified 2/17/2005

Tennessee's hospital reported Medicare cost per day is \$1,262.79. This figure varies less than 1% from the simple average cost among all other Region IV states.

The average relationship between the Medicare and Medicaid allowed costs per day among Region IV states is 77.42% (rounded).

When Tennessee's Medicare cost per day is multiplied by .7742, the proxy cost per day is determined to be \$977.71. This Medicaid allowed cost per day also varies by less than 1% from the Region IV average cost per day. When the AAF is applied, the proxy for Tennessee's Medicaid allowed inpatient cost per day is \$1,052.02. While this figure is deemed reliable for purposes of this analysis and has been calculated using methodology that was developed during discussions with industry leaders, it is not meant as a substitute for the figure one might obtain using filed and audited Medicaid cost data. It should be noted that the Tennessee average cost per day is based on an average of all hospitals and should not be assumed to apply to any specific hospital or hospital type.

Further, this proxy figure conflicts with figures published by the Tennessee Hospital Association, at least in part, due to the fact that it would represent Medicaid allowed costs and not necessarily all costs a hospital might incur.

## **Medicaid Allowed Outpatient Cost**

Again, unlike the vast majority of states, Tennessee does not require that Medicaid enrolled hospitals submit any form of cost report that would indicate their Medicaid cost. As such, cost data from the industry is not available and a proxy for cost is required.

Unlike inpatient days, there is not a divisor for aggregated cost that will yield an acceptable cost per unit. Therefore, the relationship between the Medicaid and Medicare outpatient cost to charge ratio (CCR) for each state in Region IV has been established (excluding AL and TN). The average among these states has been used as a proxy for Tennessee's Medicaid allowed outpatient cost to charge ratio. When applied to the total charges billed for state fiscal year FY 2003, the result is a proxy for the state's aggregate Medicaid allowed outpatient cost, as illustrated below.

	2003 Outpatient Cost to Charge Ratio		
	Medicare	Medicaid	Medicaid/Medicare
Florida	22.03%	23.93%	108.62%
Georgia	31.57%	37.90%	120.05%
Kentucky	29.98%	31.78%	106.00%
Mississippi	30.17%	32.75%	108.55%
North Carolina	31.84%	36.19%	113.66%
South Carolina	30.46%	31.91%	104.76%
Tennessee	28.75%	31.71%	
Average Region IV	29.34%	32.41%	110.28%

Data Source: Centers for Medicare and Medicaid Services, HCRIS DATASET, last modified 2/17/2005

When Tennessee's Medicare outpatient cost to charge ratio (28.75%) is multiplied by the average relationship between the Medicare and Medicaid CCR in Region IV (110.28%), Tennessee's a value for the Medicaid allowed outpatient cost to charge ratio is determined to be 31.71%. It should be noted that the Tennessee average cost to charge ratio is based on an average of all hospitals and should not be assumed to apply to any specific hospital or hospital type.

When the AAF is applied, the proxy for Tennessee's Medicaid allowed outpatient cost to charge ratio is determined to be 35.71%. While this figure is deemed reliable for purposes of this analysis and has been calculated using methodology that was developed during discussions with industry leaders, it is not meant as a substitute for the figure one might obtain using filed and audited Medicaid cost data. Total reported outpatient Medicaid charges for Tennessee during FY 2003 were \$1,658,786,670. When multiplied by the proxy for Tennessee's Medicaid allowed cost to charge ratio, 31.71%, the aggregate Medicaid allowed outpatient cost for the state is determined to be \$581,664,927.17.

## **Tennessee Hospital Reimbursement**

In the preceding section the Medicaid allowed inpatient cost per day and the aggregate Medicaid allowed outpatient cost was determined for the State of Tennessee.

As the aggregate reimbursement amounts for inpatient and outpatient services is known, one might compare these figures to cost in order to determine the percentage of Medicaid allowed cost that is being reimbursed. First, the proxy for Tennessee's Medicaid allowed cost per day, \$1,052.02, is multiplied by the total number of inpatient days, 690,335, in order to garner the total inpatient cost for the industry, \$726,246,227.

When compared to the total payments reported by the state, \$574,262,073, one is able to ascertain that the industry was reimbursed 79.09% of Medicaid allowed inpatient cost for FY 2003, as illustrated below.

Inpatient % of Cost Reimbursed		
Cost Per Day	\$1,052.02	
Payment Per Day	\$831.86	
Number of Inpatient Days	690,335	
Total Inpatient Cost	\$726,246,227	
Total Inpatient Payments	\$574,262,073	
% Reimbursed	79.07%	

Secondly, the proxy for Tennessee's aggregate Medicaid allowed outpatient cost, \$592,352,720, is compared to aggregate outpatient payments, \$503,875,197, in order to ascertain that the industry was reimbursed 85.06%, as illustrated below.

Outpatient % of Cost Reimbursed		
Total Outpatient Charges Outpatient CCR Total Outpatient Cost	\$1,658,786,670 35.71% \$592,352,720	
Total Outpatient Payments	\$503,875,197	
% Reimbursed	85.06%	

In order to calculate the total Medicaid allowed cost reimbursed one must compare the total of outpatient and inpatient cost, \$1,318,598,947, to the total reimbursement figure, \$1,078,137,270. The result indicates that the industry was reimbursed 81.76% of its total Medicaid allowable cost for FY 2003, as illustrated below.

Total % of Cost Reimbursed		
Inpatient Cost	\$726,246,227	
Outpatient Cost	\$592,352,720	
Total Hospital Cost	\$1,318,598,947	
-		
Total Payments	\$1,078,137,270	
% Reimbursed	81.76%	

In order to compare Tennessee's Medicaid cost reimbursement to the other states in Region IV, hospital cost reports, as filed with CMS and contained in the October, 2004 HCRIS database, were analyzed. Hospitals with data included in both the Medicaid cost and Medicaid payment cells were included in calculating each state's percentage of Medicaid cost reimbursed for acute care hospitals. All Medicaid payments, including DSH payments, are included in each facility's payments, as reported. Due to apparent reporting anomalies for Medicaid payments, Kentucky and South Carolina are omitted, as illustrated below.

Percentage Medicaid Cost Reimbursed		
Florida	82.92%	
Georgia	91.47%	
Mississippi	91.21%	
North Carolina	86.00%	
Tennessee	81.76%	
Average (excluding TN)	87.90%	

On a comparative basis, Tennessee ranks last of the Region IV states included.

However, the State of Tennessee also makes supplemental payments to hospitals. The aggregate amount of the pooled funds in 2003 and in 2004 was \$100 million per year. When this figure is added to the previous value for total payments, the percentage of total Medicaid allowed cost reimbursed is 89.35% for FY 2003, as illustrated below.

Total % of Cost Reimbursed With Supplemental Payment		
\$726,246,227 \$592,352,720 \$1,318,598,947		
\$1,178,137,270 <b>89.35</b> %		

When all payments to hospitals are considered, Tennessee's reimbursement is the median among those listed and the state's reimbursement percentage is 1.45 percentage points ahead of the average, as illustrated below.

Percentage Medicaid Cost Reimbursed With Supplemental Payment		
Florida	82.92%	
Georgia	91.47%	
Mississippi	91.21%	
North Carolina	86.00%	
Tennessee	89.35%	
Average (excluding TN)	87.90%	

## **Profitability Analysis**

For fiscal year end 2003, Tennessee hospitals reported net revenues exceeding net expenses (profit) by \$541,797,952. This represented an 18.25% increase in profitability from 2001, when net revenues were reported to exceed net expenses by \$458,196,766.

Tennessee Hospitals	2003	2002	2001
Total Net Revenue	\$9,748,320,172	\$8,915,158,689	\$8,601,327,992
Total Net Expenses	\$9,206,522,220	\$8,386,650,030	\$8,143,131,226
Net Profit	\$541,797,952	\$528,508,659	\$458,196,766

Source: AHA Hospital Statistics, 2005, Health Forum LLC, an affiliate of the American Hospital Association

The following chart details the profits calculated for each state in Region IV for 2003:

Total FY2003 Net Profit		
Alabama	\$336,186,572	
Florida	\$1,518,967,422	
Georgia	\$734,926,597	
Kentucky	\$341,837,068	
Mississippi	\$327,155,882	
North Carolina	\$987,094,809	
South Carolina	\$478,129,249	
Tennessee	\$541,797,952	

Source: AHA Hospital Statistics, 2005, Health Forum LLC, an affiliate of the American Hospital Association

Comparing the net profit of one state's hospital industry to another provides only limited value, as a myriad of factors (e.g., size of the state) would set states apart even during periods of similar profitability on a percentage basis. Therefore, the following table is provided in order to more adequately compare the performance of Tennessee's hospital industry to that of other Region IV states:

FY 2003 Profitability Comparison			
	Per Capita	Per Adj Day	Net Oper. Margin
Alabama	\$74.69	\$63.53	4.96%
Florida	\$89.25	\$86.33	5.78%
Georgia	\$84.62	\$74.54	6.06%
Kentucky	\$83.01	\$59.98	4.92%
Mississippi	\$113.56	\$76.68	7.46%
North Carolina	\$117.41	\$100.47	7.39%
South Carolina	\$115.30	\$106.54	7.08%
Tennessee	\$92.74	\$74.74	5.56%
Average Region IV	\$96.83	\$81.15	6.24%
United States	\$77.63	\$69.18	4.78%

Source: AHA Hospital Statistics, 2005, Health Forum LLC, an affiliate of the American Hospital Association

Tennessee's hospital industry's profitability ranked below the Region IV average in each of the above criteria. However, in each classification, Tennessee's performance was well ahead of the United States average.

Change over time is another valuable indicator with regard to an industry's health. The following chart compares the increase in profitability from 2001 to 2003 by state:

% Increase in Profitability		
	2001-2003	
Alabama	6.42%	
Florida	-5.34%	
Georgia	39.50%	
Kentucky	15.60%	
Mississippi	0.68%	
North Carolina	19.92%	
South Carolina	-4.59%	
Tennessee	18.25%	
	_	
Average Region IV	7.56%	

Source: AHA Hospital Statistics, 2005, Health Forum LLC, an affiliate of the American Hospital Association

During the two-year period indicated above, Tennessee's profits grew at a rate more than twice the Region IV average.

#### **Conclusions**

## **Environment**

- 1. Tennessee's population, on average, is no more impoverished (0-199% FPL) that the average population among all other states in Region IV.
- 2. Total expenditures per enrollee in Tennessee are the lowest among Region IV states.
- 3. Tennessee's non-federal expenditures per enrollee are higher than the average for states in Region IV.
- 4. The percentage of Tennessee's population that is covered under the TennCare program is higher than the percentage that any other Region IV state covers through its Medicaid program.
- 5. Tennessee's general fund expenditures on Medicaid, as a percentage, places the state ahead of all other Region IV states and nearly doubles the average within the Region. Further, at \$407.57 per resident (total Medicaid expenditures/resident), Tennessee's expenditures exceed the Region's average by \$161.31, or 65.51%.
- 6. The state's capacity for hospital services, as measured by inpatient beds per capita, places Tennessee ahead of the average for the Region by 12.99%.

#### Utilization

- 1. Tennessee's residents utilized hospital services at a level 10% higher than the average for all states in the Region (adjusted days per capita). However, the state's percentage utilization of beds was below the weighted average for the Region.
- 2. Tennessee's Medicaid population is unique within the Region. The state's expanded enrollment guidelines have allowed individuals atypical to other Region IV programs to receive coverage. These individuals utilize services at a higher rate than the "typical" Medicaid population and, as such, adjustments for acuity must be made when comparing Tennessee's hospital costs to those of other states in the Region.

#### **Cost**

- 1. Tennessee's Medicaid allowed inpatient cost per day is slightly higher (6.8%) than the Region IV average.
- 2. Tennessee's Medicaid allowed outpatient cost to charge ratio (CCR) is 3.3 percentage points above the Region IV average.

#### Reimbursement

3. Tennessee's hospitals, in aggregate and including the supplemental payment, were reimbursed 89.35% of their Medicaid allowed costs in 2003. This is just slightly (1.45 percentage points) ahead of the Region IV average and Tennessee ranked as the median state among those listed in the report.

#### **Profitability**

1. Tennessee's hospitals reported revenues in excess of expenditures (profits) of \$541,797,952 for 2003. This was an 18.25% increase from 2001. The industry's performance from 2001 through 2003 appeared solid based upon profits per capita, profits per day, and net operating gain.

## SECTION VI. TENNCARE PER CAPITA COST

## **Eligibility Classes**

Per capita costs for the TennCare program vary based on eligibility category. There were eight logical categories within which the data needed to be summarized and rates calculated. Each of the group has different characteristics and represents a unique utilization pattern. Below is brief summary of the categories used:

TennCare Eligibility Classes		
Current	Disenrollment	
Medically Needy	Over 20	
Medicaid (TANF & Related)	None	
Duals	None	
Uninsured	Over 18	
Disabled	None	
Disabled Uninsured	Over 18	
Disabled Uninsurable	Over 18	
Waiver Duals	Over 18	

The disenrollment group represents the expansion population no longer being covered under the proposed amendment. All children under age 19 will continue to have coverage.

Aon has summarized per capita costs based on "current" groups participating under the program.

## **Demographic Groupings**

In addition to eligibility category, the per capita costs also vary significantly based on demographic group. Age groupings are used for most eligibility categories where use of health care services varies by demographic grouping. The "Duals" and "Disableds" categories are the only groups without an age breakout. Below is a summary of the demographic groups:

Age Groups	Gender Split
Under 1	Combined
01-13	Combined
14-18	Male/Female
19-20	Male/Female
21-44	Male/Female
45-64	Combined
65 and over	Combined

To develop medical fund targets or capitation rates, we combined the data for infants' age 0-1 for the Medicaid, Uninsured, and Uninsurable / Medically Eligible categories, although the historical experience data for these rate cells is shown in this report. There are very few infants in the Uninsurable category, in particular, and we believe the data are not sufficiently stable to project a per capita cost for this population separately.

## **Base Year Cost and Utilization**

#### **Determination of Units**

Encounter records were classified into the detailed service categories shown in the attached tables using combinations of diagnosis codes, procedure codes, revenue codes and claim type indicators. Hospital inpatient data was run through the HCFA grouper and assigned a DRG. Over 90% of the data grouped, which is very high considering not all providers are not compensated in that manner. After grouping and categorizing the claims, they were further summarized into appropriate eligibility and demographic groups.

In this summarization process, unit counts were made for each service category. The following table details the types of units that were counted for each detailed service category. In the table, "Services" indicates the actual unit counts that were recorded on each claim. "Claims" or "Prescriptions" refers to a count of "1" for each claim record in the historical database. "Days" are used for inpatient units, and represent the inpatient length of stay, outlined below.

Determination of Service Units		
Determination of Service Offits		
Major Service Group	Units Counted	
Pharmacy	Prescriptions	
Home Health Care	Claims	
Inpatient	Days	
Outpatient	Claims	
Professional	Services	
DME/Supplies	Claims	
LAB	Services	
Radiology	Services	
Transportation	Claims	
Dental	Claims	

## **Data Adjustments and Anomalies**

On detailed review, there were some MCOs with missing paid claims data for various timeframes due to submission errors by the MCOs. Below is a list of data elements missing:

- 1. OmniCare June, 2004
- 2. TennCare Select High July, 2004 through December, 2004
- 3. BlueCare East July, 2004 through December, 2004

Using the MLR reports, we estimated the missing data represented \$98 million dollars of incurred claims during our baseline period. The MLR reports were used to quantify whether the missing claims were hospital (UB92) or professional (HCFA1500) claims. The historical baseline claims data was adjusted accordingly for each service category.

A final review was performed to ensure that the projected paid claims were consistent and balanced to the data reported by the MCOs. This resulted in a 3.9% adjustment factor.

Below is a summary of the capitation payments added to the claims data by each participating MCO:

Capitation Payments Loaded To Baseline Data		
MCO	F	iscal Year 2004
BCE (2 & 11)	\$	8,098,342
Better Health Plans, Inc.	\$	922,180
John Deere Health	\$	1,597,149
TLC Family Care	\$	11,918,473
OmniCare Health Plan, Inc.	\$	7,454,088
Preferred Health Partnership of Tennessee, Inc.	\$	1,557,145
TCS (4 & 11)	\$	13,026,777
VHP	\$	36,658,299
Total	\$	81,232,453

The capitation amounts were added to the professional component only and spread evenly across all eligibility groups and demographic categories.

#### Third Party Liability and Participant Cost Sharing

The per capita costs shown here are inclusive of adjustments for Third Party Liability, with the exception of subrogation. We have assumed plans will continue to collect payments for Third Party Liability at levels similar to those observed during the data period.

## **Claims Completion and Trend Factors**

## **Completion Factors**

Using detailed claims data and triangular reports from the MFTs, Aon was able to calculate the outstanding incurred claims, the remaining IBNR. Since the run-out period was 6-months (July – December, 2004), the completion factors are very low. All MCO and BHO medical (excluding pharmacy & dental) have a completion factor of 1.01. Dental and pharmacy data are complete and required no additional adjustment to the incurred claims.

#### **Trend Factors**

The baseline data covers claims incurred from July, 2003 through June, 2004. All the claims were adequately adjusted (see above) to reflect any outstanding Incurred But Not Reported (IBNR) claims to provide a "complete" baseline data set.

#### **Current Period Trend**

Trend rates are comprised of changes in cost per unit of service as well as changes in the volume of services used per person over time. Aon has examined the historical data for Fiscal Years 2002, 2003 and 2004. From this we were able to calculate combined utilization and cost trend rates using a simple regression methodology. Although most of the provider contracts are frozen, our trend rates recognize the impact of built in escalators (e.g., CPI adjustments, charge master increases, Medicare payment trends, etc.). These provide the basis for the current trends. Pharmacy trends were adjusted to reflect the emerging run-rate of the group over the last 6 months of incurred data.

#### **Historical Trends**

Since paid claims data was available through March 2005, Aon used the MFT and Invoice details to adjust the current trend assumptions. To do this Aon used the current period trends to project paid claims for the last 3-months of the fiscal year. From that forecast and the calculated completion factors discussed earlier, we are able to develop total incurred claims for Fiscal Year 2005 that more accurately reflect emerging experience. The overall trend for the historical period would then equal the change in per capita costs over the baseline Fiscal Year 2004.

Below is a summary of the trend rates used in this actuarial projection:

Annual Trer	nd Assumptions	·							
Summary I	By Rate Group								
Historical Current									
Pharmacy	16.9%	19.8%							
Home Health Care	12.8%	7.2%							
Inpatient	12.8%	7.2%							
Outpatient	11.4%	6.5%							
Professional	14.4%	12.1%							
Dental	5.0%	5.0%							
BHO - Non Pharmacy	7.5%	7.5%							
Overall - Without Pharmacy	13.2%	9.4%							
Overall - With Pharmacy	14.7%	13.6%							

Should there be any additional increases in costs per unit of service due to contractual negotiation, those additional costs will either need to be explicitly funded, or savings in utilization will be required to cover the additional costs.

Aon has reviewed the trends by eligibility and demographic groups. These deviations were discounted due to the significant shift in enrollment due to reverification. Trends by service grouping, as detailed above, are believed to more accurately reflect a group specific trend.

### **Administrative Costs**

The rates in our actuarial review use health plan encounter data as the baseline. In order to develop a total per capita cost, it is necessary to add an amount to cover health plan administration. Tennessee plans are also required to pay a 2% premium tax on their premium revenues. This applied to the MCOs and BHOs only. Because pharmacy and dental claims are paid through TPA arrangements, the premium tax does not apply to these services.

Aon received ASO fee schedules for both the medical and dental administrators. The medical rates vary by vendor, volume, and aid category. Dental rates varied by age only. Pharmacy administrative costs were developed from estimated budgets from the TennCare Bureau.

Summary of MCO and BHO Per Capita Fee:									
ASO Fees Premium T									
Medical	8.00%	2.00%							
Pharmacy	0.56%	N/A							
Dental	4.50%	N/A							
вно	10.00%	2.00%							

## **Per Capita Costs**

The per capita costs are calculated based on the historical data shown in Exhibit 1. As discussed above (Data Adjustments and Anomalies) the data was adjusted to reflect missing elements, and capitation amounts. The final baseline was checked against the MFT report, Invoices and the prior Actuarial Report. The adjusted data was determined to be consistent.

The steps used for calculating the per capita costs for Fiscal Year 2005 and 2006 are as follows:

- 1. Exhibit 1 provides the baseline data. The exhibit includes billed charges, paid expenditures, member months, units (as discussed earlier), utilization rates based on a "per 1,000" methodology, amount billed and paid per unit of service, and per member per month billed and paid.
  - The encounter data is summarized by the demographic and eligibility rate cells. As the data cells become smaller, the credibility of each specific cell decreases. This information is the starting point for the per capita cost calculation.
- 2. The results in Exhibit 1 are brought forward to Exhibit 2, which includes billed claims, paid amount, units of service and member months for each rate cell and service category.
- 3. The paid amounts are multiplied by any data adjustment factors (primarily IBNR factors for this analysis) to complete the data period claims. The historical trend factors is then applied to move the data to the mid-point of Fiscal Year 2005 (January 1, 2005). The current trend factor is applied to Fiscal Year 2005 to project the per capita costs for Fiscal Year 2006 (mid-point of January 1, 2006).
- 4. The projected paid claims are divided by the count of member months for each rate cell to arrive at PMPM costs by service category and rate cell for each of the fiscal years.
- 5. The PMPM costs are summarized by rate cell across all service categories to arrive at the total claims cost for each rate cell.
- 6. Administrative costs are added to calculate the per capita costs for FY 2006. Administrative loads are different for pharmacy (discussed earlier).

Resulting per capita costs are calculated in Exhibit 2 for each of the TennCare per capita cost cells. A weighted average value for the full fiscal year is shown in these exhibits.

Exhibit 3 shows the variation in overall utilization and per member per month costs by the three Grand Regions – East, Middle, and West.

The per capita costs include adjustments for Third Party Liability and participant point-of-service cost sharing. We have assumed that plans will continue to collect Third Party Liability payments consistent with their experience during the data period.

Point-of-service cost sharing is currently required for some of those individuals who are in the Uninsured and Uninsurable eligibility categories. Most cost sharing applies only to those with an income above 100% of the federal poverty level. Current levels of cost sharing are reflected in the per capita costs.

### Projected MCO per Capita Costs by Rate Group

Emerging FY 2005 experience indicates that the previously calculated per capita costs were understated by approximately 9.1%. The bulk of the variation appears to be from utilization trends much higher than projected. There could be many other reasons for the deviation, such as demographic swings, enrollment shifts, etc. A detailed review of the variations is beyond the scope of this project.

The projected MCO per capita cost by Eligibility/Rate group are shown below:

MCO Per Capita	a Cos	MCO Per Capita Costs - Fiscal Year 2006									
Summa	Summary By Rate Group										
W/O Pharmacy W/Pharmacy											
Medically Needy	\$	170.97	\$	335.08							
Medicaid (TANF & Related)	\$	179.46	\$	237.79							
Duals	\$	33.13	\$	391.22							
Uninsured	\$	168.40	\$	252.75							
Disabled	\$	457.20	\$	676.14							
Disabled Uninsured	\$	426.65	\$	652.88							
Disabled Uninsurable	\$	337.34	\$	519.45							
Waiver Duals	\$	31.47	\$	345.38							
All Eligibility Groups	\$	195.72	\$	339.20							
2005 Current Projection	\$	178.86	\$	298.62							
Difference		9.4%		13.6%							

The per capita costs are anticipated to increase 13.6% or \$40.58 per capita over the updated Fiscal Year 2005 projections. Pharmacy trends represent nearly half the overall increase, with per capita costs increasing from \$119.76 to \$143.47.

### **Medicare Modernization Act**

As a result of the Medicare Modernization Act ("MMA"), beginning January 1, 2006, Medicare will be responsible for paying prescription drug benefits for dual eligibles ("Duals") with TennCare reimbursing Medicare for part of the costs. Currently, TennCare pays this benefit with the Federal Government reimbursing TennCare for part of the costs. The projected net costs to TennCare are not anticipated to change significantly as a result of implementing MMA. Consequently, for the purposes of this report, the Duals' prescription drug costs are shown as if TennCare would be the primary payer for the entire FY 2006.

# **Projected MCO Costs by Service Categories**

		Su	mm	nary By Service C	_		)			
		Fisca	ıl Ye	All Eligibility G ear 2006	roup		ΙΥε	ear 2005	% Cha	nge
	Pe	er Capita	1 10	Total*	Pε	er Capita	10	Total**	Per Capita	Total
Pharmacy - Brand	\$	115.40	\$	1,915,870,800		96.33	\$	1,561,008,384	19.8%	22.7%
Pharmacy - Generic	\$	27.28	\$	452,902,560		22.77	\$	368,983,296	19.8%	22.7%
Subtotal - Pharmacy	\$	142.68	\$	2,368,773,360	\$	119.10	\$	1,929,991,680	19.8%	22.7%
Home Health Care	\$	3.34	\$	55,450,680	\$	3.12	\$	50,558,976	7.1%	9.7%
IP - Maternity	\$	4.68	\$	77,697,360	\$	4.36	\$	70,652,928	7.3%	10.0%
IP - Newborn	\$	6.88	\$	114,221,760	\$	6.42	\$	104,034,816	7.2%	9.8%
IP - Medical	\$	14.66	\$	243,385,320	\$	13.67	\$	221,519,616	7.2%	9.9%
IP - Surgery	\$	10.71	\$	177,807,420	\$	9.99	\$	161,885,952	7.2%	9.8%
IP - Other	\$	8.99	\$	149,251,980	\$	8.39	\$	135,958,272	7.2%	9.8%
Subtotal - InPatient	\$	45.92	\$	762,363,840	\$	42.83	\$	694,051,584	7.2%	9.8%
OP - Emergency Room	\$	10.94	\$	181,625,880	\$	10.28	\$	166,585,344	6.4%	9.0%
OP - Laboratory	\$	2.59	\$	42,999,180	\$	2.43	\$	39,377,664	6.6%	9.2%
OP - Radiology	\$	6.63	\$	110,071,260	\$	6.23	\$	100,955,904	6.4%	9.0%
OP - Surgery	\$	11.68	\$	193,911,360	\$	10.97	\$	177,766,656	6.5%	9.1%
OP - Other	\$	7.76	\$	128,831,520	\$	7.28	\$	117,970,944	6.6%	9.2%
Subtotal - OutPatient	\$	39.60	\$	657,439,200	\$	37.19	\$	602,656,512	6.5%	9.1%
Prof - Evaluation & Management	\$	37.59	\$	624,069,180	\$	33.53	\$	543,346,944	12.1%	14.9%
Prof - Maternity	\$	3.66	\$	60,763,320	\$	3.27	\$	52,989,696	11.9%	14.7%
Prof - Surgery	\$	9.80	\$	162,699,600	\$	8.74	\$	141,629,952	12.1%	14.9%
Prof - DME/Supplies	\$	4.76	\$	79,025,520	\$	4.24	\$	68,708,352	12.3%	15.0%
Prof - Lab	\$	4.47	\$	74,210,940	\$	3.99	\$	64,657,152	12.0%	14.8%
Prof - Radiology	\$	6.86	\$	113,889,720	\$	6.12	\$	99,173,376	12.1%	14.8%
Prof - Transportation	\$	4.59	\$	76,203,180	\$	4.09	\$	66,277,632	12.2%	15.0%
Prof - Other	\$	17.01	\$	282,400,020	\$	15.18	\$	245,988,864	12.1%	14.8%
Subtotal - Professional	\$	88.74	\$	1,473,261,480	\$	79.16	\$	1,282,771,968	12.1%	14.8%
Subtotal - Non Pharmacy	\$	177.60	\$	2,948,515,200	\$	162.30	\$	2,630,039,040	9.4%	12.1%
Total Subtotal Including Administation	\$	320.28	\$	5,317,288,560	\$	281.40	\$	4,560,030,720	13.8%	16.6%
Pharmacy	\$	143.48	\$	2,382,054,960	\$	119.76	\$	1,940,686,848	19.8%	22.7%
Non-Pharmacy	\$	195.72	\$	3,249,343,440		178.86		2,898,390,528	9.4%	12.19
Total	\$	339.20	\$	5,631,398,400		298.62		4,839,077,376	13.6%	16.4%

<sup>\*</sup> Assumed average enrollment of 1,383,500 for FY 2006

Enrollment numbers use actual enrollment through March 2005, with projections assuming a 3% growth from that month forward. The total program expenditures for the MCOs are expected to increase 16.4%, with per capita costs increasing 13.6%.

<sup>\*\*</sup> Assumed average enrollment of 1,350,400 for FY 2005

### Projected 2006 per capita costs by age/sex

The appendices include a detailed breakdown of each rate cell by various demographic categories. Below is a brief summary of the projection by major age/sex categories.

MCO Per Ca	MCO Per Capita Costs - Fiscal Year 2006									
Summary By Age										
W/O Pharmacy W/Pharmacy										
Age Under 1	\$	786.99	\$	863.38						
Ages 1 - 13	\$	86.94	\$	112.64						
Ages 14 - 18 Female	\$	156.92	\$	191.14						
Ages 14 - 18 Male	\$	83.55	\$	111.01						
Ages19 - 20 Female	\$	331.52	\$	377.32						
Ages 19 - 20 Male	\$	111.19	\$	138.34						
Ages 21 - 44 Female	\$	284.75	\$	407.19						
Ages 21 - 44 Male	\$	213.37	\$	368.21						
Ages 45 - 64	\$	354.73	\$	692.51						
Age Over 65	\$	46.31	\$	391.68						
All Ages	\$	195.72	\$	339.20						

These demographic breaks are consistent with prior reports and national published data.

### Projected 2006 per capita costs for proposed disenrollment group

Using the breakout detailed in the eligibility categories, Aon has estimated the 2006 per capita costs associated with the proposed disenrollment groups. The costs below represent an entire fiscal year and do not recognize the staggered timeframe proposed as part of the Governor's reform proposal. These are estimated numbers only and assume that all individuals currently targeted for disenrollment will not move into another eligible category.

	MCO Per Capita Costs - Fiscal Year 2006 Analysis Of Proposed Disenrollment Groups									
		ar 2006 Enrol		IIIIE	•	SCa	al Year 2006 Per	Ca	apita Cost	
	Disenrollment *	All Other **	Total		Disenrollment All Other **				Total	
Medically Needy	99,475	70,340	169,816	\$	467.51	\$	147.80	\$	335.08	
Medicaid (TANF & Related)	-	607,966	607,966		-	\$	237.79	\$	237.79	
Duals	-	170,900	170,900		-	\$	391.22	\$	391.22	
Uninsured	115,448	51,600	167,047	\$	323.56	\$	94.33	\$	252.75	
Disabled	-	164,583	164,583		-	\$	676.14	\$	676.14	
Disabled Uninsured	2,600	163	2,763	\$	670.59	\$	370.52	\$	652.88	
Disabled Uninsurable	60,331	2,657	62,988	\$	524.58	\$	402.81	\$	519.45	
Waiver Duals	36,511	926	37,437	\$	345.35	\$	346.68	\$	345.38	
All Eligibility Groups	314,365	1,069,136	1,383,500	\$	413.09	\$	317.47	\$	339.20	
Fiscal 2006 Projection				\$	1,558,330,961	\$	4,073,067,439	\$	5,631,398,400	
% of total	23%	77%			28%		72%			

The disenrollment group has a projected average per capita cost of \$413.09 for Fiscal Year 2006. This is approximately 28% higher than the remaining group. Much of this is due to children, whose average per capita cost is significantly less than the per capita cost for those over 18. Using the current enrollment, we estimate \$1.56 billion will be spent on the disenrollment group in Fiscal Year 2006. Note that the total numbers above vary from the prior page due to the difference in the projected enrollment levels.

# SECTION VII. TENNCARE PARTNERS PER CAPITA COST

# **Eligibility Classes**

TennCare Partners provides coverage for all individuals who are eligible for the TennCare program, as well as some individuals who qualify under special rules, i.e., the State Only and Judicial eligibles. State Only eligibles are priority individuals whose Medicaid application is pending. Judicials are individuals who were involuntarily placed in an inpatient facility. Both of these groups are eligible only for TennCare Partners benefits and are not eligible to participate in the TennCare physical health program.

Per capita costs for the TennCare Partners program vary based on behavioral health severity level (SPMI/SED status), age and region. These rate cells were chosen because they reflect known differences in cost of behavioral health services.

### **Base Year Cost and Utilization**

Aon obtained the following data from Advocare, the current behavioral health services provider, and from this data, selected base year data:

- UB92 inpatient and outpatient detailed encounter data with dates of payment from July 1, 2001 through December 31, 2004.
- HCFA 1500 professional detailed encounter data with dates of payment from July 1, 2001 through December 31, 2004;
- Utilization by provider and service type for services covered by grant payments, Community Mental Health Centers, Tennessee Christian Medical Center and Regional Mental Health Institutions from July 1, 2001 through December 31, 2004.
- Additionally, we received the BHO monthly Medical Loss Ratio reports that are submitted to the Department of Commerce and Insurance with payment information through March 31, 2005.
- Eligibility data from October 1 2003 through December 31, 2004 by age group, priority status, and vendor/contract.

Beginning July 1, 2004, TennCare Partners entered into a full capitation agreement with TBH to provide mental health services to members in the East Region. Since approximately 37.5% of the covered population was capitated after July 1, 2004, we used data incurred between July 1, 2004 and December 31, 2004 and paid through March 2004 to establish the baseline per capita costs.

# **Data Adjustments and Anomalies**

The Premier and TBH detailed encounter data sets provided relative cost and utilization by rate cell. However, the encounter data had to be supplemented with other data sources because many services are capitated or paid through other aggregated payment methods whose payment information is not available from the encounter data. The table below shows the payment amounts that were added to the encounter data by type of service. These amounts were reported as paid per the Premier Behavioral Systems, Inc. (Premier) and the Tennessee Behavioral Health, Inc Medical Loss Ratio reports. Some services were reported separately for children and adults, and were appropriately allocated to the encounter data within these demographic categories.

Additions	Additions to Encounter Data By Data Source									
	Adult Child Total									
RMHI	\$27,777,725	\$2,113,459	\$29,891,183							
TCMC	\$3,619,915	\$317,353	\$3,937,267							
Grant Payments	\$14,266,069	\$5,270,676	\$19,536,745							
<u>CMHC</u>	<u>\$48,948,108</u>	\$19,313,768	<u>\$68,261,876</u>							
Total	\$94,611,816	\$27,015,255	\$121,627,071							

Payments were allocated pro-rata in the following manner:

- RMHI Regional Mental Health Institutions hospital payments only apply to the priority population. Payments were allocated based upon private inpatient hospital spending by the SPMI population.
- CMHC Community Mental Health Centers payments were allocated to the rate cells based on utilization by rate cell.
- TCMC Tennessee Christian Medical Center payments were allocated to hospital payments based upon TCMC utilization by rate cell.
- Grant payments by rate cell were allocated to the rate cells based on utilization by rate cell.

Because the health plan financial experience appears to be the most accurate representation of actual expenditures, the statewide, per capita costs were then adjusted to match the plan's financial experience.

### **Claims Completion Factors and Trend Factors**

The financial experience data included an estimate of Incurred But Not Reported (IBNR) claims. Therefore, no further calculation of a claims completion factor was necessary.

The application of healthcare trend adjustments to the base data are complicated by a variety of factors. The nature of the payments being projected is the combination of three separate components of the program. The first component is comprised of services that are capitated, thus providing little detail on the workings of the program over time. Community mental health center case rates are fully capitated, while transportation and outpatient services are partially capitated. The second component is comprised of grant payments and inpatient hospital – regional mental health institute payments where little detail is available. The third component is comprised of services for which data is available and benchmarks can be applied. Each of the three components represents a significant portion of the non-pharmacy portion of the program.

The existence of case rate payments, grants and other capitated services will moderate the utilization trend, as measured against other similar programs. Consequently, we trended from the data period through the rating period (fiscal year 2006) at 7.5% per annum, which is consistent with prior trend rates.

#### **Administrative Costs**

The per capita costs include a 10% administrative fee. Additionally, in Tennessee plans are required to pay a 2% premium tax on their premium revenues. An adjustment for this tax has also been made.

# Projected Fiscal Year 2006 Per Capita Costs

Beginning July 1, 2004, TennCare Partners entered into a risk contract with Tennessee Behavioral Health, Inc. for the East Tennessee region (TBH East) that pays capitation rates based on demographic group and priority status. The remainder of the state is funded on the basis of a fixed monthly budget. This budget is currently divided between payments for individuals who are classified as priority (SPMI/SED) and non-priority. The following table shows the original aggregate FY 2005 per capita costs for statewide BHO services and the projected aggregate FY 2006 per capita costs:

Tenn	TennCare Partners Per Capita Costs								
Plan	Original Projected FY 2005	Projected FY 2006	Increase						
StateWide	\$27.28	\$29.80	9.3%						

The FY 2006 per capita costs were developed using a 7.5% trend and include a 10% administrative load and 2% premium tax. Aggregate PMPM rate levels were developed using FY 2005 enrollment through February, 2004 projected forward at 3% per annum. The projected total FY 2006 BHO (Non-pharmacy) costs are \$494,807,000. More detailed per capita costs are currently being developed and will be released with the final contractual capitation rates.

Behavioral health drugs are paid on a fee-for-service basis. Fiscal Year 2006 expected per capita costs have been developed using encounter data provided by TennCare. The data used covered the time period from January, 2004 through December, 2004. The following table illustrates BHO pharmacy per capita costs, which include administrative fees:

	BHO Pharmacy Per Capita Costs										
Original Restated FY Increase Ove											
	Projected FY 2005 Projected FY										
Plan	2005	Projection	2006	Projection							
SPMI/SED	\$249.20	\$223.56	\$267.83	7.5%							
Non SPMI/SED	\$27.70	\$25.46	\$30.50	10.1%							
Aggregate	\$44.20	\$40.21	\$48.40	9.5%							

FY 2006 projected costs were developed using an historical annual trend rate of 16.9%, a future trend rate of 19.8% and includes a 0.56% administrative load. The projected total FY 2006 BHO pharmacy costs are \$803,462,000.

# **EXHIBITS**

**Exhibit 1 – Historical Encounter Data** 

**Exhibit 2 – TennCare Statewide Per Capita Costs** 

Exhibit 3 – Regional Analysis

TennCare
FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

			All Categories ALL Ages	3				
	Billed Charges	Paid Expenditures	Billed Charges	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	16,191,954							
Pharmacy - Brand	n/a	\$ 1,334,179,323		\$ 82.40	19,055,401	14,122	n/a	\$ 70.02
Pharmacy - Generic	n/a	315,443,220	n/a	19.48	20,007,662	14,828	n/a	15.77
Subtotal - Pharmacy	n/a	1,649,622,544	n/a	101.88	39,063,063	28,950	n/a	42.23
Home Health Care	65,510,216	44,289,852	4.05	2.74	48,163	36	1,360.16	919.57
IP - Maternity	228,332,938	62,026,148	14.10	3.83	76,878	57	2,970.05	806.81
IP - Newborn	236,211,120	91,182,119	14.59	5.63	114,797	85	2,057.65	794.29
IP - Medical	844,781,443	194,326,862	52.17	12.00	292,160	217	2,891.50	665.14
IP - Surgery	680,221,327	142,050,915	42.01	8.77	119,378	88	5,698.06	1,189.93
IP - Other	451,439,956	119,186,714	27.88	7.36	122,274	91	3,692.02	974.75
Subtotal - InPatient	2,440,986,784	608,772,759	150.75	37.60	725,488	538	3,364.62	839.12
OP - Emergency Room	676,400,201	147,887,535	41.77	9.13	982,393	728	688.52	150.54
OP - Laboratory	175,237,118	35,022,303	10.82	2.16	252,215	187	694.79	138.86
OP - Radiology	432,998,914	89,597,938	26.74	5.53	373,242	277	1,160.10	240.05
OP - Surgery	595,592,502	157,844,687	36.78	9.75	149,389	111	3,986.85	1,056.60
OP - Other	306,229,269	104,795,672	18.91	6.47	408,161	302	750.27	256.75
Subtotal - OutPatient	2,186,458,005	535,148,136	135.03	33.05	2,165,400	1,605	1,009.72	247.14
Prof - Evaluation & Management	1,122,783,846	469,926,167	69.34	29.02	7,495,582	5,555	149.79	62.69
Prof - Maternity	111,128,769	45,756,088	6.86	2.83	91,179	68	1,218.80	501.83
Prof - Surgery	456,202,960	122,525,028	28.17	7.57	1,198,698	888	380.58	102.22
Prof - DME/Supplies	107,848,933	59,465,056	6.66	3.67	391,979	290	275.14	151.70
Prof - Lab	212,270,079	55,936,948	13.11	3.45	5,526,768	4,096	38.41	10.12
Prof - Radiology	298,522,400	85,735,064		5.29	2,182,816	1,618	136.76	39.28
Prof - Transportation	110,892,693	57,330,971		3.54	1,379,895	1,023	80.36	41.55
Prof - Other	598,830,988	212,657,829	36.98	13.13	20,971,333	15,542	28.55	10.14
Subtotal - Professional	3,018,480,669	1,109,333,151	186.42	68.51	39,238,251	29,080	76.93	28.27
Subtotal - Non Pharmacy	\$ 7,711,435,674	\$ 2,297,543,897	\$ 476.25	\$ 141.89	42,177,302	31,258	\$ 182.83	\$ 54.47
Total	\$ 7,711,435,674	\$ 3,947,166,440	\$ 476.25	\$ 243.77	81,240,365	60,208	\$ 94.92	\$ 48.59

TennCare
FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

			Medically Need ALL Ages	ly				
	Billed Charges	Paid Expenditure	Billed Charges PMPM	Paid Expenditures PMPM	units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	1,987,457							
Pharmacy - Brand	n/a	\$ 187,132,71		\$ 94.16		16,016	n/a	\$ 70.55
Pharmacy - Generic	n/a	44,465,42	<u>3</u> n/a	22.37	.	16,454	n/a	16.32
Subtotal - Pharmacy	n/a	231,598,14	1 n/a	116.53	5,377,824	32,471	n/a	43.07
Home Health Care	4,052,792	2,933,44	3 2.04	1.48	3,036	18	1,334.86	966.18
IP - Maternity	17,130,579	4,753,62	3 8.62	2.39	5,917	36	2,895.10	803.37
IP - Newborn	10,268,722	4,099,98	5.17	2.06	5,199	31	1,975.26	788.66
IP - Medical	94,331,101	20,643,42	4 47.46	10.39	32,735	198	2,881.65	630.62
IP - Surgery	86,741,782	18,301,94	2 43.64	9.21	16,005	97	5,419.60	1,143.50
IP - Other	53,256,536	13,965,96	5 26.80	7.03	12,300	74	4,329.94	1,135.48
Subtotal - InPatient	261,728,719	61,764,93	131.69	31.08	72,156	436	3,627.28	856.00
OP - Emergency Room	83,959,957	17,249,12	1 42.24	8.68	118,875	718	706.29	145.10
OP - Laboratory	20,031,843	3,946,49		1.99	24,777	150	808.48	159.28
OP - Radiology	55,674,377	11,192,02	6 28.01	5.63	44,644	270	1,247.07	250.69
OP - Surgery	75,606,188	19,245,94		9.68	· · · · · · · · · · · · · · · · · · ·	106	4,292.69	1,092.73
OP - Other	28,556,722	8,616,56	1 14.37	4.34	33,414	202	854.64	257.87
Subtotal - OutPatient	263,829,087	60,250,14	6 132.75	30.32	239,323	1,445	1,102.40	251.75
Prof - Evaluation & Management	122,761,626	50,784,46	6 61.77	25.55	811,511	4,900	151.28	62.58
Prof - Maternity	8,608,665	3,688,86	7 4.33	1.86		47	1,117.16	478.71
Prof - Surgery	59,751,829	15,266,10		7.68		839	429.86	109.83
Prof - DME/Supplies	8,259,522	4,342,60		2.19		191	260.68	137.06
Prof - Lab	24,498,661	6,434,89		3.24		3,695	40.03	10.51
Prof - Radiology	37,554,225	10,415,86		5.24		1,606	141.23	39.17
Prof - Transportation	12,461,953	6,632,34		3.34	,	999	75.35	40.10
Prof - Other	69,449,537	23,744,11		11.95		10,782	38.89	13.30
Subtotal - Professional	343,346,019	121,309,27	1 172.76	61.04	3,818,986	23,059	89.91	31.76
Subtotal - Non Pharmacy	\$ 872,956,617	\$ 246,257,79	8 \$ 439.23	\$ 123.91	4,133,501	24,958	\$ 211.19	\$ 59.58
Total	\$ 872,956,617	\$ 477,855,93	8 \$ 439.23	\$ 240.44	9,511,325	57,428	\$ 91.78	\$ 50.24

TennCare
FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

			Medically Need Age Under 1	у				
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	4,280							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 272,897 26,260	n/a n/a	63.76 6.14	3,511 2,688	9,844 7,535	n/a n/a	\$ 77.72 9.77
Subtotal - Pharmacy	n/a	299,157	n/a	69.89	6,199	17,379	n/a	48.26
Home Health Care	3,709	1,271	0.87	0.30	6	18	593.67	203.50
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other Subtotal - InPatient  OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other	1,360,535 165,313 380,108 398,589 2,304,545 474,340 33,116 107,940 202,191 217,089	697,995 52,670 54,083 105,083 909,831 135,999 7,131 27,327 78,011 99,075	317.87 38.62 88.81 93.12 538.43 110.82 7.74 25.22 47.24 50.72	163.08 12.31 12.64 24.55 212.57 31.77 1.67 6.38 18.23 23.15	578 90 76 176 919 1,065 154 128 78 231	1,620 251 213 493 2,578 2,986 432 359 219 648	2,354.43 1,846.20 5,000.96 2,265.21 2,506.65 445.33 214.91 842.85 2,589.23 939.19	1,207.89 588.21 711.55 597.20 989.62 127.68 46.28 213.38 999.00 428.63
Subtotal - OutPatient Prof - Evaluation & Management	1,034,677 1,699,505	347,543 719,892	241.74 397.07	81.20 168.19	1,657 10,689	4,644 29,969	624.60 158.99	209.80 67.35
Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology	225,739 82,849 48,623 53,788	58,275 45,443 13,293 13,494	52.74 19.36 11.36 12.57	13.62 10.62 3.11 3.15	646 366 1,734 962	1,810 1,027 4,862 2,697	- 349.57 226.21 28.04 55.92	90.24 124.08 7.67 14.03
Prof - Transportation Prof - Other	41,800 355,922	15,613 132,870	9.77 83.16	3.65 31.04	127 12,845	355 36,012	330.06 27.71	123.28 10.34
Subtotal - Professional	2,508,227	998,880	586.01	233.37	27,369	76,732	91.65	36.50
Subtotal - Non Pharmacy	\$ 5,851,158	\$ 2,257,525	\$ 1,367.04	\$ 527.44	29,951	83,971	\$ 195.36	\$ 75.37
Total	\$ 5,851,158	\$ 2,556,682	\$ 1,367.04	\$ 597.33	36,150	101,350	\$ 161.86	\$ 70.73

TennCare
FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

			Medically Need Ages 1 - 13	у				
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	457,977							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 5,846,456 1,267,028	n/a n/a	12.77 2.77	114,849 80,352	3,009 2,105	n/a n/a	\$ 50.91 15.77
Subtotal - Pharmacy	n/a	7,113,483	n/a	15.53	195,201	5,115	n/a	36.44
Home Health Care	534,056	442,736	1.17	0.97	370	10	1,444.87	1,197.81
IP - Maternity	11,060	3,340	0.02	0.01	3	0	3,540.67	1,069.33
IP - Newborn	13,197	1,021	0.03	0.00	5	0	2,535.00	196.20
IP - Medical	3,608,711	892,495	7.88	1.95	1,613	42	2,237.54	553.38
IP - Surgery	2,610,288	469,914	5.70	1.03	526	14	4,964.40	893.71
IP - Other	2,735,749	609,079	5.97	1.33	1,061	28	2,578.53	574.08
Subtotal - InPatient	8,979,005	1,975,849	19.61	4.31	3,208	84	2,799.02	615.93
OP - Emergency Room	10,236,860	2,615,325	22.35	5.71	21,906	574	467.32	119.39
OP - Laboratory	1,239,176	249,062	2.71	0.54	3,189	84	388.56	78.10
OP - Radiology	2,312,684	492,707	5.05	1.08	3,554	93	650.80	138.65
OP - Surgery	6,887,448	2,143,382	15.04	4.68	2,141	56	3,217.40	1,001.26
OP - Other	1,946,369	525,710	4.25	1.15	4,670	122	416.80	112.58
Subtotal - OutPatient	22,622,538	6,026,187	49.40	13.16	35,459	929	637.99	169.95
Prof - Evaluation & Management	18,856,911	8,460,175	41.17	18.47	147,343	3,861	127.98	57.42
Prof - Maternity	2,852	768	0.01	0.00	2	0	1,250.00	336.50
Prof - Surgery	4,649,189	1,216,833	10.15	2.66	26,418	692	175.98	46.06
Prof - DME/Supplies	411,950	253,972	0.90	0.55	2,066	54	199.37	122.92
Prof - Lab	1,727,042	530,035	3.77	1.16	62,669	1,642	27.56	8.46
Prof - Radiology	1,626,039	431,350	3.55	0.94	21,299	558	76.34	20.25
Prof - Transportation	666,563	236,190	1.46	0.52	2,752	72	242.22	85.83
Prof - Other	5,006,836	2,273,184	10.93	4.96	197,105	5,165	25.40	11.53
Subtotal - Professional	32,947,382	13,402,507	71.94	29.26	459,656	12,044	71.68	29.16
Subtotal - Non Pharmacy	\$ 65,082,981	\$ 21,847,280	\$ 142.11	\$ 47.70	498,692	13,067	\$ 130.51	\$ 43.81
Total	\$ 65,082,981	\$ 28,960,764	\$ 142.11	\$ 63.24	693,893	18,182	\$ 93.79	\$ 41.74

TennCare
FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

		ļ	Medically Need Age 14 - 18 Fema					
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	82,414							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 1,312,453 451,820	n/a n/a	15.93 5.48	24,836 31,449	3,616 4,579	n/a n/a	\$ 52.84 14.37
Subtotal - Pharmacy	n/a	1,764,273	n/a	21.41	56,285	8,196	n/a	31.35
Home Health Care	7,347	4,364	0.09	0.05	18	3	415.06	246.53
IP - Maternity IP - Newborn	1,641,913 1,084,290	477,197 322,507	19.92 13.16	5.79 3.91	613 632	89 92	2,677.34 1,715.64	778.13 510.29
IP - Medical	2,559,885	602,056	31.06	7.31	907	132	2,822.75	663.88
IP - Surgery IP - Other	2,029,842 1,203,418	427,114 358,225	24.63 14.60	5.18 4.35	340 188	50 27	5,961.89 6,385.69	1,254.49 1,900.85
Subtotal - InPatient	8,519,348	2,187,100	103.37	26.54	2,681	390	3,177.59	815.76
OP - Emergency Room OP - Laboratory	3,439,582	714,400 184,709	41.74 8.68	8.67 2.24	5,195	756	662.16 672.57	137.53
OP - Laboratory OP - Radiology	714,975 1,230,059	236,558	14.93	2.24	1,063 1,361	155 198	903.90	173.75 173.83
OP - Surgery	1,833,225	541,578	22.24	6.57	410	60	4,468.78	1,320.18
OP - Other	662,584	180,461	8.04	2.19	1,129	164	587.06	159.89
Subtotal - OutPatient	7,880,425	1,857,706	95.62	22.54	9,157	1,333	860.56	202.87
Prof - Evaluation & Management	4,886,459	2,105,694	59.29	25.55	32,968	4,800	148.22	63.87
Prof - Maternity	827,625	356,427	10.04	4.32	628	91	1,318.90	568.00
Prof - Surgery Prof - DME/Supplies	1,408,750 63,492	349,310 42,493	17.09 0.77	4.24 0.52	3,931 398	572 58	358.41 159.45	88.87 106.72
Prof - Lab	1,096,529	338,873	13.31	4.11	31,535	4,592	34.77	100.72
Prof - Radiology	997,079	281,813	12.10	3.42	8,163	1,189	122.14	34.52
Prof - Transportation	288,209	106,714	3.50	1.29	1,359	198	212.10	78.53
Prof - Other	1,695,903	627,935	20.58	7.62	44,816	6,525	37.84	14.01
Subtotal - Professional	11,264,044	4,209,259	136.68	51.07	123,798	18,026	90.99	34.00
Subtotal - Non Pharmacy	\$ 27,671,164	\$ 8,258,429	\$ 335.76	\$ 100.21	135,654	19,752	\$ 203.98	\$ 60.88
Total	\$ 27,671,164	\$ 10,022,702	\$ 335.76	\$ 121.61	191,939	27,948	\$ 144.17	\$ 52.22

TennCare
FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

			Medically Need Ages 14 - 18 Ma					
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	84,041							
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a	\$ 892,485 290,497 1,182,982	n/a n/a n/a	10.62 3.46 14.08	13,986 18,208 32,194	1,997 2,600 4,597	n/a n/a n/a	\$ 63.81 15.95 36.75
Home Health Care	17,017	12,129	0.20	0.14	16	4,397	1,089.60	776.60
IP - Maternity IP - Newborn IP - Medical IP - Surgery	- 1,700,941 2,529,192	- 304,791 386,447	- 20.24 30.09	- - 3.63 4.60	- 579 394	- - 83 56	2,938.22 6,426.28	- - 526.50 981.90
IP - Other Subtotal - InPatient	1,947,123 6,177,256	548,160 1,239,398	23.17 73.50	6.52 14.75	389 1,362	<u>56</u> 194	5,000.24 4,535.83	1,407.68 910.06
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	2,570,134 310,696 939,271 1,276,558 449,615 5,546,274	539,363 73,567 179,703 277,036 124,504 1,194,174	30.58 3.70 11.18 15.19 5.35 65.99	6.42 0.88 2.14 3.30 1.48 14.21	3,973 427 994 275 683 6,352	567 61 142 39 98	646.87 727.81 944.62 4,644.15 658.27 873.11	135.75 172.33 180.73 1,007.86 182.28
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology Prof - Transportation Prof - Other Subtotal - Professional	2,975,802 - 1,172,508 90,096 269,343 680,788 322,680 1,034,718 6,545,934	1,257,137 312,044 56,157 74,310 189,471 118,528 395,785 2,403,432	35.41 - 13.95 1.07 3.20 8.10 3.84 12.31 77.89	14.96 - 3.71 0.67 0.88 2.25 1.41 4.71 28.60	20,002 3,672 411 8,398 7,353 1,153 31,984 72,973	2,856 - 524 59 1,199 1,050 165 4,567	148.78 - 319.35 219.35 32.07 92.58 279.74 32.35 89.70	62.85 - 84.99 136.72 8.85 25.77 102.76 12.37 32.94
Subtotal - Non Pharmacy	\$ 18,286,481	\$ 4,849,133	\$ 217.59	\$ 57.70	80,703	11,523	\$ 226.59	\$ 60.09
Total	\$ 18,286,481	\$ 6,032,115	\$ 217.59	\$ 71.78	112,897	16,120	\$ 161.98	\$ 53.43

TennCare
FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

			Medically Need	•				
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	89,725							
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a	\$ 2,266,171 914,382 3,180,553	n/a n/a n/a	25.26 10.19 35.45	47,770 68,737 116,506	6,389 9,193 15,582	n/a n/a n/a	\$ 47.44 13.30 27.30
Home Health Care	26,111	13,532	0.29	0.15	41	13,362	643.03	333.26
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other Subtotal - InPatient	5,607,553 3,610,057 4,035,314 2,109,458 900,711 16,263,092	1,511,547 1,328,471 972,169 720,180 213,202 4,745,567	62.50 40.23 44.97 23.51 10.04 181.26	16.85 14.81 10.84 8.03 2.38 52.89	1,897 1,644 1,401 382 244 5,568	254 220 187 51 33 745	2,955.93 2,195.84 2,879.40 5,520.45 3,696.91 2,920.66	796.79 808.05 693.69 1,884.71 875.07 852.25
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	8,865,889 1,287,991 2,697,422 3,880,001 1,471,573 18,202,877	1,812,809 231,149 572,207 977,887 331,446 3,925,497	98.81 14.35 30.06 43.24 16.40 202.87	20.20 2.58 6.38 10.90 3.69 43.75	12,447 2,033 2,650 839 2,477 20,447	1,665 272 354 112 331 2,735	712.27 633.40 1,017.96 4,623.45 594.10 890.25	145.64 113.67 215.94 1,165.26 133.81 191.98
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology Prof - Transportation Prof - Other Subtotal - Professional	9,843,080 2,836,204 2,536,731 214,789 2,914,162 2,487,718 626,631 3,368,858 24,828,173	4,052,856 1,240,590 715,292 121,283 876,835 730,850 237,984 1,148,294 9,123,983	109.70 31.61 28.27 2.39 32.48 27.73 6.98 37.55	45.17 13.83 7.97 1.35 9.77 8.15 2.65 12.80	60,012 2,221 6,163 642 75,054 18,045 3,978 84,342 250,459	8,026 297 824 86 10,038 2,413 532 11,280 33,497	164.02 1,276.77 411.59 334.38 38.83 137.86 157.51 39.94 99.13	67.53 558.47 116.06 188.81 11.68 40.50 59.82 13.61 36.43
Subtotal - Non Pharmacy	\$ 59,320,253	\$ 17,808,580	\$ 661.14	\$ 198.48	276,515	36,982	\$ 214.53	\$ 64.40
Total	\$ 59,320,253	\$ 20,989,133	\$ 661.14	\$ 233.93	393,021	52,564	\$ 150.93	\$ 53.40

TennCare
FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

			Medically Need Ages 19 - 20 Ma					
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	75,317							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 919,540 352,309	n/a n/a	12.21 4.68	14,076 26,744	2,243 4,261	n/a n/a	\$ 65.33 13.17
Subtotal - Pharmacy	n/a	1,271,850	n/a	16.89	40,820	6,504	n/a	31.16
Home Health Care	39,701	16,639	0.53	0.22	51	8	778.16	326.14
IP - Maternity	-	-	-	-	-	-	-	-
IP - Newborn	24,288	13,469	0.32	0.18	15	2	1,666.21	924.00
IP - Medical	4,183,900	922,061	55.55	12.24	1,305	208	3,207.00	706.77
IP - Surgery	4,511,379	1,180,946	59.90	15.68	651	104	6,932.64	1,814.76
IP - Other	2,101,947	676,158	27.91	8.98	441	70	4,761.30	1,531.62
Subtotal - InPatient	10,821,513	2,792,635	143.68	37.08	2,411	384	4,487.65	1,158.10
OP - Emergency Room	4,908,025	985,935	65.16	13.09	7,335	1,169	669.11	134.41
OP - Laboratory	456,081	70,429	6.06	0.94	444	71	1,028.26	158.79
OP - Radiology	1,518,489	278,310	20.16	3.70	1,034	165	1,468.70	269.18
OP - Surgery	2,355,549	476,137	31.28	6.32	408	65	5,771.32	1,166.58
OP - Other	620,505	159,437	8.24	2.12	858	137	723.25	185.84
Subtotal - OutPatient	9,858,650	1,970,249	130.90	26.16	10,079	1,606	978.16	195.49
Prof - Evaluation & Management Prof - Maternity	3,963,487	1,479,354 -	52.62 -	19.64 -	22,318 -	3,556 -	177.59 -	66.29 -
Prof - Surgery	2,185,863	548,557	29.02	7.28	4,045	644	540.44	135.63
Prof - DME/Supplies	172,466	112,267	2.29	1.49	686	109	251.52	163.73
Prof - Lab	345,929	81,104	4.59	1.08	8,863	1,412	39.03	9.15
Prof - Radiology	997,667	278,260	13.25	3.69	10,506	1,674	94.96	26.49
Prof - Transportation	586,805	197,189	7.79	2.62	2,500	398	234.74	78.88
Prof - Other	1,326,424	439,498	17.61	5.84	31,027	4,943	42.75	14.17
Subtotal - Professional	9,578,640	3,136,228	127.18	41.64	79,943	12,737	119.82	39.23
Subtotal - Non Pharmacy	\$ 30,298,503	\$ 7,915,751	\$ 402.28	\$ 105.10	92,484	14,735	\$ 327.61	\$ 85.59
Total	\$ 30,298,503	\$ 9,187,600	\$ 402.28	\$ 121.99	133,304	21,239	\$ 227.29	\$ 68.92

TennCare
FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

			Medically Need ges 21 - 44 Fem					
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	451,702							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 26,784,861 	n/a n/a	59.30 16.47	376,338 472,592	9,998 12,555	n/a n/a	\$ 71.17 15.74
Subtotal - Pharmacy	n/a	34,225,035	n/a	75.77	848,930	22,553	n/a	40.32
Home Health Care	345,493	169,846	0.76	0.38	541	14	638.13	313.71
IP - Maternity	9,870,053	2,761,540	21.85	6.11	3,404	90	2,899.84	811.35
IP - Newborn	4,176,355	1,736,517	9.25	3.84	2,325	62	1,796.30	746.90
IP - Medical	23,896,044	5,720,049	52.90	12.66	9,044	240	2,642.26	632.48
IP - Surgery	20,343,690	4,281,505	45.04	9.48	3,532	94	5,760.28	1,212.30
IP - Other	9,870,510	2,689,984	21.85	5.96	2,050	54	4,814.63	1,312.12
Subtotal - InPatient	68,156,652	17,189,594	150.89	38.06	20,354	541	3,348.52	844.52
OP - Emergency Room	31,167,693	6,198,952	69.00	13.72	42,312	1,124	736.62	146.51
OP - Laboratory	5,907,492	1,110,019	13.08	2.46	8,417	224	701.85	131.88
OP - Radiology	19,915,067	4,039,544	44.09	8.94	17,864	475	1,114.83	226.13
OP - Surgery	29,320,833	7,275,165	64.91	16.11	6,454	171	4,542.80	1,127.17
OP - Other	8,052,367	2,052,561	17.83	4.54	10,449	278	770.61	196.43
Subtotal - OutPatient	94,363,452	20,676,242	208.91	45.77	85,496	1,402	1,103.71	241.84
Prof - Evaluation & Management	41,824,106	17,619,554	92.59	39.01	269,811	7,168	155.01	65.30
Prof - Maternity	4,937,417	2,089,524	10.93	4.63	4,851	129	1,017.76	430.72
Prof - Surgery	20,586,619	5,553,137	45.58	12.29	38,579	1,025	533.62	143.94
Prof - DME/Supplies	1,672,122	960,196	3.70	2.13	7,099	189	235.55	135.26
Prof - Lab	10,475,232	2,826,312	23.19	6.26	248,431	6,600	42.17	11.38
Prof - Radiology	14,282,389	4,112,362	31.62	9.10	95,457	2,536	149.62	43.08
Prof - Transportation	2,514,478	1,074,872	5.57	2.38	19,402	515	129.60	55.40
Prof - Other	18,684,792	5,878,916	41.37	13.02	425,212	11,296	43.94	13.83
Subtotal - Professional	114,977,155	40,114,872	254.54	88.81	1,108,843	29,458	103.69	36.18
Subtotal - Non Pharmacy	\$ 277,842,752	\$ 78,150,555	\$ 615.10	\$ 173.01	1,215,235	31,414	\$ 228.63	\$ 64.31
Total	\$ 277,842,752	\$ 112,375,590	\$ 615.10	\$ 248.78	2,064,165	53,967	\$ 134.60	\$ 54.44

TennCare
FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

			Medically Need Ages 21 - 44 Ma					
	Billed Charges	Paid Expenditures	Dillad Charges	Paid	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	175,584							
Pharmacy - Brand	n/a	\$ 12,093,424	n/a	68.88	123,602	8,447	n/a	\$ 97.84
Pharmacy - Generic Subtotal - Pharmacy	n/a n/a	2,827,888 14,921,311	n/a n/a	<u>16.11</u> 84.98	153,070 276,671	10,461 18,909	n/a n/a	<u>18.47</u> 53.93
Subtotal Thannacy	II/a	14,521,511	11/4	04.50	270,071	10,505	11/4	33.33
Home Health Care	861,854	744,075	4.91	4.24	457	31	1,885.55	1,627.88
IP - Maternity IP - Newborn	-	- -	<u>-</u> -	-	-	-	<u>-</u>	-
IP - Medical	14,028,900	3,238,320	79.90	18.44	4,524	309	3,101.01	715.81
IP - Surgery	15,232,731	3,588,174	86.75	20.44	3,535	242	4,309.31	1,015.09
IP - Other	8,719,904	2,340,773	49.66	13.33	1,857	127	4,694.47	1,260.18
Subtotal - InPatient	37,981,535	9,167,267	216.32	52.21	9,916	678	3,830.21	924.46
OP - Emergency Room OP - Laboratory	10,819,190 2,689,281	2,169,879 593,869	61.62 15.32	12.36 3.38	14,277 2,242	976 153	757.82 1,199.67	151.99 264.92
OP - Radiology	7,114,654	1,434,275	40.52	8.17	4,401	301	1,616.56	325.89
OP - Surgery	7,114,034	1,972,953	44.59	11.24	1,847	126	4,238.81	1,068.15
OP - Other	3,615,712	1,047,991	20.59	5.97	3,417	234	1,058.10	306.68
Subtotal - OutPatient	32,068,226	7,218,967	182.64	41.11	26,184	1,789	1,224.73	275.70
Prof - Evaluation & Management Prof - Maternity	12,454,710	4,951,831	70.93	28.20	74,081	5,063	168.12	66.84
Prof - Surgery	8,210,024	2,149,999	46.76	12.24	16,026	1,095	512.31	134.16
Prof - DME/Supplies	1,237,809	719,498	7.05	4.10	3,940	269	314.19	182.63
Prof - Lab	1,688,472	386,145	9.62	2.20	39,603	2,707	42.64	9.75
Prof - Radiology	4,398,043	1,249,374	25.05	7.12	31,950	2,184	137.66	39.10
Prof - Transportation	1,436,948	588,613	8.18	3.35	9,203	629	156.14	63.96
Prof - Other	7,558,738	2,572,597	43.05	14.65	182,784	12,492	41.35	14.07
Subtotal - Professional	36,984,745	12,618,057	210.64	71.86	357,585	24,439	103.43	35.29
Subtotal - Non Pharmacy	\$ 107,896,359	\$ 29,748,366	\$ 614.50	\$ 169.43	394,143	26,937	\$ 273.75	\$ 75.48
Total	\$ 107,896,359	\$ 44,669,677	\$ 614.50	\$ 254.41	670,814	45,846	\$ 160.84	\$ 66.59

TennCare
FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

			Medically Need Ages 45 - 64	у				
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	261,799							
Pharmacy - Brand	n/a	\$ 66,283,340	n/a	253.18	832,617	38,164	n/a	\$ 79.61
Pharmacy - Generic	n/a	14,878,933	n/a	56.83	817,942	37,492	n/a	18.19
Subtotal - Pharmacy	n/a	81,162,273	n/a	310.02	1,650,560	75,656	n/a	49.17
Home Health Care	1,208,113	702,475	4.61	2.68	1,088	50	1,110.35	645.63
IP - Maternity	-	-	-	-	-	_	-	-
IP - Newborn	-	-	-	-	-	-	-	-
IP - Medical	36,327,138	7,544,519	138.76	28.82	11,973	549	3,034.17	630.15
IP - Surgery	33,987,744	6,848,280	129.82	26.16	6,008	275	5,657.39	1,139.92
IP - Other	23,660,392	6,278,956	90.38	23.98	5,427	249	4,360.00	1,157.05
Subtotal - InPatient	93,975,275	20,671,755	358.96	78.96	23,407	1,073	4,014.83	883.14
OP - Emergency Room	10,704,046	1,993,284	40.89	7.61	9,737	446	1,099.29	204.71
OP - Laboratory	6,998,272	1,382,914	26.73	5.28	6,267	287	1,116.70	220.67
OP - Radiology	18,263,080	3,745,253	69.76	14.31	11,601	532	1,574.27	322.84
OP - Surgery	20,013,359	5,173,284		19.76	4,546	208	4,402.56	1,138.03
OP - Other	9,821,638	3,051,910	37.52	11.66	8,204	376	1,197.24	372.02
Subtotal - OutPatient	65,800,395	15,346,645	251.34	58.62	40,354	1,850	1,630.56	380.30
Prof - Evaluation & Management	22,964,813	9,504,314	87.72	36.30	150,957	6,919	152.13	62.96
Prof - Maternity	4,567	1,559		0.01	3	0	1,334.33	455.33
Prof - Surgery	16,101,765	4,064,261	61.50	15.52	33,051	1,515	487.19	122.97
Prof - DME/Supplies	3,697,111	1,891,729		7.23	13,790	632	268.09	137.18
Prof - Lab	5,267,424	1,222,334		4.67	123,110	5,643	42.79	9.93
Prof - Radiology	10,810,463	2,960,492		11.31	65,007	2,980	166.30	45.54
Prof - Transportation	3,431,097	2,146,311	13.11	8.20	62,168	2,850	55.19	34.52
Prof - Other	26,370,046	9,405,904		35.93	574,335	26,326	45.91	16.38
Subtotal - Professional	88,647,287	31,196,904	338.61	119.16	1,022,422	46,864	86.70	30.51
Subtotal - Non Pharmacy	\$ 249,631,069	\$ 67,917,779	\$ 953.52	\$ 259.43	1,087,271	49,837	\$ 229.59	\$ 62.47
Total	\$ 249,631,069	\$ 149,080,052	\$ 953.52	\$ 569.44	2,737,831	125,493	\$ 91.18	\$ 54.45

TennCare
FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

			Medically Need Age Over 65	у				
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	304,617							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 70,461,091	n/a n/a	231.31 52.58	1,101,033 1,053,425	43,374 41,498	n/a	\$ 64.00 15.20
Subtotal - Pharmacy	n/a	16,016,133 86,477,223	n/a	283.89	2,154,458	84,872	n/a n/a	40.14
Home Health Care	1,009,391	826,379	3.31	2.71	449	18	2,249.32	1,841.50
IP - Maternity IP - Newborn	-	-	-	-	-	-	-	-
IP - Newborn	3,824,954	394,294	12.56	1.29	1,300	- 51	2.941.26	303.20
IP - Surgery	3,007,350	345,300	9.87	1.13	562	22	5,348.84	614.15
IP - Other	1,718,193	146,344	5.64	0.48	465	18	3,691.76	314.44
Subtotal - InPatient	8,550,498	885,937	28.07	2.91	2,328	92	3,672.73	380.54
OP - Emergency Room OP - Laboratory	774,198 394,763	83,173 43,643	2.54 1.30	0.27 0.14	628 541	25 21	1,233.12 729.13	132.48 80.61
OP - Radiology	1,575,709	186,142	5.17	0.61	1,058	42	1,489.54	175.96
OP - Surgery	2,007,637	330,512	6.59	1.09	614	24	3,268.15	538.03
OP - Other	1,699,269	1,043,466	5.58	3.43	1,296	51	1,310.88	804.97
Subtotal - OutPatient	6,451,575	1,686,936	21.18	5.54	4,138	163	1,559.22	407.70
Prof - Evaluation & Management	3,292,753	633,658	10.81	2.08	23,330	919	141.14	27.16
Prof - Maternity	- 0.074.040	-	-	-	- 0.470	-	-	-
Prof - Surgery	2,674,642	298,398	8.78	0.98	6,473	255	413.23 269.78	46.10
Prof - DME/Supplies Prof - Lab	616,838 665,905	139,562 85,656	2.02 2.19	0.46 0.28	2,286 12,575	90 495	269.78 52.95	61.04 6.81
Prof - Radiology	1,220,250	168,401	4.01	0.26	7,174	283	170.09	23.47
Prof - Transportation	2,546,743	1,910,335	8.36	6.27	62,752	2,472	40.58	30.44
Prof - Other	4,047,299	869,137	13.29	2.85	201,348	7,932	20.10	4.32
Subtotal - Professional	15,064,431	4,105,148	49.45	13.48	315,939	12,446	47.68	12.99
Subtotal - Non Pharmacy	\$ 31,075,895	\$ 7,504,401	\$ 102.02	\$ 24.64	322,854	12,718	\$ 96.25	\$ 23.24
Total	\$ 31,075,895	\$ 93,981,624	\$ 102.02	\$ 308.52	2,477,312	97,590	\$ 12.54	\$ 37.94

TennCare Exhibit 1
FY 2006 Per Capita Cost Development

		Medio	caid (TANF & Ro ALL Ages	elated)				
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	7,115,402							
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a	\$ 234,287,869 60,423,877 294,711,746	n/a n/a n/a	\$ 32.93 8.49 41.42	3,760,396 4,191,403 7,951,799	6,342 7,069 13,411	n/a n/a n/a	\$ 62.30 14.42 37.06
Home Health Care	4,792,706	2,863,947	0.67	0.40	6,528	11	734.15	438.70
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other Subtotal - InPatient	196,607,899 190,205,065 194,829,069 167,353,170 103,027,284 852,022,487	53,298,253 76,939,589 48,733,845 37,242,074 28,902,663 245,116,424	27.63 26.73 27.38 23.52 14.48 119.74	7.49 10.81 6.85 5.23 4.06 34.45	66,404 97,953 75,902 28,328 33,338 301,925	112 165 128 48 56 509	2,960.78 1,941.80 2,566.86 5,907.76 3,090.39 2,821.97	802.64 785.47 642.06 1,314.69 866.96 811.85
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	340,624,733 55,998,698 137,904,366 220,165,592 92,834,704 847,528,093	80,301,547 10,879,812 28,567,307 62,786,108 26,607,871 209,142,644	47.87 7.87 19.38 30.94 13.05	11.29 1.53 4.01 8.82 3.74 29.39	559,429 103,968 141,121 57,841 163,887 1,026,246	943 175 238 98 276 1,731	608.88 538.61 977.21 3,806.37 566.46 825.85	143.54 104.65 202.43 1,085.49 162.36 203.79
Prof - Evaluation & Management Prof - Maternity	544,932,282 95,479,498	233,104,683 39,258,069	76.58 13.42	32.76 5.52	3,660,865 77,565	6,174 131	148.85 1,230.96	63.67 506.13

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4,415

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331

25,410 \$

38,820 \$

308.59

217.80

127.73

146.42

35.03

90.72

195.81 \$

128.16 \$

35.87

85.28

10.16

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43,103,818

10,154,180

26,588,497

32,101,089

11,752,577

71,191,754

467,254,666

924,377,681 \$

155,968,572

17,065,459

93,902,130

28,744,460

2,950,141,551 \$

2,950,141,551 \$ 1,219,089,427 \$

108,386,131

201,319,734

1,245,798,265

\$

\$

Prof - Surgery

Prof - Radiology

Prof - Lab

Prof - Other

Total

Prof - DME/Supplies

Prof - Transportation

Subtotal - Professional

Subtotal - Non Pharmacy

Historical Encounter Data; Statewide

TennCare Exhibit 1
FY 2006 Per Capita Cost Development

		Medio	caid (TANF & R	elated)				
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	255,705							
Pharmacy - Brand	n/a	\$ 10,297,177	n/a	40.27	145,938	6,849	n/a	\$ 70.56
Pharmacy - Generic	n/a	1,196,065	n/a	4.68	117,082	5,495	n/a	10.22
Subtotal - Pharmacy	n/a	11,493,241	n/a	44.95	263,020	12,343	n/a	43.70
Home Health Care	305,394	148,754	1.19	0.58	652	31	468.55	228.23
IP - Maternity	23,841	5,418	0.09	0.02	8	0	2,862.25	650.50
IP - Newborn	106,237,226	42,440,241	415.47	165.97	46,850	2,199	2,267.58	905.87
IP - Medical	16,850,384	5,434,308	65.90	21.25	7,750	364	2,174.36	701.24
IP - Surgery	18,597,416	4,279,118	72.73	16.73	3,036	142	6,125.40	1,409.41
IP - Other	21,974,327	7,452,135	85.94	29.14	9,470	444	2,320.50	786.95
Subtotal - InPatient	163,683,195	59,611,221	640.13	233.13	67,114	3,150	2,438.88	888.21
OP - Emergency Room	25,940,191	7,816,157	101.45	30.57	54,315	2,549	477.59	143.90
OP - Laboratory	2,726,133	696,915	10.66	2.73	8,656	406	314.92	80.51
OP - Radiology	5,398,866	1,407,396	21.11	5.50	7,527	353	717.29	186.99
OP - Surgery	7,681,425	2,934,848	30.04	11.48	2,747	129	2,796.64	1,068.51
OP - Other	6,587,685	2,205,732	25.76	8.63	9,291	436	709.07	237.42
Subtotal - OutPatient	48,334,301	15,061,048	189.02	58.90	82,535	3,873	585.62	182.48
Prof - Evaluation & Management	84,194,702	35,947,376	329.27	140.58	522,351	24,513	161.18	68.82
Prof - Maternity	197,859	67,046	0.77	0.26	162	8	1,221.26	413.83
Prof - Surgery	11,242,971	3,193,330	43.97	12.49	39,740	1,865	282.91	80.36
Prof - DME/Supplies	3,392,415	1,930,965	13.27	7.55	15,121	710	224.35	127.70
Prof - Lab	2,712,913	777,728	10.61	3.04	81,221	3,812	33.40	9.58
Prof - Radiology	3,887,681	1,004,264	15.20	3.93	53,736	2,522	72.35	18.69
Prof - Transportation	2,621,595	904,097	10.25	3.54	10,920	512	240.08	82.79
Prof - Other	21,977,039	8,422,808	85.95	32.94	795,532	37,334	27.63	10.59
Subtotal - Professional	130,227,176	52,247,614	509.29	204.33	1,518,782	71,275	85.74	34.40
Subtotal - Non Pharmacy	\$ 342,550,065	\$ 127,068,637	\$ 1,339.63	\$ 496.94	1,669,083	78,329	\$ 205.23	\$ 76.13
Total	\$ 342,550,065	\$ 138,561,878	\$ 1,339.63	\$ 541.88	1,932,103	90,672	\$ 177.29	\$ 71.72

Historical Encounter Data; Statewide

TennCare Exhibit 1

FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

	Medicaid (TANF & Related) Ages 1 - 13											
	Billed Charges	Paid Expenditures	Billed Charges	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit				
Service Category												
Member Months	3,944,798											
Pharmacy - Brand	n/a	\$ 48,983,601	n/a	12.42	977,915	2,975	n/a	\$ 50.09				
Pharmacy - Generic	n/a	10,037,819	n/a	2.54	693,204	2,109	n/a	14.48				
Subtotal - Pharmacy	n/a	59,021,420	n/a	14.96	1,671,119	5,084	n/a	35.32				
Home Health Care	2,386,873	1,633,923	0.61	0.41	3,268	10	730.31	499.93				
IP - Maternity	220,287	60,812	0.06	0.02	62	0	3,526.20	973.43				
IP - Newborn	292,756	151,128	0.07	0.04	131	0	2,231.54	1,151.98				
IP - Medical	26,738,887	7,393,122	6.78	1.87	13,369	41	2,000.08	553.01				
IP - Surgery	16,712,754	3,898,964	4.24	0.99	3,427	10	4,877.41	1,137.87				
IP - Other	18,337,027	5,101,714	4.65	1.29	9,485	29	1,933.21	537.86				
Subtotal - InPatient	62,301,711	16,605,740	15.79	4.21	26,474	81	2,353.28	627.24				
OP - Emergency Room	102,515,706	29,187,830	25.99	7.40	218,651	665	468.85	133.49				
OP - Laboratory	8,802,041	2,120,719	2.23	0.54	26,913	82	327.06	78.80				
OP - Radiology	17,571,663	4,298,853	4.45	1.09	27,671	84	635.03	155.36				
OP - Surgery	61,590,762	21,225,101	15.61	5.38	19,684	60	3,129.02	1,078.31				
OP - Other	18,749,681	5,639,980	4.75	1.43	54,803	167	342.13	102.91				
Subtotal - OutPatient	209,229,853	62,472,483	53.04	15.84	347,722	1,058	601.72	179.66				
Prof - Evaluation & Management	178,837,499	79,838,287	45.34	20.24	1,376,629	4,188	129.91	58.00				
Prof - Maternity	96,886	34,373	0.02	0.01	63	0	1,543.96	547.76				
Prof - Surgery	38,266,373	10,289,383	9.70	2.61	229,779	699	166.54	44.78				
Prof - DME/Supplies	3,310,731	2,018,750	0.84	0.51	19,297	59	171.57	104.62				
Prof - Lab	15,608,128	4,659,097	3.96	1.18	577,208	1,756	27.04	8.07				
Prof - Radiology	11,618,638	3,129,233	2.95	0.79	167,954	511	69.18	18.63				
Prof - Transportation	6,054,081	2,520,980	1.53	0.64	38,838	118	155.88	64.91				
Prof - Other	45,129,483	20,746,838	11.44	5.26	1,761,169	5,357	25.62	11.78				
Subtotal - Professional	298,921,818	123,236,940	75.78	31.24	4,170,937	12,688	71.67	29.55				
Subtotal - Non Pharmacy	\$ 572,840,255	\$ 203,949,085	\$ 145.21	\$ 51.70	4,548,401	13,836	\$ 125.94	\$ 44.84				
Total	\$ 572,840,255	\$ 262,970,505	\$ 145.21	\$ 66.66	6,219,520	18,920	\$ 92.10	\$ 42.28				

TennCare Exhibit 1

FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

			caid (TANF & Ro	,				
	Billed Charges	Paid Expenditures	Billed Charges	Paid	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	534,105							
Pharmacy - Brand	n/a	\$ 8,856,214	n/a	16.58	173,322	3,894	n/a	\$ 51.10
Pharmacy - Generic	n/a	3,108,246	n/a	5.82	226,707	5,094	n/a	13.71
Subtotal - Pharmacy	n/a	11,964,460	n/a	22.40	400,028	8,988	n/a	29.91
Home Health Care	93,678	43,694	0.18	0.08	154	3	607.92	283.55
IP - Maternity	26,004,323	6,816,542	48.69	12.76	8,648	194	3,006.93	788.21
IP - Newborn	12,467,422	4,728,122	23.34	8.85	7,119	160	1,751.38	664.19
IP - Medical	11,050,698	2,650,918	20.69	4.96	4,900	110	2,255.31	541.02
IP - Surgery	7,079,083	1,533,215	13.25	2.87	1,089	24	6,500.02	1,407.80
IP - Other	1,985,944	483,279	3.72	0.90	740	17	2,682.67	652.83
Subtotal - InPatient	58,587,470	16,212,077	109.69	30.35	22,496	505	2,604.35	720.67
OP - Emergency Room	26,018,553	5,753,799	48.71	10.77	39,608	890	656.90	145.27
OP - Laboratory	4,206,623	820,961	7.88	1.54	8,590	193	489.72	95.57
OP - Radiology	8,205,419	1,565,162	15.36	2.93	9,585	215	856.05	163.29
OP - Surgery	9,034,465	2,205,964	16.92	4.13	2,144	48	4,214.20	1,028.99
OP - Other	6,577,082	1,450,499	12.31	2.72	10,905	245	603.10	133.01
Subtotal - OutPatient	54,042,142	11,796,385	101.18	22.09	70,832	1,591	762.96	166.54
Prof - Evaluation & Management	36,082,192	15,603,179	67.56	29.21	239,557	5,382	150.62	65.13
Prof - Maternity	12,212,420	5,068,518	22.87	9.49	9,865	222	1,238.02	513.81
Prof - Surgery	6,727,798	1,890,316	12.60	3.54	24,120	542	278.92	78.37
Prof - DME/Supplies	501,754	284,287	0.94	0.53	2,388	54	210.12	119.05
Prof - Lab	10,116,995	3,077,281	18.94	5.76	296,835	6,669	34.08	10.37
Prof - Radiology	8,276,131	2,503,641	15.50	4.69	61,662	1,385	134.22	40.60
Prof - Transportation	2,437,219	928,652	4.56	1.74	16,007	360	152.26	58.01
Prof - Other	13,489,288	4,903,521	25.26	9.18	408,031	9,167	33.06	12.02
Subtotal - Professional	89,843,798	34,259,395	168.21	64.14	1,058,465	23,781	84.88	32.37
Subtotal - Non Pharmacy	\$ 202,567,088	\$ 62,311,551	\$ 379.26	\$ 116.67	1,151,947	25,881	\$ 175.85	\$ 54.09
Total	\$ 202,567,088	\$ 74,276,011	\$ 379.26	\$ 139.07	1,551,976	34,869	\$ 130.52	\$ 47.86

TennCare Exhibit 1

FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

			caid (TANF & Ro					
	Billed Charges	Paid Expenditures	Ages 14 - 18 Ma Billed Charges PMPM	Deid	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	495,628							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 5,597,164 1,605,198	n/a n/a	11.29 3.24	86,428 109,995	2,093 2,663	n/a n/a	\$ 64.76 14.59
Subtotal - Pharmacy	n/a	7,202,362	n/a	14.53	196,424	4,756	n/a	36.67
Home Health Care	182,832	127,394	0.37	0.26	116	3	1,581.97	1,102.29
IP - Maternity IP - Newborn	- 25,510	- 11,281	- 0.05	- 0.02	- 20	- 0	- 1.289.53	- 570.26
IP - Medical	4,797,783	1,222,337	9.68	2.47	1,614	39	2,972.89	757.41
IP - Surgery	7,822,380	1,676,907	15.78	3.38	1,092	26	7,161.98	1,535.33
IP - Other	3,666,211	956,484	7.40	1.93	760	18	4,823.52	1,258.42
Subtotal - InPatient	16,311,884	3,867,009	32.91	7.80	3,486	84	4,679.38	1,109.33
OP - Emergency Room OP - Laboratory	15,131,238 1,530,036	3,605,874 307,598	30.53 3.09	7.28 0.62	23,502 2,562	569 62	643.83 597.12	153.43 120.04
OP - Radiology	4,953,161	1,040,700	9.99	2.10	5,795	140	854.69	179.58
OP - Surgery	7,080,937	1,875,533	14.29	3.78	1,756	43	4,031.30	1,067.77
OP - Other	2,351,917	587,036	4.75	1.18	3,973	96	591.95	147.75
Subtotal - OutPatient	31,047,290	7,416,741	62.64	14.96	37,589	910	825.97	197.31
Prof - Evaluation & Management	16,902,674	7,261,073	34.10	14.65	116,972	2,832	144.50	62.08
Prof - Maternity	27,964	10,409	0.06	0.02	18	0	1,531.88	570.19
Prof - Surgery	5,934,029	1,616,426	11.97	3.26	19,614	475	302.54	82.41
Prof - DME/Supplies	546,819	344,753	1.10	0.70	2,725	66	200.70	126.54
Prof - Lab	1,730,571	453,857	3.49	0.92	56,763	1,374	30.49	8.00
Prof - Radiology	3,333,998	897,682	6.73	1.81	38,371	929	86.89	23.39
Prof - Transportation	1,565,623	588,977	3.16	1.19	8,413	204	186.09	70.01
Prof - Other Subtotal - Professional	5,629,122 35,670,801	2,426,395 13,599,572	11.36 71.97	<u>4.90</u> 27.44	<u>172,875</u> 415,750	4,186 10,066	32.56 85.80	<u>14.04</u> 32.71
Subtotal - Non Pharmacy	\$ 83,212,807			\$ 50.46	456,941	11,063		
·			·	•	,	•		·
Total	\$ 83,212,807	\$ 32,213,078	\$ 167.89	\$ 64.99	653,364	15,819	\$ 127.36	\$ 49.30

TennCare Exhibit 1

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FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

			caid (TANF & R	,				
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Da:d	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	163,593							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 3,189,035 1,263,852	n/a n/a	19.49 7.73	67,703 106,988	4,966 7,848	n/a n/a	\$ 47.10 11.81
Subtotal - Pharmacy	n/a	4,452,888	n/a	27.22	174,691	12,814	n/a	25.49
Home Health Care	57,105	25,092	0.35	0.15	75	5	761.75	334.71
IP - Maternity IP - Newborn IP - Medical	33,749,651 13,491,804 8,375,324	9,193,399 5,809,619 1,916,130	206.30 82.47 51.20	56.20 35.51 11.71	11,844 8,114 3,393	869 595 249	2,849.62 1,662.78 2,468.24	776.24 716.00 564.69
IP - Medical IP - Surgery IP - Other	3,869,416 1,292,610	913,764 464,355	23.65 7.90	5.59 2.84	556 335	41 25	6,959.43 3,855.50	1,643.47 1,385.04
Subtotal - InPatient	60,778,806	18,297,267	371.52	111.85	24,242	1,778	2,507.16	754.77
OP - Emergency Room OP - Laboratory OP - Radiology	13,305,470 2,164,001 3,452,964	2,699,170 363,580 624,018	81.33 13.23 21.11	16.50 2.22 3.81	19,216 5,200 4,415	1,410 381 324	692.41 416.18 782.16	140.46 69.92 141.35
OP - Surgery OP - Other	3,755,452 5,856,492	1,028,474 1,211,474	22.96 35.80	6.29 7.41	976 9,429	72 692	3,849.39 621.11	1,054.20 128.48
Subtotal - OutPatient	28,534,378	5,926,717	174.42	36.23	39,235	2,878	727.26	151.06
Prof - Evaluation & Management Prof - Maternity	18,132,688 16,405,601	7,369,576 6,887,087	110.84 100.28	45.05 42.10	102,271 13,326	7,502 978	177.30 1,231.09	72.06 516.81
Prof - Surgery Prof - DME/Supplies	3,230,247 188,392	978,132 104,107	19.75 1.15	5.98 0.64	8,911 756	654 55	362.51 249.05	109.77 137.63
Prof - Lab Prof - Radiology	6,601,688 6,347,115	2,014,868 2,077,317	40.35 38.80	12.32 12.70	181,061 37,395	13,281 2,743	36.46 169.73	11.13 55.55
Prof - Transportation Prof - Other	1,244,795 9,977,358	466,785 2,998,985	7.61 60.99	2.85 18.33	7,489 243,920	549 17,892	166.21 40.90	62.33 12.29
Subtotal - Professional	62,127,885	22,896,857	379.77	139.96	595,130	43,654	104.39	38.47
Subtotal - Non Pharmacy	\$ 151,498,174	\$ 47,145,932	\$ 926.07	\$ 288.19	658,682	48,316	\$ 230.00	\$ 71.58
Total	\$ 151,498,174	\$ 51,598,820	\$ 926.07	\$ 315.41	833,374	61,130	\$ 181.79	\$ 61.92

**TennCare** Exhibit 1 FY 2006 Per Capita Cost Development

			caid (TANF & Ro Ages 19 - 20 Ma					
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Doid	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	53,045							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 298,442 101,267	n/a n/a	5.63 1.91	4,719 7,670	1,068 1,735	n/a n/a	\$ 63.24 13.20
Subtotal - Pharmacy	n/a	399,709	n/a	7.54	12,389	2,803	n/a	32.26
Home Health Care	5,313	2,099	0.10	0.04	7	2	729.00	288.00
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other	- 71,801 576,425 2,244,947 292,020	19,241 150,463 516,031 75,245	- 1.35 10.87 42.32 5.51	0.36 2.84 9.73 1.42	21 196 250 67	5 44 57 15	3,448.00 2,944.79 8,983.89 4,382.30	924.00 768.67 2,065.07 1,129.19
Subtotal - InPatient	3,185,193	760,980	60.05	14.35	533	121	5,974.96	1,427.49
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other	1,236,006 176,154 404,296 393,996 150,799	237,579 26,193 74,887 77,299 42,502	23.30 3.32 7.62 7.43 2.84	4.48 0.49 1.41 1.46 0.80	1,855 147 277 93 219	420 33 63 21 49	666.17 1,199.89 1,459.78 4,251.79 689.68	128.05 178.42 270.39 834.17 194.39
Subtotal - OutPatient	2,361,250	458,461	44.51	8.64	2,590	586	911.51	176.98
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology	1,000,465 7,546 462,554 27,720 102,495 261,609	368,548 2,153 133,748 12,082 24,525 73,928	18.86 0.14 8.72 0.52 1.93 4.93	6.95 0.04 2.52 0.23 0.46 1.39	5,787 3 752 128 2,354 2,589	1,309 1 170 29 532 586	172.89 2,204.67 615.20 216.93 43.55 101.06	63.69 629.00 177.89 94.55 10.42 28.56
Prof - Transportation Prof - Other	146,444 289,966	46,143 106,923	2.76 5.47	0.87 2.02	600 9,611	136 2,174	244.02 30.17	76.89 11.12
Subtotal - Professional	2,298,798	768,050	43.34	14.48	21,824	4,937	105.33	35.19
Subtotal - Non Pharmacy	\$ 7,850,555	\$ 1,989,589	\$ 148.00	\$ 37.51	24,955	5,645	\$ 314.59	\$ 79.73
Total	\$ 7,850,555	\$ 2,389,298	\$ 148.00	\$ 45.04	37,344	8,448	\$ 210.22	\$ 63.98

Historical Encounter Data; Statewide

TennCare Exhibit 1
FY 2006 Per Capita Cost Development

	Medicaid (TANF & Related) Ages 21 - 44 Female										
	Billed Charges	Paid Expendi	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Exper	Paid nditures Jnit		
Service Category											
Member Months	1,344,016										
Pharmacy - Brand	n/a	\$ 62,221	•	46.29	976,293	8,717	n/a	\$	63.73		
Pharmacy - Generic	n/a	19,873	,063 <u>n/a</u>	14.79	1,407,918	12,571	n/a		14.12		
Subtotal - Pharmacy	n/a	82,094	,190 n/a	61.08	2,384,211	21,287	n/a		34.43		
Home Health Care	720,883	311	,511 0.54	0.23	977	9	738.13		318.96		
IP - Maternity	136,504,452	37,194	,022 101.56	27.67	45,797	409	2,980.65		812.15		
IP - Newborn	57,369,429	23,687	,570 42.69	17.62	35,635	318	1,609.93		664.73		
IP - Medical	69,708,271	16,746	,971 51.87	12.46	26,776	239	2,603.36		625.4		
IP - Surgery	52,424,991	11,094	,979 39.01	8.26	9,823	88	5,337.18	1	1,129.5		
IP - Other	20,496,790	5,215	,633 15.25	3.88	5,374	48	3,814.36		970.6		
Subtotal - InPatient	336,503,933	93,939	,175 250.37	69.89	123,404	1,102	2,726.85		761.23		
OP - Emergency Room	117,834,016	23,587	,743 87.67	17.55	158,819	1,418	741.94		148.5		
OP - Laboratory	22,316,640	3,914	,500 16.60	2.91	36,272	324	615.26		107.9		
OP - Radiology	54,415,682	10,829	•	8.06	52,460	468	1,037.27		206.43		
OP - Surgery	80,257,745	20,452	,	15.22	18,068	161	4,442.03	1	1,131.9		
OP - Other	33,551,955	7,865	,347 24.96	5.85	53,254	475	630.04		147.7		
Subtotal - OutPatient	308,376,037	66,649	,529 229.44	49.59	318,873	1,893	967.08		209.0		
Prof - Evaluation & Management	152,446,431	61,922	,217 113.43	46.07	916,142	8,180	166.40		67.5		
Prof - Maternity	66,401,647	27,136	,	20.19	54,020	482	1,229.21		502.3		
Prof - Surgery	53,641,761	14,805		11.02	110,463	986	485.61		134.0		
Prof - DME/Supplies	4,086,213	2,518	•	1.87	17,537	157	233.00		143.6		
Prof - Lab	44,259,422	12,489	•	9.29	1,095,953	9,785	40.38		11.4		
Prof - Radiology	51,428,966	15,638	,154 38.27	11.64	330,874	2,954	155.43		47.2		

2.80

14.07

116.95

236.67

297.75

64,653

1,674,216

4,263,857

4,707,111

7,091,322

6.86

50.17

814.36 \$

814.36 \$

334.01

Prof - Transportation

Subtotal - Professional

Subtotal - Non Pharmacy

Prof - Other

Total

9,218,856

67,427,697

448,910,993

1,094,511,846 \$

1,094,511,846 \$

\$

\$

3,759,960

18,915,415

318,087,370 \$

400,181,561 \$

157,187,154

Historical Encounter Data; Statewide

58.16

11.30

36.87

67.58

56.43

142.59

105.28

232.52 \$

154.35 \$

40.27

577

41,074 \$

14,948

38,070

62,361

TennCare Exhibit 1

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FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

	Medicaid (TANF & Related) Ages 21 - 44 Male												
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit					
Service Category													
Member Months	151,602												
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 15,559,390 4,000,498	n/a n/a	102.63 26.39	172,173 243,110	13,628 19,243	n/a n/a	\$ 90.37 16.46					
Subtotal - Pharmacy	n/a	19,559,888	n/a	129.02	415,284	32,872	n/a	47.10					
Home Health Care	188,052	112,686	1.24	0.74	249	20	755.70	452.84					
IP - Maternity IP - Newborn	- (102,434)	- 40,822	- (0.68)	- 0.27	- 9	- 1	- (10,931.33)	- 4,356.33					
IP - Medical	16,029,934	3,802,846	105.74	25.08	5,182	410	3,093.38	733.86					
IP - Surgery	17,840,821	3,754,496	117.68	24.77	2,769	219	6,444.15	1,356.13					
IP - Other	10,166,281	2,865,749	67.06	18.90	1,749	138	5,811.95	1,638.32					
Subtotal - InPatient	43,934,602	10,463,913	289.80	69.02	9,709	769	4,525.09	1,077.74					
OP - Emergency Room OP - Laboratory	18,604,484 3,623,352	3,587,123 703,210	122.72 23.90	23.66 4.64	24,111 3,426	1,908 271	771.62 1,057.75	148.78 205.29					
OP - Radiology	10,316,796	2,066,925	68.05	13.63	7,139	565	1,445.04	289.51					
OP - Surgery	12,243,860	2,951,540	80.76	19.47	3,009	238	4,069.02	980.89					
OP - Other	3,726,593	913,284	24.58	6.02	5,045	399	738.73	181.04					
Subtotal - OutPatient	48,515,084	10,222,084	320.02	67.43	42,729	3,382	1,135.40	239.23					
Prof - Evaluation & Management	18,726,888	7,568,545	123.53	49.92	113,056	8,949	165.64	66.95					
Prof - Maternity	68,305	29,050	0.45	0.19	35	3	1,931.23	821.35					
Prof - Surgery	10,231,574	2,800,377	67.49	18.47	22,409	1,774	456.58	124.97					
Prof - DME/Supplies	1,294,123	823,240	8.54	5.43	4,816	381	268.72	170.94					
Prof - Lab	2,676,911	611,219	17.66	4.03	64,865	5,134	41.27	9.42					
Prof - Radiology	6,276,996	1,755,826	41.40	11.58	46,676	3,695	134.48	37.62					
Prof - Transportation Prof - Other	1,951,062	762,614	12.87	5.03	11,679	924	167.06	65.30					
	7,744,590	2,391,433	51.09	15.77	160,150	12,677	48.36	14.93					
Subtotal - Professional	48,970,451	16,742,305	323.02	110.44	423,686	33,537	115.58	39.52					
Subtotal - Non Pharmacy	\$ 141,608,188	\$ 37,540,987	\$ 934.08	\$ 247.63	476,374	37,707	\$ 297.26	\$ 78.81					
Total	\$ 141,608,188	\$ 57,100,875	\$ 934.08	\$ 376.65	891,658	70,579	\$ 158.81	\$ 64.04					

Medicaid 1

TennCare Exhibit 1
FY 2006 Per Capita Cost Development

	Medicaid (TANF & Related) Ages 45 - 64											
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures Unit				
Service Category												
Member Months	139,977											
Pharmacy - Brand	n/a	\$ 56,609,867	n/a	404.42	782,876	67,115	n/a	\$ 72.3				
Pharmacy - Generic	n/a	13,149,375	n/a	93.94	836,688	71,728	n/a	15.72				
Subtotal - Pharmacy	n/a	69,759,242	n/a	498.36	1,619,565	138,843	n/a	43.07				
Home Health Care	643,813	307,973	4.60	2.20	867	74	742.31	355.09				
IP - Maternity	97,801	25,028	0.70	0.18	42	4	2,348.30	600.95				
IP - Newborn	349,897	51,062	2.50	0.36	51	4	6,858.24	1,000.86				
IP - Medical	36,790,747	8,617,900	262.83	61.57	11,523	988	3,192.85	747.90				
IP - Surgery	37,967,229	9,100,974	271.24	65.02	5,884	504	6,452.87	1,546.79				
IP - Other	22,609,977	5,810,693	161.53	41.51	4,715	404	4,795.82	1,232.5				
Subtotal - InPatient	97,815,651	23,605,658	698.80	168.64	22,214	1,904	4,403.37	1,062.6				
OP - Emergency Room	19,467,808	3,732,541	139.08	26.67	18,931	1,623	1,028.36	197.1				
OP - Laboratory	9,991,477	1,844,399	71.38	13.18	11,168	957	894.67	165.1				
OP - Radiology	32,436,042	6,534,195	231.72	46.68	25,677	2,201	1,263.24	254.4				
OP - Surgery	37,074,932	9,750,700	264.86	69.66	9,098	780	4,075.09	1,071.7				
OP - Other	12,263,886	4,399,398	87.61	31.43	15,465	1,326	793.02	284.4				
Subtotal - OutPatient	111,234,146	26,261,233	794.66	187.61	80,338	6,887	1,384.57	326.8				
Prof - Evaluation & Management	37,115,197	16,671,369	265.15	119.10	258,300	22,144	143.69	64.5				
Prof - Maternity	53,975	20,515	0.39	0.15	70	6	775.54	294.7				
Prof - Surgery	25,429,713	7,207,877	181.67	51.49	48,044	4,119	529.31	150.0				
Prof - DME/Supplies	3,561,742	2,048,805	25.45	14.64	14,958	1,282	238.12	136.9				

70.19

117.50

19.41

202.23

881.98

2,380.04 \$

2,380.04 \$ 1,172.86

17.26

34.84

8.88

69.68

316.04

674.50

255,188

105,513

25,004

483,663

1,190,739

1,294,158

2,913,723

2,416,243

4,876,994

1,243,671

9,753,432

94,413,770 \$

164,173,012 \$

44,238,907

9,824,352

16,447,670

2,716,568

28,307,257

123,456,473

333,150,084 \$

333,150,084 \$

\$

\$

Prof - Lab

Prof - Other

Total

Prof - Radiology

Prof - Transportation

Subtotal - Professional

Subtotal - Non Pharmacy

Historical Encounter Data; Statewide

9.47

46.22

49.74

20.17

37.15

72.95

56.34

38.50

155.88

108.65

103.68

58.53

257.43 \$

114.34 \$

21,877

9,046

2,144

41,464

102,080

110,946 \$

249,789 \$

TennCare Exhibit 1
FY 2006 Per Capita Cost Development

Medicaid (TANF & Related)										
			Age Over 65 Billed Charges	Paid			Billed Charges /	Paid		
	Billed Charges	Paid Expenditures	PMPM	Expenditures PMPM	Units	Units / 1000	Unit	Expenditures / Unit		
Service Category										
Member Months	32,932									
Pharmacy - Brand	n/a	\$ 22,675,852		688.56	373,028	135,925	n/a	\$ 60.79		
Pharmacy - Generic	n/a	6,088,494	n/a	184.88	442,041	161,072	n/a	13.77		
Subtotal - Pharmacy	n/a	28,764,346	n/a	873.43	815,068	296,996	n/a	35.29		
Home Health Care	208,762	150,822	6.34	4.58	163	60	1,277.09	922.64		
IP - Maternity	7,543	3,032	0.23	0.09	3	1	2,415.00	970.67		
IP - Newborn	1,654	502	0.05	0.02	3	1	529.67	160.67		
IP - Medical	3,910,615	798,850	118.75	24.26	1,199	437	3,260.33	666.01		
IP - Surgery	2,794,132	473,626	84.84	14.38	403	147	6,934.34	1,175.42		
IP - Other	2,206,097	477,375	66.99	14.50	643	234	3,428.51	741.89		
Subtotal - InPatient	8,920,042	1,753,384	270.86	53.24	2,252	821	3,960.77	778.56		
OP - Emergency Room	571,261	93,730	17.35	2.85	421	153	1,358.07	222.83		
OP - Laboratory	462,241	81,737	14.04	2.48	1,035	377	446.63	78.98		
OP - Radiology	749,479	125,789	22.76	3.82	575	209	1,304.04	218.86		
OP - Surgery	1,052,018	284,090	31.94	8.63	268	98	3,931.51	1,061.68		
OP - Other	3,018,614	2,292,617	91.66	69.62	1,503	548	2,007.75	1,524.87		
Subtotal - OutPatient	5,853,613	2,877,964	177.75	87.39	3,801	1,385	1,539.86	757.08		
Prof - Evaluation & Management	1,493,546	554,512	45.35	16.84	9,801	3,571	152.39	56.58		
Prof - Maternity	7,293	2,059	0.22	0.06	3	1	2,130.67	601.67		
Prof - Surgery	801,553	188,393	24.34	5.72	1,595	581	502.53	118.11		
Prof - DME/Supplies	155,549	68,294	4.72	2.07	629	229	247.43	108.64		
Prof - Lab	268,655	63,860	8.16	1.94	6,556	2,389	40.98	9.74		
Prof - Radiology	507,327	144,051	15.41	4.37	3,765	1,372	134.75	38.26		
Prof - Transportation	788,216	530,698	23.93	16.11	12,709	4,631	62.02	41.76		
Prof - Other	1,347,933	526,005	40.93	15.97	37,645	13,717	35.81	13.97		
Subtotal - Professional	5,370,072	2,077,873	163.06	63.09	72,703	26,491	73.86	28.58		
Subtotal - Non Pharmacy	\$ 20,352,490	\$ 6,860,043	\$ 618.01	\$ 208.31	78,919	28,757	\$ 257.89	\$ 86.92		
Total	\$ 20,352,490	\$ 35,624,389	\$ 618.01	\$ 1,081.74	893,988	325,753	\$ 22.77	\$ 39.85		

Historical Encounter Data; Statewide

	Duals ALL Ages										
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit			
Service Category											
Member Months	2,000,152										
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 412,748,849 95,824,840	n/a n/a	\$ 206.36 47.91	5,828,239 6,067,343	34,967 36,401	n/a n/a	\$ 70.82 15.79			
Subtotal - Pharmacy	n/a	508,573,689	n/a	254.27	11,895,582	71,368	n/a	42.75			
Home Health Care	5,152,201	4,068,178	2.41	1.89	2,440	14	2,063.44	1,623.63			
IP - Maternity IP - Newborn	189,600	39,933	0.08 0.28	0.02 0.10	51 268	0	3,686.65 2.386.46	778.19 812.75			
IP - Newborn IP - Medical	641,756 17,827,131	217,970 1,623,390	8.99	0.10	6,403	38	2,300.46	254.80			
IP - Medical IP - Surgery	13,343,095	1,084,849	6.77	0.51	3,053	19	4,351.20	346.98			
IP - Other	10,548,364	1,153,342	5.30	0.57	3,219	19	3,268.94	353.76			
Subtotal - InPatient	42,549,945	4,119,485	21.41	2.04	12,995	78	3,274.36	317.01			
OP - Emergency Room	6,372,370	693,227	3.04	0.32	7,109	40	908.08	96.51			
OP - Laboratory	2,836,272	336,732	1.38	0.16	2,892	17	988.17	114.62			
OP - Radiology	6,450,143	753,125	3.17	0.36	5,000	29	1,292.88	147.95			
OP - Surgery	10,105,083	1,075,013	4.96	0.52	2,824	17	3,567.67	371.17			
OP - Other Subtotal - OutPatient	16,646,726 42,410,593	11,694,399 14,552,496	8.59 21.13	6.13 7.49	9,152 26,977	<u>56</u> 159	1,847.54 1,572.10	<u>1,319.27</u> 539.44			
Prof - Evaluation & Management	17,839,201	3,515,863	8.75	1.69	122,144	719	145.98	28.15			
Prof - Maternity	153,646	31,545	0.07	0.01	147	1	1,046.93	214.99			
Prof - Surgery	11,745,573	1,219,707	5.78	0.59	33,419	197	352.93	35.86			
Prof - DME/Supplies	5,404,748	1,534,390	2.62	0.73	15,242	90	349.14	97.21			
Prof - Lab	3,809,448	509,029	1.86	0.24	71,999	420	53.19	6.99			
Prof - Radiology	5,670,972	746,152	2.79	0.36	33,933	200	167.66	21.56			
Prof - Transportation	16,880,824	12,670,076	8.40	6.30	428,385	2,548	39.56	29.67			
Prof - Other	19,135,455	5,013,685	9.42	2.44	1,451,383	8,493	13.30	3.45			
Subtotal - Professional	80,639,866	25,240,446	39.68	12.36	2,156,651	12,667	37.39	11.70			
Subtotal - Non Pharmacy	\$ 170,752,605	\$ 47,980,605	\$ 84.63	\$ 23.79	2,199,063	12,918	\$ 77.65	\$ 21.82			
Total	\$ 170,752,605	\$ 556,554,294	\$ 84.63	\$ 278.05	14,094,644	84,286	\$ 12.11	\$ 39.49			

Historical Encounter Data; Statewide

Ex	hil	bit	1

Duals Child (Age Under 21)										
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit		
Service Category										
Member Months	2,483									
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 682,012 122,502	n/a n/a	274.68 49.34	5,383 4,594	26,018 22,202	n/a n/a	\$ 126.69 26.67		
Subtotal - Pharmacy	n/a	804,515	n/a	324.02	9,977	48,220	n/a	80.64		
Home Health Care	237,506	223,699	95.66	90.10	129	624	1,838.75	1,731.85		
IP - Maternity IP - Newborn IP - Medical	19,677 1,717 38,382	1,507 1,256	7.92 0.69 15.46	0.61 0.51 -	2 2 9	10 10 45	9,650.50 842.00 4,145.56	739.00 616.00 -		
IP - Surgery IP - Other	49,326 77,659	2,804	19.87 31.28	- 1.13	3 29	15 139	15,982.67 2,696.90	- 97.36		
Subtotal - InPatient	186,761	2,763	75.22	2.24	45	219	4,130.20	61.10		
OP - Emergency Room OP - Laboratory	46,437 29,234	7,426 6,337	18.70 11.77	2.99 2.55	74 55	357 264	627.93 535.30	100.42 116.04		
OP - Radiology OP - Surgery	8,545 23,878	1,308 7,570	3.44 9.62	0.53 3.05	12 11	59 55	694.15 2,107.44	106.28 668.08		
OP - Other Subtotal - OutPatient	9,237 117,331	<u>2,459</u> 25,100	3.72 47.26	0.99 10.11	<u>26</u> 178	<u>124</u> 481	361.27 660.00	96.15 141.19		
Prof - Evaluation & Management Prof - Maternity	82,371 5,993	17,824 2,477	33.18 2.41	7.18 1.00	483 3	2,333 16	170.63 1,788.33	36.92 739.00		
Prof - Other Prof - DME/Supplies	21,094 34,031	2,627 4,302	8.50 13.71	1.06 1.73	1,339 51	6,472 244	15.75 672.73	1.96 85.04		
Prof - Lab Prof - Radiology Prof - Transportation	18,823 16,608	3,309 2,283 40,709	7.58 6.69 26.29	1.33 0.92	287 153 1,534	1,387 740 7,416	65.57 108.52 42.54	11.53 14.92 26.53		
Prof - Transportation Prof - Transportation	65,273 117,251	40,709 37,217	26.29 47.22	16.40 14.99	25,442	122,961	42.54	26.53 1.46		
Subtotal - Professional	361,445	110,747	145.57	44.60	29,292	141,570	12.34	3.78		
Subtotal - Non Pharmacy	\$ 903,042	\$ 362,309	\$ 363.70	\$ 147.05	29,644	142,894	\$ 30.46	\$ 12.22		
Total	\$ 903,042	\$ 1,166,823	\$ 363.70	\$ 471.07	39,621	191,113	\$ 22.79	\$ 29.45		

	Duals Adult (Argo 24 & Over)										
	Adult (Ages 21 & Over)										
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Expenditures / Unit			
Samina Catagoni											
Service Category											
Member Months	1,997,669										
Pharmacy - Brand	n/a	\$ 412,066,836	n/a	206.27	5,822,856	34,978	n/a	\$ 70.77			
Pharmacy - Generic	n/a	95,702,338	n/a	47.91	6,062,749	36,419	n/a	15.79			
Subtotal - Pharmacy	n/a	507,769,174	n/a	254.18	11,885,605	71,397	n/a	42.72			
Home Health Care	4,914,695	3,844,479	2.46	1.92	2,310	14	2,127.15	1,663.95			
IP - Maternity	169,923	38,427	0.09	0.02	49	0	3,448.10	779.76			
IP - Newborn	640,039	216,714	0.32	0.11	266	2	2,402.66	813.53			
IP - Medical	17,788,749	1,623,390	8.90	0.81	6,394	38	2,782.23	253.90			
IP - Surgery	13,293,768	1,084,849	6.65	0.54	3,050	18	4,358.44	355.67			
IP - Other	10,470,705	1,150,538	5.24	0.58	3,190	19	3,282.18	360.65			
Subtotal - InPatient	42,363,184	4,113,918	21.21	2.06	12,950	78	3,271.38	317.69			
OP - Emergency Room	6,325,933	685,801	3.17	0.34	7,035	42	899.15	97.48			
OP - Laboratory	2,807,038	330,394	1.41	0.17	2,837	17	989.28	116.44			
OP - Radiology	6,441,598	751,817	3.22	0.38	4,987	30	1,291.60	150.75			
OP - Surgery	10,081,205	1,067,444	5.05	0.53	2,812	17	3,584.67	379.56			
OP - Other	16,637,489	11,691,940	8.33	5.85	9,127	55	1,822.93	1,281.06			
Subtotal - OutPatient	42,293,262	14,527,396	21.17	7.27	26,799	97	1,578.15	542.08			
Prof - Evaluation & Management	17,756,830	3,498,039	8.89	1.75	121,661	731	145.95	28.75			
Prof - Maternity	147,653	29,068	0.07	0.01	144	1	1,028.85	202.55			
Prof - Other	11,724,479	1,217,080	5.87	0.61	32,080	193	365.48	37.94			
Prof - DME/Supplies	5,370,718	1,530,089	2.69	0.77	15,191	91	353.55	100.72			
Prof - Lab	3,790,624	505,720	1.90	0.25	71,712	431	52.86	7.05			
Prof - Radiology	5,654,364	743,869	2.83	0.37	33,780	203	167.39	22.02			
Prof - Transportation	16,815,551	12,629,367	8.42	6.32	426,850	2,564	39.39	29.59			
Prof - Transportation	19,018,204	4,976,468	9.52	2.49	1,425,941	8,566	13.34	3.49			
Subtotal - Professional	80,278,421	25,129,699	40.19	12.58	2,127,359	12,779	37.74	11.81			
Subtotal - Non Pharmacy	\$ 169,849,563	\$ 47,615,493	\$ 85.02	\$ 23.84	2,169,418	12,968	\$ 78.29	\$ 21.95			
Total	\$ 169,849,563	\$ 555,384,667	\$ 85.02	\$ 278.02	14,055,023	84,365	\$ 12.08	\$ 39.52			

				Uninsure ALL Age							
	Billed Charges	Paid	I Expenditures	Billed Char PMPM	ges	Paid penditures PMPM	Units	Units / 1000	Billed Charges / Unit	Exp	Paid enditures / Unit
Service Category											
Member Months	1,955,059										
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$	93,516,424 23,574,799	n/a n/a		\$ 47.83 12.06	1,431,926 1,439,905	8,789 8,838	n/a n/a	\$	65.31 16.37
Subtotal - Pharmacy	n/a		117,091,223	n/a		59.89	2,871,831	17,627	n/a		40.77
Home Health Care	1,947,379		1,022,158	1.	00	0.52	2,466	15	789.84		414.58
IP - Maternity	4,370,430		1,197,850	2.	24	0.61	1,369	8	3,192.04		874.88
IP - Newborn	2,368,537		909,718	1.	21	0.47	1,346	8	1,759.34		675.74
IP - Medical	86,565,207		20,007,029	44.		10.23	32,005	196	2,704.72		625.12
IP - Surgery	84,290,996		17,842,877	43.		9.13	13,260	81	6,356.99		1,345.66
IP - Other	39,993,043		9,445,172	20.	46	4.83	11,284	69	3,544.09		837.01
Subtotal - InPatient	217,588,212		49,402,647	111.	29	25.27	59,265	364	3,671.47		833.59
OP - Emergency Room	68,854,362		14,087,532	35.	22	7.21	92,763	569	742.26		151.87
OP - Laboratory	20,256,207		3,874,436	10.	36	1.98	27,972	172	724.17		138.51
OP - Radiology	65,096,518		13,588,335	33.		6.95	58,913	362	1,104.97		230.65
OP - Surgery	87,899,671		22,867,664	44.		11.70	21,834	134	4,025.86		1,047.35
OP - Other	26,913,971		7,389,435	13.	77	 3.78	41,484	255	648.78		178.13
Subtotal - OutPatient	269,020,729		61,807,402	137.	60	31.61	242,965	1,491	1,107.24		254.39
Prof - Evaluation & Management	124,730,405		54,149,992	63.	80	27.70	884,302	5,428	141.05		61.23
Prof - Maternity	2,419,828		991,668	1.	24	0.51	2,088	13	1,158.97		474.96
Prof - Surgery	67,230,029		18,860,138	34.	39	9.65	156,950	963	428.35		120.17
Prof - DME/Supplies	9,276,797		5,293,713	4.	75	2.71	39,466	242	235.06		134.13
Prof - Lab	29,063,030		7,491,188	14.	-	3.83	718,741	4,412	40.44		10.42
Prof - Radiology	42,958,421		12,684,655	21.		6.49	299,550	1,839	143.41		42.35
Prof - Transportation	8,433,620		3,715,293		31	1.90	67,083	412	125.72		55.38
Prof - Other	65,919,629		22,742,215	33.		 11.63	1,559,972	9,575	42.26		14.58
Subtotal - Professional	350,031,760		125,928,862	179.	04	64.41	3,728,152	22,883	93.89		33.78
Subtotal - Non Pharmacy	\$ 838,588,080	\$	238,161,069	\$ 428.	93	\$ 121.82	4,032,847	24,753	\$ 207.94	\$	59.06
Total	\$ 838,588,080	\$	355,252,292	\$ 428.	93	\$ 181.71	6,904,678	42,380	\$ 121.45	\$	51.45

Uninsured Age Under 1													
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit					
Service Category													
Member Months	504												
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 8,314 531	n/a n/a	16.50 1.05	111 84	2,650 2,008	n/a n/a	\$ 74.74 6.29					
Subtotal - Pharmacy	n/a	8,845	n/a	17.56	196	4,658	n/a	45.23					
Home Health Care	623	298	1.24	0.59	1	25	598.00	286.00					
IP - Maternity IP - Newborn	- 18,873	- 6,879	- 37.46	- 13.65	- 31	- 744	- 604.20	- 220.23					
IP - Medical	-	-	-	-	-	-	-	-					
IP - Surgery IP - Other	8,882	3,076	- 17.63	6.10	- 8	198	1,066.38	369.25					
Subtotal - InPatient	27,755	9,955	55.09	19.76	40	942	701.50	251.61					
OP - Emergency Room	23,038	4,850	45.73	9.63	49	1,166	470.79	99.11					
OP - Laboratory	4,198	689	8.33	1.37	16	372	268.80	44.13					
OP - Radiology OP - Surgery	3,226 14,038	470 2,687	6.40 27.86	0.93 5.33	7 5	174 124	442.57 2,696.60	64.43 516.20					
OP - Other	4,192	730	8.32	1.45	6	149	671.00	116.83					
Subtotal - OutPatient	48,692	9,426	96.65	18.71	83	1,984	584.58	113.16					
Prof - Evaluation & Management Prof - Maternity	90,595	35,772 -	179.82 -	71.00	634 -	15,110 -	142.81 -	56.39 -					
Prof - Surgery	9,432	2,333	18.72	4.63	44	1,060	211.97	52.44					
Prof - DME/Supplies	4,221	2,010	8.38	3.99	18	435	231.25	110.13					
Prof - Lab	4,180	1,375	8.30	2.73	112	2,663	37.39	12.30					
Prof - Radiology Prof - Transportation	2,808 1,263	864 525	5.57 2.51	1.71 1.04	47 6	1,114 136	60.02 221.40	18.46 92.00					
Prof - Other	14,122	6,089	28.03	12.09	714	17,012	19.77	8.53					
Subtotal - Professional	126,622	48,968	251.33	97.20	1,576	37,530	80.36	31.08					
Subtotal - Non Pharmacy	\$ 203,693	\$ 68,647	\$ 404.31	\$ 136.26	1,700	40,481	\$ 119.85	\$ 40.39					
Total	\$ 203,693	\$ 77,492	\$ 404.31	\$ 153.81	1,895	45,139	\$ 107.48	\$ 40.89					

			Uninsured Ages 1 - 13					
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	, Paid Expenditures / Unit
Service Category								
Member Months	370,037							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 4,773,496 805,643	n/a n/a	12.90 2.18	92,086 56,614	2,986 1,836	n/a n/a	\$ 51.84 14.23
Subtotal - Pharmacy	n/a	5,579,139	n/a	15.08	148,700	4,822	n/a	37.52
Home Health Care	187,045	119,535	0.51	0.32	270	9	693.61	443.27
IP - Maternity IP - Newborn	9,932 763	3,831 469	0.03 0.00	0.01 0.00	5 2	0 0	1,907.80 366.50	735.80 225.00
IP - Medical IP - Surgery	1,922,507 1,852,211	507,545 304,904	5.20 5.01	1.37 0.82	981 311	32 10	1,960.14 5,949.61	517.48 979.40
IP - Surgery IP - Other	989,120	250,399	2.67	0.62	514	17	1,923.05	486.83
Subtotal - InPatient	4,774,533	1,067,147	12.90	2.88	1,814	59	2,632.40	588.36
OP - Emergency Room	5,164,822	1,152,927	13.96	3.12	10,680	346	483.62	107.96
OP - Laboratory OP - Radiology	773,913 1,901,273	173,949 416,798	2.09 5.14	0.47 1.13	2,484 3,173	81 103	311.52 599.30	70.02 131.38
OP - Radiology OP - Surgery	4,511,717	1,467,560	12.19	3.97	1,481	48	3,047.27	991.21
OP - Other	1,463,743	442,526	3.96	1.20	4,028	131	363.36	109.85
Subtotal - OutPatient	13,815,469	3,653,761	37.34	9.87	21,845	708	632.42	167.26
Prof - Evaluation & Management	13,064,271	5,706,551	35.31	15.42	110,194	3,573	118.56	51.79
Prof - Maternity Prof - Surgery	3,297 3,352,282	2,244 925.094	0.01 9.06	0.01 2.50	2 19,982	0 648	1,445.00 167.76	983.50 46.30
Prof - DME/Supplies	3,352,262	183,164	9.06 0.87	0.49	1,505	49	213.79	121.71
Prof - Lab	1,485,750	484,054	4.02	1.31	51,105	1,657	29.07	9.47
Prof - Radiology	1,160,857	325,922	3.14	0.88	15,072	489	77.02	21.62
Prof - Transportation	301,561	112,659	0.81	0.30	1,225	40	246.10	91.94
Prof - Other	4,089,900	1,996,164	11.05	5.39	167,521	5,433	24.41	11.92
Subtotal - Professional	23,779,648	9,735,854	64.26	26.31	366,606	11,889	64.86	26.56
Subtotal - Non Pharmacy	\$ 42,556,695	\$ 14,576,297	\$ 115.01	\$ 39.39	390,534	12,665	\$ 108.97	\$ 37.32
Total	\$ 42,556,695	\$ 20,155,435	\$ 115.01	\$ 54.47	539,234	17,487	\$ 78.92	\$ 37.38

		Λ	Uninsured ge 14 - 18 Fema	alo.				
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	98,211							
Pharmacy - Brand	n/a	\$ 1,232,605	n/a	12.55	26,058	3,184	n/a	\$ 47.30
Pharmacy - Generic Subtotal - Pharmacy	n/a n/a	<u>371,777</u> 1,604,383	n/a n/a	3.79 16.34	<u>26,952</u> 53,010	3,293 6,477	n/a n/a	<u>13.79</u> 30.27
Subtotal - Filannacy	II/a	1,004,363	II/a	10.34	33,010	0,477	11/a	30.27
Home Health Care	11,294	7,314	0.11	0.07	19	2	602.61	390.28
IP - Maternity	566,249	149,332	5.77	1.52	196	24	2,892.80	762.89
IP - Newborn	345,195	88,076	3.51	0.90	155	19	2,225.09	567.73
IP - Medical	913,712	262,269	9.30	2.67	551	67	1,658.91	476.17
IP - Surgery	606,391	110,423	6.17	1.12	96	12	6,330.45	1,152.76
IP - Other	225,124	51,868	2.29	0.53	103	13	2,184.02	503.19
Subtotal - InPatient	2,656,671	661,968	27.05	6.74	1,101	134	2,413.97	601.49
OP - Emergency Room	2,122,093	444,076	21.61	4.52	3,348	409	633.75	132.62
OP - Laboratory	411,955	83,357	4.19	0.85	952	116	432.89	87.59
OP - Radiology	1,187,029	253,147	12.09	2.58	1,328	162	894.17	190.69
OP - Surgery	1,320,418	359,389	13.44	3.66	325	40	4,064.68	1,106.32
OP - Other	604,869	168,543	6.16	1.72	1,110	136	544.97	151.85
Subtotal - OutPatient	5,646,364	1,308,512	57.49	13.32	7,062	863	799.50	185.28
Prof - Evaluation & Management	3,912,519	1,692,179	39.84	17.23	30,377	3,712	128.80	55.71
Prof - Maternity	298,445	127,152	3.04	1.29	261	32	1,142.27	486.66
Prof - Surgery	919,267	241,677	9.36	2.46	3,346	409	274.71	72.22
Prof - DME/Supplies	118,101	76,215	1.20	0.78	387	47	305.35	197.05
Prof - Lab	1,045,066	322,041	10.64	3.28	29,785	3,639	35.09	10.81
Prof - Radiology	813,895	244,609	8.29	2.49	6,710	820	121.30	36.46
Prof - Transportation	168,466	61,159	1.72	0.62	915	112	184.11	66.84
Prof - Other	1,383,327	613,458	14.09	6.25	48,724	5,953	28.39	12.59
Subtotal - Professional	8,659,085	3,378,490	88.17	34.40	120,505	14,724	71.86	28.04
Subtotal - Non Pharmacy	\$ 16,973,413	\$ 5,356,285	\$ 172.83	\$ 54.54	128,687	15,724	\$ 131.90	\$ 41.62
Total	\$ 16,973,413	\$ 6,960,667	\$ 172.83	\$ 70.87	181,697	22,201	\$ 93.42	\$ 38.31

Uninsured Ages 14 - 18 Male													
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit					
Service Category													
Member Months	100,936												
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a	\$ 1,135,711 248,431 1,384,142	n/a n/a n/a	11.25 2.46 13.71	15,437 17,111 32,547	1,835 2,034 3,869	n/a n/a n/a	\$ 73.57 14.52 42.53					
Home Health Care	103,972	86,322	1.03	0.86	32,347	5,009	2,269.52	1,884.25					
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other	1,208 1,256,203 1,104,147	3,279 349,576 395,922	0.01 12.45 10.94	0.03 3.46 3.92	2 389 165	0 46 20	580.00 3,225.95 6,711.80	1,574.50 897.72 2,406.70					
Subtotal - InPatient	1,288,303 3,649,860	<u>152,247</u> 901,024	12.76 36.16	1.51 8.93	<u>206</u> 762	<u>25</u> 91	6,249.17 4,788.89	738.51 1,182.21					
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	1,747,850 333,107 770,490 1,124,295 425,768 4,401,511	352,104 71,555 161,932 317,734 118,859	17.32 3.30 7.63 11.14 4.22 43.61	3.49 0.71 1.60 3.15 1.18 10.13	2,771 447 984 273 688 5,162	329 53 117 32 82 614	630.85 745.76 783.08 4,121.44 618.64 852.64	127.09 160.20 164.58 1,164.75 172.70 198.01					
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies	2,720,122 5,134 1,138,103 110,732	1,127,767 1,661 301,252 67,294	26.95 0.05 11.28 1.10	11.17 0.02 2.98 0.67	20,202 2 3,373 493	2,402 0 401 59	134.64 2,250.00 337.46 224.66	55.82 728.00 89.32 136.53					
Prof - Lab Prof - Radiology Prof - Transportation Prof - Other	312,241 532,291 273,470 1,049,090	86,057 150,798 83,768 472,383	3.09 5.27 2.71 10.39	0.87 0.85 1.49 0.83 4.68	9,552 6,053 770 31,276	1,136 720 92 3,718	32.69 87.94 355.10 33.54	9.01 24.91 108.77 					
Subtotal - Professional	6,141,184	2,290,981	60.84	22.70	71,721	8,527	85.63	31.94					
Subtotal - Non Pharmacy Total	\$ 14,296,527 \$ 14,296,527				77,692 110,239	9,237 13,106							

	Uninsured Ages 19 - 20 Female													
		A	Ĭ	Paid	1	1	1	Paid						
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Expenditures / Unit						
Service Category														
Member Months	37,700													
Pharmacy - Brand	n/a	\$ 625,858	n/a	16.60	13,833	4,403	n/a	\$ 45.24						
Pharmacy - Generic	n/a	208,681	n/a	5.54	15,337	4,882	n/a	13.61						
Subtotal - Pharmacy	n/a	834,539	n/a	22.14	29,170	9,285	n/a	28.61						
Home Health Care	-	-	-	-	-	-	-	-						
IP - Maternity	703,980	187,766	18.67	4.98	243	77	2.901.84	773.98						
IP - Newborn	243,767	137,872	6.47	3.66	195	62	1,251.99	708.12						
IP - Medical	597,461	168,732	15.85	4.48	329	105	1,815.90	512.84						
IP - Surgery	663,585	112,145	17.60	2.97	107	34	6,187.69	1,045.71						
IP - Other	74,495	25,743	1.98	0.68	46	15	1,626.09	561.93						
Subtotal - InPatient	2,283,287	632,259	60.56	16.77	919	293	2,483.53	687.71						
OP - Emergency Room	1,560,970	305,145	41.40	8.09	2,377	757	656.69	128.37						
OP - Laboratory	239,477	41,724	6.35	1.11	545	173	439.78	76.62						
OP - Radiology	716,903	132,002	19.02	3.50	651	207	1,101.67	202.85						
OP - Surgery	771,045	203,345	20.45	5.39	183	58	4,207.62	1,109.66						
OP - Other	370,767	77,930	9.83	2.07	576	183	643.94	135.35						
Subtotal - OutPatient	3,659,162	760,146	97.06	20.16	4,331	1,379	844.81	175.50						
Prof - Evaluation & Management	2,205,882	938,945	58.51	24.91	14,866	4,732	148.38	63.16						
Prof - Maternity	381,979	164,421	10.13	4.36	323	103	1,183.02	509.23						
Prof - Surgery	602,706	164,542	15.99	4.36	1,755	559	343.47	93.77						
Prof - DME/Supplies	53,587	28,161	1.42	0.75	141	45	378.77	199.05						
Prof - Lab	740,357	230,427	19.64	6.11	18,520	5,895	39.98	12.44						
Prof - Radiology	556,618	168,539	14.76	4.47	3,956	1,259	140.72	42.61						
Prof - Transportation Prof - Other	68,636	23,023	1.82	0.61	381	121 6,623	180.11 35.26	60.42						
	733,735	279,983	19.46	7.43	20,808			13.46						
Subtotal - Professional	5,343,499	1,998,040	141.74	53.00	60,750	19,337	87.96	32.89						
Subtotal - Non Pharmacy	\$ 11,285,949	\$ 3,390,445	\$ 299.36	\$ 89.93	66,001	21,008	\$ 171.00	\$ 51.37						
Total	\$ 11,285,949	\$ 4,224,984	\$ 299.36	\$ 112.07	95,171	30,293	\$ 118.59	\$ 44.39						

Uninsured Ages 19 - 20 Male													
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit					
Service Category													
Member Months	37,595												
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a	\$ 302,050 87,567 389,617	n/a n/a n/a	8.03 2.33 10.36	4,661 6,431 11,092	1,488 2,053 3,541	n/a n/a n/a	\$ 64.80 13.62 35.13					
Home Health Care	10,349	1,805	0.28	0.05	6	2	1,656.67	289.00					
IP - Maternity IP - Newborn	- -	-	- -	<del>-</del> -	-	-	-	- -					
IP - Medical IP - Surgery IP - Other	252,851 616,878 132,933	68,775 111,644 47,631	6.73 16.41 3.54	1.83 2.97 1.27	104 92 30	33 29 10	2,428.48 6,732.65 4,402.55	660.54 1,218.49 1,577.48					
Subtotal - InPatient	1,002,662	228,050	26.67	6.07	226	72	4,437.76	1,009.35					
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery	1,038,809 100,384 291,103 363,366	197,885 20,164 59,422 82,237	27.63 2.67 7.74 9.67	5.26 0.54 1.58 2.19	1,584 126 282 89	505 40 90 28	655.96 796.80 1,031.68 4,105.78	124.95 160.05 210.59 929.22					
OP - Other Subtotal - OutPatient	160,529 1,954,191	<u>37,571</u> 397,279	<u>4.27</u> 51.98	1.00 10.57	269 2,349	<u>86</u> 750	<u>597.59</u> 831.95	139.86 169.13					
Prof - Evaluation & Management Prof - Maternity	990,704 -	370,751 -	26.35 -	9.86 -	6,098 -	1,947 -	162.46 -	60.80					
Prof - Surgery Prof - DME/Supplies Prof - Lab	397,647 42,144 97,980	105,194 24,282 25,300	10.58 1.12 2.61	2.80 0.65 0.67	1,180 133 2,630	377 43 839	337.07 315.71 37.26	89.17 181.91 9.62					
Prof - Radiology Prof - Transportation Prof - Other	229,430 138,497 301,221	65,273 43,369 115,553	6.10 3.68 8.01	1.74 1.15 3.07	2,451 470 10,367	782 150 3,309	93.62 294.63 29.06	26.63 92.26 11.15					
Subtotal - Professional	2,197,623	749,722	58.45	19.94	23,329	7,446	94.20	32.14					
Subtotal - Non Pharmacy	\$ 5,164,826	\$ 1,376,856	\$ 137.38	\$ 36.62	25,910	8,270	\$ 199.34	\$ 53.14					
Total	\$ 5,164,826	\$ 1,766,474	\$ 137.38	\$ 46.99	37,002	11,811	\$ 139.58	\$ 47.74					

Uninsured Ages 21 - 44 Female													
	Billed Charges	Paid	Expenditures	Billed Charg	jes	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Exp	Paid enditures / Unit		
Service Category													
Member Months	454,019												
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$	21,103,068 5,846,197	n/a n/a		46.48 12.88	327,813 374,008	8,664 9,885	n/a n/a	\$	64.38 15.63		
Subtotal - Pharmacy	n/a		26,949,265	n/a		59.36	701,821	18,550	n/a		38.40		
Home Health Care	215,368		106,552	0.	47	0.23	339	9	634.50		313.92		
IP - Maternity	3,074,521		851,016	6.	77	1.87	916	24	3,355.55		928.80		
IP - Newborn	1,751,720		668,834	3.	86	1.47	955	25	1,834.70		700.52		
IP - Medical	17,457,896		4,124,066	38.	45	9.08	7,701	204	2,267.07		535.55		
IP - Surgery	17,539,459		3,516,530	38.		7.75	3,029	80	5,790.84		1,161.02		
IP - Other	5,786,581		1,341,820	12.	75	2.96	1,563	41	3,702.63		858.58		
Subtotal - InPatient	45,610,176		10,502,266	100.	46	23.13	14,163	374	3,220.30		741.51		
OP - Emergency Room	22,911,764		4,567,632	50.	46	10.06	31,448	831	728.56		145.24		
OP - Laboratory	5,291,514		906,968	11.	65	2.00	7,796	206	678.71		116.33		
OP - Radiology	17,076,616		3,488,829	37.		7.68	16,698	441	1,022.70		208.94		
OP - Surgery	26,340,642		6,619,981	58.		14.58	6,227	165	4,229.82		1,063.05		
OP - Other	6,045,981		1,570,734	13.	32	3.46	10,356	274	583.83		151.68		
Subtotal - OutPatient	77,666,517		17,154,144	171.	06	37.78	72,525	1,105	1,070.89		236.53		
Prof - Evaluation & Management	35,474,844		15,227,857	78.		33.54	243,278	6,430	145.82		62.59		
Prof - Maternity	1,721,364		692,802	3.		1.53	1,493	39	1,152.59		463.88		
Prof - Surgery	17,991,627		4,979,343	39.		10.97	36,827	973	488.54		135.21		
Prof - DME/Supplies	1,654,731		941,775	3.		2.07	7,707	204	214.70		122.20		
Prof - Lab	9,581,111		2,601,498	21.		5.73	223,997	5,920	42.77		11.61		
Prof - Radiology	12,262,165		3,591,102	27.		7.91	83,536	2,208	146.79		42.99		
Prof - Transportation	1,959,493		852,860	4.		1.88	16,084	425	121.83		53.03		
Prof - Other	15,343,847		4,884,109	33.	_	10.76	391,900	10,358	39.15		12.46		
Subtotal - Professional	95,989,182		33,771,345	211.	42	74.38	1,004,822	26,558	95.53		33.61		
Subtotal - Non Pharmacy	\$ 219,481,243	\$	61,534,308	\$ 483.	42	\$ 135.53	1,091,850	28,046	\$ 201.02	\$	56.36		
Total	\$ 219,481,243	\$	88,483,573	\$ 483.	42	\$ 194.89	1,793,671	46,596	\$ 122.36	\$	49.33		

Uninsured Ages 21 - 44 Male													
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit					
Service Category													
Member Months	292,436												
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 12,958,897 3,166,379	n/a n/a	44.31 10.83	156,924 184,070	6,439 7,553	n/a n/a	\$ 82.58 17.20					
Subtotal - Pharmacy	n/a	16,125,276	n/a	55.14	340,994	13,993	n/a	47.29					
Home Health Care	267,622	127,142	0.92	0.43	309	13	865.43	411.15					
IP - Maternity IP - Newborn	- 1,107	- 408	- 0.00	- 0.00	- 2	- 0	- 531.50	- 196.00					
IP - Medical	16,496,017	3,635,106	56.41	12.43	5,230	215	3,154.17	695.06					
IP - Surgery	12,726,642	2,442,401	43.52	8.35	2,021	83	6,297.35	1,208.54					
IP - Other	6,591,505	1,598,049	22.54	5.46	1,636	67	4,029.75	976.97					
Subtotal - InPatient	35,815,271	7,675,963	122.47	26.25	8,889	365	4,029.33	863.57					
OP - Emergency Room	15,297,746	3,181,725	52.31	10.88	20,211	829	756.92	157.43					
OP - Laboratory	2,571,017	531,163	8.79	1.82	3,055	125	841.62	173.87					
OP - Radiology	9,359,488	1,851,656	32.01	6.33	6,322	259	1,480.44	292.89					
OP - Surgery	10,895,457	2,753,643	37.26	9.42	2,705	111	4,027.87	1,017.98					
OP - Other	3,379,881	897,864	11.56	3.07	5,016	206	673.76	178.98					
Subtotal - OutPatient	41,503,589	9,216,051	141.92	31.51	37,309	1,531	1,112.43	247.02					
Prof - Evaluation & Management	18,408,532	7,482,774	62.95	25.59	117,205	4,809	157.06	63.84					
Prof - Maternity	2,966	1,507	0.01	0.01	1	0	2,600.00	1,321.00					
Prof - Surgery Prof - DME/Supplies	9,865,319 1,734,942	2,690,220 1,054,004	33.73 5.93	9.20 3.60	20,338 6,005	835 246	485.06 288.93	132.27 175.53					
Prof - Lab	2,850,174	630,999	9.75	2.16	66.506	2.729	42.86	9.49					
Prof - Radiology	5,872,399	1,694,989	20.08	5.80	44,669	1,833	131.47	37.95					
Prof - Transportation	1,976,348	798,530	6.76	2.73	12,407	509	159.30	64.36					
Prof - Other	7,227,736	2,300,937	24.72	7.87	168,171	6,901	42.98	13.68					
Subtotal - Professional	47,938,415	16,653,959	163.93	56.95	435,301	17,862	110.13	38.26					
Subtotal - Non Pharmacy	\$ 125,524,897	\$ 33,673,116	\$ 429.24	\$ 115.15	481,808	19,771	\$ 260.53	\$ 69.89					
Total	\$ 125,524,897	\$ 49,798,392	\$ 429.24	\$ 170.29	822,803	33,763	\$ 152.56	\$ 60.52					

			Uninsured Ages 45 - 64					
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	552,008							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 50,931,446 12,733,229	n/a n/a	92.27 23.07	787,410 752,343	17,117 16,355	n/a n/a	\$ 64.68 16.92
Subtotal - Pharmacy	n/a	63,664,676	n/a	115.33	1,539,753	33,472	n/a	41.35
Home Health Care	1,128,890	561,609	2.05	1.02	1,442	31	782.84	389.45
IP - Maternity IP - Newborn	15,749 5,905	5,906 3,900	0.03 0.01	0.01 0.01	9	0	1,680.67 1,417.75	630.22 936.50
IP - Medical	47,199,642	10,767,805	85.51	19.51	16,509	359	2,859.00	652.23
IP - Surgery IP - Other	48,953,393 24,727,037	10,807,661 5,936,141	88.68 44.79	19.58 10.75	7,402 7,119	161 155	6,613.69 3,473.57	1,460.13 833.89
Subtotal - InPatient	120,901,725	27,521,413	219.02	49.86	31,043	675	3,894.64	886.55
OP - Emergency Room	18,906,644	3,866,414	34.25	7.00	20,218	440	935.15	191.24
OP - Laboratory OP - Radiology	10,429,077 33,596,125	2,025,258 7,180,019	18.89 60.86	3.67 13.01	12,462 29,305	271 637	836.87 1,146.42	162.51 245.01
OP - Surgery	42,349,452	10,988,903	76.72	19.91	10,485	228	4,039.13	1,048.08
OP - Other	14,352,625	4,028,287	26.00	7.30	19,306	420	743.44	208.66
Subtotal - OutPatient	119,633,922	28,088,880	216.72	50.88	91,776	1,995	1,303.55	306.06
Prof - Evaluation & Management	47,569,676	21,439,632	86.18	38.84	339,367	7,377	140.17	63.18
Prof - Maternity Prof - Surgery	3,702 32,776,207	1,395 9,406,522	0.01 59.38	0.00 17.04	2 69,668	0 1,514	1,622.50 470.47	611.50 135.02
Prof - DME/Supplies	5,197,770	2,892,523	9.42	5.24	22,852	497	227.46	126.58
Prof - Lab	12,872,494	3,092,109	23.32	5.60	314,506	6,837	40.93	9.83
Prof - Radiology	21,404,314	6,404,742	38.78	11.60	136,197	2,961	157.16	47.03
Prof - Transportation	3,490,730	1,705,815	6.32	3.09	34,123	742	102.30	49.99
Prof - Other	35,608,982	12,018,081	64.51	21.77	717,719	15,602	49.61	16.74
Subtotal - Professional	158,923,875	56,960,820	287.90	103.19	1,634,433	35,531	97.23	34.85
Subtotal - Non Pharmacy	\$ 400,588,413	\$ 113,132,723	\$ 725.69	\$ 204.95	1,758,694	38,232	\$ 227.78	\$ 64.33
Total	\$ 400,588,413	\$ 176,797,399	\$ 725.69	\$ 320.28	3,298,447	71,704	\$ 121.45	\$ 53.60

			Uninsured Age Over 65					
	Billed Charges	Paid Expenditures	Billod Charges	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	11,612							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 444,979 106,363	n/a n/a	38.32 9.16	7,593 6,955	7,847 7,188	n/a n/a	\$ 58.61 15.29
Subtotal - Pharmacy	n/a	551,342	n/a	47.48	14,548	15,034	n/a	37.90
Home Health Care	22,216	11,580	1.91	1.00	33	34	666.78	347.56
IP - Maternity IP - Newborn	-	-	<u>-</u>	<u>-</u>	-	-		- -
IP - Medical	468,918	123,155	40.38	10.61	211	218	2,218.56	582.67
IP - Surgery IP - Other	228,291 169,062	41,248 38,197	19.66 14.56	3.55 3.29	37 59	39 61	6,090.53 2,848.67	1,100.44 643.61
Subtotal - InPatient	866,271	202,600	74.60	17.45	308	319	2,810.81	657.38
OP - Emergency Room	80,625	14,775	6.94	1.27	78	81	1,032.47	189.20
OP - Laboratory	101,564	19,610	8.75	1.69	90	93	1,134.26	219.00
OP - Radiology	194,267	44,060	16.73	3.79	163	169	1,188.41	269.54
OP - Surgery OP - Other	209,241	72,184	18.02	6.22	61	63	3,406.15	1,175.05
Subtotal - OutPatient	105,615 691,312	46,390 197,018	9.10 59.54	4.00 16.97	129 522	133 539	818.04 1,325.27	359.31 377.69
Prof - Evaluation & Management	293,260	127,764	25.26	11.00	2,080	2,150	141.00	61.43
Prof - Maternity	2,940	485	0.25	0.04	2	2	1,288.50	212.50
Prof - Surgery	177,441	43,960	15.28	3.79	437	452	406.07	100.60
Prof - DME/Supplies	38,837	24,284	3.34	2.09	225	232	172.79	108.04
Prof - Lab	73,676	17,328	6.35	1.49	2,029	2,096	36.32	8.54
Prof - Radiology	123,645	37,817	10.65	3.26	861	890	143.54	43.90
Prof - Transportation	55,157	33,586	4.75	2.89	703	726	78.48	47.79
Prof - Other	167,669	55,458	14.44	4.78	2,772	2,865	60.48	20.00
Subtotal - Professional	932,626	340,683	80.32	29.34	9,109	9,414	102.38	37.40
Subtotal - Non Pharmacy	\$ 2,512,425	\$ 751,882	\$ 216.37	\$ 64.75	9,972	10,306	\$ 251.94	\$ 75.40
Total	\$ 2,512,425	\$ 1,303,224	\$ 216.37	\$ 112.24	24,520	25,340	\$ 102.46	\$ 53.15

					 Disabled LL Ages							
	E	Billed Charges	Pai	id Expenditures	ed Charges PMPM	Ex	Paid openditures PMPM	Units	Units / 1000	Billed Charges / Unit	Exp	Paid penditures / Unit
Service Category												
Member Months		1,926,210										
Pharmacy - Brand Pharmacy - Generic		n/a n/a	\$	240,603,511 58,860,007	n/a n/a	\$	124.91 30.56	2,994,433 3,491,945	18,655 21,754	n/a n/a	\$	80.35 16.86
Subtotal - Pharmacy		n/a		299,463,518	n/a		155.47	6,486,377	40,409	n/a		46.17
Home Health Care		46,307,792		31,540,570	24.04		16.37	30,595	191	1,513.55		1,030.89
IP - Maternity		9,159,729		2,518,283	4.76		1.31	2,837	18	3,228.39		887.58
IP - Newborn		32,360,394		8,855,609	16.80		4.60	9,773	61	3,311.33		906.17
IP - Medical		360,170,450		83,240,665	186.98		43.21	112,910	703	3,189.89		737.23
IP - Surgery		229,926,641		46,787,304	119.37		24.29	42,978	268	5,349.83		1,088.63
IP - Other		197,406,543		53,094,052	 102.48	_	27.56	50,027	312	3,945.99		1,061.30
Subtotal - InPatient		829,023,757		194,495,913	430.39		100.97	218,525	1,361	3,793.72		890.04
OP - Emergency Room		140,560,395		28,927,345	72.97		15.02	166,745	1,039	842.97		173.48
OP - Laboratory		57,121,659		12,338,573	29.65		6.41	69,848	435	817.80		176.65
OP - Radiology		114,794,703		24,378,003	59.60		12.66	81,185	506	1,413.99		300.28
OP - Surgery		131,545,021		34,273,426	68.29		17.79	32,601	203	4,035.03		1,051.31
OP - Other		111,738,597		40,025,591	 58.01	_	20.78	128,062	798	872.53		312.55
Subtotal - OutPatient		555,760,374		139,942,938	288.53		72.65	478,441	2,981	1,161.61		292.50
Prof - Evaluation & Management		233,320,109		96,768,395	121.13		50.24	1,473,982	9,183	158.29		65.65
Prof - Maternity		4,030,305		1,615,848	2.09		0.84	3,314	21	1,215.99		487.52
Prof - Surgery		105,310,036		29,199,039	54.67		15.16	243,181	1,515	433.05		120.07
Prof - DME/Supplies Prof - Lab		56,565,808		32,187,091	29.37 20.98		16.71 5.16	184,139	1,147	307.19 39.64		174.80 9.75
Prof - Radiology		40,414,483 69,984,179		9,940,803 20,012,072	36.33		10.39	1,019,591 522.513	6,352 3,255	133.94		38.30
Prof - Transportation		35,066,763		17,519,866	18.21		9.10	391,748	2,441	89.51		36.30 44.72
Prof - Other		176,643,385		67,116,661	91.71		34.84	8,817,495	54,932	20.03		7.61
Subtotal - Professional		721,335,068		274,359,775	 374.48	_	142.44	12,655,964	78,845	57.00		21.68
Subtotal - Non Pharmacy	\$	2,152,426,991	\$	640,339,196	\$ 1,117.44	\$	332.43	13,383,525	83,377	\$ 160.83	\$	47.85
Total	\$	2,152,426,991	\$	939,802,714	\$ 1,117.44	\$	487.90	19,869,903	123,786	\$ 108.33	\$	47.30

		Ch	Disabled hild (Age Under	21)				
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	531,512							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 30,989,808 3,475,988	n/a n/a	58.30 6.54	273,980 192,059	6,186 4,336	n/a n/a	\$ 113.11 18.10
Subtotal - Pharmacy	n/a	34,465,796	n/a	64.84	466,040	10,522	n/a	73.95
Home Health Care	29,083,734	21,521,483	54.72	40.49	14,192	320	2,049.24	1,516.40
IP - Maternity	2,811,107	780,585	5.29	1.47	966	22	2,909.37	807.87
IP - Newborn	27,060,352	6,383,245	50.91	12.01	7,420	168	3,647.18	860.33
IP - Medical	47,165,426	12,699,683	88.74	23.89	13,447	304	3,507.51	944.43
IP - Surgery	35,110,493	7,783,449	66.06	14.64	6,410	145	5,477.82	1,214.35
IP - Other	36,115,560	10,785,486	67.95	20.29	8,718	197	4,142.69	1,237.17
Subtotal - InPatient	148,262,938	27,646,962	278.95	72.31	36,960	834	4,011.42	748.02
OP - Emergency Room	20,988,070	5,809,638	39.49	10.93	32,226	728	651.28	180.28
OP - Laboratory	10,534,658	2,877,122	19.82	5.41	12,940	292	814.12	222.34
OP - Radiology	10,640,853	2,743,181	20.02	5.16	10,000	226	1,064.13	274.33
OP - Surgery	19,989,225	6,085,665	37.61	11.45	5,084	115	3,931.68	1,196.99
OP - Other	25,672,196	8,629,368	48.30	16.24	65,018	1,468	394.85	132.72
Subtotal - OutPatient	87,825,001	26,144,975	165.24	49.19	125,268	2,195	701.10	208.71
Prof - Evaluation & Management	44,831,971	18,342,415	84.35	34.51	278,518	6,288	160.97	65.86
Prof - Maternity	1,256,993	494,132	2.36	0.93	907	20	1,385.82	544.77
Prof - Surgery	15,688,131	3,821,374	29.52	7.19	56,427	1,274	278.02	67.72
Prof - DME/Supplies	15,888,172	8,517,052	29.89	16.02	37,069	837	428.61	229.76
Prof - Lab	4,146,815	1,113,548	7.80	2.10	118,959	2,686	34.86	9.36
Prof - Radiology	5,974,588	1,511,251	11.24	2.84	62,092	1,402	96.22	24.34
Prof - Transportation	3,680,579	1,573,910	6.92	2.96	26,356	595	139.65	59.72
Prof - Other	41,920,604	16,568,011	78.87	31.17	4,167,113	94,081	10.06	3.98
Subtotal - Professional	133,387,854	51,941,693	250.96	97.72	4,747,440	107,183	28.10	10.94
Subtotal - Non Pharmacy	\$ 398,559,526	\$ 127,255,113	\$ 749.86	\$ 259.71	4,923,861	110,534	\$ 80.94	\$ 25.84
Total	\$ 398,559,526	\$ 161,720,909	\$ 749.86	\$ 324.56	5,389,901	121,056	\$ 73.95	\$ 30.00

		Adı	Disabled ult (Ages 21 & C	)ver)				
	Billed Charges	Paid Expenditures	Billod Chargos	Doid	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	1,394,698							
Pharmacy - Brand	n/a	\$ 209,613,704	n/a	150.29	2,720,452	23,407	n/a	\$ 77.05
Pharmacy - Generic	n/a	55,384,019	n/a	39.71	3,299,885	28,392	n/a	16.78
Subtotal - Pharmacy	n/a	264,997,722	n/a	190.00	6,020,338	51,799	n/a	44.02
Home Health Care	17,224,059	10,019,087	12.35	7.18	16,403	141	1,050.06	610.81
IP - Maternity	6,348,622	1,737,698	4.55	1.25	1,871	16	3,393.13	928.74
IP - Newborn	5,300,043	2,472,364	3.80	1.77	2,353	20	2,252.37	1,050.69
IP - Medical	313,005,024	70,540,981	224.42	50.58	99,463	856	3,146.95	709.22
IP - Surgery	194,816,147	39,003,855	139.68	27.97	36,569	315	5,327.40	1,066.59
IP - Other	161,290,983	42,308,567	115.65	30.34	41,309	355	3,904.47	1,024.19
Subtotal - InPatient	680,760,819	156,063,465	488.11	111.90	181,565	1,562	3,749.40	859.55
OP - Emergency Room	119,572,325	23,117,706	85.73	16.58	134,519	1,157	888.89	171.85
OP - Laboratory	46,587,001	9,461,451	33.40	6.78	56,908	490	818.63	166.26
OP - Radiology	104,153,850	21,634,822	74.68	15.51	71,185	612	1,463.14	303.92
OP - Surgery	111,555,796	28,187,761	79.99	20.21	27,517	237	4,054.13	1,024.39
OP - Other	86,066,401	31,396,223	61.71	22.51	63,044	542	1,365.18	498.00
Subtotal - OutPatient	467,935,373	113,797,963	335.51	81.59	353,173	1,700	1,324.95	322.22
Prof - Evaluation & Management	188,488,138	78,425,980	135.15	56.23	1,195,465	10,286	157.67	65.60
Prof - Maternity	2,773,312	1,121,716	1.99	0.80	2,407	21	1,152.01	465.95
Prof - Surgery	89,621,905	25,377,665	64.26	18.20	186,754	1,607	479.89	135.89
Prof - DME/Supplies	40,677,636	23,670,038	29.17	16.97	147,070	1,265	276.59	160.94
Prof - Lab	36,267,668	8,827,255	26.00	6.33	900,632	7,749	40.27	9.80
Prof - Radiology	64,009,592	18,500,821	45.89	13.27	460,421	3,961	139.02	40.18
Prof - Transportation	31,386,183	15,945,956	22.50	11.43	365,393	3,144	85.90	43.64
Prof - Other	134,722,780	50,548,650	96.60	36.24	4,650,382	40,012	28.97	10.87
Subtotal - Professional	587,947,214	222,418,082	421.56	159.47	7,908,523	68,045	74.34	28.12
Subtotal - Non Pharmacy	\$ 1,753,867,465	\$ 502,298,597	\$ 1,257.52	\$ 360.15	8,459,664	71,448	\$ 207.32	\$ 59.38
Total	\$ 1,753,867,465	\$ 767,296,319	\$ 1,257.52	\$ 550.15	14,480,002	123,247	\$ 121.12	\$ 52.99

TennCare
FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

Exhibit 1

	Disabled Uninsured ALL Ages										
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	s Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit			
Service Category											
Member Months	32,337										
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 4,181,034 1,013,659	n/a n/a	\$ 129.30 31.35	,	21,052 21,271	n/a n/a	\$ 73.70 17.68			
Subtotal - Pharmacy	n/a	5,194,693	n/a	160.64	114,048	42,322	n/a	45.55			
Home Health Care	175,543	98,651	5.43	3.05	203	75	864.61	485.89			
IP - Maternity IP - Newborn	15,339 -	1,470	0.47	0.05	4	2	3,683.00 -	353.00 -			
IP - Medical	5,074,764	1,230,796	156.93	38.06		594	3,171.11	769.10			
IP - Surgery IP - Other	5,286,921 2,246,436	1,155,436 779,925	163.49 69.47	35.73 24.12		279 210	7,032.91 3,966.11	1,537.02 1,376.97			
Subtotal - InPatient	12,623,461	3,167,627	390.37	97.96		1,085	4,319.22	1,083.83			
OP - Emergency Room OP - Laboratory	1,895,993 805,372	354,711 171,388	58.63 24.91	10.97 5.30	,	731 381	962.97 784.49	180.16 166.95			
OP - Radiology	2,261,617	476,046	69.94	14.72		635	1,322.06	278.28			
OP - Surgery	3,072,875	733,454	95.03	22.68		257	4,444.74	1,060.90			
OP - Other	1,392,675	463,672	43.07	14.34		526	982.07	326.97			
Subtotal - OutPatient	9,428,531	2,199,271	291.57	68.01	6,816	2,529	1,383.37	322.68			
Prof - Evaluation & Management	3,640,067	1,569,763	112.57	48.54	24,236	8,994	150.19	64.77			
Prof - Maternity	2,128	442	0.07	0.01		1	932.50	193.50			
Prof - Surgery	2,620,790	740,578	81.05	22.90		1,728	562.73	159.01			
Prof - DME/Supplies	766,164	427,902	23.69	13.23	,	931	305.52	170.63			
Prof - Lab	796,141	188,818	24.62	5.84	, -	6,540	45.17	10.71			
Prof - Radiology Prof - Transportation	1,486,344 346,371	435,424 151,307	45.96 10.71	13.47 4.68	- ,	3,744 1,250	147.30 102.81	43.15 44.91			
Prof - Other	2,799,590	1,036,666	86.58	4.00 32.06	,	27,095	38.34	14.20			
Subtotal - Professional	12,457,595	4,550,900	385.24	140.73		50,283	91.94	33.59			
Subtotal - Non Pharmacy	\$ 34,685,129	\$ 10,016,450	\$ 1,072.62	\$ 309.75	145,442	53,972	\$ 238.48	\$ 68.87			
Total	\$ 34,685,129	\$ 15,211,143	\$ 1,072.62	\$ 470.40	259,490	96,295	\$ 133.67	\$ 58.62			

TennCare
FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

Exhibit 1

			isabled/Uninsur nild (Age Under					
	Billed Charges	Paid Expenditures	Dillad Charges	Paid	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	1,317							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 39,927 6,745	n/a n/a	30.32 5.12	427 407	3,891 3,711	n/a n/a	\$ 93.50 16.56
Subtotal - Pharmacy	n/a	46,672	n/a	35.44	834	7,602	n/a	55.94
Home Health Care	1,510	1,510	1.15	1.15	3	28	483.33	483.33
IP - Maternity IP - Newborn	- -	- -	- -	- -	-	-	- -	-
IP - Medical	99,290	3,107	75.39	2.36	15	133	6,811.57	213.14
IP - Surgery	7,363	2,687	5.59	2.04	2	19	3,536.00	1,290.50
IP - Other Subtotal - InPatient	16,706 123,359	1,855 5,794	12.69 93.67	1.41 5.81	2 19	19 171	8,022.50 6,582.17	891.00 309.17
OP - Emergency Room	24,218	6,017	18.39	4.57	51	465	474.69	117.94
OP - Laboratory	2,931	411	2.23	0.31	15	133	201.07	28.21
OP - Radiology	13,063	2,671	9.92	2.03	16	142	836.40	171.00
OP - Surgery	26,106	8,952	19.82	6.80	7	66	3,581.86	1,228.29
OP - Other	56,822	23,877	43.15	18.13	165	1,499	345.41	145.14
Subtotal - OutPatient	123,140	41,928	93.50	31.84	253	1,964	486.70	165.72
Prof - Evaluation & Management Prof - Maternity	56,763	22,057	43.10	16.75 -	397	3,618	142.96	55.55 -
Prof - Surgery	28,402	6,411	21.57	4.87	143	1,300	199.15	44.95
Prof - DME/Supplies	18,884	10,762	14.34	8.17	97	884	194.72	110.98
Prof - Lab	7,899	2,300	6.00	1.75	194	1,767	40.72	11.86
Prof - Radiology	10,146	2,766	7.70	2.10	99	904	102.22	27.86
Prof - Transportation	2,171	1,122	1.65	0.85	13	114	173.00	89.36
Prof - Other	31,556	11,884	23.96	9.02	6,645	60,547	4.75	1.79
Subtotal - Professional	155,821	57,302	118.32	43.51	7,587	69,135	20.54	7.55
Subtotal - Non Pharmacy	\$ 403,830	\$ 106,534	\$ 306.64	\$ 82.30	7,862	71,298	\$ 51.36	\$ 13.55
Total	\$ 403,830	\$ 153,205	\$ 306.64	\$ 117.74	8,696	78,900	\$ 46.44	\$ 17.62

TennCare
FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

			isabled/Uninsu ult (Ages 21 & C					
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Poid	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	31,020							
Pharmacy - Brand	n/a	\$ 4,141,107	n/a	133.50	56,302	21,780	n/a	\$ 73.55
Pharmacy - Generic	n/a	1,006,914	n/a	32.46	56,911	22,016	n/a	17.69
Subtotal - Pharmacy	n/a	5,148,021	n/a	165.96	113,214	43,797	n/a	45.47
Home Health Care	174,033	97,141	5.61	3.13	200	77	870.56	485.93
IP - Maternity IP - Newborn	15,339	1,470	0.49	0.05	4	2	3,683.00	353.00
IP - Medical	4,975,474	1,227,689	160.40	39.58	1,586	613	3,137.65	774.21
IP - Surgery	5,279,558	1,152,749	170.20	37.16	750	290	7,042.62	1,537.70
IP - Other	2,229,730	778,070	71.88	25.08	564	218	3,951.14	1,378.76
Subtotal - InPatient	12,500,101	3,159,978	402.97	101.87	2,904	1,123	4,304.62	1,088.19
OP - Emergency Room	1,871,775	348,694	60.34	11.24	1,918	742	975.96	181.81
OP - Laboratory	802,441	170,977	25.87	5.51	1,012	392	792.90	168.94
OP - Radiology	2,248,554	473,376	72.49	15.26	1,695	656	1,326.53	279.27
OP - Surgery OP - Other	3,046,769 1,335,853	724,502 439,795	98.22 43.06	23.36 14.18	684 1,254	265 485	4,453.93 1,065.62	1,059.12 350.83
Subtotal - OutPatient	9,305,392	2,157,344	299.98	69.55	6,563	1,227	1,417.94	328.73
Prof - Evaluation & Management	3,583,304	1,547,706	115.52	49.89	23,839	9,222	150.31	64.92
Prof - Maternity	2,128	442	0.07	0.01	20,000	1	932.50	193.50
Prof - Surgery	2,592,387	734,167	83.57	23.67	4,515	1,746	574.21	162.62
Prof - DME/Supplies	747,280	417,140	24.09	13.45	2,411	933	309.97	173.03
Prof - Lab	788,242	186,517	25.41	6.01	17,430	6,743	45.22	10.70
Prof - Radiology	1,476,198	432,659	47.59	13.95	9,991	3,865	147.75	43.30
Prof - Transportation	344,200	150,186	11.10	4.84	3,357	1,299	102.54	44.74
Prof - Other	2,768,034	1,024,782	89.23	33.04	66,369	25,675	41.71	15.44
Subtotal - Professional	12,301,774	4,493,599	396.58	144.86	127,913	49,483	96.17	35.13
Subtotal - Non Pharmacy	\$ 34,281,299	\$ 9,908,061	\$ 1,105.14	\$ 319.41	137,580	51,911	\$ 249.17	\$ 72.02
Total	\$ 34,281,299	\$ 15,056,082	\$ 1,105.14	\$ 485.37	250,794	95,707	\$ 136.69	\$ 60.03

Disabled Uninsurable ALL Ages										
	Billed Charges	Paid Expenditures	Billod Chargos	Paid Expenditures PMPM		Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit	
Service Category										
Member Months	737,187									
Pharmacy - Brand	n/a	\$ 79,580,606	n/a		7.95	1,140,874	18,571	n/a	\$ 69.75	
Pharmacy - Generic Subtotal - Pharmacy	n/a n/a	15,745,162 95,325,768	n/a n/a		21.36 29.31	1,001,592 2,142,465	16,304 34,875	n/a n/a	<u>15.72</u> 44.49	
Subtotal - I Haimacy	II/a	95,525,700	II/a	12	.5.51	2,142,403	34,073	II/a	44.49	
Home Health Care	2,368,776	1,215,980	3.21		1.65	2,493	41	950.32	487.83	
IP - Maternity	849,359	214,535	1.15		0.29	293	5	2,903.05	733.27	
IP - Newborn	327,577	145,356	0.44		0.20	241	4	1,361.98	604.35	
IP - Medical	81,889,525	18,484,851	111.08	2	25.07	29,213	476	2,803.22	632.77	
IP - Surgery	90,126,519	19,405,898	122.26	2	26.32	14,264	232	6,318.32	1,360.45	
IP - Other	42,593,481	11,601,109	57.78	1	5.74	10,808	176	3,941.08	1,073.42	
Subtotal - InPatient	215,786,461	49,851,750	292.72	6	67.62	54,818	892	3,936.44	909.41	
OP - Emergency Room	33,089,358	6,179,172	44.89		8.38	34,447	561	960.59	179.38	
OP - Laboratory	17,663,029	3,421,841	23.96		4.64	21,223	345	832.27	161.24	
OP - Radiology	49,548,603	10,512,918	67.21		4.26	39,699	646	1,248.12	264.82	
OP - Surgery	65,219,475	16,680,929	88.47		22.63	15,422	251	4,228.95	1,081.62	
OP - Other	23,855,634	6,742,168	32.36		9.15	28,563	465	835.19	236.05	
Subtotal - OutPatient	189,376,099	43,537,027	256.89	5	9.06	139,353	2,268	1,358.97	312.42	
Prof - Evaluation & Management	72,071,483	29,436,223	97.77		9.93	494,590	8,051	145.72	59.52	
Prof - Maternity	425,898	167,835	0.58		0.23	348	6	1,223.90	482.30	
Prof - Surgery	51,223,666	13,922,887	69.49		8.89	109,536	1,783	467.64	127.11	
Prof - DME/Supplies	9,528,890	5,281,425	12.93		7.16	37,537	611	253.86	140.70	
Prof - Lab	19,060,212	4,696,490	25.86		6.37	455,572	7,416	41.84	10.31	
Prof - Radiology	31,343,987	9,210,354	42.52		2.49	195,599	3,184	160.25	47.09	
Prof - Transportation	5,356,698	2,198,322	7.27		2.98	38,203	622	140.22	57.54	
Prof - Other	59,739,953	20,874,770	81.04		28.32	1,262,509	20,551	47.32	16.53	
Subtotal - Professional	248,750,787	85,788,306	337.43	11	6.37	2,593,895	42,224	95.90	33.07	
Subtotal - Non Pharmacy	\$ 656,282,122	\$ 180,393,063	\$ 890.25	\$ 24	4.70	2,790,558	45,425	\$ 235.18	\$ 64.64	
Total	\$ 656,282,122	\$ 275,718,831	\$ 890.25	\$ 37	4.01	4,933,023	80,300	\$ 133.04	\$ 55.89	

Disabled/Uninsurable Child (Age Under 21)										
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	, Paid Expenditures / Unit		
Service Category										
colvide category										
Member Months	16,584									
Pharmacy - Brand	n/a	\$ 1,094,748	n/a	66.01	8,745	6,328	n/a	\$ 125.18		
Pharmacy - Generic	n/a	115,965	n/a	6.99	6,425	4,649	n/a	18.05		
Subtotal - Pharmacy	n/a	1,210,713	n/a	73.01	15,170	10,977	n/a	79.81		
Home Health Care	377,807	266,216	22.78	16.05	125	90	3,023.83	2,130.70		
IP - Maternity	69,770	19,542	4.21	1.18	28	20	2,481.85	695.15		
IP - Newborn	15,226	8,932	0.92	0.54	15	11	1,044.57	612.79		
IP - Medical	1,015,855	82,126	61.26	4.95	150	108	6,775.46	547.76		
IP - Surgery	1,133,585	45,924	68.36	2.77	96	69	11,834.11	479.42		
IP - Other	303,799	108,730	18.32	6.56	83	60	3,647.25	1,305.35		
Subtotal - InPatient	2,538,235	156,524	153.06	15.99	372	269	6,828.62	421.10		
OP - Emergency Room	537,379	102,847	32.40	6.20	739	535	726.93	139.12		
OP - Laboratory	165,723	34,189	9.99	2.06	373	270	444.60	91.72		
OP - Radiology	254,746	60,987	15.36	3.68	282	204	902.83	216.14		
OP - Surgery	518,238	128,995	31.25	7.78	156	113	3,318.24	825.95		
OP - Other	311,109	105,576	18.76	6.37	667	483	466.15	158.19		
Subtotal - OutPatient	1,787,196	432,593	107.77	26.09	2,218	1,018	805.86	195.06		
Prof - Evaluation & Management	967,515	359,963	58.34	21.71	6,749	4,883	143.36	53.34		
Prof - Maternity	42,316	16,601	2.55	1.00	24	17	1,766.14	692.86		
Prof - Surgery	381,365	92,712	23.00	5.59	1,270	919	300.32	73.01		
Prof - DME/Supplies	127,167	80,189	7.67	4.84	266	192	478.36	301.65		
Prof - Lab	177,800	50,311	10.72	3.03	4,933	3,570	36.04	10.20		
Prof - Radiology	178,942	43,378	10.79	2.62	1,600	1,157	111.87	27.12		
Prof - Transportation	30,463	14,436	1.84	0.87	265	192	115.09	54.54		
Prof - Other	624,106	261,507	37.63	15.77	40,521	29,322	15.40	6.45		
Subtotal - Professional	2,529,673	919,097	152.54	55.42	55,627	40,252	45.48	16.52		
Subtotal - Non Pharmacy	\$ 7,232,911	\$ 1,774,431	\$ 436.15	\$ 113.56	58,342	41,630	\$ 123.97	\$ 30.41		
Total	\$ 7,232,911	\$ 2,985,144	\$ 436.15	\$ 186.56	73,512	52,607	\$ 98.39	\$ 40.61		

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	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditures PMPM	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	720,604							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 78,485,858 15,629,198	n/a n/a	108.92 21.69	1,132,128 995,167	18,853 16,572	n/a n/a	\$ 69.33 15.71
Subtotal - Pharmacy	n/a	94,115,055	n/a	130.61	2,127,295	35,425	n/a	44.24
Home Health Care	1,990,969	949,764	2.76	1.32	2,368	39	840.90	401.14
IP - Maternity	779,589	194,993	1.08	0.27	264	4	2,947.82	737.32
IP - Newborn	312,350	136,423	0.43	0.19	226	4	1,382.46	603.81
IP - Medical	80,873,670	18,402,725	112.23	25.54	29,063	484	2,782.72	633.21
IP - Surgery	88,992,934	19,359,975	123.50	26.87	14,169	236	6,281.03	1,366.41
IP - Other	42,289,682	11,492,380	58.69	15.95	10,724	179	3,943.36	1,071.62
Subtotal - InPatient	213,248,225	49,586,496	295.93	68.81	54,446	907	3,916.69	910.75
OP - Emergency Room	32,551,979	6,076,325	45.17	8.43	33,708	561	965.72	180.27
OP - Laboratory	17,497,306	3,387,653	24.28	4.70	20,850	347	839.20	162.48
OP - Radiology	49,293,857	10,451,931	68.41	14.50	39,416	656	1,250.59	265.17
OP - Surgery	64,701,236	16,551,933	89.79	22.97	15,266	254	4,238.27	1,084.24
OP - Other	23,544,525	6,636,592	32.67	9.21	27,896	465	844.02	237.91
Subtotal - OutPatient	187,588,903	43,104,434	260.32	59.82	137,135	1,026	1,367.91	314.32
Prof - Evaluation & Management	71,103,969	29,076,260	98.67	40.35	487,841	8,124	145.75	59.60
Prof - Maternity	383,582	151,234	0.53	0.21	324	5	1,183.80	466.74
Prof - Surgery	50,842,301	13,830,175	70.56	19.19	108,267	1,803	469.60	127.74
Prof - DME/Supplies	9,401,722	5,201,236	13.05	7.22	37,271	621	252.25	139.55
Prof - Lab	18,882,412	4,646,179	26.20	6.45	450,639	7,504	41.90	10.31
Prof - Radiology Prof - Transportation	31,165,045	9,166,975	43.25	12.72	194,000	3,231	160.64	47.25
Prof - Other	59,115,847	20,613,263	82.04	28.61	1,221,988	20,349	48.38	16.87
Subtotal - Professional	240,894,878	82,685,323	334.30	114.74	2,500,329	41,637	96.35	33.07
Subtotal - Non Pharmacy	\$ 643,722,976	\$ 176,326,017	\$ 893.31	\$ 244.69	2,694,278	43,609	\$ 238.92	\$ 65.44
Total	\$ 643,722,976	\$ 270,441,072	\$ 893.31	\$ 375.30	4,821,573	79,034	\$ 133.51	\$ 56.09

TennCare
FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

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			Waiver Duals ALL Ages					
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid Expenditu PMPM	ures Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit
Service Category								
Member Months	438,150							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 82,128,312 15,535,454	n/a n/a		7.44 1,190,187 5.46 1,032,949	,	n/a n/a	\$ 69.00 15.04
Subtotal - Pharmacy	n/a	97,663,766	n/a		2.90 2,223,136		n/a	43.93
Home Health Care	713,026	546,920	1.63	1	.25 403	3 11	1,770.06	1,357.71
IP - Maternity	10,003	2,199	0.02		).01		3,543.57	779.13
IP - Newborn IP - Medical	39,069 4,094,196	13,897 362,862	0.09 9.34		).03 17 ).83 1,392	_	2,317.30 2,940.29	824.28 260.59
IP - Surgery	3,152,204	230,535	7.19		0.53		4,272.60	312.47
IP - Other	2,368,270	244,486	5.41		0.56 732		3,233.78	333.84
Subtotal - InPatient	9,663,742	853,980	22.06	1	2,882	79	3,352.84	296.29
OP - Emergency Room	1,043,035	94,881	2.38		1,057		987.13	89.80
OP - Laboratory OP - Radiology	524,038 1,268,588	53,029 130,178	1.20 2.90		).12 508 ).30 971		1,030.62 1,307.05	104.29 134.12
OP - Surgery	1,978,597	182,148	4.52		0.42 563		3,512.19	323.33
OP - Other	4,290,241	3,255,976	9.79		7.43 2,180		1,968.00	1,493.57
Subtotal - OutPatient	9,104,498	3,716,212	20.78		5,279		1,724.65	703.96
Prof - Evaluation & Management	3,488,672	596,782	7.96		23,953	656	145.65	24.92
Prof - Maternity	8,802	1,815	0.02		0.00		1,060.16	218.63
Prof - Surgery	2,352,465	212,754	5.37		0.49 6,526		360.45	32.60
Prof - DME/Supplies	981,546	243,753	2.24		3,050		321.83	79.92
Prof - Lab Prof - Radiology	725,976 1,138,141	87,225 129,452	1.66 2.60		0.20 13,264 0.30 6,681		54.73 170.36	6.58 19.38
Prof - Transportation	3,602,004	2,691,183	8.22		6.14 89,400		40.29	30.10
Prof - Other	3,823,705	937,959	8.73		2.14 274,349		13.94	3.42
Subtotal - Professional	16,121,311	4,900,923	36.79		1.19 417,230		38.64	11.75
Subtotal - Non Pharmacy	\$ 35,602,578	\$ 10,018,035	\$ 81.26	\$ 22	2.86 425,795	11,662	\$ 83.61	\$ 23.53
Total	\$ 35,602,578	\$ 107,681,801	\$ 81.26	\$ 245	5.76 2,648,930	72,549	\$ 13.44	\$ 40.65

TennCare Exhibit 1
FY 2006 Per Capita Cost Development

	Waiver Duals Child (Age Under 21)											
	Billed Charges	Paid Expenditures	Billed Charges PMPM	Paid	Units	Units / 1000	Billed Charges / Unit	Paid Expenditures / Unit				
Service Category												
Member Months	32											
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 25,979 1,898	n/a n/a	822.28 60.07	135 115	51,107 43,612	n/a n/a	\$ 193.07 16.53				
Subtotal - Pharmacy	n/a	27,877	n/a	882.35	249	94,719	n/a	111.78				
Home Health Care	3,117	2,920	98.65	92.41	2	768	1,540.74	1,443.30				
IP - Maternity IP - Newborn	419 37	32 27	13.27 1.16	1.02 0.85	0	17 17	9,650.50 842.00	739.00 616.00				
IP - Medical	464	-	14.70	-	0	43	4,145.56	-				
IP - Surgery	597	-	18.89	-	0	14	15,982.67	-				
IP - Other	972	60	30.77	1.89	0	136	2,716.87	166.98				
Subtotal - InPatient	2,489	59	78.78	3.75	1	226	4,190.14	99.11				
OP - Emergency Room OP - Laboratory	627 353	85 77	19.85 11.16	2.68 2.43	1	385 217	618.78 617.93	83.57 134.30				
OP - Radiology	175	21	5.54	0.68	0	70	949.28	115.83				
OP - Surgery	219	36	6.94	1.15	0	47	1,786.67	295.46				
OP - Other	118	33	3.73	1.05	0	175	255.65	71.69				
Subtotal - OutPatient	1,492	252	47.22	7.98	2	560	634.32	107.14				
Prof - Evaluation & Management	1,411	257	44.65	8.14	8	2,988	179.32	32.68				
Prof - Maternity	128	53	4.04	1.67	0	27	1,788.33	739.00				
Prof - Surgery	501	49	15.85	1.54	37	13,976	13.61	1.32				
Prof - DME/Supplies	485	74	15.34	2.34	1	287	641.19	97.67				
Prof - Lab	197	35	6.25	1.11	4	1,467	51.08	9.09				
Prof - Radiology	247	30	7.82	0.96	2	809	115.98	14.26				
Prof - Transportation Prof - Other	985	637	31.18	20.17	25 554	9,565	39.12	25.30				
	2,411	603	76.31	19.09	551	209,272	4.38	1.09				
Subtotal - Professional	6,365	1,738	201.45	55.01	628	238,392	10.14	2.77				
Subtotal - Non Pharmacy	\$ 13,462	\$ 4,969	\$ 426.10	\$ 159.15	633	239,946	\$ 21.28	\$ 7.85				
Total	\$ 13,462	\$ 32,846	\$ 426.10	\$ 1,041.50	882	334,665	\$ 15.26	\$ 37.24				

Historical Encounter Data; Statewide

TennCare
FY 2006 Per Capita Cost Development
Historical Encounter Data; Statewide

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	Billed Charges	Paid	I Expenditures	Billed	Charges IPM	P: Expen	aid ditures IPM	Units	Units	/ 1000	Billed Charges / Unit	Exp	Paid penditures / Unit
Service Category													
Member Months	438,118												
Pharmacy - Brand	n/a	\$	82,102,333	r	n/a		187.40	1,190,052	2 3	32,595	n/a	\$	68.99
Pharmacy - Generic	n/a		15,533,556	r	n/a		35.46	1,032,834	1 2	28,289	n/a		15.04
Subtotal - Pharmacy	n/a		97,635,889	r	n/a	:	222.85	2,222,886	6	80,885	n/a		43.92
Home Health Care	709,910		544,000		1.62		1.24	401	I	11	1,771.22		1,357.27
IP - Maternity	9,584		2,167		0.02		0.00	3	3	0	3,448.10		779.76
IP - Newborn	39,033		13,871		0.09		0.03	17	7	0	2,321.11		824.82
IP - Medical	4,093,732		362,862		9.34		0.83	1,392	2	38	2,940.20		260.61
IP - Surgery	3,151,607		230,535		7.19		0.53	738	3	20	4,272.01		312.49
IP - Other	2,367,297		244,426		5.40		0.56	732	2	20	3,234.03		333.92
Subtotal - InPatient	9,661,253		853,861		22.05		1.95	2,882	2	79	3,352.67		296.31
OP - Emergency Room	1,042,407		94,796		2.38		0.22	1,056	6	29	987.48		89.80
OP - Laboratory	523,685		52,952		1.20		0.12	508	3	14	1,031.09		104.26
OP - Radiology	1,268,413		130,157		2.90		0.30	970	)	27	1,307.12		134.13
OP - Surgery	1,978,378		182,112		4.52		0.42	563	3	15	3,512.56		323.34
OP - Other	4,290,123		3,255,943		9.79		7.43	2,180	)	60	1,968.36		1,493.87
Subtotal - OutPatient	9,103,007		3,715,960		20.78		8.48	5,277	7	89	1,725.14		704.22
Prof - Evaluation & Management	3,487,261		596,525		7.96		1.36	23,945	5	656	145.64		24.91
Prof - Maternity	8,674		1,762		0.02		0.00	. 8		0	1,053.84		214.11
Prof - Surgery	2,351,964		212,705		5.37		0.49	6,490	)	178	362.42		32.78
Prof - DME/Supplies	981,061		243,680		2.24		0.56	3,049	)	84	321.75		79.92
Prof - Lab	725,778		87,190		1.66		0.20	13,260	)	363	54.73		6.58
Prof - Radiology	1,137,894		129,422		2.60		0.30	6,679	)	183	170.38		19.38
Prof - Transportation	3,601,019		2,690,545		8.22		6.14	89,375	5	2,448	40.29		30.10
Prof - Other	3,821,294		937,355		8.72	-	2.14	273,798	3	7,499	13.96		3.42
Subtotal - Professional	16,114,946		4,899,185		36.78	·	11.18	416,603	3 1	11,411	38.68		11.76
Subtotal - Non Pharmacy	\$ 35,589,116	\$	10,013,007	\$	81.23	\$	22.85	425,162	2 1	11,589	\$ 83.71	\$	23.55
Total	\$ 35,589,116	\$	107,648,896	\$	81.23	\$ :	245.71	2,648,048	3 7	72,474	\$ 13.44	\$	40.65

## TennCare FY 2006 Per Capita Cost Development Development of Per Capita Costs; Statewide

	,	All Categories ALL Ages				
	Billed Charges	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period	/1/2006 PMPM
Service Category						
Member Months	16,191,954					
Pharmacy - Brand	n/a	\$ 1,334,179,323	1.1690	1.0000	1.1980	\$ 115.39
Pharmacy - Generic	n/a	315,443,220	1.1690	1.0000	1.1980	 27.28
Subtotal - Pharmacy	n/a	1,649,622,544				142.68
Home Health Care	65,510,216	44,289,852	1.1280	1.0100	1.0720	3.34
IP - Maternity	228,332,938	62,026,148	1.1280	1.0100	1.0720	4.68
IP - Newborn	236,211,120	91,182,119	1.1280	1.0100	1.0720	6.88
IP - Medical	844,781,443	194,326,862	1.1280	1.0100	1.0720	14.66
IP - Surgery	680,221,327	142,050,915	1.1280	1.0100	1.0720	10.71
IP - Other	451,439,956	119,186,714	1.1280	1.0100	1.0720	 8.99
Subtotal - InPatient	2,440,986,784	608,772,759				45.92
OP - Emergency Room	676,400,201	147,887,535	1.1140	1.0100	1.0650	10.94
OP - Laboratory	175,237,118	35,022,303	1.1140	1.0100	1.0650	2.59
OP - Radiology	432,998,914	89,597,938	1.1140	1.0100	1.0650	6.63
OP - Surgery	595,592,502	157,844,687	1.1140	1.0100	1.0650	11.68
OP - Other	306,229,269	104,795,672	1.1140	1.0100	1.0650	 7.76
Subtotal - OutPatient	2,186,458,005	535,148,136				39.60
Prof - Evaluation & Management	1,122,783,846	469,926,167	1.1440	1.0100	1.1210	37.59
Prof - Maternity	111,128,769	45,756,088	1.1440	1.0100	1.1210	3.66
Prof - Surgery	456,202,960	122,525,028	1.1440	1.0100	1.1210	9.80
Prof - DME/Supplies	107,848,933	59,465,056	1.1440	1.0100	1.1210	4.76
Prof - Lab	212,270,079	55,936,948	1.1440	1.0100	1.1210	4.47
Prof - Radiology	298,522,400	85,735,064	1.1440	1.0100	1.1210	6.86
Prof - Transportation	110,892,693	57,330,971	1.1440	1.0100	1.1210	4.59
Prof - Other	598,830,988	212,657,829	1.1440	1.0100	1.1210	 17.01
Subtotal - Professional	3,018,480,669	1,109,333,151				88.74
Subtotal - Non Pharmacy	\$ 7,711,435,674	\$ 2,297,543,897				\$ 177.60
Total	\$ 7,711,435,674	\$ 3,947,166,440				\$ 320.28
Subtotal Including Administation						
Pharmacy						\$ 143.48
Non-Pharmacy						\$ 195.72
Total						\$ 339.20

	M	ledically Needy ALL Ages					
	Billed Charges	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category							
Member Months	1,987,457						
Pharmacy - Brand Pharmacy - Generic	n/a n/a n/a	\$ 187,132,718 44,465,423	1.1690 1.1690				131.86 31.33 163.20
Subtotal - Pharmacy		231,598,141	1 1290	1 0100	4.0720		
Home Health Care	4,052,792	2,933,448	1.1280				1.80
IP - Maternity IP - Newborn IP - Medical IP - Surgery	17,130,579 10,268,722 94,331,101 86,741,782	4,753,623 4,099,980 20,643,424 18,301,942	1.1280 1.1280 1.1280 1.1280	1.0100 1.0100	1.0720 1.0720		2.92 2.52 12.69 11.25
IP - Other	53,256,536	13,965,965	1.1280				8.58
Subtotal - InPatient	261,728,719	61,764,934					37.96
OP - Emergency Room OP - Laboratory	83,959,957 20,031,843	17,249,121 3,946,493	1.1140 1.1140	1.0100	1.0650		10.40 2.38
OP - Radiology OP - Surgery OP - Other	55,674,377 75,606,188 28,556,722	11,192,026 19,245,944 8,616,561	1.1140 1.1140 1.1140	1.0100	1.0650		6.75 11.60 5.20
Subtotal - OutPatient	263,829,087	60,250,146	1.1140	1.0100	1.0000		36.33
Prof - Evaluation & Management Prof - Maternity	122,761,626 8,608,665	50,784,466 3,688,867	1.1440 1.1440				33.10 2.40
Prof - Surgery Prof - DME/Supplies	59,751,829 8,259,522	15,266,107 4,342,601	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210		9.95 2.83
Prof - Lab Prof - Radiology	24,498,661 37,554,225	6,434,897 10,415,865	1.1440 1.1440	1.0100	1.1210		4.19 6.79
Prof - Transportation Prof - Other	12,461,953 69,449,537	6,632,348	1.1440 1.1440				4.32 15.47
Subtotal - Professional	343,346,019	121,309,271				_	79.06
Subtotal - Non Pharmacy	\$ 872,956,617					\$	155.14
Total Subtotal Including Administation	\$ 872,956,617	\$ 477,855,938				\$	318.34
Pharmacy Non-Pharmacy Total						\$ \$ \$	164.11 170.97 335.08

Care Exhibit 2

	M	ally Needy Under 1					
	Billed Charges	Paid expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category							
Member Months	4,280						
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a	\$ 272,897 26,260 299,157	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	89.29 8.59 97.88
Home Health Care	3,709	1,271	1.1280	1.0100	1.0720		0.36
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other Subtotal - InPatient	1,360,535 165,313 380,108 398,589 2,304,545	697,995 52,670 54,083 105,083 909,831	1.1280 1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720 1.0720		- 199.17 15.03 15.43 29.98 259.61
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	474,340 33,116 107,940 202,191 217,089 1,034,677	135,999 7,131 27,327 78,011 99,075 347,543	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650		38.07 2.00 7.65 21.84 27.74 97.30
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology Prof - Transportation Prof - Other	1,699,505 - 225,739 82,849 48,623 53,788 41,800 355,922	719,892 - 58,275 45,443 13,293 13,494 15,613 132,870	1.1440 1.1440 1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210 1.1210 1.1210 1.1210		217.85 - 17.64 13.75 4.02 4.08 4.72 40.21
Subtotal - Professional	2,508,227	 998,880	1.1440	1.0100	1.1210		302.28
Subtotal - Non Pharmacy	\$ 5,851,158	\$ 2,257,525				\$	659.55
Total	\$ 5,851,158	\$ 2,556,682				\$	757.44
Subtotal Including Administation Pharmacy Non-Pharmacy Total						\$ \$ \$	98.43 726.85 825.29

	N		ally Needy es 1 - 13					
	Billed Charges	E	Paid expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		1/2006 PMPM
Service Category								
Member Months	457,977							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$	5,846,456 1,267,028	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	17.88 3.87
Subtotal - Pharmacy	n/a		7,113,483					21.75
Home Health Care	534,056		442,736	1.1280	1.0100	1.0720		1.18
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other	11,060 13,197 3,608,711 2,610,288 2,735,749		3,340 1,021 892,495 469,914 609,079	1.1280 1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720 1.0720		0.01 0.00 2.38 1.25 1.62
Subtotal - InPatient	8,979,005		1,975,849					5.27
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	10,236,860 1,239,176 2,312,684 6,887,448 1,946,369 22,622,538	_	2,615,325 249,062 492,707 2,143,382 525,710 6,026,187	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650		6.84 0.65 1.29 5.61 1.38
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology Prof - Transportation Prof - Other	18,856,911 2,852 4,649,189 411,950 1,727,042 1,626,039 666,563 5,006,836		8,460,175 768 1,216,833 253,972 530,035 431,350 236,190 2,273,184	1.1440 1.1440 1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210 1.1210 1.1210 1.1210		23.93 0.00 3.44 0.72 1.50 1.22 0.67 6.43
Subtotal - Professional	32,947,382		13,402,507	1.1440	1.0100	1.1210		37.90
Subtotal - Non Pharmacy	\$ 65,082,981	\$	21,847,280				\$	60.12
Total	\$ 65,082,981	\$	28,960,764				\$	81.87
Subtotal Including Administation Pharmacy Non-Pharmacy Total							\$ \$ \$	21.87 66.26 88.13

Development of Per Capita Costs; Statewide

				ally Needy - 18 Female					
	Billed Cha			Paid xpenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category									
Member Months		82,414							
Pharmacy - Brand Pharmacy - Generic	n/a n/a		\$	1,312,453 451,820	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	22.30 7.68
Subtotal - Pharmacy	n/a			1,764,273	1.1000	1.0000	1.1000		29.98
Home Health Care		7,347		4,364	1.1280	1.0100	1.0720		0.06
IP - Maternity IP - Newborn IP - Medical IP - Surgery	1,0 2,5 2,0	41,913 84,290 59,885 29,842		477,197 322,507 602,056 427,114	1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720		7.07 4.78 8.92 6.33
IP - Other Subtotal - InPatient		03,418 19,348		358,225 2,187,100	1.1280	1.0100	1.0720		5.31 32.41
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	7 1,2 1,8 6	39,582 14,975 30,059 33,225 62,584 80,425		714,400 184,709 236,558 541,578 180,461 1,857,706	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650		10.39 2.69 3.44 7.87 2.62 27.01
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology	4,8 8 1,4 1,0 9	86,459 27,625 08,750 63,492 96,529 97,079		2,105,694 356,427 349,310 42,493 338,873 281,813	1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210 1.1210		33.09 5.60 5.49 0.67 5.33 4.43
Prof - Transportation Prof - Other	1,6	88,209 95,903		106,714 627,935	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210		1.68 9.87
Subtotal - Professional Subtotal - Non Pharmacy		64,044	æ	4,209,259 8,258,429				<b>c</b>	66.15
Total		71,164 71,164		10,022,702				\$ \$	125.64 155.62
Subtotal Including Administation	Ψ 21,0	11,104	Ψ	10,022,102				ψ	100.02
Pharmacy Non-Pharmacy Total								\$ \$ \$	30.15 138.46 168.61

		edically N jes 14 - 18						
	Billed Charges	Pa Expend		Trend Data Period	IBNR Data Period	Trend Contract Period		1/2006 PMPM
Service Category								
Member Months	84,041							
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a	2	392,485 290,497 182,982	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	14.87 4.84 19.71
Home Health Care	17,017		12,129	1.1280	1.0100	1.0720		0.18
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other Subtotal - InPatient	1,700,941 2,529,192 1,947,123 6,177,256	5	- 304,791 386,447 548,160 239,398	1.1280 1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720 1.0720		4.43 5.62 7.97 18.01
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	2,570,134 310,696 939,271 1,276,558 449,615 5,546,274	1 2 1	539,363 73,567 179,703 277,036 24,504 194,174	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650		7.69 1.05 2.56 3.95 1.78
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology Prof - Transportation	2,975,802 - 1,172,508 90,096 269,343 680,788 322,680	3	257,137 - 312,044 56,157 74,310 89,471 118,528	1.1440 1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210 1.1210 1.1210		19.38 - 4.81 0.87 1.15 2.92 1.83
Prof - Other Subtotal - Professional	1,034,718 6,545,934	3	395,785 103,432	1.1440	1.0100	1.1210		6.10 37.04
Subtotal - Non Pharmacy	\$ 18,286,481		349,133				\$	72.26
Total	\$ 18,286,481	\$ 6,0	32,115				\$	91.97
Subtotal Including Administation Pharmacy Non-Pharmacy Total							\$ \$ \$	19.82 79.63 99.45

			ally Needy ) - 20 Female				
	Billed Charges	E	Paid expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period	/1/2006 PMPM
Service Category							
Member Months	89,725						
Pharmacy - Brand	n/a	\$	2,266,171	1.1690	1.0000	1.1980	\$ 35.37
Pharmacy - Generic	n/a		914,382	1.1690	1.0000	1.1980	 14.27
Subtotal - Pharmacy	n/a		3,180,553				49.64
Home Health Care	26,111		13,532	1.1280	1.0100	1.0720	0.18
IP - Maternity	5,607,553		1,511,547	1.1280	1.0100	1.0720	20.57
IP - Newborn	3,610,057		1,328,471	1.1280	1.0100	1.0720	18.08
IP - Medical	4,035,314		972,169	1.1280	1.0100	1.0720	13.23
IP - Surgery	2,109,458		720,180	1.1280	1.0100	1.0720	9.80
IP - Other	900,711		213,202	1.1280	1.0100	1.0720	 2.90
Subtotal - InPatient	16,263,092		4,745,567				64.60
OP - Emergency Room	8,865,889		1,812,809	1.1140	1.0100	1.0650	24.21
OP - Laboratory	1,287,991		231,149	1.1140	1.0100	1.0650	3.09
OP - Radiology	2,697,422		572,207	1.1140	1.0100	1.0650	7.64
OP - Surgery	3,880,001		977,887	1.1140	1.0100	1.0650	13.06
OP - Other	1,471,573		331,446	1.1140	1.0100	1.0650	4.43
Subtotal - OutPatient	18,202,877		3,925,497				 52.43
Prof - Evaluation & Management	9,843,080		4,052,856	1.1440	1.0100	1.1210	58.51
Prof - Maternity	2,836,204		1,240,590	1.1440	1.0100	1.1210	17.91
Prof - Surgery	2,536,731		715,292	1.1440	1.0100	1.1210	10.33
Prof - DME/Supplies	214,789		121,283	1.1440	1.0100	1.1210	1.75
Prof - Lab	2,914,162		876,835	1.1440	1.0100	1.1210	12.66
Prof - Radiology	2,487,718		730,850	1.1440	1.0100	1.1210	10.55
Prof - Transportation	626,631		237,984	1.1440	1.0100	1.1210	3.44
Prof - Other	3,368,858		1,148,294	1.1440	1.0100	1.1210	16.58
Subtotal - Professional	24,828,173		9,123,983				 131.71
Subtotal - Non Pharmacy	\$ 59,320,253	\$	17,808,580				\$ 248.92
Total	\$ 59,320,253	\$	20,989,133				\$ 298.56
Subtotal Including Administation							
Pharmacy							\$ 49.92
Non-Pharmacy							\$ 274.32
Total							\$ 324.24

			cally Needy 19 - 20 Male					
	Billed Charges	E	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category								
Member Months	75,317							
Pharmacy - Brand	n/a	\$	919,540	1.1690				17.10
Pharmacy - Generic	n/a		352,309	1.1690	1.0000	1.1980		6.55
Subtotal - Pharmacy	n/a		1,271,850					23.65
Home Health Care	39,701		16,639	1.1280	1.0100	1.0720		0.27
IP - Maternity	-		-	1.1280				-
IP - Newborn	24,288		13,469	1.1280				0.22
IP - Medical	4,183,900		922,061	1.1280	1.0100	1.0720		14.95
IP - Surgery	4,511,379		1,180,946	1.1280	1.0100	1.0720		19.15
IP - Other	2,101,947		676,158	1.1280	1.0100	1.0720	_	10.96
Subtotal - InPatient	10,821,513	_	2,792,635				_	45.28
OP - Emergency Room	4,908,025		985,935	1.1140	1.0100	1.0650		15.69
OP - Laboratory	456,081		70,429	1.1140	1.0100			1.12
OP - Radiology	1,518,489		278,310	1.1140				4.43
OP - Surgery	2,355,549		476,137	1.1140	1.0100			7.58
OP - Other	620,505		159,437	1.1140	1.0100	1.0650	_	2.54
Subtotal - OutPatient	9,858,650	_	1,970,249				_	31.35
Prof - Evaluation & Management	3,963,487		1,479,354	1.1440	1.0100	1.1210		25.44
Prof - Maternity	-		-	1.1440				-
Prof - Surgery	2,185,863		548,557	1.1440				9.43
Prof - DME/Supplies	172,466		112,267	1.1440				1.93
Prof - Lab	345,929		81,104	1.1440				1.39
Prof - Radiology	997,667		278,260	1.1440				4.79
Prof - Transportation	586,805		197,189	1.1440				3.39
Prof - Other	1,326,424	_	439,498	1.1440				7.56
Subtotal - Professional	9,578,640		3,136,228					53.93
Subtotal - Non Pharmacy	\$ 30,298,503	\$	7,915,751				\$	130.83
Total	\$ 30,298,503	\$	9,187,600				\$	154.48
Subtotal Including Administation								
Pharmacy							\$	23.78
Non-Pharmacy							\$	144.19
Total							\$	167.97

FY 2006 Per Capita Cost Development
<b>Development of Per Capita Costs; Statewide</b>

			cally Needy 1 - 44 Female				
	Billed Charges	F	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period	/1/2006 PMPM
		_					 
Service Category	1						
Member Months	451,702						
Pharmacy - Brand	n/a	\$	26,784,861	1.1690	1.0000		83.04
Pharmacy - Generic	n/a	_	7,440,173	1.1690	1.0000	1.1980	 23.07
Subtotal - Pharmacy	n/a		34,225,035				106.11
Home Health Care	345,493		169,846	1.1280	1.0100	1.0720	0.46
IP - Maternity	9,870,053		2,761,540	1.1280	1.0100	1.0720	7.47
IP - Newborn	4,176,355		1,736,517	1.1280	1.0100	1.0720	4.70
IP - Medical	23,896,044		5,720,049	1.1280	1.0100	1.0720	15.47
IP - Surgery	20,343,690		4,281,505	1.1280	1.0100	1.0720	11.58
IP - Other	9,870,510	_	2,689,984	1.1280	1.0100	1.0720	 7.27
Subtotal - InPatient	68,156,652	-	17,189,594				 46.48
OP - Emergency Room	31,167,693		6,198,952	1.1140	1.0100	1.0650	16.44
OP - Laboratory	5,907,492		1,110,019	1.1140	1.0100	1.0650	2.94
OP - Radiology	19,915,067		4,039,544	1.1140	1.0100	1.0650	10.72
OP - Surgery	29,320,833		7,275,165	1.1140	1.0100		19.30
OP - Other	8,052,367		2,052,561	1.1140	1.0100		5.45
Subtotal - OutPatient	94,363,452		20,676,242				54.85
Prof - Evaluation & Management	41,824,106		17,619,554	1.1440	1.0100	1.1210	50.52
Prof - Maternity	4,937,417		2,089,524	1.1440	1.0100		5.99
Prof - Surgery	20,586,619		5,553,137	1.1440	1.0100		15.92
Prof - DME/Supplies	1,672,122		960,196	1.1440	1.0100		2.75
Prof - Lab	10,475,232		2,826,312	1.1440	1.0100		8.10
Prof - Radiology	14,282,389		4,112,362	1.1440	1.0100		11.79
Prof - Transportation	2,514,478		1,074,872	1.1440			3.08
Prof - Other	18,684,792		5,878,916	1.1440	1.0100		16.86
Subtotal - Professional	114,977,155		40,114,872				 115.03
Subtotal - Non Pharmacy	\$ 277,842,752	\$	78,150,555				\$ 216.81
Total	\$ 277,842,752	\$	112,375,590				\$ 322.93
Subtotal Including Administation	<del>, ·</del>						
Pharmacy							\$ 106.71
Non-Pharmacy							\$ 238.94
Total							\$ 345.64

## TennCare FY 2006 Per Capita Cost Development Development of Per Capita Costs; Statewide

				ally Needy 1 - 44 Male					
	Billed C	Charges	Ex	Paid xpenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category									
Member Months		175,584							
Pharmacy - Brand Pharmacy - Generic	n/ n/	'a	\$	12,093,424 2,827,888	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	96.46 22.56
Subtotal - Pharmacy	n/	a		14,921,311					119.01
Home Health Care		861,854		744,075	1.1280	1.0100	1.0720		5.18
IP - Maternity IP - Newborn IP - Medical IP - Surgery		- 4,028,900 5,232,731		3,238,320 3,588,174	1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720		- 22.52 24.96
IP - Other		8,719,904		2,340,773	1.1280	1.0100	1.0720		16.28
Subtotal - InPatient	3	7,981,535		9,167,267					63.76
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient		0,819,190 2,689,281 7,114,654 7,829,388 3,615,712 2,068,226		2,169,879 593,869 1,434,275 1,972,953 1,047,991 7,218,967	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650	_	14.81 4.05 9.79 13.46 7.15 49.27
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies		2,454,710 - 8,210,024 1,237,809		4,951,831 - 2,149,999 719,498	1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210		36.53 - 15.86 5.31
Prof - Lab Prof - Radiology Prof - Transportation Prof - Other		1,688,472 4,398,043 1,436,948 7,558,738		386,145 1,249,374 588,613 2,572,597	1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210		2.85 9.22 4.34 18.98
Subtotal - Professional		6,984,745		12,618,057	1.1440	1.0100	1.1210		93.08
Subtotal - Non Pharmacy	\$ 10	7,896,359	\$	29,748,366				\$	211.29
Total	\$ 107	7,896,359	\$	44,669,677				\$	330.30
Subtotal Including Administation Pharmacy Non-Pharmacy Total								\$ \$ \$	119.68 232.85 352.53

	-		cally Needy es 45 - 64					
	Billed Charges		Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category								
Member Months	261,799	ļ						
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$	66,283,340 14,878,933	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	354.57 79.59
Subtotal - Pharmacy	n/a		81,162,273					434.17
Home Health Care	1,208,113		702,475	1.1280	1.0100	1.0720		3.28
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other	36,327,138 33,987,744 23,660,392	<u>!</u>	7,544,519 6,848,280 6,278,956	1.1280 1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720		35.20 31.95 29.29
Subtotal - InPatient	93,975,275		20,671,755					96.43
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	10,704,046 6,998,272 18,263,080 20,013,359 9,821,638 65,800,395	? ) ) 	1,993,284 1,382,914 3,745,253 5,173,284 3,051,910 15,346,645	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650	_	9.12 6.33 17.14 23.68 13.97 70.24
Prof - Evaluation & Management Prof - Maternity	22,964,813 4,567	•	9,504,314 1,559	1.1440 1.1440	1.0100 1.0100	1.1210		47.02 0.01
Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology	16,101,765 3,697,111 5,267,424 10,810,463	ļ	4,064,261 1,891,729 1,222,334 2,960,492	1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100	1.1210 1.1210		20.11 9.36 6.05 14.65
Prof - Transportation Prof - Other	3,431,097 26,370,046		2,146,311 9,405,904	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210		10.62 46.54
Subtotal - Professional	88,647,287		31,196,904	•				154.35
Subtotal - Non Pharmacy	\$ 249,631,069	\$	67,917,779				\$	324.30
Total	\$ 249,631,069	\$	149,080,052				\$	758.47
Subtotal Including Administation Pharmacy Non-Pharmacy Total							\$ \$ \$	436.60 357.39 793.99

## FY 2006 Per Capita Cost Development Development of Per Capita Costs; Statewide

			ally Needy Over 65					
	Billed Charges	Е	Paid expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
							_	
Service Category								l
Member Months	304,617							l
Pharmacy - Brand	n/a	\$	70,461,091	1.1690				323.94
Pharmacy - Generic	n/a		16,016,133	1.1690	1.0000	1.1980		73.63
Subtotal - Pharmacy	n/a	_	86,477,223				_	397.57
Home Health Care	1,009,391		826,379	1.1280	1.0100	1.0720		3.31
IP - Maternity	-		-	1.1280	1.0100	1.0720		-
IP - Newborn	-		-	1.1280	1.0100	1.0720		-
IP - Medical	3,824,954		394,294	1.1280	1.0100	1.0720		1.58
IP - Surgery	3,007,350		345,300	1.1280				1.38
IP - Other	1,718,193		146,344	1.1280	1.0100	1.0720		0.59
Subtotal - InPatient	8,550,498		885,937					3.55
OP - Emergency Room	774,198		83,173	1.1140	1.0100	1.0650		0.33
OP - Laboratory	394,763		43,643	1.1140	1.0100	1.0650		0.17
OP - Radiology	1,575,709		186,142	1.1140	1.0100	1.0650		0.73
OP - Surgery	2,007,637		330,512	1.1140	1.0100	1.0650		1.30
OP - Other	1,699,269		1,043,466	1.1140	1.0100	1.0650		4.10
Subtotal - OutPatient	6,451,575	_	1,686,936				_	6.64
Prof - Evaluation & Management	3,292,753		633,658	1.1440				2.69
Prof - Maternity	-		-	1.1440				-
Prof - Surgery	2,674,642		298,398	1.1440	1.0100	1.1210		1.27
Prof - DME/Supplies	616,838		139,562	1.1440	1.0100			0.59
Prof - Lab	665,905		85,656	1.1440	1.0100			0.36
Prof - Radiology	1,220,250		168,401	1.1440		1.1210		0.72
Prof - Transportation	2,546,743		1,910,335	1.1440				8.12
Prof - Other	4,047,299		869,137	1.1440		1.1210		3.70
Subtotal - Professional	15,064,431	_	4,105,148				_	17.46
Subtotal - Non Pharmacy	\$ 31,075,895	\$	7,504,401				\$	30.96
Total	\$ 31,075,895	\$	93,981,624				\$	428.53
Subtotal Including Administation								
Pharmacy							\$	399.80
Non-Pharmacy							\$	34.12
Total							\$	433.92

Medicaid (TANF & Related) ALL Ages												
	Billed Charges	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period	1/1/2006 PMPM						
Service Category												
Member Months	7,115,402											
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a	\$ 234,287,869 60,423,877 294,711,746	1.1690 1.1690				46.11 11.89 58.01					
Home Health Care	4,792,706	2,863,947	1.1280	1.0100	1.0720		0.49					
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other Subtotal - InPatient	196,607,899 190,205,065 194,829,069 167,353,170 103,027,284 852,022,487	53,298,253 76,939,589 48,733,845 37,242,074 28,902,663 245,116,424	1.1280 1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100	1.0720 1.0720 1.0720		9.15 13.21 8.36 6.39 4.96					
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	340,624,733 55,998,698 137,904,366 220,165,592 92,834,704 847,528,093	80,301,547 10,879,812 28,567,307 62,786,108 26,607,871 209,142,644	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100	1.0650 1.0650 1.0650		13.52 1.83 4.81 10.57 4.48 35.22					
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology	544,932,282 95,479,498 155,968,572 17,065,459 93,902,130 108,386,131	233,104,683 39,258,069 43,103,818 10,154,180 26,588,497 32,101,089	1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210		42.43 7.15 7.85 1.85 4.84 5.84					
Prof - Transportation Prof - Other Subtotal - Professional	28,744,460 201,319,734 1,245,798,265	11,752,577 71,191,754 467,254,666	1.1440 1.1440				2.14 12.96 85.06					
Subtotal - Non Pharmacy	\$ 2,950,141,551	\$ 924,377,681				\$	162.84					
Total	\$ 2,950,141,551	\$ 1,219,089,427				\$	220.85					
Subtotal Including Administation Pharmacy Non-Pharmacy Total						\$ \$ \$	58.33 179.46 237.79					

Medicaid (TANF & Related) Age Under 1												
	Billed Charges	E	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period	1/1/2006 PMPM					
Service Category												
Member Months	255,705											
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$	10,297,177 1,196,065	1.1690 1.1690				56.40 6.55				
Subtotal - Pharmacy	n/a		11,493,241	1.1000	1.0000	1.1000		62.95				
Home Health Care	305,394		148,754	1.1280	1.0100	1.0720		0.71				
IP - Maternity IP - Newborn	23,841 106,237,226		5,418 42,440,241	1.1280 1.1280				0.03 202.70				
IP - Medical IP - Surgery	16,850,384 18,597,416		5,434,308 4,279,118	1.1280 1.1280	1.0100 1.0100	1.0720 1.0720		25.96 20.44				
IP - Other Subtotal - InPatient	21,974,327 163,683,195		7,452,135 59,611,221	1.1280	1.0100	1.0720		35.59 284.72				
OP - Emergency Room	25,940,191		7,816,157	1.1140				36.63				
OP - Laboratory OP - Radiology	2,726,133 5,398,866		696,915 1,407,396	1.1140 1.1140	1.0100	1.0650		3.27 6.60				
OP - Surgery OP - Other	7,681,425 6,587,685		2,934,848 2,205,732	1.1140 1.1140				13.75 10.34				
Subtotal - OutPatient	48,334,301		15,061,048	4.440	4 0 4 0 0			70.58				
Prof - Evaluation & Management Prof - Maternity	84,194,702 197,859		35,947,376 67,046	1.1440 1.1440	1.0100	1.1210		182.09				
Prof - Surgery Prof - DME/Supplies Prof - Lab	11,242,971 3,392,415 2,712,913		3,193,330 1,930,965 777,728	1.1440 1.1440 1.1440	1.0100	1.1210		16.18 9.78 3.94				
Prof - Lab Prof - Radiology Prof - Transportation	2,712,913 3,887,681 2,621,595		1,004,264 904,097	1.1440 1.1440 1.1440	1.0100	1.1210		5.09 4.58				
Prof - Other Subtotal - Professional	21,977,039 130,227,176	_	8,422,808 52,247,614	1.1440				42.66 264.66				
Subtotal - Non Pharmacy	\$ 342,550,065	\$	127,068,637				\$	620.66				
Total	\$ 342,550,065		138,561,878				\$	683.61				
Subtotal Including Administation Pharmacy							\$	63.30				
Non-Pharmacy Total							\$ \$	683.99 747.29				

	Medic		TANF & Relate es 1 - 13	ed)				
	Billed Charges	I	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		1/2006 PMPM
Service Category								
Member Months	3,944,798							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$	48,983,601 10,037,819	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	17.39 3.56
Subtotal - Pharmacy	n/a		59,021,420					20.95
Home Health Care	2,386,873		1,633,923	1.1280	1.0100	1.0720		0.51
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other	220,287 292,756 26,738,887 16,712,754 18,337,027		60,812 151,128 7,393,122 3,898,964 5,101,714	1.1280 1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720 1.0720		0.02 0.05 2.29 1.21 1.58
Subtotal - InPatient	62,301,711		16,605,740					5.14
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	102,515,706 8,802,041 17,571,663 61,590,762 18,749,681 209,229,853		29,187,830 2,120,719 4,298,853 21,225,101 5,639,980 62,472,483	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650		8.87 0.64 1.31 6.45 1.71 18.98
Prof - Evaluation & Management Prof - Maternity Prof - Surgery	178,837,499 96,886 38,266,373		79,838,287 34,373 10,289,383	1.1440 1.1440 1.1440	1.0100 1.0100 1.0100	1.1210 1.1210		26.21 0.01 3.38
Prof - DME/Supplies Prof - Lab Prof - Radiology Prof - Transportation	3,310,731 15,608,128 11,618,638 6,054,081		2,018,750 4,659,097 3,129,233 2,520,980	1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210		0.66 1.53 1.03 0.83
Prof - Other	45,129,483		20,746,838	1.1440	1.0100	1.1210		6.81
Subtotal - Professional Subtotal - Non Pharmacy	298,921,818 \$ 572,840,255		123,236,940 203,949,085				\$	40.46 65.09
•								
Total Subtotal Including Administation	\$ 572,840,255	\$	262,970,505				\$	86.04
Pharmacy Non-Pharmacy Total							\$ \$ \$	21.07 71.73 92.80

	Medicaid (TANF & Related) Age 14 - 18 Female											
	Billed Charges	E	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM				
Service Category												
Member Months	534,105											
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$	8,856,214 3,108,246	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	23.22 8.15				
Subtotal - Pharmacy	n/a	_	11,964,460	1.1090	1.0000	1.1900		31.37				
Home Health Care	93,678		43,694	1.1280	1.0100	1.0720		0.10				
IP - Maternity IP - Newborn	26,004,323 12,467,422		6,816,542 4,728,122	1.1280 1.1280	1.0100 1.0100	1.0720 1.0720		15.59 10.81				
IP - Medical IP - Surgery IP - Other	11,050,698 7,079,083 1,985,944		2,650,918 1,533,215 483,279	1.1280 1.1280 1.1280	1.0100 1.0100 1.0100	1.0720 1.0720 1.0720		6.06 3.51 1.11				
Subtotal - InPatient	58,587,470		16,212,077					37.07				
OP - Emergency Room OP - Laboratory	26,018,553 4,206,623		5,753,799 820,961	1.1140 1.1140	1.0100 1.0100	1.0650 1.0650		12.91 1.84				
OP - Radiology OP - Surgery	8,205,419 9,034,465		1,565,162 2,205,964	1.1140 1.1140	1.0100 1.0100	1.0650 1.0650		3.51 4.95				
OP - Other Subtotal - OutPatient	6,577,082 54,042,142		1,450,499 11,796,385	1.1140	1.0100	1.0650		3.25 26.47				
Prof - Evaluation & Management	36,082,192 12,212,420		15,603,179 5,068,518	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210		37.84 12.29				
Prof - Maternity Prof - Surgery Prof - DME/Supplies	6,727,798 501,754		1,890,316 284,287	1.1440 1.1440 1.1440	1.0100 1.0100 1.0100	1.1210 1.1210 1.1210		4.58 0.69				
Prof - Lab Prof - Radiology	10,116,995 8,276,131		3,077,281 2,503,641	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210		7.46 6.07				
Prof - Transportation Prof - Other	2,437,219 13,489,288		928,652 4,903,521	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210		2.25 11.89				
Subtotal - Professional	89,843,798		34,259,395					83.08				
Subtotal - Non Pharmacy	\$ 202,567,088		62,311,551				\$	146.72				
Total	\$ 202,567,088	\$	74,276,011				\$	178.09				
Subtotal Including Administation							Φ	24 55				
Pharmacy Non-Pharmacy							\$ \$	31.55 161.69				
Total							\$	193.24				

	Medicaid (TANF & Related) Ages 14 - 18 Male												
	Billed Charges	Е	Paid expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		1/2006 PMPM					
Service Category													
Member Months	495,628												
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$	5,597,164 1,605,198	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	15.82 4.54					
Subtotal - Pharmacy	n/a		7,202,362					20.35					
Home Health Care	182,832		127,394	1.1280	1.0100	1.0720		0.31					
IP - Maternity IP - Newborn IP - Medical IP - Surgery	- 25,510 4,797,783 7,822,380		- 11,281 1,222,337 1,676,907	1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720		- 0.03 3.01 4.13					
IP - Other Subtotal - InPatient	3,666,211 16,311,884		956,484 3,867,009	1.1280	1.0100	1.0720		2.36 9.53					
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	15,131,238 1,530,036 4,953,161 7,080,937 2,351,917 31,047,290		3,605,874 307,598 1,040,700 1,875,533 587,036 7,416,741	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650		8.72 0.74 2.52 4.53 1.42 17.93					
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology Prof - Transportation Prof - Other	16,902,674 27,964 5,934,029 546,819 1,730,571 3,333,998 1,565,623 5,629,122		7,261,073 10,409 1,616,426 344,753 453,857 897,682 588,977 2,426,395	1.1440 1.1440 1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210 1.1210 1.1210 1.1210		18.98 0.03 4.22 0.90 1.19 2.35 1.54 6.34					
Subtotal - Professional	35,670,801		13,599,572					35.54					
Subtotal - Non Pharmacy	\$ 83,212,807	\$	25,010,716				\$	63.31					
Total Subtotal Including Administation	\$ 83,212,807	\$	32,213,078				\$	83.67					
Pharmacy Non-Pharmacy Total							\$ \$ \$	20.47 69.78 90.24					

	Medicaid (TANF & Related) Ages 19 - 20 Female												
	Billed Charges	E	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM					
Service Category													
Member Months	163,593												
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$	3,189,035 1,263,852	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	27.30 10.82					
Subtotal - Pharmacy	n/a		4,452,888					38.12					
Home Health Care	57,105		25,092	1.1280	1.0100	1.0720		0.19					
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other	33,749,651 13,491,804 8,375,324 3,869,416 1,292,610		9,193,399 5,809,619 1,916,130 913,764 464,355	1.1280 1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720 1.0720		68.63 43.37 14.30 6.82 3.47					
Subtotal - InPatient	60,778,806		18,297,267					136.60					
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	13,305,470 2,164,001 3,452,964 3,755,452 5,856,492 28,534,378		2,699,170 363,580 624,018 1,028,474 1,211,474 5,926,717	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650		19.77 2.66 4.57 7.53 8.87 43.41					
Prof - Evaluation & Management Prof - Maternity	18,132,688 16,405,601		7,369,576 6,887,087	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210		58.35 54.53					
Prof - Surgery Prof - DME/Supplies Prof - Lab	3,230,247 188,392 6,601,688		978,132 104,107 2,014,868	1.1440 1.1440 1.1440	1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210		7.74 0.82 15.95					
Prof - Radiology Prof - Transportation Prof - Other	6,347,115 1,244,795 9,977,358		2,077,317 466,785 2,998,985	1.1440 1.1440 1.1440	1.0100 1.0100 1.0100	1.1210 1.1210 1.1210		16.45 3.70 23.74					
Subtotal - Professional	62,127,885		22,896,857					181.29					
Subtotal - Non Pharmacy	\$ 151,498,174	\$	47,145,932				\$	361.48					
Total	\$ 151,498,174	\$	51,598,820				\$	399.60					
Subtotal Including Administation Pharmacy Non-Pharmacy Total							\$ \$ \$	38.33 398.37 436.70					

	Medicaid (TANF & Related) Ages 19 - 20 Male												
	Billed Charges	E	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM					
Service Category													
Member Months	53,045												
Pharmacy - Brand	n/a	\$	298,442	1.1690			-	7.88					
Pharmacy - Generic	n/a		101,267	1.1690	1.0000	1.1980		2.67					
Subtotal - Pharmacy	n/a		399,709					10.55					
Home Health Care	5,313		2,099	1.1280	1.0100	1.0720		0.05					
IP - Maternity	-		-	1.1280	1.0100			-					
IP - Newborn	71,801		19,241	1.1280	1.0100	1.0720		0.44					
IP - Medical	576,425		150,463	1.1280	1.0100	1.0720		3.46					
IP - Surgery	2,244,947		516,031	1.1280	1.0100	1.0720		11.88					
IP - Other	292,020		75,245	1.1280	1.0100	1.0720		1.73					
Subtotal - InPatient	3,185,193		760,980					17.52					
OP - Emergency Room	1,236,006		237,579	1.1140	1.0100	1.0650		5.37					
OP - Laboratory	176,154		26,193	1.1140	1.0100			0.59					
OP - Radiology	404,296		74,887	1.1140	1.0100	1.0650		1.69					
OP - Surgery	393,996		77,299	1.1140	1.0100	1.0650		1.75					
OP - Other	150,799		42,502	1.1140	1.0100	1.0650		0.96					
Subtotal - OutPatient	2,361,250		458,461				_	10.36					
Prof - Evaluation & Management	1,000,465		368,548	1.1440	1.0100	1.1210		9.00					
Prof - Maternity	7,546		2,153	1.1440	1.0100	1.1210		0.05					
Prof - Surgery	462,554		133,748	1.1440				3.27					
Prof - DME/Supplies	27,720		12,082	1.1440	1.0100	1.1210		0.30					
Prof - Lab	102,495		24,525	1.1440	1.0100	1.1210		0.60					
Prof - Radiology	261,609		73,928	1.1440				1.81					
Prof - Transportation	146,444		46,143	1.1440				1.13					
Prof - Other	289,966		106,923	1.1440				2.61					
Subtotal - Professional	2,298,798		768,050					18.75					
Subtotal - Non Pharmacy	\$ 7,850,555	\$	1,989,589				\$	46.68					
Total	\$ 7,850,555	\$	2,389,298				\$	57.23					
Subtotal Including Administation													
Pharmacy							\$	10.61					
Non-Pharmacy							\$	51.44					
Total							\$	62.05					

		•	TANF & Relate I - 44 Female	ed)				
	Billed Charges	E	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category								
Member Months	1,344,016							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$	62,221,128 19,873,063	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	64.83 20.71
Subtotal - Pharmacy	n/a		82,094,190					85.54
Home Health Care	720,883		311,511	1.1280	1.0100	1.0720		0.28
IP - Maternity IP - Newborn	136,504,452 57,369,429		37,194,022 23,687,570	1.1280 1.1280	1.0100 1.0100	1.0720 1.0720		33.80 21.52
IP - Medical IP - Surgery IP - Other	69,708,271 52,424,991		16,746,971 11,094,979	1.1280 1.1280	1.0100 1.0100	1.0720 1.0720		15.22 10.08
Subtotal - InPatient	20,496,790 336,503,933		5,215,633 93,939,175	1.1280	1.0100	1.0720		4.74 85.36
OP - Emergency Room OP - Laboratory	117,834,016 22,316,640		23,587,743 3,914,500	1.1140 1.1140	1.0100 1.0100	1.0650 1.0650		21.03 3.49
OP - Radiology OP - Surgery	54,415,682 80,257,745		10,829,381 20,452,558	1.1140 1.1140	1.0100 1.0100	1.0650 1.0650		9.66 18.23
OP - Other Subtotal - OutPatient	33,551,955 308,376,037		7,865,347 66,649,529	1.1140	1.0100	1.0650	_	7.01 59.42
Prof - Evaluation & Management	152,446,431		61,922,217	1.1440	1.0100	1.1210		59.68
Prof - Maternity Prof - Surgery	66,401,647 53,641,761		27,136,858 14,805,837	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210		26.15 14.27
Prof - DME/Supplies Prof - Lab	4,086,213 44,259,422		2,518,896 12,489,818	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210		2.43 12.04
Prof - Radiology Prof - Transportation	51,428,966 9,218,856		15,638,154 3,759,960	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210		15.07 3.62
Prof - Other Subtotal - Professional	67,427,697 448,910,993		18,915,415 157,187,154	1.1440	1.0100	1.1210	_	18.23 151.48
Subtotal - Non Pharmacy	\$ 1,094,511,846	\$	318,087,370				\$	296.55
Total	\$ 1,094,511,846	\$	400,181,561				\$	382.09
Subtotal Including Administation Pharmacy							\$	86.02
Non-Pharmacy Total							\$ \$	326.81 412.83

		-	F & Relate 44 Male	d)				
	Billed Charges		Paid enditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category								
Member Months	151,602							
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a		5,559,390 4,000,498 9,559,888	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	143.73 36.96 180.69
Home Health Care	188,052		112,686	1.1280	1.0100	1.0720		0.91
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other Subtotal - InPatient	(102,434) 16,029,934 17,840,821 10,166,281 43,934,602		40,822 3,802,846 3,754,496 2,865,749 0,463,913	1.1280 1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720 1.0720		0.33 30.64 30.25 23.09 84.30
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	18,604,484 3,623,352 10,316,796 12,243,860 3,726,593 48,515,084		3,587,123 703,210 2,066,925 2,951,540 913,284 0,222,084	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650		28.35 5.56 16.34 23.33 7.22 80.80
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology Prof - Transportation	18,726,888 68,305 10,231,574 1,294,123 2,676,911 6,276,996 1,951,062		7,568,545 29,050 2,800,377 823,240 611,219 1,755,826 762,614	1.1440 1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210 1.1210 1.1210		64.66 0.25 23.93 7.03 5.22 15.00 6.52
Prof - Other Subtotal - Professional	7,744,590 48,970,451		2,391,433 6,742,305	1.1440	1.0100	1.1210		20.43 143.04
Subtotal - Non Pharmacy	\$ 141,608,188	\$ 3	7,540,987				\$	309.04
Total	\$ 141,608,188	\$ 5	7,100,875				\$	489.73
Subtotal Including Administation Pharmacy Non-Pharmacy Total							\$ \$ \$	181.70 340.58 522.28

		Medica		ΓANF & Relate es 45 - 64	d)				
	Bil	led Charges	E	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category									
Member Months		139,977							
Pharmacy - Brand Pharmacy - Generic		n/a n/a	\$	56,609,867 13,149,375	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	566.38 131.56
Subtotal - Pharmacy		n/a		69,759,242					697.94
Home Health Care		643,813		307,973	1.1280	1.0100	1.0720		2.69
IP - Maternity IP - Newborn IP - Medical IP - Surgery		97,801 349,897 36,790,747 37,967,229		25,028 51,062 8,617,900 9,100,974	1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720		0.22 0.45 75.19 79.41
IP - Other		22,609,977		5,810,693	1.1280	1.0100	1.0720		50.70
Subtotal - InPatient		97,815,651		23,605,658					205.96
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other		19,467,808 9,991,477 32,436,042 37,074,932 12,263,886		3,732,541 1,844,399 6,534,195 9,750,700 4,399,398	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650		31.95 15.79 55.94 83.47 37.66
Subtotal - OutPatient		111,234,146		26,261,233					224.81
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology		37,115,197 53,975 25,429,713 3,561,742 9,824,352 16,447,670		16,671,369 20,515 7,207,877 2,048,805 2,416,243 4,876,994	1.1440 1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210 1.1210		154.27 0.19 66.70 18.96 22.36 45.13
Prof - Transportation Prof - Other		2,716,568		1,243,671	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210		11.51 90.25
Subtotal - Professional		28,307,257 123,456,473		9,753,432 44,238,907	1.1440	1.0100	1.1210	_	409.36
Subtotal - Non Pharmacy	\$	333,150,084	\$	94,413,770				\$	842.81
Total	\$	333,150,084	\$	164,173,012				\$	1,540.75
Subtotal Including Administation Pharmacy Non-Pharmacy Total								\$ \$ \$	701.85 928.81 1,630.66

			•	ANF & Relate Over 65	d)			
	Billed Charges		E	Paid xpenditures	Trend Data Period	IBNR Data Period	Trend Contract Period	1/1/2006 PMPM
Service Category								
Member Months		32,932						
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy		n/a n/a n/a	\$	22,675,852 6,088,494 28,764,346	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$ 964.30 258.91 1,223.21
Home Health Care		208,762		150,822	1.1280	1.0100	1.0720	5.59
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other Subtotal - InPatient		7,543 1,654 3,910,615 2,794,132 2,206,097 8,920,042		3,032 502 798,850 473,626 477,375 1,753,384	1.1280 1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720 1.0720	0.11 0.02 29.63 17.56 17.70 65.02
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient		571,261 462,241 749,479 1,052,018 3,018,614 5,853,613		93,730 81,737 125,789 284,090 2,292,617 2,877,964	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650	3.41 2.97 4.58 10.34 83.42 104.72
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology Prof - Transportation Prof - Other		1,493,546 7,293 801,553 155,549 268,655 507,327 788,216 1,347,933		554,512 2,059 188,393 68,294 63,860 144,051 530,698 526,005	1.1440 1.1440 1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210 1.1210 1.1210 1.1210	21.81 0.08 7.41 2.69 2.51 5.67 20.87 20.69
Subtotal - Professional		5,370,072		2,077,873				81.72
Subtotal - Non Pharmacy	\$	20,352,490	\$	6,860,043				\$ 257.06
Total	\$	20,352,490	\$	35,624,389				\$ 1,480.27
Subtotal Including Administation Pharmacy Non-Pharmacy Total								\$ 1,230.06 \$ 283.29 \$ 1,513.35

			Duals ALL Ages					
	Billed Charges		Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category								
Member Months	2,000,152							
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a	\$	412,748,849 95,824,840 508,573,689	1.1690 1.1690			\$	289.00 67.09 356.09
Home Health Care	5,152,201		4,068,178	1.1280	1.0100	1.0720		2.48
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other Subtotal - InPatient	189,600 641,756 17,827,131 13,343,095 10,548,364 42,549,945	_	39,933 217,970 1,623,390 1,084,849 1,153,342 4,119,485	1.1280 1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100	1.0720 1.0720 1.0720	_	0.02 0.13 0.99 0.66 0.70
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	6,372,370 2,836,272 6,450,143 10,105,083 16,646,726 42,410,593	_	693,227 336,732 753,125 1,075,013 11,694,399 14,552,496	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100	1.0650 1.0650 1.0650		0.42 0.20 0.45 0.64 7.01 8.72
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology Prof - Transportation	17,839,201 153,646 11,745,573 5,404,748 3,809,448 5,670,972 16,880,824		3,515,863 31,545 1,219,707 1,534,390 509,029 746,152 12,670,076	1.1440 1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210 1.1210		2.28 0.02 0.79 0.99 0.33 0.48 8.20
Prof - Other Subtotal - Professional	19,135,455 80,639,866	_	5,013,685 25,240,446	1.1440	1.0100	1.1210		3.25 16.35
Subtotal - Non Pharmacy	\$ 170,752,605	\$	47,980,605				\$	30.06
Total	\$ 170,752,605	\$	556,554,294				\$	386.15
Subtotal Including Administation Pharmacy Non-Pharmacy Total							\$ \$ \$	358.09 33.13 391.22

	C	hild (	Duals Age Under 21	 1)				
	Billed Charges		Paid xpenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category								
Member Months	2,483							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$	682,012 122,502	1.1690 1.1690				384.68 69.10
Subtotal - Pharmacy	n/a		804,515					453.78
Home Health Care	237,506		223,699	1.1280	1.0100	1.0720		110.03
IP - Maternity IP - Newborn IP - Medical	19,677 1,717 38,382		1,507 1,256	1.1280 1.1280 1.1280	1.0100	1.0720		0.74 0.62 -
IP - Surgery IP - Other	49,326 77,659		- 2,804	1.1280 1.1280	1.0100	1.0720		- 1.38
Subtotal - InPatient	186,761		5,566					2.74
OP - Emergency Room OP - Laboratory	46,437 29,234		7,426 6,337	1.1140 1.1140				3.58 3.06
OP - Radiology OP - Surgery	8,545 23,878		1,308 7,570	1.1140 1.1140				0.63 3.65
OP - Other	9,237		2,459	1.1140	1.0100	1.0650	_	1.19
Subtotal - OutPatient	117,331		25,100					12.11
Prof - Evaluation & Management Prof - Maternity	82,371 5,993		17,824 2,477	1.1440 1.1440		_		9.30 1.29
Prof - Surgery	21,094		2,627	1.1440				1.37
Prof - DME/Supplies Prof - Lab	34,031 18,823		4,302 3,309	1.1440 1.1440				2.24 1.73
Prof - Radiology	16,608		2,283	1.1440	1.0100			1.19
Prof - Transportation	65,273		40,709	1.1440		1.1210		21.24
Prof - Other	117,251		37,217	1.1440	1.0100	1.1210	_	19.41
Subtotal - Professional	361,445		110,747					57.77
Subtotal - Non Pharmacy	\$ 903,042	\$	365,112				\$	182.66
Total	\$ 903,042	\$	1,169,627				\$	636.44
Subtotal Including Administation Pharmacy							\$	456.32
Non-Pharmacy							\$	201.30
Total							\$	657.62

	A -1		Duals				
	Ad	ult (	Ages 21 & Ov	er)		Trend	
	Billed Charges	Е	Paid Expenditures	Trend Data Period	IBNR Data Period	Contract Period	/1/2006 PMPM
Service Category							
Member Months	1,997,669						
member member	1,007,000						
Pharmacy - Brand	n/a	\$	412,066,836	1.1690	1.0000	1.1980	\$ 288.88
Pharmacy - Generic	n/a		95,702,338	1.1690	1.0000	1.1980	 67.09
Subtotal - Pharmacy	n/a		507,769,174				355.97
Home Health Care	4,914,695		3,844,479	1.1280	1.0100	1.0720	2.35
IP - Maternity	169,923		38,427	1.1280	1.0100	1.0720	0.02
IP - Newborn	640,039		216,714	1.1280	1.0100	1.0720	0.13
IP - Medical	17,788,749		1,623,390	1.1280	1.0100	1.0720	0.99
IP - Surgery	13,293,768		1,084,849	1.1280	1.0100	1.0720	0.66
IP - Other	10,470,705		1,150,538	1.1280	1.0100	1.0720	0.70
Subtotal - InPatient	42,363,184		4,113,918				2.52
OP - Emergency Room	6,325,933		685,801	1.1140	1.0100	1.0650	0.41
OP - Laboratory	2,807,038		330,394	1.1140	1.0100	1.0650	0.20
OP - Radiology	6,441,598		751,817	1.1140	1.0100	1.0650	0.45
OP - Surgery	10,081,205		1,067,444	1.1140	1.0100	1.0650	0.64
OP - Other	16,637,489		11,691,940	1.1140	1.0100	1.0650	7.01
Subtotal - OutPatient	42,293,262		14,527,396				8.71
Prof - Evaluation & Management	17,756,830		3,498,039	1.1440	1.0100	1.1210	2.27
Prof - Maternity	147,653		29,068	1.1440	1.0100	1.1210	0.02
Prof - Surgery	11,724,479		1,217,080	1.1440	1.0100	1.1210	0.79
Prof - DME/Supplies	5,370,718		1,530,089	1.1440	1.0100	1.1210	0.99
Prof - Lab	3,790,624		505,720	1.1440	1.0100	1.1210	0.33
Prof - Radiology	5,654,364		743,869	1.1440	1.0100	1.1210	0.48
Prof - Transportation	16,815,551		12,629,367	1.1440	1.0100	1.1210	8.19
Prof - Other	19,018,204		4,976,468	1.1440	1.0100	1.1210	3.23
Subtotal - Professional	80,278,421		25,129,699				16.29
Subtotal - Non Pharmacy	\$ 169,849,563	\$	47,615,493				\$ 29.87
Total	\$ 169,849,563	\$	555,384,667				\$ 385.84
Subtotal Including Administation							
Pharmacy							\$ 357.96
Non-Pharmacy							\$ 32.92
Total							\$ 390.89

		Uninsured					
		ALL Ages					
	Billed Charges	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category							
Member Months	1,955,059						
Pharmacy - Brand	n/a	\$ 93,516,424	1.1690	1.0000	1.1980	\$	66.99
Pharmacy - Generic	n/a	23,574,799	1.1690	1.0000	1.1980		16.89
Subtotal - Pharmacy	n/a	117,091,223					83.88
Home Health Care	1,947,379	1,022,158	1.1280	1.0100	1.0720		0.64
IP - Maternity	4,370,430	1,197,850	1.1280	1.0100	1.0720		0.75
IP - Newborn	2,368,537	909,718	1.1280	1.0100	1.0720		0.57
IP - Medical	86,565,207	20,007,029	1.1280	1.0100	1.0720		12.50
IP - Surgery	84,290,996	17,842,877	1.1280	1.0100	1.0720		11.15
IP - Other	39,993,043	9,445,172	1.1280	1.0100	1.0720		5.90
Subtotal - InPatient	217,588,212	49,402,647					30.86
OP - Emergency Room	68,854,362	14,087,532	1.1140	1.0100	1.0650		8.63
OP - Laboratory	20,256,207	3,874,436	1.1140	1.0100	1.0650		2.37
OP - Radiology	65,096,518	13,588,335	1.1140	1.0100	1.0650		8.33
OP - Surgery	87,899,671	22,867,664	1.1140	1.0100	1.0650		14.02
OP - Other	26,913,971	7,389,435	1.1140	1.0100	1.0650		4.53
Subtotal - OutPatient	269,020,729	61,807,402					37.88
Prof - Evaluation & Management	124,730,405	54,149,992	1.1440	1.0100	1.1210		35.87
Prof - Maternity	2,419,828	991,668	1.1440	1.0100	1.1210		0.66
Prof - Surgery	67,230,029	18,860,138	1.1440	1.0100	1.1210		12.50
Prof - DME/Supplies	9,276,797	5,293,713	1.1440	1.0100	1.1210		3.51
Prof - Lab	29,063,030	7,491,188	1.1440	1.0100	1.1210		4.96
Prof - Radiology	42,958,421	12,684,655	1.1440	1.0100	1.1210		8.40
Prof - Transportation	8,433,620	3,715,293	1.1440	1.0100	1.1210 1.1210		2.46
Prof - Other	65,919,629	22,742,215	1.1440	1.0100	1.1210	_	15.07
Subtotal - Professional	350,031,760	125,928,862					83.43
Subtotal - Non Pharmacy	\$ 838,588,080	\$ 238,161,069				\$	152.81
Total	\$ 838,588,080	\$ 355,252,292				\$	236.69
Subtotal Including Administation							
Pharmacy						\$	84.35
Non-Pharmacy						\$	168.40
Total						\$	252.75

		Uninsured Age Under 1				
	Billed Charges	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period	/1/2006 PMPM
Service Category						
Member Months	504					
Pharmacy - Brand	n/a	\$ 8,314	1.1690	1.0000	1.1980	\$ 23.11
Pharmacy - Generic Subtotal - Pharmacy	n/a n/a	531 8,845	1.1690	1.0000	1.1980	 1.47 24.59
Home Health Care	623	298	1.1280	1.0100	1.0720	0.72
IP - Maternity	-	-	1.1280	1.0100	1.0720	-
IP - Newborn IP - Medical	18,873	6,879	1.1280 1.1280	1.0100 1.0100	1.0720 1.0720	16.68
IP - Surgery	-	-	1.1280	1.0100	1.0720	-
IP - Other	8,882	3,076	1.1280	1.0100	1.0720	 7.46
Subtotal - InPatient	27,755	9,955				24.13
OP - Emergency Room	23,038	4,850	1.1140	1.0100	1.0650	11.54
OP - Laboratory	4,198	689	1.1140	1.0100	1.0650	1.64
OP - Radiology	3,226	470	1.1140	1.0100	1.0650 1.0650	1.12
OP - Surgery OP - Other	14,038 4,192	2,687 730	1.1140 1.1140	1.0100 1.0100	1.0650	6.39 1.74
Subtotal - OutPatient	48,692	9,426	1.1140	1.0100	1.0030	 22.42
Prof - Evaluation & Management	90,595	35,772	1.1440	1.0100	1.1210	91.97
Prof - Maternity	-	-	1.1440	1.0100	1.1210	-
Prof - Surgery	9,432	2,333	1.1440	1.0100	1.1210	6.00
Prof - DME/Supplies	4,221	2,010	1.1440	1.0100	1.1210	5.17
Prof - Lab	4,180	1,375	1.1440	1.0100	1.1210	3.53
Prof - Radiology	2,808	864	1.1440	1.0100	1.1210	2.22
Prof - Transportation Prof - Other	1,263 14,122	525 6,089	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210	1.35 15.65
Subtotal - Professional	126,622	48,968	1.1440	1.0100	1.1210	 125.90
Subtotal - Non Pharmacy	\$ 203,693	\$ 68,647				\$ 173.17
Total	\$ 203,693	\$ 77,492				\$ 197.75
Subtotal Including Administation						
Pharmacy						\$ 24.72
Non-Pharmacy						\$ 190.84
Total						\$ 215.56

		Uninsured Ages 1 - 13				
	Billed Charges	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period	1/2006 PMPM
Sandaa Catagony						
Service Category						
Member Months	370,037					
Pharmacy - Brand	n/a	\$ 4,773,496	1.1690	1.0000		\$ 18.07
Pharmacy - Generic	n/a	805,643	1.1690	1.0000	1.1980	 3.05
Subtotal - Pharmacy	n/a	5,579,139				21.12
Home Health Care	187,045	119,535	1.1280	1.0100	1.0720	0.39
IP - Maternity	9,932	3,831	1.1280	1.0100	1.0720	0.01
IP - Newborn	763	469	1.1280	1.0100	1.0720	0.00
IP - Medical	1,922,507	507,545	1.1280	1.0100	1.0720	1.68
IP - Surgery	1,852,211	304,904	1.1280	1.0100	1.0720	1.01
IP - Other	989,120	250,399	1.1280	1.0100	1.0720	 0.83
Subtotal - InPatient	4,774,533	1,067,147				3.52
OP - Emergency Room	5,164,822	1,152,927	1.1140	1.0100	1.0650	3.73
OP - Laboratory	773,913	173,949	1.1140	1.0100	1.0650	0.56
OP - Radiology	1,901,273	416,798	1.1140	1.0100	1.0650	1.35
OP - Surgery	4,511,717	1,467,560	1.1140	1.0100	1.0650	4.75
OP - Other	1,463,743	442,526	1.1140	1.0100	1.0650	 1.43
Subtotal - OutPatient	13,815,469	3,653,761				11.83
Prof - Evaluation & Management	13,064,271	5,706,551	1.1440	1.0100	1.1210	19.97
Prof - Maternity	3,297	2,244	1.1440	1.0100	1.1210	0.01
Prof - Surgery	3,352,282	925,094	1.1440	1.0100	1.1210	3.24
Prof - DME/Supplies	321,730	183,164	1.1440	1.0100	1.1210	0.64
Prof - Lab	1,485,750	484,054	1.1440	1.0100		1.69
Prof - Radiology	1,160,857	325,922	1.1440	1.0100		1.14
Prof - Transportation	301,561	112,659	1.1440	1.0100	1.1210	0.39
Prof - Other	4,089,900	1,996,164	1.1440	1.0100	1.1210	 6.99
Subtotal - Professional	23,779,648	9,735,854				34.08
Subtotal - Non Pharmacy	\$ 42,556,695	\$ 14,576,297				\$ 49.83
Total	\$ 42,556,695	\$ 20,155,435				\$ 70.94
Subtotal Including Administation						
Pharmacy						\$ 21.23
Non-Pharmacy						\$ 54.91
Total						\$ 76.14

	A	ninsured 4 - 18 Female	<b>;</b>				
	Billed Charges	Paid xpenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		1/2006 PMPM
Service Category							
Member Months	98,211						
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a	\$ 1,232,605 371,777 1,604,383	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	17.58 5.30 22.88
Home Health Care	11,294	7,314	1.1280	1.0100	1.0720		0.09
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other Subtotal - InPatient	566,249 345,195 913,712 606,391 225,124 2,656,671	 149,332 88,076 262,269 110,423 51,868 661,968	1.1280 1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720 1.0720		1.86 1.10 3.26 1.37 0.65 8.23
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	2,122,093 411,955 1,187,029 1,320,418 604,869 5,646,364	 444,076 83,357 253,147 359,389 168,543 1,308,512	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650		5.42 1.02 3.09 4.38 2.06
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology Prof - Transportation	3,912,519 298,445 919,267 118,101 1,045,066 813,895 168,466	1,692,179 127,152 241,677 76,215 322,041 244,609 61,159	1.1440 1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210 1.1210 1.1210		22.32 1.68 3.19 1.01 4.25 3.23 0.81
Prof - Other Subtotal - Professional	1,383,327 8,659,085	 613,458	1.1440	1.0100	1.1210		8.09 44.56
Subtotal - Non Pharmacy	\$ 16,973,413	\$ 5,356,285				\$	68.84
Total	\$ 16,973,413	\$ 6,960,667				\$	91.72
Subtotal Including Administation Pharmacy Non-Pharmacy Total						\$ \$ \$	23.01 75.87 98.88

		Uninsured Ages 14 - 18 Ma	ıle				
	Billed Charges	Paid Expenditure:	Trend Data	IBNR Data Period	Trend Contract Period		1/2006 PMPM
Service Category							
Member Months	100,936						
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 1,135,7° 248,43				\$	15.76 3.45
Subtotal - Pharmacy	n/a	1,384,14	12				19.20
Home Health Care	103,972	86,32	22 1.1280	1.0100	1.0720		1.04
IP - Maternity IP - Newborn	- 1,208	3,27			1.0720		- 0.04
IP - Medical IP - Surgery IP - Other	1,256,203 1,104,147	349,57 395,92	22 1.1280	1.0100	1.0720		4.23 4.79
Subtotal - InPatient	1,288,303 3,649,860	901,02		1.0100	1.0720		1.84 10.90
OP - Emergency Room OP - Laboratory	1,747,850 333,107	352,10 71,55					4.18 0.85
OP - Radiology OP - Surgery	770,490 1,124,295	161,93 317,73	1.1140	1.0100	1.0650		1.92 3.77
OP - Other Subtotal - OutPatient	425,768 4,401,511	118,85 1,022,18		1.0100	1.0650		1.41 12.13
Prof - Evaluation & Management Prof - Maternity	2,720,122 5,134	1,127,76 1,66			_		14.47 0.02
Prof - Surgery Prof - DME/Supplies	1,138,103 110,732	301,25 67,29	52 1.1440	1.0100	1.1210		3.87 0.86
Prof - Lab Prof - Radiology	312,241 532,291	86,05 150,75	98 1.1440	1.0100	1.1210		1.10 1.94
Prof - Transportation Prof - Other	273,470 1,049,090	83,76 472,38	<u>1.1440</u>		1.1210 1.1210		1.07 6.06
Subtotal - Professional	6,141,184	2,290,98	31				29.40
Subtotal - Non Pharmacy	\$ 14,296,527	\$ 4,300,5	2			\$	53.48
Total	\$ 14,296,527	\$ 5,684,65	53			\$	72.68
Subtotal Including Administation Pharmacy Non-Pharmacy						\$ \$	19.31 58.94
Total						\$	78.25

	Ą	Uninsured ges 19 - 20 Fema	le			
	Billed Charges	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period	/1/2006 PMPM
Service Category						
Member Months	37,700					
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 625,858 208,681	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$ 23.25 7.75
Subtotal - Pharmacy	n/a	834,539				31.00
Home Health Care	-	-	1.1280	1.0100	1.0720	-
IP - Maternity IP - Newborn	703,980 243,767	187,766 137,872	1.1280 1.1280	1.0100 1.0100	1.0720 1.0720	6.08 4.47
IP - Medical IP - Surgery IP - Other	597,461 663,585 74,495	168,732 112,145 25,743	1.1280 1.1280 1.1280	1.0100 1.0100 1.0100	1.0720 1.0720 1.0720	5.47 3.63 0.83
Subtotal - InPatient	2,283,287	632,259				 20.48
OP - Emergency Room OP - Laboratory	1,560,970 239,477	305,145 41,724	1.1140 1.1140	1.0100 1.0100	1.0650 1.0650	9.70 1.33
OP - Radiology OP - Surgery	716,903 771,045	132,002 203,345	1.1140 1.1140	1.0100 1.0100	1.0650 1.0650	4.20 6.46
OP - Other Subtotal - OutPatient	370,767 3,659,162	77,930 760,146	1.1140	1.0100	1.0650	 2.48 24.16
Prof - Evaluation & Management Prof - Maternity	2,205,882 381,979	938,945 164,421	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210	32.26 5.65
Prof - Surgery	602,706	164,542	1.1440	1.0100	1.1210	5.65
Prof - DME/Supplies Prof - Lab	53,587	28,161	1.1440	1.0100 1.0100		0.97
Prof - Radiology	740,357 556,618	230,427 168,539	1.1440 1.1440	1.0100	1.1210	7.92 5.79
Prof - Transportation	68,636	23,023	1.1440	1.0100	1.1210	0.79
Prof - Other	733,735	279,983	1.1440	1.0100	1.1210	9.62
Subtotal - Professional	5,343,499	1,998,040				 68.65
Subtotal - Non Pharmacy	\$ 11,285,949	\$ 3,390,445				\$ 113.29
Total	\$ 11,285,949	\$ 4,224,984				\$ 144.29
Subtotal Including Administation Pharmacy						\$ 31.17
Non-Pharmacy						\$ 124.85
Total						\$ 156.02

			ninsured				
	·	Ages	19 - 20 Male			Trend	
	Billed Charges	Е	Paid xpenditures	Trend Data Period	IBNR Data Period	Contract Period	1/2006 PMPM
Service Category							
Member Months	37,595						
Wember Worting	37,333						
Pharmacy - Brand	n/a	\$	302,050	1.1690	1.0000	1.1980	\$ 11.25
Pharmacy - Generic	n/a		87,567	1.1690	1.0000	1.1980	 3.26
Subtotal - Pharmacy	n/a		389,617				14.51
Home Health Care	10,349		1,805	1.1280	1.0100	1.0720	0.06
IP - Maternity	-		-	1.1280	1.0100	1.0720	-
IP - Newborn	-		-	1.1280	1.0100	1.0720	-
IP - Medical	252,851		68,775	1.1280	1.0100	1.0720	2.23
IP - Surgery	616,878		111,644	1.1280	1.0100	1.0720	3.63
IP - Other	132,933		47,631	1.1280	1.0100	1.0720	 1.55
Subtotal - InPatient	1,002,662		228,050				7.41
OP - Emergency Room	1,038,809		197,885	1.1140	1.0100	1.0650	6.31
OP - Laboratory	100,384		20,164	1.1140	1.0100	1.0650	0.64
OP - Radiology	291,103		59,422	1.1140	1.0100	1.0650	1.89
OP - Surgery	363,366		82,237	1.1140	1.0100	1.0650	2.62
OP - Other	160,529		37,571	1.1140	1.0100	1.0650	 1.20
Subtotal - OutPatient	1,954,191		397,279				12.66
Prof - Evaluation & Management	990,704		370,751	1.1440	1.0100	1.1210	12.77
Prof - Maternity	-		-	1.1440	1.0100	1.1210	-
Prof - Surgery	397,647		105,194	1.1440	1.0100	1.1210	3.62
Prof - DME/Supplies	42,144		24,282	1.1440	1.0100	1.1210	0.84
Prof - Lab	97,980		25,300	1.1440	1.0100	1.1210	0.87
Prof - Radiology	229,430		65,273	1.1440	1.0100	1.1210	2.25
Prof - Transportation	138,497		43,369	1.1440	1.0100	1.1210	1.49
Prof - Other	301,221		115,553	1.1440	1.0100	1.1210	 3.98
Subtotal - Professional	2,197,623		749,722				25.83
Subtotal - Non Pharmacy	\$ 5,164,826	\$	1,376,856				\$ 45.96
Total	\$ 5,164,826	\$	1,766,474				\$ 60.47
Subtotal Including Administation							
Pharmacy							\$ 14.59
Non-Pharmacy							\$ 50.65
Total							\$ 65.24

	Ac	ninsured 21 - 44 Female	e				
	Billed Charges	Paid xpenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category							
Member Months	454,019						
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a	\$ 21,103,068 5,846,197 26,949,265	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	65.09 18.03 83.13
Home Health Care	215,368	106,552	1.1280	1.0100	1.0720		0.29
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other Subtotal - InPatient	3,074,521 1,751,720 17,457,896 17,539,459 5,786,581 45,610,176	 851,016 668,834 4,124,066 3,516,530 1,341,820 10,502,266	1.1280 1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720 1.0720		2.29 1.80 11.09 9.46 3.61 28.25
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	22,911,764 5,291,514 17,076,616 26,340,642 6,045,981 77,666,517	 4,567,632 906,968 3,488,829 6,619,981 1,570,734 17,154,144	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650		12.06 2.39 9.21 17.47 4.15 45.27
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology	35,474,844 1,721,364 17,991,627 1,654,731 9,581,111 12,262,165	15,227,857 692,802 4,979,343 941,775 2,601,498 3,591,102	1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210 1.1210		43.44 1.98 14.21 2.69 7.42 10.24
Prof - Transportation Prof - Other Subtotal - Professional	1,959,493 15,343,847 95,989,182	 852,860 4,884,109 33,771,345	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210		2.43 13.93 96.34
Subtotal - Non Pharmacy	\$ 219,481,243	\$ 61,534,308				\$	170.16
Total	\$ 219,481,243	\$ 88,483,573				\$	253.28
Subtotal Including Administation Pharmacy Non-Pharmacy Total						\$ \$ \$	83.59 187.52 271.11

			ninsured 21 - 44 Male					
	Billed Charges		Paid cpenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category								
Member Months	292,436							
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a	\$	12,958,897 3,166,379 16,125,276	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	62.06 15.16 77.22
Home Health Care	267,622		127,142	1.1280	1.0100	1.0720		0.53
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other Subtotal - InPatient	1,107 16,496,017 12,726,642 6,591,505 35,815,271		408 3,635,106 2,442,401 1,598,049 7,675,963	1.1280 1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720 1.0720		0.00 15.18 10.20 6.67 32.06
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	15,297,746 2,571,017 9,359,488 10,895,457 3,379,881 41,503,589		3,181,725 531,163 1,851,656 2,753,643 897,864 9,216,051	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650		13.04 2.18 7.59 11.28 3.68
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology	18,408,532 2,966 9,865,319 1,734,942 2,850,174 5,872,399		7,482,774 1,507 2,690,220 1,054,004 630,999 1,694,989	1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210 1.1210		33.14 0.01 11.92 4.67 2.79 7.51
Prof - Transportation Prof - Other Subtotal - Professional	1,976,348 7,227,736 47,938,415	_	798,530 2,300,937 16,653,959	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210		3.54 10.19 73.76
Subtotal - Non Pharmacy	\$ 125,524,897	\$	33,673,116				\$	144.11
Total	\$ 125,524,897	\$	49,798,392				\$	221.34
Subtotal Including Administation Pharmacy Non-Pharmacy Total							\$ \$ \$	77.66 158.82 236.48

		Uninsured					
	_	Ages 45 - 64	_				
	Billed Charges	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category							
Member Months	552,008						
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 50,931,446 12,733,229	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	129.21 32.30
Subtotal - Pharmacy	n/a	63,664,676					161.52
Home Health Care	1,128,890	561,609	1.1280	1.0100	1.0720		1.24
IP - Maternity IP - Newborn IP - Medical IP - Surgery	15,749 5,905 47,199,642 48,953,393	5,906 3,900 10,767,805 10,807,661	1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720		0.01 0.01 23.82 23.91
IP - Other	24,727,037	5,936,141	1.1280	1.0100	1.0720		13.13
Subtotal - InPatient	120,901,725	27,521,413					60.89
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	18,906,644 10,429,077 33,596,125 42,349,452 14,352,625 119,633,922	3,866,414 2,025,258 7,180,019 10,988,903 4,028,287 28,088,880	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650		8.39 4.40 15.59 23.85 8.74 60.97
Prof - Evaluation & Management Prof - Maternity Prof - Surgery	47,569,676 3,702 32,776,207	21,439,632 1,395 9,406,522	1.1440 1.1440 1.1440	1.0100 1.0100 1.0100	1.1210 1.1210 1.1210		50.31 0.00 22.07
Prof - DME/Supplies Prof - Lab Prof - Radiology Prof - Transportation	5,197,770 12,872,494 21,404,314 3,490,730	2,892,523 3,092,109 6,404,742 1,705,815	1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210		6.79 7.26 15.03 4.00
Prof - Other Subtotal - Professional	35,608,982 158,923,875	12,018,081 56,960,820	1.1440	1.0100	1.1210		28.20
Subtotal - Non Pharmacy	\$ 400,588,413	\$ 113,132,723				\$	133.65 256.76
Total	\$ 400,588,413	\$ 176,797,399				\$	418.28
Subtotal Including Administation Pharmacy						\$	162.42
Non-Pharmacy Total						\$ \$	282.96 445.39

		Uninsured Age Over 65					
	Billed Charges	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category							
Member Months	11,612						
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 444,979 106,363	1.1690	1.0000 1.0000	1.1980 1.1980	\$	53.67 12.83
Subtotal - Pharmacy	n/a	551,342					66.50
Home Health Care	22,216	11,580	1.1280	1.0100	1.0720		1.22
IP - Maternity IP - Newborn		- -	1.1280 1.1280	1.0100 1.0100	1.0720 1.0720		-
IP - Medical	468,918	123,155		1.0100	1.0720		12.95
IP - Surgery IP - Other	228,291 169,062	41,248 38,197		1.0100 1.0100	1.0720 1.0720		4.34 4.02
Subtotal - InPatient	866,271	202,600					21.31
OP - Emergency Room	80,625	14,775		1.0100	1.0650		1.52
OP - Laboratory OP - Radiology	101,564 194,267	19,610 44,060		1.0100 1.0100	1.0650 1.0650		2.02 4.55
OP - Surgery	209,241	72,184		1.0100	1.0650		7.45
OP - Other	105,615	46,390		1.0100	1.0650		4.79
Subtotal - OutPatient	691,312	197,018					20.33
Prof - Evaluation & Management	293,260	127,764	1.1440	1.0100	1.1210		14.25
Prof - Maternity	2,940	485		1.0100	1.1210		0.05
Prof - Surgery	177,441	43,960		1.0100	1.1210		4.90
Prof - DME/Supplies	38,837	24,284		1.0100			2.71
Prof - Lab	73,676	17,328		1.0100			1.93
Prof - Radiology Prof - Transportation	123,645 55,157	37,817 33,586		1.0100 1.0100	1.1210 1.1210		4.22 3.75
Prof - Other	167,669	55,458		1.0100	1.1210		6.19
Subtotal - Professional	932,626	340,683	•	1.0100	1.1210		38.00
Subtotal - Non Pharmacy	\$ 2,512,425	\$ 751,882				\$	80.86
Total	\$ 2,512,425	\$ 1,303,224				\$	147.36
Subtotal Including Administation						<u></u>	00.0=
Pharmacy						\$	66.87
Non-Pharmacy Total						\$ \$	89.11
ıvıal						Φ	155.98

		Disabled					
		ALL Ages	1			1	
	Billed Charges	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category							
Member Months	1,926,210						
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a	\$ 240,603,511 58,860,007 299,463,518	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	174.93 42.79 217.73
Home Health Care	46,307,792	31,540,570	1.1280	1.0100	1.0720		20.00
IP - Maternity IP - Newborn	9,159,729 32,360,394	2,518,283 8,855,609	1.1280 1.1280	1.0100 1.0100	1.0720 1.0720		1.60 5.61
IP - Medical IP - Surgery	360,170,450 229,926,641	83,240,665 46,787,304	1.1280 1.1280	1.0100 1.0100	1.0720 1.0720		52.78 29.67
IP - Other Subtotal - InPatient	197,406,543 829,023,757	53,094,052 194,495,913	1.1280	1.0100	1.0720		33.66 123.32
OP - Emergency Room OP - Laboratory OP - Radiology	140,560,395 57,121,659 114,794,703	28,927,345 12,338,573 24,378,003	1.1140 1.1140 1.1140	1.0100 1.0100 1.0100	1.0650 1.0650 1.0650		18.00 7.68 15.17
OP - Surgery OP - Other Subtotal - OutPatient	131,545,021 111,738,597 555,760,374	34,273,426 40,025,591 139,942,938	1.1140 1.1140	1.0100 1.0100	1.0650 1.0650		21.32 24.90 87.06
Prof - Evaluation & Management	233,320,109	96,768,395	1.1440	1.0100	1.1210		65.07
Prof - Maternity Prof - Surgery Prof - DME/Supplies	4,030,305 105,310,036 56,565,808	1,615,848 29,199,039 32,187,091	1.1440 1.1440 1.1440	1.0100 1.0100 1.0100	1.1210 1.1210 1.1210		1.09 19.63 21.64
Prof - Lab Prof - Radiology	40,414,483 69,984,179	9,940,803 20,012,072	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210		6.68 13.46
Prof - Transportation Prof - Other Subtotal - Professional	35,066,763 176,643,385 721,335,068	17,519,866 67,116,661 274,359,775	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210		11.78 45.13 184.49
Subtotal - Non Pharmacy	\$ 2,152,426,991	\$ 640,339,196				\$	414.86
Total	\$ 2,152,426,991	\$ 939,802,714				\$	632.59
Subtotal Including Administation Pharmacy		_				\$	218.95
Non-Pharmacy Total						\$ \$	457.20 676.14

	Ch	Disabled ild (Age Under 21	)				
	Billed Charges	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category							
Member Months	531,512						
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a	\$ 30,989,808 3,475,988 34,465,796	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	81.65 9.16 90.81
Home Health Care	29,083,734	21,521,483	1.1280	1.0100	1.0720		49.45
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other Subtotal - InPatient	2,811,107 27,060,352 47,165,426 35,110,493 36,115,560 148,262,938	780,585 6,383,245 12,699,683 7,783,449 10,785,486 38,432,448	1.1280 1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720 1.0720		1.79 14.67 29.18 17.88 24.78 88.31
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	20,988,070 10,534,658 10,640,853 19,989,225 25,672,196 87,825,001	5,809,638 2,877,122 2,743,181 6,085,665 8,629,368 26,144,975	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650		13.10 6.49 6.18 13.72 19.45 58.94
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology Prof - Transportation	44,831,971 1,256,993 15,688,131 15,888,172 4,146,815 5,974,588 3,680,579	18,342,415 494,132 3,821,374 8,517,052 1,113,548 1,511,251 1,573,910	1.1440 1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210 1.1210 1.1210		44.70 1.20 9.31 20.76 2.71 3.68 3.84
Prof - Other Subtotal - Professional	41,920,604 133,387,854	<u>16,568,011</u> 51,941,693	1.1440	1.0100	1.1210		40.37 126.58
Subtotal - Non Pharmacy	\$ 398,559,526	\$ 138,040,599				\$	323.28
Total	\$ 398,559,526	\$ 172,506,395				\$	414.09
Subtotal Including Administation Pharmacy Non-Pharmacy Total						\$ \$ \$	91.32 356.27 447.59

	Adu	Disabled alt (Ages 21 & Ove	er)				
	Billed Charges	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category							
Member Months	1,394,698						
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a	\$ 209,613,704 55,384,019 264,997,722	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	210.48 55.61 266.09
Home Health Care	17,224,059	10,019,087	1.1280	1.0100	1.0720		8.77
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other Subtotal - InPatient	6,348,622 5,300,043 313,005,024 194,816,147 161,290,983 680,760,819	1,737,698 2,472,364 70,540,981 39,003,855 42,308,567 156,063,465	1.1280 1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720 1.0720		1.52 2.16 61.77 34.15 37.05 136.66
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	119,572,325 46,587,001 104,153,850 111,555,796 86,066,401 467,935,373	23,117,706 9,461,451 21,634,822 28,187,761 31,396,223 113,797,963	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650		19.86 8.13 18.59 24.22 26.97
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology Prof - Transportation Prof - Other	188,488,138 2,773,312 89,621,905 40,677,636 36,267,668 64,009,592 31,386,183 134,722,780	78,425,980 1,121,716 25,377,665 23,670,038 8,827,255 18,500,821 15,945,956 50,548,650	1.1440 1.1440 1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210 1.1210 1.1210 1.1210		72.83 1.04 23.57 21.98 8.20 17.18 14.81 46.94
Subtotal - Professional	587,947,214	222,418,082	1.1440	1.0100	1.1210		206.56
Subtotal - Non Pharmacy	\$ 1,753,867,465	\$ 502,298,597				\$	449.76
Total Subtotal Including Administation	\$ 1,753,867,465	\$ 767,296,319				\$	715.86
Pharmacy Non-Pharmacy Total						\$ \$ \$	267.58 495.66 763.24

	Dis		ed Uninsure L Ages	d				
	Billed Charges	Ex	Paid penditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category								
Member Months	32,337							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$	4,181,034 1,013,659	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	181.07 43.90
Subtotal - Pharmacy	n/a		5,194,693					224.97
Home Health Care	175,543		98,651	1.1280	1.0100	1.0720		3.73
IP - Maternity IP - Newborn	15,339 -		1,470 -	1.1280 1.1280	1.0100 1.0100	1.0720 1.0720		0.06
IP - Medical IP - Surgery IP - Other	5,074,764 5,286,921 2,246,436		1,230,796 1,155,436 779,925	1.1280 1.1280 1.1280		1.0720 1.0720 1.0720		46.48 43.64 29.46
Subtotal - InPatient	12,623,461		3,167,627	1.1200	1.0100	1.0720	_	119.64
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery	1,895,993 805,372 2,261,617 3,072,875		354,711 171,388 476,046 733,454	1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650		13.14 6.35 17.64 27.18
OP - Surgery OP - Other Subtotal - OutPatient	1,392,675 9,428,531		463,672 2,199,271	1.1140	1.0100	1.0650		17.18 81.50
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies	3,640,067 2,128 2,620,790 766,164		1,569,763 442 740,578 427,902	1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210		62.88 0.02 29.66 17.14
Prof - Lab Prof - Radiology Prof - Transportation Prof - Other	796,141 1,486,344 346,371 2,799,590		188,818 435,424 151,307 1,036,666	1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210		7.56 17.44 6.06 41.52
Subtotal - Professional	12,457,595		4,550,900					182.29
Subtotal - Non Pharmacy	\$ 34,685,129	\$	10,016,450				\$	387.14
Total	\$ 34,685,129	\$	15,211,143				\$	612.12
Subtotal Including Administation Pharmacy Non-Pharmacy Total							\$ \$ \$	226.23 426.65 652.88

		sabled/Uninsure ild (Age Under 2					
	Billed Charges	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category							
Member Months	1,317						
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$ 39,927 6,745	1.1690 1.1690		1.1980 1.1980	\$	42.46 7.17
Subtotal - Pharmacy	n/a	46,672					49.63
Home Health Care	1,510	1,510	1.1280	1.0100	1.0720		1.40
IP - Maternity IP - Newborn	-	-	1.1280 1.1280				-
IP - Medical	99,290	3,107	1.1280				2.88
IP - Surgery IP - Other	7,363 16,706	2,687 1,855	1.1280 1.1280				2.49 1.72
Subtotal - InPatient	123,359	7,650					7.09
OP - Emergency Room	24,218	6,017	1.1140				5.47
OP - Laboratory OP - Radiology	2,931 13,063	411 2,671	1.1140 1.1140				0.37 2.43
OP - Surgery	26,106	8,952	1.1140				8.15
OP - Other	56,822	23,877	1.1140	1.0100	1.0650		21.73
Subtotal - OutPatient	123,140	41,928					38.15
Prof - Evaluation & Management	56,763	22,057	1.1440				21.69
Prof - Maternity Prof - Surgery	- 28,402	- 6,411	1.1440 1.1440				6.31
Prof - DME/Supplies	18,884	10,762	1.1440				10.59
Prof - Lab	7,899	2,300	1.1440				2.26
Prof - Radiology	10,146	2,766	1.1440	1.0100			2.72
Prof - Transportation	2,171	1,122	1.1440	1.0100	1.1210		1.10
Prof - Other	31,556	11,884	1.1440	1.0100	1.1210		11.69
Subtotal - Professional	155,821	57,302					56.36
Subtotal - Non Pharmacy	\$ 403,830	\$ 108,389				\$	103.00
Total	\$ 403,830	\$ 155,061				\$	152.63
Subtotal Including Administation						<u></u>	46.5:
Pharmacy						\$	49.91
Non-Pharmacy						\$	113.51
Total						Φ	163.42

			ed/Uninsure ges 21 & Ov					
	Billed Charges	E	Paid xpenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category								
Member Months	31,020							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$	4,141,107 1,006,914	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	186.96 45.46
Subtotal - Pharmacy	n/a		5,148,021					232.42
Home Health Care	174,033		97,141	1.1280	1.0100	1.0720		3.82
IP - Maternity IP - Newborn	15,339 -		1,470	1.1280 1.1280	1.0100 1.0100	1.0720 1.0720		0.06
IP - Medical IP - Surgery	4,975,474 5,279,558		1,227,689 1,152,749	1.1280 1.1280		1.0720 1.0720		48.34 45.39
IP - Other	2,229,730		778,070	1.1280	1.0100	1.0720		30.63
Subtotal - InPatient	12,500,101		3,159,978					124.41
OP - Emergency Room	1,871,775		348,694	1.1140	1.0100			13.47
OP - Laboratory OP - Radiology	802,441 2,248,554		170,977 473,376	1.1140 1.1140	1.0100 1.0100	1.0650 1.0650		6.60 18.29
OP - Surgery	3,046,769		724,502	1.1140	1.0100	1.0650		27.99
OP - Other	1,335,853		439,795	1.1140	1.0100	1.0650		16.99
Subtotal - OutPatient	9,305,392		2,157,344					83.34
Prof - Evaluation & Management	3,583,304		1,547,706	1.1440	1.0100			64.62
Prof - Maternity	2,128		442	1.1440	1.0100	1.1210		0.02
Prof - Surgery	2,592,387		734,167	1.1440	1.0100	1.1210		30.66
Prof - DME/Supplies Prof - Lab	747,280 788,242		417,140 186,517	1.1440 1.1440	1.0100 1.0100			17.42 7.79
Prof - Radiology	1,476,198		432,659	1.1440	1.0100	1.1210		18.07
Prof - Transportation	344,200		150,186	1.1440	1.0100	1.1210		6.27
Prof - Other	2,768,034		1,024,782	1.1440	1.0100	1.1210		42.79
Subtotal - Professional	12,301,774		4,493,599					187.63
Subtotal - Non Pharmacy	\$ 34,281,299	\$	9,908,061				\$	399.21
Total	\$ 34,281,299	\$	15,056,082				\$	631.62
Subtotal Including Administation							¢.	222 72
Pharmacy Non-Pharmacy							\$	233.72 439.94
Total							\$ \$	439.94 673.66
iotal							Ψ	07 5.00

	Dis		ed Uninsurab ALL Ages	le				
	Billed Charges		Paid expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category								
Member Months	737,187							
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a	\$	79,580,606 15,745,162 95,325,768	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	151.18 29.91 181.09
·								
Home Health Care	2,368,776		1,215,980	1.1280	1.0100	1.0720		2.01
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other	849,359 327,577 81,889,525 90,126,519 42,593,481		214,535 145,356 18,484,851 19,405,898 11,601,109	1.1280 1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720 1.0720		0.36 0.24 30.62 32.15 19.22
Subtotal - InPatient	215,786,461		49,851,750					82.59
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	33,089,358 17,663,029 49,548,603 65,219,475 23,855,634 189,376,099		6,179,172 3,421,841 10,512,918 16,680,929 6,742,168 43,537,027	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650	_	10.04 5.56 17.09 27.11 10.96 70.77
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab	72,071,483 425,898 51,223,666 9,528,890 19,060,212		29,436,223 167,835 13,922,887 5,281,425 4,696,490	1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210		51.72 0.29 24.46 9.28 8.25
Prof - Radiology Prof - Transportation Prof - Other Subtate   Professional	31,343,987 5,356,698 59,739,953		9,210,354 2,198,322 20,874,770	1.1440 1.1440 1.1440	1.0100 1.0100 1.0100	1.1210 1.1210 1.1210		16.18 3.86 36.68
Subtotal - Professional Subtotal - Non Pharmacy	248,750,787 \$ 656,282,122	\$	85,788,306 180,393,063				\$	150.73 306.10
Total	\$ 656,282,122	\$	275,718,831				\$	487.20
Subtotal Including Administation	ψ 030,202,122	φ	213,110,031				φ	
Pharmacy Non-Pharmacy Total							\$ \$ \$	182.11 337.34 519.45

		led/Uninsurab (Age Under 21				
	Billed Charges	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period	/1/2006 PMPM
Service Category						
Member Months	16,584					
Pharmacy - Brand	n/a	\$ 1,094,748	1.1690	1.0000	1.1980	\$ 92.45
Pharmacy - Generic	n/a	115,965	1.1690	1.0000	1.1980	9.79
Subtotal - Pharmacy	n/a	 1,210,713				 102.24
Home Health Care	377,807	266,216	1.1280	1.0100	1.0720	19.61
IP - Maternity	69,770	19,542	1.1280	1.0100	1.0720	1.44
IP - Newborn	15,226	8,932	1.1280	1.0100	1.0720	0.66
IP - Medical	1,015,855	82,126	1.1280	1.0100	1.0720	6.05
IP - Surgery	1,133,585	45,924	1.1280	1.0100	1.0720	3.38
IP - Other	303,799	108,730	1.1280	1.0100	1.0720	8.01
Subtotal - InPatient	2,538,235	265,254				 19.53
OP - Emergency Room	537,379	102,847	1.1140	1.0100	1.0650	7.43
OP - Laboratory	165,723	34,189	1.1140	1.0100	1.0650	2.47
OP - Radiology	254,746	60,987	1.1140	1.0100	1.0650	4.41
OP - Surgery	518,238	128,995	1.1140	1.0100	1.0650	9.32
OP - Other	311,109	105,576	1.1140	1.0100	1.0650	7.63
Subtotal - OutPatient	1,787,196	432,593				31.26
Prof - Evaluation & Management	967,515	359,963	1.1440	1.0100	1.1210	28.11
Prof - Maternity	42,316	16,601	1.1440	1.0100	1.1210	1.30
Prof - Surgery	381,365	92,712	1.1440	1.0100	1.1210	7.24
Prof - DME/Supplies	127,167	80,189	1.1440	1.0100	1.1210	6.26
Prof - Lab	177,800	50,311	1.1440	1.0100	1.1210	3.93
Prof - Radiology	178,942	43,378	1.1440	1.0100	1.1210	3.39
Prof - Transportation	30,463	14,436	1.1440	1.0100	1.1210	1.13
Prof - Other	624,106	 261,507	1.1440	1.0100	1.1210	20.42
Subtotal - Professional	2,529,673	919,097				71.79
Subtotal - Non Pharmacy	\$ 7,232,911	\$ 1,883,160				\$ 142.18
Total	\$ 7,232,911	\$ 3,093,873				\$ 244.43
Subtotal Including Administation						
Pharmacy						\$ 102.82
Non-Pharmacy						\$ 156.69
Total						\$ 259.51

			ed/Uninsurab Ages 21 & Ove					
	Billed Charges		Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category								
Member Months	720,604							
Pharmacy - Brand Pharmacy - Generic	n/a n/a	\$	78,485,858 15,629,198	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	152.53 30.37
Subtotal - Pharmacy	n/a		94,115,055					182.91
Home Health Care	1,990,969		949,764	1.1280	1.0100	1.0720		1.61
IP - Maternity IP - Newborn IP - Medical IP - Surgery	779,589 312,350 80,873,670 88,992,934		194,993 136,423 18,402,725 19,359,975	1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720		0.33 0.23 31.19 32.81
IP - Other	42,289,682	_	11,492,380	1.1280	1.0100	1.0720		19.48
Subtotal - InPatient	213,248,225		49,586,496					84.04
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other	32,551,979 17,497,306 49,293,857 64,701,236 23,544,525	_	6,076,325 3,387,653 10,451,931 16,551,933 6,636,592	1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650		10.10 5.63 17.38 27.52 11.04
Subtotal - OutPatient	187,588,903		43,104,434					71.68
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab	71,103,969 383,582 50,842,301 9,401,722 18,882,412		29,076,260 151,234 13,830,175 5,201,236 4,646,179	1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210		52.26 0.27 24.86 9.35 8.35
Prof - Radiology Prof - Transportation	31,165,045 5,326,235		9,166,975 2,183,886	1.1440 1.1440	1.0100 1.0100	1.1210 1.1210		16.48 3.93
Prof - Other	59,115,847	_	20,613,263	1.1440	1.0100	1.1210		37.05
Subtotal - Professional	246,221,114		84,869,208					152.55
Subtotal - Non Pharmacy	\$ 649,049,212	\$	178,509,903				\$	309.88
Total	\$ 649,049,212	\$	272,624,958				\$	492.78
Subtotal Including Administation Pharmacy Non-Pharmacy Total							\$ \$ \$	183.93 341.50 525.43

		Waiver Duals ALL Ages				
	Billed Charges	Paid	Trend Data	IBNR Data	Trend Contract	/1/2006
		Expenditures	Period	Period	Period	PMPM
Service Category						
Member Months	438,150					
Pharmacy - Brand	n/a	\$ 82,128,312	1.1690		1.1980	\$ 262.51
Pharmacy - Generic	n/a	15,535,454	1.1690	1.0000	1.1980	 49.66
Subtotal - Pharmacy	n/a	97,663,766				312.16
Home Health Care	713,026	546,920	1.1280	1.0100	1.0720	1.52
IP - Maternity	10,003	2,199	1.1280		1.0720	0.01
IP - Newborn	39,069	13,897	1.1280		1.0720	0.04
IP - Medical	4,094,196	362,862	1.1280		1.0720	1.01
IP - Surgery	3,152,204	230,535	1.1280		1.0720	0.64
IP - Other	2,368,270	244,486	1.1280	1.0100	1.0720	 0.68
Subtotal - InPatient	9,663,742	853,980				2.38
OP - Emergency Room	1,043,035	94,881	1.1140		1.0650	0.26
OP - Laboratory	524,038	53,029	1.1140		1.0650	0.15
OP - Radiology	1,268,588	130,178	1.1140		1.0650	0.36
OP - Surgery	1,978,597	182,148	1.1140		1.0650	0.50
OP - Other	4,290,241	3,255,976	1.1140	1.0100	1.0650	 8.90
Subtotal - OutPatient	9,104,498	3,716,212				10.16
Prof - Evaluation & Management	3,488,672	596,782	1.1440	1.0100	1.1210	1.76
Prof - Maternity	8,802	1,815	1.1440	1.0100	1.1210	0.01
Prof - Surgery	2,352,465	212,754	1.1440	1.0100	1.1210	0.63
Prof - DME/Supplies	981,546	243,753	1.1440	1.0100	1.1210	0.72
Prof - Lab	725,976	87,225	1.1440	1.0100	1.1210	0.26
Prof - Radiology	1,138,141	129,452	1.1440	1.0100	1.1210	0.38
Prof - Transportation	3,602,004	2,691,183	1.1440	1.0100	1.1210	7.96
Prof - Other	3,823,705	937,959	1.1440	1.0100	1.1210	 2.77
Subtotal - Professional	16,121,311	4,900,923				14.49
Subtotal - Non Pharmacy	\$ 35,602,578	\$ 10,018,035				\$ 28.56
Total	\$ 35,602,578	\$ 107,681,801				\$ 340.72
Subtotal Including Administation						
Pharmacy						\$ 313.91
Non-Pharmacy						\$ 31.47
Total						\$ 345.38

Service Category  Member Months  Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy  Home Health Care  IP - Maternity	Ch	Waiver Dua ild (Age Und		)			
Member Months  Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy  Home Health Care	illed Charges	Paid Expenditu	es	Trend Data Period	IBNR Data Period	Trend Contract Period	1/1/2006 PMPM
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy Home Health Care							
Pharmacy - Generic Subtotal - Pharmacy Home Health Care	32						
Subtotal - Pharmacy  Home Health Care	n/a n/a		979 898	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$ 1,151.57 84.13
	n/a		877				1,235.69
IP - Maternity	3,117	2,	920	1.1280	1.0100	1.0720	112.86
IP - Newborn	419 37		32 27	1.1280 1.1280	1.0100 1.0100	1.0720 1.0720	1.24 1.03
IP - Medical IP - Surgery	464 597		-	1.1280 1.1280	1.0100 1.0100	1.0720 1.0720	-
IP - Other	972		60	1.1280	1.0100	1.0720	2.31
Subtotal - InPatient	2,489		119				4.59
OP - Emergency Room OP - Laboratory	627 353		85 77	1.1140 1.1140	1.0100 1.0100	1.0650 1.0650	3.21 2.91
OP - Radiology	175		21	1.1140	1.0100	1.0650	0.81
OP - Surgery	219		36	1.1140	1.0100	1.0650	1.38
OP - Other Subtotal - OutPatient	118 1,492		33 252	1.1140	1.0100	1.0650	9.56
Prof - Evaluation & Management	1,411		257	1.1440	1.0100	1.1210	10.54
Prof - Maternity	128 501		53 49	1.1440	1.0100	1.1210 1.1210	2.16
Prof - Surgery Prof - DME/Supplies	485		49 74	1.1440 1.1440	1.0100 1.0100	1.1210	1.99 3.03
Prof - Lab	197		35	1.1440	1.0100	1.1210	1.44
Prof - Radiology	247		30	1.1440	1.0100	1.1210	1.25
Prof - Transportation	985		637	1.1440	1.0100	1.1210	26.13
Prof - Other	2,411		603	1.1440	1.0100	1.1210	24.72
Subtotal - Professional	6,365	1,	738				71.25
Subtotal - Non Pharmacy \$	13,462	\$ 5,	028				\$ 198.26
Total \$	13,462	\$ 32,	906				\$ 1,433.95
Subtotal Including Administation							Ф 4 0 40 0 °
Pharmacy							\$ 1,242.61
Non-Pharmacy Total							\$ 218.49 \$ 1,461.10

Exhibit 2

	Adı	Waiver Duals ılt (Ages 21 & Ove	er)				
	Billed Charges	Paid Expenditures	Trend Data Period	IBNR Data Period	Trend Contract Period		/1/2006 PMPM
Service Category							
Member Months	438,118						
Pharmacy - Brand Pharmacy - Generic Subtotal - Pharmacy	n/a n/a n/a	\$ 82,102,333 15,533,556 97,635,889	1.1690 1.1690	1.0000 1.0000	1.1980 1.1980	\$	262.44 49.65 312.10
Home Health Care	709,910	544,000	1.1280	1.0100	1.0720		1.52
IP - Maternity IP - Newborn IP - Medical IP - Surgery IP - Other Subtotal - InPatient	9,584 39,033 4,093,732 3,151,607 2,367,297 9,661,253	2,167 13,871 362,862 230,535 244,426 853,861	1.1280 1.1280 1.1280 1.1280 1.1280	1.0100 1.0100 1.0100 1.0100 1.0100	1.0720 1.0720 1.0720 1.0720 1.0720		0.01 0.04 1.01 0.64 0.68
OP - Emergency Room OP - Laboratory OP - Radiology OP - Surgery OP - Other Subtotal - OutPatient	1,042,407 523,685 1,268,413 1,978,378 4,290,123 9,103,007	94,796 52,952 130,157 182,112 3,255,943 3,715,960	1.1140 1.1140 1.1140 1.1140 1.1140	1.0100 1.0100 1.0100 1.0100 1.0100	1.0650 1.0650 1.0650 1.0650 1.0650		0.26 0.14 0.36 0.50 8.91
Prof - Evaluation & Management Prof - Maternity Prof - Surgery Prof - DME/Supplies Prof - Lab Prof - Radiology Prof - Transportation	3,487,261 8,674 2,351,964 981,061 725,778 1,137,894 3,601,019	596,525 1,762 212,705 243,680 87,190 129,422 2,690,545	1.1440 1.1440 1.1440 1.1440 1.1440 1.1440	1.0100 1.0100 1.0100 1.0100 1.0100 1.0100	1.1210 1.1210 1.1210 1.1210 1.1210 1.1210 1.1210		1.76 0.01 0.63 0.72 0.26 0.38 7.95
Prof - Other Subtotal - Professional	3,821,294 16,114,946	937,355 4,899,185	1.1440	1.0100	1.1210		2.77
Subtotal - Non Pharmacy	\$ 35,589,116	\$ 10,013,007				\$	28.54
Total	\$ 35,589,116	\$ 107,648,896				\$	340.64
Subtotal Including Administation Pharmacy Non-Pharmacy Total						\$ \$ \$	313.84 31.46 345.30

# TennCare FY 2006 Per Capita Cost Development Variance of Utilization and Per Capita Cost by Region From July 2003 through June 2004

Exhibit 3

							Categories LL Ages									
		Utilization/1,0	000 members	3	Variance		ion/1,000 m	embers		Per Cap	ita Cost		Variance	of Per Cap	ita Cost by	Region
	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle
Service Category	16,048,408															
Member Months	16,191,954	6,130,345	4,857,527	5,060,536												
Pharmacy - Brand	14,122	16,540	10,758	14,522	0%	17%	-24%	3%	\$ 82.40	\$ 97.63			0%	18%	-26%	3%
Pharmacy - Generic	14,828	16,713	12,497	14,931	<u>0</u> %	<u>13</u> %	- <u>16</u> %	<u>1</u> %	19.48	22.93	15.21	19.65	<u>0</u> %	<u>18</u> %	- <u>22</u> %	<u>1</u> %
Subtotal - Pharmacy	28,950	33,252	23,256	29,453	0%	15%	-20%	2%	101.88	120.57	76.41	104.88	0%	18%	-25%	<u>1</u> % 3%
Home Health Care	36	48	25	30	0%	35%	-29%	-15%	2.74	3.37	2.49	2.26	0%	23%	-9%	-17%
IP - Maternity	57	58	34	75	0%	2%	-40%	32%	3.83	3.05	4.44	4.24	0%	-20%	16%	11%
IP - Newborn	85	86	60	104	0%	1%	-30%	23%	5.63	5.79	4.93	5.85	0%	3%	-12%	4%
IP - Medical	217	270	145	216	0%	25%	-33%	0%	12.00	10.40	12.91	13.06	0%	-13%	8%	9%
IP - Surgery	88	95	67	98	0%	8%	-24%	10%	8.77	8.63	7.61	9.85	0%	-2%	-13%	12%
IP - Other	91	110	58	97	<u>0</u> %	<u>21</u> %	- <u>36</u> %	<u>7</u> %	7.36	6.74	6.82	8.58	<u>0</u> %	- <u>8</u> %	- <u>7</u> %	<u>16</u> %
Subtotal - InPatient	538	619	363	591	0%	15%	-32%	10%	37.60	34.61	36.71	41.58	0%	-8%	-2%	11%
OP - Emergency Room	728	837	562	749	0%	15%	-23%	3%	9.13	8.48	11.38	8.06	0%	-7%	25%	-12%
OP - Laboratory	187	266	99	171	0%	43%	-47%	-9%	2.16	2.41	2.56	1.54	0%	11%	19%	-29%
OP - Radiology	277	317	184	312	0%	15%	-34%	13%	5.53	5.64	5.47	5.51	0%	2%	-1%	0%
OP - Surgery	111	130	70	125	0%	17%	-37%	13%	9.75	10.38	9.58	9.27	0%	6%	-2%	-5%
OP - Other	302	349	229	314	<u>0</u> %	<u>15</u> %	- <u>24</u> %	<u>4</u> %	6.47	7.09	7.07	5.33	<u>0</u> %	<u>9</u> %	<u>9</u> %	- <u>18</u> %
Subtotal - OutPatient	1,605	1,899	1,144	1,670	0%	18%	-29%	4%	33.05	34.00	36.06	29.71	0%	3%	9%	-10%
Prof - Evaluation & Management	5,555	6,071	4,653	5,836	0%	9%	-16%	5%	29.02	27.22	25.42	34.79	0%	-6%	-12%	20%
Prof - Maternity	68	72	69	61	0%	7%	3%	-10%	2.83	2.76	2.92	2.85	0%	-2%	3%	1%
Prof - Surgery	888	932	526	1,163	0%	5%	-41%	31%	7.57	8.75	4.91	8.62	0%	16%	-35%	14%
Prof - DME/Supplies	290	370	203	276	0%	27%	-30%	-5%	3.67	4.42	2.28	4.05	0%	20%	-38%	10%
Prof - Lab	4,096	3,941	5,508	3,092	0%	-4%	34%	-25%	3.45	4.27	3.25	2.71	0%	24%	-6%	-22%
Prof - Radiology	1,618	1,784	1,286	1,734	0%	10%	-20%	7%	5.29	5.99	4.10		0%	13%	-23%	6%
Prof - Transportation	1,023	851	1,161	1,118	0%	-17%	14%	9%	3.54	2.87	3.18		0%	-19%	-10%	33%
Prof - Other	15,542	15,459	14,936	16,335	<u>0</u> %	- <u>1</u> %	- <u>4</u> %	<u>5</u> %	13.13	14.21	11.09	13.81	<u>0</u> %	<u>8</u> %	- <u>16</u> %	<u>5</u> %
Subtotal - Professional	29,080	29,480	28,344	29,615	0%	1%	-3%	2%	68.51	70.50	57.15	77.13	0%	3%	-17%	13%
Subtotal - Non Pharmacy	31,258	32,047	29,876	31,906	0%	3%	-4%	2%	\$ 141.89	\$ 142.48	\$ 132.42	\$ 150.68	0%	0%	-7%	6%
Total	60,208	65,299	53,132	61,359	0%	8%	-12%	2%	\$ 243.77	\$ 263.05	\$ 208.83	\$ 255.56	0%	8%	-14%	5%

#### TennCare FY 2006 Per Capita Cost Development Variance of Utilization and Per Capita Cost by Region From July 2003 through June 2004

							cally Needy	1								
	U	Itilization/1,0	00 members	1	Variance	A of Utilizati	LL Ages on/1.000 m	embers		PN	PM	1	Vari	iance of PM	IPM by Rea	ion
	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle
Service Category	1,967,672															
Member Months	1,987,457	785,844	534,504	647,324												
Pharmacy - Brand	16,016	18,112	13,020	16,157	0%	13%	-19%	1%					0%	16%	-21%	1%
Pharmacy - Generic	16,454	18,031	14,437	16,453	<u>0</u> %	<u>10</u> %	- <u>12</u> %	<u>0</u> %	22.37	25.71	17.99	22.33	<u>0</u> %	<u>15</u> %	- <u>20</u> %	<u>0</u> %
Subtotal - Pharmacy	32,471	36,142	27,457	32,609	0%	11%	-15%	0%	116.53	134.46	91.99	116.96	0%	15%	-21%	0%
Home Health Care	18	24	15	15	0%	31%	-21%	-20%	1.48	2.10	1.26	0.93	0%	43%	-15%	-37%
IP - Maternity	36	39	23	40	0%	10%	-34%	13%	2.39	1.94	3.11	2.38	0%	-19%	30%	-1%
IP - Newborn	31	26	29	39	0%	-17%	-7%	25%	2.06	1.69	2.91	1.90	0%	-18%	41%	-8%
IP - Medical	198	249	114	197	0%	26%	-43%	-1%	10.39	9.49	8.89	12.33	0%	-9%	-14%	19%
IP - Surgery	97	106	49	119	0%	9%	-50%	23%	9.21	9.68	4.86	11.62	0%	5%	-47%	26%
IP - Other	74	82	50	82	<u>0</u> %	<u>10</u> %	- <u>33</u> %	<u>10</u> %	7.03	5.95	5.44	9.39	<u>0</u> %	- <u>15</u> %	- <u>23</u> %	<u>34</u> %
Subtotal - InPatient	436	502	265	477	0%	15%	-39%	10%	31.08	28.75	25.21	37.61	0%	-7%	-19%	21%
OP - Emergency Room	718	814	526	745	0%	13%	-27%	4%	8.68	8.65	9.14	8.37	0%	0%	5%	-4%
OP - Laboratory	150	207	82	132	0%	39%	-45%	-11%	1.99	2.33	2.05	1.55	0%	18%	3%	-22%
OP - Radiology	270	279	189	317	0%	3%	-30%	18%	5.63	5.52	5.19	6.09	0%	-2%	-8%	8%
OP - Surgery	106	117	69	121	0%	10%	-35%	14%	9.68	10.11	9.28	9.54	0%	4%	-4%	-1%
OP - Other	202	217	127	240	0%	7%	-37%	<u>19</u> %	4.34	4.79	4.15	3.96	<u>0</u> %	11%	- <u>4</u> %	- <u>9</u> %
Subtotal - OutPatient	1,445	1,634	993	1,556	0%	13%	-31%	8%	30.32	31.41	29.81	29.51	0%	4%	-2%	-3%
Prof - Evaluation & Management	4,900	5,090	4,278	5,212	0%	4%	-13%	6%	25.55	22.42	23.64	31.17	0%	-12%	-7%	22%
Prof - Maternity	47	57	47	34	0%	23%	1%	-27%	1.86	1.85	2.11	1.68	0%	0%	14%	-9%
Prof - Surgery	839	787	578	1,116	0%	-6%	-31%	33%	7.68	8.13	5.18	9.19	0%	6%	-33%	20%
Prof - DME/Supplies	191	240	124	189	0%	25%	-35%	-1%	2.19	2.70	1.11	2.44	0%	24%	-49%	12%
Prof - Lab	3,695	3,293	5,460	2,885	0%	-11%	48%	-22%	3.24	3.79	3.27	2.60	0%	17%	1%	-20%
Prof - Radiology	1,606	1,646	1,350	1,773	0%	2%	-16%	10%	5.24	5.49	4.26	5.77	0%	5%	-19%	10%
Prof - Transportation	999	759	1,203	1,144	0%	-24%	21%	15%	3.34	2.53	2.94	4.65	0%	-24%	-12%	39%
Prof - Other	10,782	10,175	10,420	11,970	<u>0</u> %	- <u>6</u> %	- <u>3</u> %	<u>11</u> %	11.95	12.50	9.78	13.09	<u>0</u> %	<u>5</u> %	- <u>18</u> %	<u>10</u> % 16%
Subtotal - Professional	23,059	22,047	23,459	24,322	0%	-4%	2%	5%	61.04	59.41	52.30	70.60	0%	-3%	-14%	16%
Subtotal - Non Pharmacy	24,958	24,207	24,732	26,370	0%	-3%	-1%	6%	\$ 123.91	\$ 121.67	\$ 108.58	\$ 138.65	0%	-2%	-12%	12%
Total	57,428	60,349	52,189	58,980	0%	5%	-9%	3%	\$ 240.44	\$ 256.13	\$ 200.58	\$ 255.61	0%	7%	-17%	6%

Exhibit 3

#### TennCare Exhibit 3 EY 2006 Per Capita Cost Development

							ledicaid LL Ages									
		Utilization/1,0	000 members	;	Variance		on/1,000 m	embers		PM	PM		Vari	iance of PN	IPM by Reg	ion
	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle
Service Category	7,084,742															
Member Months	7,115,402	2,411,612	2,415,314	2,257,815												
Pharmacy - Brand	6,342	7,691	4,515	6,716	0%	21%	-29%	6%	\$ 32.93		\$ 22.53		0%	23%	-32%	8%
Pharmacy - Generic	7,069	8,120	5,575	7,445	<u>0</u> %	<u>15</u> %	- <u>21</u> %	<u>5</u> %	8.49	10.15	6.33	8.97	<u>0</u> %	<u>20</u> %	- <u>26</u> %	<u>6</u> %
Subtotal - Pharmacy	13,411	15,812	10,090	14,162	0%	18%	-25%	6%	41.42	50.61	28.85	44.63	0%	22%	-30%	8%
Home Health Care	11	14	6	12	0%	32%	-50%	13%	0.40	0.47	0.31	0.41	0%	17%	-22%	1%
IP - Maternity	112	127	57	149	0%	14%	-49%	33%	7.49	6.67	7.51	8.32	0%	-11%	0%	11%
IP - Newborn	165	191	94	203	0%	16%	-43%	23%	10.81	12.77	7.45	11.51	0%	18%	-31%	6%
IP - Medical	128	182	71	125	0%	42%	-45%	-2%	6.85	6.22	6.49	7.79	0%	-9%	-5%	14%
IP - Surgery	48	49	37	56	0%	3%	-23%	18%	5.23	5.16	4.10	6.30	0%	-1%	-22%	20%
IP - Other	56	77	29	60	<u>0</u> %	<u>37</u> %	- <u>48</u> %	<u>8</u> %	4.06	4.30	3.14	4.65	<u>0</u> %	<u>6</u> %	- <u>23</u> %	<u>14</u> %
Subtotal - InPatient	509	627	287	594	0%	23%	-44%	17%	34.45	35.11	28.68	38.56	0%	2%	-17%	12%
OP - Emergency Room	943	1,171	677	970	0%	24%	-28%	3%	11.29	10.49	13.98	9.60	0%	-7%	24%	-15%
OP - Laboratory	175	273	74	172	0%	55%	-58%	-2%	1.53	1.93	1.45	1.18	0%	26%	-5%	-23%
OP - Radiology	238	284	151	274	0%	19%	-37%	15%	4.01	4.24	3.77	4.02	0%	5%	-6%	0%
OP - Surgery	98	123	55	111	0%	26%	-43%	14%	8.82	9.49	8.67	8.33	0%	8%	-2%	-6%
OP - Other	276	358	163	301	<u>0</u> %	<u>29</u> %	- <u>41</u> %	<u>9</u> %	3.74	4.53	3.55	3.10	<u>0</u> %	<u>21</u> %	- <u>5</u> %	- <u>17</u> %
Subtotal - OutPatient	1,731	2,209	1,121	1,828	0%	28%	-35%	6%	29.39	30.68	31.42	26.23	0%	4%	7%	-11%
Prof - Evaluation & Management	6,174	7,102	4,861	6,540	0%	15%	-21%	6%	32.76	32.56	26.64	39.71	0%	-1%	-19%	21%
Prof - Maternity	131	153	120	119	0%	17%	-8%	-9%	5.52	6.01	5.00	5.54	0%	9%	-9%	0%
Prof - Surgery	852	989	451	1,086	0%	16%	-47%	27%	6.06	7.44	3.66	6.90	0%	23%	-40%	14%
Prof - DME/Supplies	132	183	69	135	0%	38%	-48%	2%	1.43	1.86	0.69	1.62	0%	31%	-52%	14%
Prof - Lab	4,415	4,412	5,573	3,279	0%	0%	26%	-26%	3.74	4.82	3.34	2.97	0%	29%	-11%	-20%
Prof - Radiology	1,431	1,674	1,040	1,552	0%	17%	-27%	8%	4.51	5.55	3.12	4.74	0%	23%	-31%	5%
Prof - Transportation	331	329	271	384	0%	-1%	-18%	16%	1.65	1.40	1.42	2.11	0%	-15%	-14%	28%
Prof - Other	9,692	10,115	7,302	11,268	<u>0</u> %	<u>4</u> %	- <u>25</u> %	<u>16</u> %	10.01	11.77	7.34	10.63	<u>0</u> %	<u>18</u> %	- <u>27</u> %	<u>6</u> %
Subtotal - Professional	23,159	24,957	19,687	24,362	0%	8%	-15%	5%	65.67	71.41	51.21	74.24	0%	9%	-22%	13%
Subtotal - Non Pharmacy	25,410	27,807	21,100	26,797	0%	9%	-17%	5%	\$ 129.91	\$ 137.67	\$ 111.63	\$ 139.44	0%	6%	-14%	7%
Total	38,820	43,618	31,190	40,958	0%	12%	-20%	6%	\$ 171.33	\$ 188.28	\$ 140.48	\$ 184.07	0%	10%	-18%	7%

#### TennCare Exhibit 3

							Duals LL Ages									
	U	tilization/1,0	00 members		Variance	of Utilizati	on/1,000 m	embers		PM	PM		Vari	ance of PM	PM by Reg	ion
	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle
Service Category	1,977,552															
Member Months	2,000,152	825,129	554,226	598,197												
Pharmacy - Brand	34,967	36,856	30,095	37,541	0%	5%	-14%	7%	\$ 206.36	\$ 220.60	\$ 172.11		0%	7%	-17%	8%
Pharmacy - Generic	36,401	37,190	34,032	38,310	<u>0</u> %	<u>2</u> %	- <u>7</u> %	<u>5</u> %	47.91	50.44	41.76	51.33	<u>0</u> %	<u>5</u> %	- <u>13</u> %	<u>7</u> %
Subtotal - Pharmacy	71,368	74,047	64,127	75,852	0%	4%	-10%	6%	254.27	271.04	213.87	274.54	0%	7%	-16%	8%
Home Health Care	15	21	11	10	0%	40%	-23%	-33%	2.03	1.56	1.71	2.96	0%	-23%	-16%	46%
IP - Maternity	0	0	1	0	0%	-40%	96%	-40%	0.02	0.01	0.04	0.00	0%	-26%	120%	-76%
IP - Newborn	2	1	1	2	0%	-30%	-12%	46%	0.11	0.04	0.14	0.19	0%	-67%	24%	70%
IP - Medical	38	39	18	54	0%	2%	-54%	41%	0.81	0.66	1.11	0.78	0%	-18%	37%	-3%
IP - Surgery	18	20	6	26	0%	10%	-66%	41%	0.54	0.63	0.44	0.52	0%	16%	-19%	-5%
IP - Other	19	15	8	34	<u>0</u> %	- <u>23</u> %	- <u>57</u> %	<u>77</u> %	0.58	0.47	0.61	0.70	<u>0</u> %	- <u>18</u> %	<u>6</u> %	<u>21</u> % 6%
Subtotal - InPatient	78	75	34	117	0%	-3%	-56%	50%	2.06	1.82	2.34	2.19	0%	-12%	14%	6%
OP - Emergency Room	43	47	27	50	0%	10%	-37%	17%	0.35	0.38	0.37	0.28	0%	11%	7%	-18%
OP - Laboratory	17	21	14	15	0%	23%	-20%	-13%	0.17	0.18	0.28	0.07	0%	5%	67%	-59%
OP - Radiology	30	30	17	41	0%	-1%	-42%	36%	0.38	0.36	0.51	0.30	0%	-5%	36%	-20%
OP - Surgery	17	16	8	26	0%	-6%	-54%	53%	0.54	0.52	0.68	0.45	0%	-3%	27%	-16%
OP - Other	55	54	58	55	<u>0</u> %	- <u>2</u> %	<u>5</u> %	<u>1</u> %	5.85	6.65	6.13	4.66	<u>0</u> %	<u>14</u> %	<u>5</u> %	- <u>20</u> %
Subtotal - OutPatient	162	168	123	187	0%	4%	-24%	15%	7.28	8.08	7.98	5.77	0%	11%	10%	-21%
Prof - Evaluation & Management	733	779	546	841	0%	6%	-25%	15%	1.76	1.72	1.76	1.78	0%	-2%	0%	1%
Prof - Maternity	1	1	2	1	0%	-28%	87%	-33%	0.02	0.02	0.02	0.01	0%	1%	35%	-49%
Prof - Surgery	200	225	119	241	0%	12%	-41%	20%	0.61	0.65	0.57	0.61	0%	7%	-7%	0%
Prof - DME/Supplies	91	106	62	99	0%	16%	-32%	8%	0.77	0.89	0.43	0.91	0%	16%	-44%	19%
Prof - Lab	432	438	472	403	0%	1%	9%	-7%	0.25	0.30	0.24	0.21	0%	19%	-5%	-19%
Prof - Radiology	204	184	162	270	0%	-10%	-20%	33%	0.37	0.39	0.33	0.39	0%	6%	-11%	5%
Prof - Transportation	2,570	1,676	3,795	2,842	0%	-35%	48%	11%	6.33	4.13	6.20	9.65	0%	-35%	-2%	52%
Prof - Other	8,708	8,265	9,800	8,647	<u>0</u> %	- <u>5</u> %	<u>13</u> %	- <u>1</u> %	2.51	2.19	3.21	2.44	<u>0</u> %	- <u>13</u> %	<u>28</u> %	- <u>3</u> %
Subtotal - Professional	12,939	11,673	14,958	13,344	0%	-10%	16%	3%	12.62	10.30	12.77	16.00	0%	-18%	1%	27%
Subtotal - Non Pharmacy	13,193	11,936	15,127	13,657	0%	-10%	15%	4%	\$ 23.99	\$ 21.76	\$ 24.80	\$ 26.93	0%	-9%	3%	12%
Total	84,561	85,983	79,254	89,509	0%	2%	-6%	6%	\$ 278.26	\$ 292.80	\$ 238.67	\$ 301.47	0%	5%	-14%	8%

Exhibit 3

							ninsured LL Ages									
	U	tilization/1,0	00 members		Variance	of Utilizati	on/1,000 m	embers		PM	PM		Vari	iance of PM	PM by Reg	ion
	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle
Service Category	1,942,401															
Member Months	1,955,059	839,374	465,038	637,989												
Pharmacy - Brand	8,789	9,318	7,642	9,013	0%	6%	-13%	3%	\$ 47.83	\$ 50.83	\$ 41.04		0%	6%	-14%	3%
Pharmacy - Generic	8,838	8,923	8,770	8,867	<u>0</u> %	<u>1</u> %	- <u>1</u> %	<u>0</u> %	12.06	12.61	11.18	12.09	<u>0</u> %	<u>5</u> %	- <u>7</u> %	<u>0</u> %
Subtotal - Pharmacy	17,627	18,242	16,413	17,879	0%	3%	-7%	1%	59.89	63.44	52.22	61.40	0%	6%	-13%	3%
Home Health Care	15	16	14	14	0%	9%	-9%	-6%	0.52	0.54	0.40	0.58	0%	3%	-24%	11%
IP - Maternity	8	7	6	11	0%	-12%	-33%	35%	0.61	0.43	0.87	0.67	0%	-30%	41%	10%
IP - Newborn	8	6	5	13	0%	-33%	-34%	62%	0.47	0.25	0.71	0.57	0%	-46%	52%	23%
IP - Medical	196	257	123	166	0%	31%	-38%	-16%	10.23	8.91	10.66		0%	-13%	4%	11%
IP - Surgery	81	77	82	85	0%	-5%	1%	4%	9.13	7.98	9.58		0%	-13%	5%	12%
IP - Other	69	82	46	67	<u>0</u> %	<u>19</u> %	- <u>33</u> %	- <u>4</u> %	4.83	4.16	4.66	5.66	<u>0</u> %	- <u>14</u> %	- <u>4</u> %	<u>17</u> % 13%
Subtotal - InPatient	364	430	262	342	0%	18%	-28%	-6%	25.27	21.72	26.48	28.50	0%	-14%	5%	13%
OP - Emergency Room	569	604	461	589	0%	6%	-19%	4%	7.21	6.72	8.59	6.84	0%	-7%	19%	-5%
OP - Laboratory	172	217	113	152	0%	26%	-34%	-11%	1.98	1.91	2.99		0%	-4%	51%	-29%
OP - Radiology	362	372	287	395	0%	3%	-21%	9%	6.95	6.17	8.32		0%	-11%	20%	0%
OP - Surgery	134	141	102	145	0%	5%	-24%	8%	11.70	11.73	11.86	-	0%	0%	1%	-2%
OP - Other	255	256	206	283	<u>0</u> %	<u>1</u> %	- <u>19</u> %	<u>11</u> %	3.78	3.57	4.77	3.35	<u>0</u> %	- <u>6</u> %	<u>26</u> %	- <u>11</u> % -5%
Subtotal - OutPatient	1,491	1,589	1,169	1,564	0%	7%	-22%	5%	31.61	30.11	36.53	30.05	0%	-5%	16%	-5%
Prof - Evaluation & Management	5,428	5,527	5,026	5,614	0%	2%	-7%	3%	27.70	24.11	26.45	32.86	0%	-13%	-5%	19%
Prof - Maternity	13	13	16	11	0%	-1%	23%	-16%	0.51	0.45	0.56	0.54	0%	-11%	11%	6%
Prof - Surgery	963	918	631	1,255	0%	-5%	-34%	30%	9.65	9.96	7.37	10.86	0%	3%	-24%	13%
Prof - DME/Supplies	242	275	198	232	0%	14%	-18%	-4%	2.71	2.83	1.92		0%	4%	-29%	15%
Prof - Lab	4,412	4,095	6,747	3,284	0%	-7%	53%	-26%	3.83	4.51	4.05		0%	18%	6%	-26%
Prof - Radiology	1,839	1,853	1,711	1,920	0%	1%	-7%	4%	6.49	6.59	6.10		0%	2%	-6%	3%
Prof - Transportation	412	341	396	515	0%	-17%	-4%	25%	1.90	1.46	1.76		0%	-23%	-7%	35%
Prof - Other	9,575	9,053	8,777	10,888	<u>0</u> %	- <u>5</u> %	- <u>8</u> %	<u>14</u> %	11.63	11.78	10.55		<u>0</u> %	<u>1</u> %	- <u>9</u> %	<u>6</u> %
Subtotal - Professional	22,883	22,075	23,501	23,718	0%	-4%	3%	4%	64.41	61.69	58.76	71.75	0%	-4%	-9%	11%
Subtotal - Non Pharmacy	24,753	24,110	24,946	25,638	0%	-3%	1%	4%	\$ 121.82	\$ 114.06	\$ 122.16	\$ 130.88	0%	-6%	0%	7%
Total	42,380	42,352	41,359	43,518	0%	0%	-2%	3%	\$ 181.71	\$ 177.50	\$ 174.39	\$ 192.28	0%	-2%	-4%	6%

							Disabled LL Ages									
	U	tilization/1,0	00 members		Variance	of Utilizati	on/1,000 m	embers		PM	РM		Vari	iance of PM	PM by Reg	ion
	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle
Service Category	1,874,941															
Member Months	1,926,210	735,169	631,824	507,948												
Pharmacy - Brand	18,655	23,304	13,343	19,898	0%	25%	-28%	7%	\$ 124.91	\$ 155.53	\$ 88.20	\$ 135.74	0%	25%	-29%	9%
Pharmacy - Generic	21,754	26,298	17,279	22,409	<u>0</u> %	<u>21</u> %	- <u>21</u> %	<u>3</u> %	30.56	38.64	22.11	31.77	<u>0</u> %	<u>26</u> %	- <u>28</u> %	<u>4</u> %
Subtotal - Pharmacy	40,409	49,602	30,622	42,306	0%	23%	-24%	5%	155.47	194.17	110.31	167.51	0%	25%	-29%	8%
Home Health Care	191	262	131	177	0%	37%	-31%	-7%	16.37	20.72	14.63	14.06	0%	27%	-11%	-14%
IP - Maternity	18	15	19	21	0%	-14%	8%	17%	1.31	0.85	2.02	1.24	0%	-35%	55%	-5%
IP - Newborn	61	54	71	65	0%	-12%	16%	7%	4.60	4.24	6.23	3.66	0%	-8%	35%	-20%
IP - Medical	703	781	558	819	0%	11%	-21%	16%	43.21	35.57	51.27	48.40	0%	-18%	19%	12%
IP - Surgery	268	302	210	298	0%	13%	-22%	11%	24.29	24.06	24.44		0%	-1%	1%	6%
IP - Other	312	366	217	368	<u>0</u> %	<u>18</u> %	- <u>30</u> %	<u>18</u> %	27.56	24.37	27.43	34.71	<u>0</u> %	- <u>12</u> %	- <u>1</u> %	<u>26</u> %
Subtotal - InPatient	1,361	1,518	1,075	1,571	0%	12%	-21%	15%	100.97	89.09	111.38	113.84	0%	-12%	10%	13%
OP - Emergency Room	1,039	1,271	799	1,057	0%	22%	-23%	2%	15.02	15.18	17.22	13.50	0%	1%	15%	-10%
OP - Laboratory	435	631	255	403	0%	45%	-41%	-7%	6.41	6.72	8.17		0%	5%	28%	-29%
OP - Radiology	506	650	313	564	0%	29%	-38%	11%	12.66	13.73	12.52		0%	9%	-1%	-2%
OP - Surgery	203	252	131	232	0%	24%	-35%	14%	17.79	20.08	17.49		0%	13%	-2%	-7%
OP - Other	798	926	731	767	<u>0</u> %	<u>16</u> %	- <u>8</u> %	- <u>4</u> %	20.78	21.10	24.12	18.65	<u>0</u> %	<u>2</u> %	<u>16</u> %	- <u>10</u> % -10%
Subtotal - OutPatient	2,981	3,730	2,229	3,023	0%	25%	-25%	1%	72.65	76.82	79.53	65.63	0%	6%	9%	-10%
Prof - Evaluation & Management	9,183	10,849	7,377	9,756	0%	18%	-20%	6%	50.24	50.92	42.36	61.21	0%	1%	-16%	22%
Prof - Maternity	21	23	20	18	0%	14%	-2%	-11%	0.84	0.72	1.06	0.81	0%	-14%	27%	-4%
Prof - Surgery	1,515	1,628	920	2,178	0%	7%	-39%	44%	15.16	18.58	9.79		0%	23%	-35%	19%
Prof - DME/Supplies	1,147	1,427	859	1,195	0%	24%	-25%	4%	16.71	19.91	10.76		0%	19%	-36%	23%
Prof - Lab	6,352	6,478	7,963	4,932	0%	2%	25%	-22%	5.16	6.80	4.53		0%	32%	-12%	-21%
Prof - Radiology	3,255	3,816	2,584	3,538	0%	17%	-21%	9%	10.39	12.15	8.28		0%	17%	-20%	9%
Prof - Transportation	2,441	2,239	2,511	2,874	0%	-8%	3%	18%	9.10	8.16	8.06		0%	-10%	-11%	37%
Prof - Other	54,932	55,133	56,154	58,920	<u>0</u> %	<u>0</u> %	<u>2</u> %	<u>7</u> %	34.84	37.17	31.35	38.92	<u>0</u> %	<u>7</u> %	- <u>10</u> %	<u>12</u> %
Subtotal - Professional	78,845	81,594	78,388	83,412	0%	3%	-1%	6%	142.44	154.41	116.19	167.35	0%	8%	-18%	17%
Subtotal - Non Pharmacy	83,377	87,105	81,822	88,183	0%	4%	-2%	6%	\$ 332.43	\$ 341.02	\$ 321.73	\$ 360.88	0%	3%	-3%	9%
Total	123,786	136,707	112,444	130,489	0%	10%	-9%	5%	\$ 487.90	\$ 535.20	\$ 432.04	\$ 528.38	0%	10%	-11%	8%

#### TennCare FY 2006 Per Capita Cost Development Variance of Utilization and Per Capita Cost by Region From July 2003 through June 2004

							ed Uninsur LL Ages	ed								
	U	tilization/1,0	00 members		Variance	of Utilizati		embers		PM	PM		Vari	ance of PM	PM by Reg	ion
	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle
Service Category	32,167															
Member Months	32,337	14,543	6,268	11,356												
Pharmacy - Brand	21,052	22,120	19,184	20,720	0%	5%	-9%	-2%	\$ 129.30		\$ 120.52		0%	7%	-7%	-5%
Pharmacy - Generic	21,271	22,081	21,391	20,361	<u>0</u> %	<u>4</u> %	<u>1</u> %	- <u>4</u> %	31.35	34.16	29.28	29.25	<u>0</u> %	<u>9</u> %	- <u>7</u> %	- <u>7</u> %
Subtotal - Pharmacy	42,322	44,200	40,576	41,081	0%	4%	-4%	-3%	160.64	173.12	149.81	151.58	0%	8%	-7%	-6%
Home Health Care	75	84	38	82	0%	11%	-49%	9%	3.05	4.55	1.85	1.78	0%	49%	-39%	-42%
IP - Maternity	2	-	=	4	0%	-100%	-100%	170%	0.05	-	-	0.12	0%	-100%	-100%	170%
IP - Newborn	-	-	-	-	0%	0%	0%	0%	-	-	-	-	0%	0%	0%	0%
IP - Medical	594	778	306	502	0%	31%	-48%	-15%	38.06	32.06	26.21	50.59	0%	-16%	-31%	33%
IP - Surgery	279	337	177	255	0%	21%	-37%	-9%	35.73	40.17	22.04	36.61	0%	12%	-38%	2%
IP - Other	210	227	143	220	<u>0</u> %	<u>8</u> %	- <u>32</u> %	<u>5</u> %	24.12	15.55	10.37	41.06	<u>0</u> %	- <u>36</u> %	- <u>57</u> %	<u>70</u> %
Subtotal - InPatient	1,085	1,342	625	981	0%	24%	-42%	-10%	97.96	87.77	58.62	128.38	0%	-10%	-40%	31%
OP - Emergency Room	731	714	470	868	0%	-2%	-36%	19%	10.97	10.71	8.66	12.28	0%	-2%	-21%	12%
OP - Laboratory	381	552	215	244	0%	45%	-44%	-36%	5.30	5.81	7.86	3.07	0%	10%	48%	-42%
OP - Radiology	635	684	398	683	0%	8%	-37%	8%	14.72	14.72	12.68	15.55	0%	0%	-14%	6%
OP - Surgery	257	281	174	264	0%	10%	-32%	3%	22.68	25.62	15.58	22.31	0%	13%	-31%	-2%
OP - Other	526	490	511	572	0%	- <u>7</u> %	- <u>3</u> %	<u>9</u> %	14.34	14.83	16.12	12.70	<u>0</u> %	<u>3</u> %	<u>12</u> %	- <u>11</u> %
Subtotal - OutPatient	2,529	2,721	1,768	2,631	0%	8%	-30%	4%	68.01	71.69	60.90	65.90	0%	5%	-10%	-3%
Prof - Evaluation & Management	8,994	9,266	7,613	9,361	0%	3%	-15%	4%	48.54	42.25	42.47	57.96	0%	-13%	-13%	19%
Prof - Maternity	1	1	· -	1	0%	10%	-100%	39%	0.01	0.02	-	0.01	0%	50%	-100%	-11%
Prof - Surgery	1,728	1,687	900	2,212	0%	-2%	-48%	28%	22.90	26.35	11.71	24.43	0%	15%	-49%	7%
Prof - DME/Supplies	931	1,255	519	737	0%	35%	-44%	-21%	13.23	17.58	5.04	12.02	0%	33%	-62%	-9%
Prof - Lab	6,540	6,767	8,628	5,202	0%	3%	32%	-20%	5.84	7.32	6.03	3.90	0%	25%	3%	-33%
Prof - Radiology	3,744	3,746	2,613	4,324	0%	0%	-30%	15%	13.47	13.20	10.22	15.46	0%	-2%	-24%	15%
Prof - Transportation	1,250	856	1,440	1,655	0%	-32%	15%	32%	4.68	3.54	3.67	6.66	0%	-24%	-21%	42%
Prof - Other	27,095	19,320	30,811	35,115	<u>0</u> %	- <u>29</u> %	<u>14</u> %	<u>30</u> %	32.06	31.58	28.30	34.69	<u>0</u> %	- <u>1</u> %	- <u>12</u> %	<u>8</u> %
Subtotal - Professional	50,283	42,898	52,523	58,608	0%	-15%	4%	17%	140.73	141.84	107.45	155.12	0%	1%	-24%	10%
Subtotal - Non Pharmacy	53,972	47,046	54,955	62,302	0%	-13%	2%	15%	\$ 309.75	\$ 305.85	\$ 228.82	\$ 351.18	0%	-1%	-26%	13%
Total	96,295	91,246	95,531	103,383	0%	-5%	-1%	7%	\$ 470.40	\$ 478.97	\$ 378.62	\$ 502.76	0%	2%	-20%	7%

Exhibit 3

#### TennCare Exhibit 3

							d Uninsura LL Ages	ble								
	U	tilization/1,0	00 members		Variance	of Utilizati	on/1,000 m	embers		PM	IPM		Vari	iance of PM	PM by Reg	ion
	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle
Service Category	732,518															
Member Months	737,187	316,547	148,100	267,870												
Pharmacy - Brand	18,571	19,663	16,670	18,397	0%	6%	-10%	-1%	\$ 107.95	\$ 112.30	\$ 97.36		0%	4%	-10%	1%
Pharmacy - Generic	16,304	16,512	17,070	15,710	<u>0</u> %	<u>1</u> %	<u>5</u> %	- <u>4</u> %	21.36	23.21	20.12	19.93	<u>0</u> %	<u>9</u> %	- <u>6</u> %	- <u>7</u> %
Subtotal - Pharmacy	34,875	36,175	33,740	34,107	0%	4%	-3%	-2%	129.31	135.51	117.48	128.97	0%	5%	-9%	0%
Home Health Care	41	46	34	38	0%	12%	-17%	-8%	1.65	1.84	1.05	1.71	0%	11%	-37%	4%
IP - Maternity	5	4	6	5	0%	-26%	29%	11%	0.29	0.20	0.52	0.27	0%	-31%	80%	-9%
IP - Newborn	4	2	7	4	0%	-47%	84%	8%	0.20	0.09	0.53	0.16	0%	-57%	170%	-21%
IP - Medical	476	565	320	438	0%	19%	-33%	-8%	25.07	20.67	27.40		0%	-18%	9%	12%
IP - Surgery	232	221	233	234	0%	-5%	0%	1%	26.32	22.97	27.76		0%	-13%	5%	9%
IP - Other	176	209	125	161	<u>0</u> %	<u>19</u> %	- <u>29</u> %	- <u>8</u> %	15.74	13.19	17.98	17.27	<u>0</u> %	- <u>16</u> %	<u>14</u> %	<u>10</u> % 10%
Subtotal - InPatient	892	1,000	691	843	0%	12%	-23%	-6%	67.62	57.11	74.20	74.56	0%	-16%	10%	10%
OP - Emergency Room	561	548	492	594	0%	-2%	-12%	6%	8.38	7.98	9.70	7.99	0%	-5%	16%	-5%
OP - Laboratory	345	437	250	282	0%	26%	-28%	-18%	4.64	4.71	7.32	3.17	0%	1%	58%	-32%
OP - Radiology	646	655	544	674	0%	1%	-16%	4%	14.26	13.28	17.00	13.77	0%	-7%	19%	-3%
OP - Surgery	251	260	213	255	0%	3%	-15%	2%	22.63	23.10	23.80	21.08	0%	2%	5%	-7%
OP - Other	465	467	360	504	<u>0</u> %	<u>0</u> %	- <u>23</u> %	<u>8</u> %	9.15	8.79	12.43	7.77	<u>0</u> %	- <u>4</u> %	<u>36</u> %	- <u>15</u> %
Subtotal - OutPatient	2,268	2,365	1,859	2,310	0%	4%	-18%	2%	59.06	57.85	70.26	53.78	0%	-2%	19%	- <u>15</u> % -9%
Prof - Evaluation & Management	8,051	8,093	7,953	8,016	0%	1%	-1%	0%	39.93	33.94	40.82	45.76	0%	-15%	2%	15%
Prof - Maternity	6	6	7	5	0%	-2%	17%	-8%	0.23	0.20	0.22	0.25	0%	-11%	-6%	11%
Prof - Surgery	1,783	1,563	1,354	2,252	0%	-12%	-24%	26%	18.89	19.79	14.89	19.85	0%	5%	-21%	5%
Prof - DME/Supplies	611	734	525	513	0%	20%	-14%	-16%	7.16	7.50	5.41	7.68	0%	5%	-25%	7%
Prof - Lab	7,416	6,947	12,516	5,333	0%	-6%	69%	-28%	6.37	7.58	7.05		0%	19%	11%	-28%
Prof - Radiology	3,184	3,188	3,143	3,191	0%	0%	-1%	0%	12.49	12.68	11.87	12.59	0%	1%	-5%	1%
Prof - Transportation	622	559	602	699	0%	-10%	-3%	12%	2.98	2.33	2.86		0%	-22%	-4%	27%
Prof - Other	20,551	18,046	22,014	22,701	<u>0</u> %	- <u>12</u> %	<u>7</u> %	<u>10</u> %	28.32	28.72	26.73	28.61	<u>0</u> %	<u>1</u> %	- <u>6</u> %	<u>1</u> %
Subtotal - Professional	42,224	39,136	48,113	42,711	0%	-7%	14%	1%	116.37	112.75	109.84	123.14	0%	-3%	-6%	6%
Subtotal - Non Pharmacy	45,425	42,547	50,696	45,901	0%	-6%	12%	1%	\$ 244.70	\$ 229.55	\$ 255.35	\$ 253.19	0%	-6%	4%	3%
Total	80,300	78,722	84,436	80,008	0%	-2%	5%	0%	\$ 374.01	\$ 365.06	\$ 372.83	\$ 382.16	0%	-2%	0%	2%

#### TennCare FY 2006 Per Capita Cost Development Variance of Utilization and Per Capita Cost by Region From July 2003 through June 2004

							Waiver LL Ages									
	U	tilization/1,00	00 members		Variance	of Utilizati	on/1,000 m	embers		PM	PM		Vari	iance of PM	PM by Reg	ion
	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle	Total	East	West	Middle
Service Category	436,416															
Member Months	438,150	202,127	102,253	132,036												
Pharmacy - Brand	32,597	33,148	30,735	33,236	0%	2%	-6%	2%	\$ 187.44	\$ 192.47	\$ 175.51	\$ 189.30	0%	3%	-6%	1%
Pharmacy - Generic	28,290	27,932	29,388	28,038	<u>0</u> %	- <u>1</u> %	<u>4</u> %	- <u>1</u> %	35.46	36.81	34.43	34.23	<u>0</u> %	<u>4</u> %	- <u>3</u> %	- <u>3</u> %
Subtotal - Pharmacy	60,887	61,080	60,124	61,275	0%	0%	-1%	1%	222.90	229.29	209.94	223.53	0%	3%	-6%	0%
Home Health Care	11	17	9	5	0%	55%	-15%	-58%	1.25	1.28	1.36	1.21	0%	3%	9%	-3%
IP - Maternity	0	0	0	0	0%	-40%	59%	-30%	0.01	0.00	0.01	0.00	0%	-26%	80%	-73%
IP - Newborn	0	0	0	1	0%	-39%	-35%	78%	0.03	0.01	0.03	0.06	0%	-71%	-7%	103%
IP - Medical	38	35	18	59	0%	-8%	-53%	54%	0.83	0.66	1.17	0.78	0%	-20%	42%	-6%
IP - Surgery	20	21	7	30	0%	3%	-67%	50%	0.53	0.49	0.51	0.59	0%	-7%	-3%	13%
IP - Other	20	18	7	34	<u>0</u> %	- <u>12</u> %	- <u>65</u> %	<u>69</u> %	0.56	0.55	0.55	0.58	<u>0</u> %	- <u>1</u> %	- <u>1</u> %	<u>3</u> %
Subtotal - InPatient	79	74	32	124	0%	-7%	-60%	57%	1.95	1.72	2.27	2.02	0%	-12%	17%	3%
OP - Emergency Room	29	30	17	38	0%	2%	-42%	30%	0.22	0.23	0.24	0.18	0%	7%	12%	-17%
OP - Laboratory	14	17	11	12	0%	21%	-23%	-10%	0.12	0.13	0.21	0.04	0%	7%	70%	-64%
OP - Radiology	27	25	14	39	0%	-8%	-46%	46%	0.30	0.27	0.42	0.24	0%	-10%	41%	-18%
OP - Surgery	15	14	7	25	0%	-12%	-57%	61%	0.42	0.37	0.53	0.39	0%	-10%	28%	-6%
OP - Other	60	59	61	60	<u>0</u> %	- <u>1</u> %	<u>2</u> %	<u>1</u> %	7.43	8.75	7.32	5.92	<u>0</u> %	<u>18</u> %	- <u>1</u> %	- <u>20</u> %
Subtotal - OutPatient	145	144	109	174	0%	0%	-24%	20%	8.48	9.75	8.72	6.78	0%	15%	3%	-20%
Prof - Evaluation & Management	656	670	506	770	0%	2%	-23%	17%	1.36	1.28	1.48	1.36	0%	-6%	9%	0%
Prof - Maternity	0	0	0	0	0%	-26%	55%	-26%	0.00	0.00	0.00	0.00	0%	-3%	-12%	-44%
Prof - Surgery	179	186	114	223	0%	4%	-36%	25%	0.49	0.48	0.52	0.48	0%	-1%	6%	-1%
Prof - DME/Supplies	84	98	60	85	0%	17%	-28%	2%	0.56	0.63	0.39	0.61	0%	14%	-31%	9%
Prof - Lab	363	365	396	342	0%	1%	9%	-6%	0.20	0.23	0.20	0.16	0%	16%	0%	-21%
Prof - Radiology	183	151	146	259	0%	-17%	-20%	42%	0.30	0.29	0.28	0.32	0%	-3%	-4%	10%
Prof - Transportation	2,448	1,599	3,603	2,703	0%	-35%	47%	10%	6.14	3.93	6.17	9.25	0%	-36%	0%	51%
Prof - Other	7,514	7,096	8,776	7,180	<u>0</u> %	- <u>6</u> %	<u>17</u> %	- <u>4</u> %	2.14	1.82	2.77	2.10	<u>0</u> %	- <u>15</u> %	<u>30</u> %	- <u>2</u> %
Subtotal - Professional	11,427	10,165	13,600	11,563	0%	-11%	19%	1%	11.19	8.67	11.82	14.28	0%	-23%	6%	28%
Subtotal - Non Pharmacy	11,662	10,400	13,751	11,866	0%	-11%	18%	2%	\$ 22.86	\$ 21.42	\$ 24.17	\$ 24.29	0%	-6%	6%	6%
Total	72,549	71,480	73,875	73,140	0%	-1%	2%	1%	\$ 245.76	\$ 250.71	\$ 234.10	\$ 247.82	0%	2%	-5%	1%

Exhibit 3