

The SOUNDTRACK of AMERICA  
• MADE IN •  
**TENNESSEE**  
★★★

# 2018 ECONOMIC IMPACT OF TRAVEL ON TENNESSEE

AUGUST 6, 2019

Tennessee Department of Tourist Development



# ECONOMIC IMPACT of Travel on Tennessee 2018

Total Economic Impact includes domestic and international travel | Source: U.S. Travel Association

## \$22.02B

Travel Expenditures

↑ **6.0% INCREASE**

**20% higher** than the national growth rate of travel-generated expenditures of **4.9%**



International traveler expenditure growth is

## 7X THE NATIONAL AVERAGE

5.4% TN  
vs  
0.8% US

## \$1.81B

State & Local Tax Revenue

↑ **4.5% INCREASE**

Higher than the national growth of travel generated state and local tax revenues of **4%**

## \$4.99B

Payroll

↑ **6.9% INCREASE**

Higher than the national growth of travel generated payroll of **3.6%**

## 189,757

Employment

↑ **2.9% INCREASE**

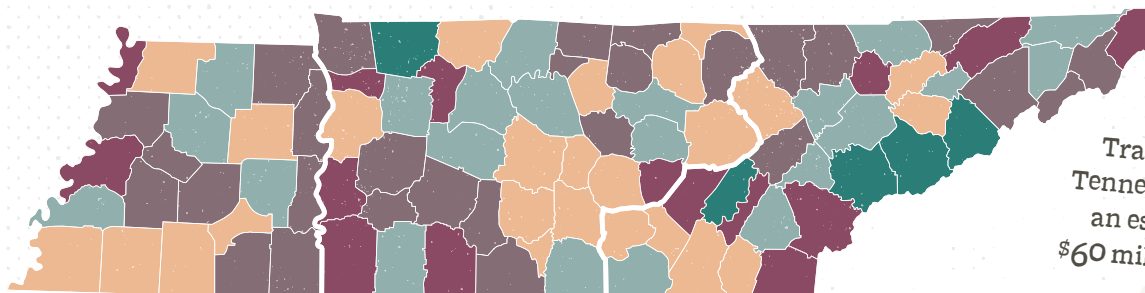
**More than double** than the national growth rate of travel generated employment of **1.3%**

Travel generated over **\$50 MILLION** in **NEW** state & local tax dollars in 2018, approximately \$25 million of which directly supports public education.

Travel-generated tax revenue reduces the average Tennessee household's state & local tax burden by **\$712 ANNUALLY**.

## ALL 95 COUNTIES SAW AN INCREASE IN DOMESTIC TRAVEL SPENDING

See pages 6-15 for complete county-level data



Travelers in Tennessee spend an estimated **\$60 million a day**.

Colored by % increase

7.4-9.2%

5.8-7.1%

3.9-5.6%

2.1-3.8%

0.3-2.1%



# VISITATION 2018

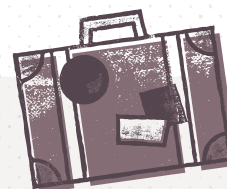
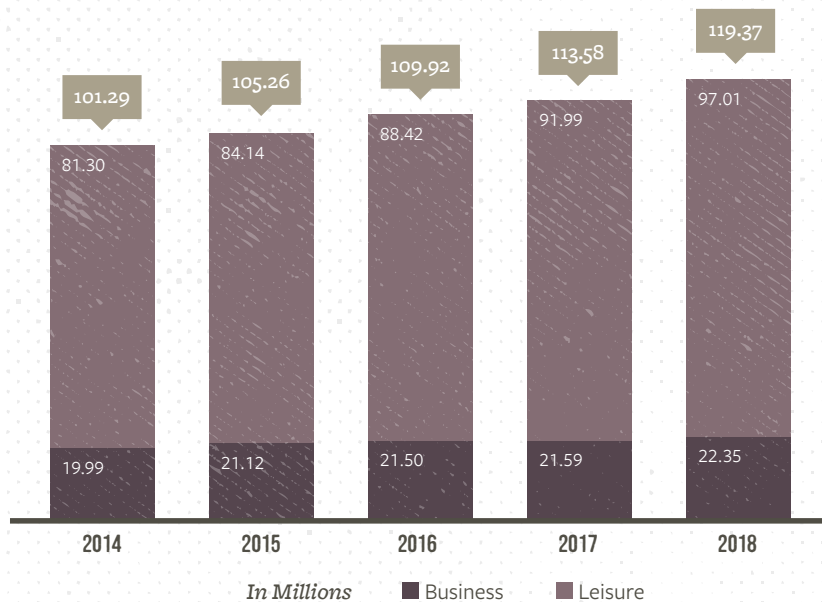
Source: D.K. Shifflet & Associates

Presenting  
NEW DATA

## 119.37M DOMESTIC PERSON-STAYS\*

Up **5.1%** in 2018, the highest growth in the past 6 years

### TENNESSEE PERSON-STAYS VOLUME



#### RECORD SETTING

# 81.3%

of person-stays were  
leisure travelers

↑ **5.5% INCREASE**

Overall Leisure Visitor Satisfaction: **8.63/10**, higher than the national average

### AVERAGE PARTY PER TRIP SPENDING IN TENNESSEE

# \$409

YEAR ROUND

# \$352

WINTER

# \$435

SPRING

# \$455

SUMMER

# \$385

FALL

\*The number of non-unique individuals that visited Tennessee, regardless of how long they stayed.





# LEISURE & HOSPITALITY 2018



The Tennessee Departments of Revenue & Labor and Workforce Development provide new data on the leisure and hospitality industry which includes: arts, entertainment, recreation, accomodation, and food services.

## FROM THE DEPARTMENT OF REVENUE

Leisure & Hospitality state tax revenues are up **6.4%**:  
**\$1.26B IN STATE TAX REVENUE**

## FROM THE DEPARTMENT OF LABOR & WORKFORCE DEVELOPMENT

Leisure & Hospitality employees make  
up **11.2%** of total nonfarm employment

**340,688** TOTAL EMPLOYEES

Wages are  
up **7.9%**

## 1,500 HOTELS

with **132,950** rooms across the state

25,814 additional rooms in the pipeline, a  
**19% increase** of the market's existing supply\*

Revenue per Available Room  
(RevPAR)

**INCREASED 5.6%**  
to **\$73.38** per day\*

SECTOR	EXPENDITURES	% CHANGE
INTERNATIONAL	1,041.4 M	5.4
ENTERTAINMENT & RECREATION	2,341.6 M	4.9
AUTO TRANSPORTATION	3,508.8 M	8.5
FOOD SERVICE	6,469.4 M	3.9
GENERAL RETAIL TRADE	2,177.2 M	4.5
LODGING	4,645.6 M	7.9
PUBLIC TRANSPORTATION	1,833.9 M	7.7

## ALL INDUSTRIES EXPERIENCED AN INCREASE IN SPENDING IN 2018

Source: U.S. Travel Association





# ECONOMIC IMPACT of Travel on Tennessee by Industry

Source: U.S. Travel Association

	2017	2018	2018/17
	(\$ Millions)	(\$ Millions)	(% Change)
<b>TRAVEL EXPENDITURES</b>			
PUBLIC TRANSPORTATION	\$1,703.3	\$1,833.9	7.7%
AUTO TRANSPORTATION	3,234.1	3,508.8	8.5%
LODGING	4,304.9	4,645.6	7.9%
FOOD SERVICE	6,224.3	6,469.4	3.9%
ENTERTAINMENT & RECREATION	2,232.2	2,341.6	4.9%
GENERAL RETAIL TRADE	2,084.0	2,177.2	4.5%
DOMESTIC	\$19,782.8	\$20,976.49	6.0%
INTERNATIONAL	988.3	1,041.4	5.4%
<b>TOTAL</b>	<b>\$20,771.1</b>	<b>\$22,017.9</b>	<b>6.0%</b>

	2017	2018	2018/17
	(\$ Millions)	(\$ Millions)	(% Change)
<b>PAYROLL INCOME GENERATED</b>			
PUBLIC TRANSPORTATION	\$524.2	\$583.3	11.3%
AUTO TRANSPORTATION	169.9	180.8	6.4%
LODGING	855.4	932.2	9.0%
FOOD SERVICE	1,584.2	1,676.5	5.8%
ENTERTAINMENT & RECREATION	838.5	909.0	8.4%
GENERAL RETAIL TRADE	340.6	349.7	2.7%
TRAVEL PLANNING	128.1	118.0	-7.9%
DOMESTIC	\$4,441.0	\$4,749.6	6.9%
INTERNATIONAL	231.3	246.9	6.7%
<b>TOTAL</b>	<b>\$4,672.4</b>	<b>\$4,996.4</b>	<b>6.9%</b>

	2017	2018	2018/17
	(Thousands)	(Thousands)	(% Change)
<b>EMPLOYMENT GENERATED</b>			
PUBLIC TRANSPORTATION	9.5	10.3	7.5%
AUTO TRANSPORTATION	5.3	5.4	1.7%
LODGING	32.6	33.9	3.9%
FOOD SERVICE	88.5	90.3	2.1%
ENTERTAINMENT & RECREATION	23.2	24.4	5.1%
GENERAL RETAIL TRADE	13.9	13.9	0.1%
TRAVEL PLANNING	2.2	2.2	0.0%
DOMESTIC	175.3	180.5	2.9%
INTERNATIONAL	9.1	9.3	2.7%
<b>TOTAL</b>	<b>184.3</b>	<b>189.8</b>	<b>2.9%</b>

	2017	2018	2018/17
	(\$ Millions)	(\$ Millions)	(% Change)
<b>TAX REVENUE GENERATED</b>			
FEDERAL	\$1,627.2	\$1,721.0	5.8%
STATE	1,075.1	1,123.4	4.5%
LOCAL	572.4	596.5	4.2%
DOMESTIC	\$3,274.7	\$3,440.9	5.1%
INTERNATIONAL	189.3	200.2	5.7%
<b>TOTAL</b>	<b>\$3,464.1</b>	<b>\$3,641.1</b>	<b>5.1%</b>



# ECONOMIC IMPACT of Travel on Tennessee by County

County level data includes domestic travel only. | Source: U.S. Travel Association



	EXPENDITURES (\$ Millions)	PAYROLL (\$ Millions)	EMPLOYMENT (Thousands)	STATE TAX RECEIPTS (\$ Millions)	LOCAL TAX RECEIPTS (\$ Millions)
<b>ANDERSON</b>					
2018	\$136.92	\$26.71	1.09	\$8.29	\$2.91
2017	\$128.44	\$25.08	1.06	\$7.89	\$2.77
% CHANGE	6.61%	6.47%	2.76%	5.07%	5.03%
<b>BEDFORD</b>					
2018	\$30.11	\$6.05	0.23	\$1.77	\$1.16
2017	\$28.85	\$5.80	0.22	\$1.72	\$1.13
% CHANGE	4.36%	4.22%	0.86%	2.85%	2.82%
<b>BENTON</b>					
2018	\$28.12	\$4.70	0.16	\$1.72	\$2.97
2017	\$27.14	\$4.54	0.16	\$1.68	\$2.91
% CHANGE	3.62%	3.48%	0.14%	2.12%	2.09%
<b>BLED SOE</b>					
2018	\$3.48	\$0.52	0.02	\$0.20	\$0.55
2017	\$3.42	\$0.51	0.02	\$0.20	\$0.55
% CHANGE	1.70%	1.57%	-1.71%	0.24%	0.20%
<b>BLOUNT</b>					
2018	\$407.85	\$109.86	3.65	\$22.31	\$13.85
2017	\$377.95	\$100.48	3.50	\$20.98	\$13.03
% CHANGE	7.91%	9.34%	4.29%	6.36%	6.32%
<b>BRADLEY</b>					
2018	\$148.46	\$18.30	1.05	\$9.18	\$3.12
2017	\$141.91	\$17.52	1.03	\$8.90	\$3.03
% CHANGE	4.62%	4.49%	1.42%	3.11%	3.07%
<b>CAMPBELL</b>					
2018	\$60.87	\$12.09	0.49	\$3.55	\$3.12
2017	\$58.82	\$11.70	0.49	\$3.48	\$3.06
% CHANGE	3.48%	3.35%	0.88%	1.99%	1.95%
<b>CANNON</b>					
2018	\$4.44	\$0.48	0.01	\$0.27	\$0.31
2017	\$4.26	\$0.46	0.01	\$0.26	\$0.30
% CHANGE	4.32%	4.19%	0.82%	2.82%	2.78%
<b>CARROLL</b>					
2018	\$21.07	\$3.22	0.12	\$1.24	\$0.79
2017	\$20.15	\$3.08	0.12	\$1.20	\$0.77
% CHANGE	4.52%	4.39%	1.02%	3.02%	2.98%

	EXPENDITURES (\$ Millions)	PAYROLL (\$ Millions)	EMPLOYMENT (Thousands)	STATE TAX RECEIPTS (\$ Millions)	LOCAL TAX RECEIPTS (\$ Millions)
<b>CARTER</b>					
2018	\$40.94	\$6.49	0.22	\$2.49	\$2.54
2017	\$39.47	\$6.26	0.22	\$2.44	\$2.49
% CHANGE	3.74%	3.60%	0.26%	2.24%	2.20%
<b>CHEATHAM</b>					
2018	\$24.00	\$4.66	0.15	\$1.40	\$0.81
2017	\$23.77	\$4.62	0.16	\$1.40	\$0.81
% CHANGE	0.97%	0.85%	-2.41%	-0.48%	-0.52%
<b>CHESTER</b>					
2018	\$12.21	\$1.35	0.04	\$0.76	\$0.38
2017	\$11.69	\$1.29	0.04	\$0.74	\$0.37
% CHANGE	4.49%	4.35%	0.98%	2.98%	2.94%
<b>CLAIBORNE</b>					
2018	\$21.14	\$3.81	0.15	\$1.23	\$1.57
2017	\$19.93	\$3.60	0.14	\$1.18	\$1.50
% CHANGE	6.06%	5.93%	2.51%	4.54%	4.50%
<b>CLAY</b>					
2018	\$7.31	\$1.73	0.05	\$0.41	\$0.63
2017	\$7.09	\$1.68	0.05	\$0.40	\$0.62
% CHANGE	3.21%	3.07%	-0.25%	1.72%	1.68%
<b>COCKE</b>					
2018	\$50.98	\$10.72	0.48	\$2.98	\$2.24
2017	\$47.45	\$9.99	0.46	\$2.82	\$2.12
% CHANGE	7.44%	7.30%	3.84%	5.89%	5.85%
<b>COFFEE</b>					
2018	\$100.23	\$20.39	0.82	\$5.95	\$2.61
2017	\$95.07	\$19.36	0.80	\$5.73	\$2.51
% CHANGE	5.43%	5.29%	1.89%	3.91%	3.87%
<b>CROCKETT</b>					
2018	\$9.52	\$1.61	0.07	\$0.56	\$0.41
2017	\$9.18	\$1.55	0.07	\$0.54	\$0.40
% CHANGE	3.72%	3.59%	0.25%	2.23%	2.19%
<b>CUMBERLAND</b>					
2018	\$127.80	\$29.99	1.09	\$7.36	\$5.29
2017	\$121.54	\$28.56	1.07	\$7.10	\$5.11
% CHANGE	5.15%	5.02%	1.62%	3.63%	3.60%
<b>DAVIDSON</b>					
2018	\$6,961.35	\$1,786.00	71.14	\$346.72	\$175.69
2017	\$6,505.39	\$1,649.73	68.32	\$328.74	\$166.64
% CHANGE	7.01%	8.26%	4.13%	5.47%	5.43%

	EXPENDITURES (\$ Millions)	PAYROLL (\$ Millions)	EMPLOYMENT (Thousands)	STATE TAX RECEIPTS (\$ Millions)	LOCAL TAX RECEIPTS (\$ Millions)
<b>DECATUR</b>					
2018	\$14.15	\$1.96	0.05	\$0.80	\$2.48
2017	\$13.63	\$1.89	0.05	\$0.78	\$2.43
% CHANGE	3.78%	3.64%	0.30%	2.28%	2.24%
<b>DEKALB</b>					
2018	\$49.54	\$10.85	0.33	\$2.88	\$6.44
2017	\$48.02	\$10.53	0.34	\$2.83	\$6.33
% CHANGE	3.16%	3.03%	-0.30%	1.67%	1.64%
<b>DICKSON</b>					
2018	\$74.09	\$15.11	0.65	\$4.40	\$1.79
2017	\$70.03	\$14.31	0.63	\$4.22	\$1.72
% CHANGE	5.79%	5.66%	2.24%	4.27%	4.23%
<b>DYER</b>					
2018	\$64.18	\$11.89	0.48	\$3.95	\$1.49
2017	\$62.85	\$11.66	0.49	\$3.92	\$1.48
% CHANGE	2.12%	1.99%	-1.30%	0.65%	0.62%
<b>FAYETTE</b>					
2018	\$9.79	\$1.45	0.05	\$0.57	\$0.53
2017	\$9.34	\$1.39	0.05	\$0.55	\$0.51
% CHANGE	4.74%	4.61%	1.23%	3.23%	3.19%
<b>FENTRESS</b>					
2018	\$13.02	\$2.22	0.09	\$0.76	\$0.87
2017	\$12.71	\$2.17	0.09	\$0.75	\$0.86
% CHANGE	2.49%	2.36%	-0.94%	1.02%	0.98%
<b>FRANKLIN</b>					
2018	\$24.71	\$4.59	0.16	\$1.51	\$1.14
2017	\$23.23	\$4.32	0.15	\$1.44	\$1.09
% CHANGE	6.39%	6.25%	2.82%	4.86%	4.82%
<b>GIBSON</b>					
2018	\$49.87	\$6.64	0.24	\$3.19	\$1.47
2017	\$47.12	\$6.28	0.23	\$3.06	\$1.41
% CHANGE	5.82%	5.69%	2.27%	4.30%	4.26%
<b>GILES</b>					
2018	\$25.69	\$4.27	0.16	\$1.59	\$1.10
2017	\$25.40	\$4.23	0.17	\$1.59	\$1.10
% CHANGE	1.13%	1.00%	-2.26%	-0.33%	-0.36%
<b>GRAINGER</b>					
2018	\$17.39	\$2.90	0.09	\$0.99	\$0.33
2017	\$16.71	\$2.79	0.09	\$0.97	\$0.32
% CHANGE	4.06%	3.93%	0.57%	2.56%	2.53%



	EXPENDITURES (\$ Millions)	PAYROLL (\$ Millions)	EMPLOYMENT (Thousands)	STATE TAX RECEIPTS (\$ Millions)	LOCAL TAX RECEIPTS (\$ Millions)
<b>GREENE</b>					
2018	\$94.09	\$17.18	0.64	\$5.75	\$2.48
2017	\$91.71	\$16.77	0.64	\$5.69	\$2.46
% CHANGE	2.59%	2.46%	-0.85%	1.12%	1.08%
<b>GRUNDY</b>					
2018	\$9.15	\$1.17	0.02	\$0.54	\$1.60
2017	\$8.81	\$1.13	0.02	\$0.53	\$1.57
% CHANGE	3.90%	3.77%	0.42%	2.41%	2.37%
<b>HAMBLEN</b>					
2018	\$106.65	\$11.53	0.58	\$6.58	\$2.32
2017	\$100.44	\$10.86	0.56	\$6.29	\$2.22
% CHANGE	6.18%	6.16%	2.62%	4.65%	4.61%
<b>HAMILTON</b>					
2018	\$1,165.45	\$219.90	8.97	\$68.03	\$25.61
2017	\$1,112.61	\$208.57	8.84	\$65.89	\$24.81
% CHANGE	4.75%	5.43%	1.50%	3.24%	3.20%
<b>HANCOCK</b>					
2018	\$1.33	\$0.17	0.01	\$0.08	\$0.27
2017	\$1.28	\$0.16	0.01	\$0.07	\$0.27
% CHANGE	3.46%	3.33%	-0.01%	1.97%	1.93%
<b>HARDEMAN</b>					
2018	\$26.89	\$4.32	0.16	\$1.60	\$1.52
2017	\$25.86	\$4.16	0.16	\$1.56	\$1.48
% CHANGE	3.98%	3.84%	0.49%	2.48%	2.44%
<b>HARDIN</b>					
2018	\$43.78	\$8.04	0.25	\$2.59	\$3.69
2017	\$42.55	\$7.82	0.25	\$2.56	\$3.64
% CHANGE	2.90%	2.77%	-0.55%	1.41%	1.38%
<b>HAWKINS</b>					
2018	\$39.08	\$6.70	0.25	\$2.24	\$2.13
2017	\$38.95	\$6.68	0.26	\$2.26	\$2.16
% CHANGE	0.32%	0.20%	-3.04%	-1.12%	-1.16%
<b>HAYWOOD</b>					
2018	\$16.09	\$2.63	0.09	\$0.95	\$0.70
2017	\$15.55	\$2.55	0.09	\$0.93	\$0.69
% CHANGE	3.45%	3.32%	0.37%	1.96%	1.92%
<b>HENDERSON</b>					
2018	\$29.54	\$4.60	0.18	\$1.79	\$0.93
2017	\$27.82	\$4.34	0.17	\$1.71	\$0.89
% CHANGE	6.18%	6.04%	2.62%	4.65%	4.61%

	EXPENDITURES (\$ Millions)	PAYROLL (\$ Millions)	EMPLOYMENT (Thousands)	STATE TAX RECEIPTS (\$ Millions)	LOCAL TAX RECEIPTS (\$ Millions)
<b>HENRY</b>					
2018	\$58.57	\$11.05	0.33	\$3.41	\$7.40
2017	\$57.26	\$10.82	0.34	\$3.38	\$7.35
% CHANGE	2.29%	2.16%	-1.14%	0.81%	0.78%
<b>HICKMAN</b>					
2018	\$8.83	\$1.38	0.05	\$0.52	\$0.84
2017	\$8.64	\$1.35	0.05	\$0.51	\$0.83
% CHANGE	2.17%	2.04%	-1.25%	0.70%	0.67%
<b>HOUSTON</b>					
2018	\$6.25	\$1.01	0.04	\$0.36	\$0.67
2017	\$6.13	\$0.99	0.04	\$0.36	\$0.67
% CHANGE	2.02%	1.89%	-1.40%	0.55%	0.51%
<b>HUMPHREYS</b>					
2018	\$37.81	\$7.83	0.29	\$2.01	\$2.46
2017	\$36.31	\$7.53	0.29	\$1.96	\$2.40
% CHANGE	4.13%	3.99%	0.63%	2.63%	2.59%
<b>JACKSON</b>					
2018	\$2.42	\$0.36	0.01	\$0.15	\$0.29
2017	\$2.36	\$0.35	0.01	\$0.15	\$0.29
% CHANGE	2.58%	2.45%	-0.86%	1.10%	1.07%
<b>JEFFERSON</b>					
2018	\$64.42	\$13.30	0.47	\$3.93	\$4.66
2017	\$61.55	\$12.73	0.46	\$3.81	\$4.52
% CHANGE	4.65%	4.52%	1.15%	3.15%	3.11%
<b>JOHNSON</b>					
2018	\$10.13	\$1.95	0.06	\$0.58	\$0.77
2017	\$10.09	\$1.95	0.07	\$0.59	\$0.78
% CHANGE	0.42%	-0.05%	-3.16%	-1.02%	-1.06%
<b>KNOX</b>					
2018	\$1,174.09	\$233.84	10.59	\$61.07	\$27.58
2017	\$1,097.85	\$215.84	10.24	\$57.94	\$26.18
% CHANGE	6.94%	8.34%	3.36%	5.41%	5.37%
<b>LAKE</b>					
2018	\$11.33	\$2.44	0.11	\$0.65	\$0.84
2017	\$11.10	\$2.40	0.11	\$0.64	\$0.83
% CHANGE	2.08%	1.64%	-1.58%	0.61%	0.57%
<b>LAUDERDALE</b>					
2018	\$17.99	\$2.62	0.09	\$1.05	\$1.42
2017	\$17.65	\$2.57	0.09	\$1.05	\$1.42
% CHANGE	1.91%	1.78%	-1.75%	0.44%	0.40%

	EXPENDITURES (\$ Millions)	PAYROLL (\$ Millions)	EMPLOYMENT (Thousands)	STATE TAX RECEIPTS (\$ Millions)	LOCAL TAX RECEIPTS (\$ Millions)
<b>LAWRENCE</b>					
2018	\$43.54	\$6.93	0.24	\$2.64	\$1.18
2017	\$41.15	\$6.56	0.24	\$2.53	\$1.13
% CHANGE	5.81%	5.67%	2.26%	4.28%	4.24%
<b>LEWIS</b>					
2018	\$6.97	\$1.18	0.05	\$0.40	\$0.33
2017	\$6.71	\$1.13	0.05	\$0.39	\$0.32
% CHANGE	3.82%	3.69%	0.34%	2.32%	2.29%
<b>LINCOLN</b>					
2018	\$24.32	\$3.81	0.15	\$1.50	\$0.77
2017	\$23.59	\$3.70	0.15	\$1.48	\$0.75
% CHANGE	3.09%	2.96%	-0.37%	1.61%	1.57%
<b>LOUDON</b>					
2018	\$60.91	\$11.85	0.47	\$3.71	\$1.52
2017	\$56.99	\$11.10	0.46	\$3.52	\$1.45
% CHANGE	6.89%	6.76%	3.31%	5.35%	5.31%
<b>MCMINN</b>					
2018	\$48.35	\$8.41	0.34	\$2.94	\$1.18
2017	\$45.59	\$7.94	0.33	\$2.81	\$1.13
% CHANGE	6.05%	5.92%	2.50%	4.53%	4.49%
<b>MCHAIKY</b>					
2018	\$12.18	\$1.85	0.06	\$0.70	\$0.67
2017	\$11.80	\$1.80	0.06	\$0.69	\$0.66
% CHANGE	3.23%	3.10%	-0.23%	1.75%	1.71%
<b>MACON</b>					
2018	\$8.18	\$1.34	0.05	\$0.48	\$0.43
2017	\$7.91	\$1.30	0.05	\$0.47	\$0.42
% CHANGE	3.48%	3.35%	0.01%	1.99%	1.95%
<b>MADISON</b>					
2018	\$214.83	\$45.49	1.89	\$12.82	\$4.57
2017	\$209.14	\$44.42	1.90	\$12.67	\$4.51
% CHANGE	2.72%	2.42%	-0.72%	1.24%	1.20%
<b>MARION</b>					
2018	\$40.62	\$8.14	0.32	\$2.44	\$1.46
2017	\$38.20	\$7.66	0.31	\$2.32	\$1.39
% CHANGE	6.33%	6.19%	2.76%	4.80%	4.76%
<b>MARSHALL</b>					
2018	\$24.51	\$4.85	0.17	\$1.50	\$0.64
2017	\$23.92	\$4.74	0.17	\$1.48	\$0.63
% CHANGE	2.45%	2.32%	-0.99%	0.97%	0.94%

	EXPENDITURES (\$ Millions)	PAYROLL (\$ Millions)	EMPLOYMENT (Thousands)	STATE TAX RECEIPTS (\$ Millions)	LOCAL TAX RECEIPTS (\$ Millions)
<b>MAURY</b>					
2018	\$138.87	\$22.39	0.88	\$8.50	\$2.87
2017	\$134.09	\$21.65	0.87	\$8.32	\$2.81
% CHANGE	3.57%	3.44%	1.06%	2.08%	2.04%
<b>MEIGS</b>					
2018	\$7.76	\$1.49	0.04	\$0.45	\$1.00
2017	\$7.68	\$1.48	0.04	\$0.45	\$1.01
% CHANGE	1.01%	0.88%	-2.38%	-0.44%	-0.48%
<b>MONROE</b>					
2018	\$41.86	\$8.30	0.31	\$2.45	\$2.81
2017	\$41.42	\$8.22	0.32	\$2.46	\$2.82
% CHANGE	1.06%	0.94%	-2.32%	-0.39%	-0.43%
<b>MONTGOMERY</b>					
2018	\$244.72	\$48.04	1.90	\$15.25	\$4.62
2017	\$224.27	\$44.08	1.81	\$14.18	\$4.30
% CHANGE	9.12%	8.98%	4.76%	7.55%	7.51%
<b>MOORE</b>					
2018	\$6.92	\$1.04	0.05	\$0.47	\$0.17
2017	\$6.61	\$0.99	0.05	\$0.46	\$0.16
% CHANGE	4.61%	4.48%	1.10%	3.10%	3.06%
<b>MORGAN</b>					
2018	\$5.21	\$0.62	0.01	\$0.31	\$0.66
2017	\$5.02	\$0.60	0.01	\$0.30	\$0.64
% CHANGE	3.92%	3.78%	0.43%	2.42%	2.38%
<b>OBION</b>					
2018	\$56.26	\$10.73	0.41	\$3.36	\$1.68
2017	\$53.51	\$10.22	0.40	\$3.24	\$1.62
% CHANGE	5.13%	4.99%	1.60%	3.61%	3.58%
<b>OVERTON</b>					
2018	\$8.40	\$1.42	0.05	\$0.51	\$0.52
2017	\$8.07	\$1.37	0.05	\$0.50	\$0.51
% CHANGE	4.05%	3.92%	0.56%	2.55%	2.52%
<b>PERRY</b>					
2018	\$7.16	\$1.00	0.02	\$0.38	\$1.86
2017	\$7.09	\$0.99	0.02	\$0.38	\$1.87
% CHANGE	0.93%	0.80%	-2.46%	-0.53%	-0.56%
<b>PICKETT</b>					
2018	\$8.02	\$1.86	0.06	\$0.44	\$1.12
2017	\$7.65	\$1.77	0.06	\$0.43	\$1.08
% CHANGE	4.90%	4.77%	1.39%	3.39%	3.35%



	EXPENDITURES (\$ Millions)	PAYROLL (\$ Millions)	EMPLOYMENT (Thousands)	STATE TAX RECEIPTS (\$ Millions)	LOCAL TAX RECEIPTS (\$ Millions)
<b>POLK</b>					
2018	\$30.42	\$7.80	0.25	\$1.64	\$2.63
2017	\$30.11	\$7.74	0.26	\$1.65	\$2.64
% CHANGE	1.00%	0.87%	-2.39%	-0.45%	-0.49%
<b>PUTNAM</b>					
2018	\$140.15	\$26.39	1.08	\$8.46	\$2.82
2017	\$132.03	\$24.89	1.06	\$8.09	\$2.70
% CHANGE	6.15%	6.02%	2.59%	4.62%	4.59%
<b>RHEA</b>					
2018	\$39.73	\$7.84	0.29	\$2.32	\$2.63
2017	\$36.40	\$7.19	0.27	\$2.15	\$2.44
% CHANGE	9.17%	9.03%	5.51%	7.60%	7.56%
<b>ROANE</b>					
2018	\$71.32	\$12.47	0.48	\$4.27	\$3.66
2017	\$69.82	\$12.22	0.49	\$4.25	\$3.64
% CHANGE	2.15%	2.02%	-1.28%	0.68%	0.64%
<b>ROBERTSON</b>					
2018	\$60.06	\$9.60	0.36	\$3.90	\$1.60
2017	\$56.89	\$9.11	0.35	\$3.75	\$1.53
% CHANGE	5.57%	5.44%	2.03%	4.05%	4.02%
<b>RUTHERFORD</b>					
2018	\$367.60	\$68.66	2.82	\$22.36	\$7.78
2017	\$351.45	\$65.73	2.79	\$21.69	\$7.55
% CHANGE	4.59%	4.46%	1.09%	3.09%	3.05%
<b>SCOTT</b>					
2018	\$12.24	\$1.91	0.08	\$0.68	\$0.72
2017	\$11.97	\$1.87	0.08	\$0.68	\$0.71
% CHANGE	2.32%	2.19%	-1.11%	0.85%	0.81%
<b>SEQUATCHIE</b>					
2018	\$7.22	\$1.14	0.03	\$0.42	\$0.53
2017	\$6.90	\$1.09	0.03	\$0.41	\$0.51
% CHANGE	4.68%	4.55%	1.17%	3.18%	3.14%
<b>SEVIER</b>					
2018	\$2,457.95	\$638.65	24.94	\$138.20	\$70.81
2017	\$2,276.46	\$590.93	24.04	\$129.86	\$66.56
% CHANGE	7.97%	8.08%	3.76%	6.42%	6.38%
<b>SHELBY</b>					
2018	\$3,652.27	\$780.73	23.37	\$179.50	\$101.17
2017	\$3,503.13	\$742.84	23.14	\$174.68	\$98.49
% CHANGE	4.26%	5.10%	0.96%	2.76%	2.72%

	EXPENDITURES (\$ Millions)	PAYROLL (\$ Millions)	EMPLOYMENT (Thousands)	STATE TAX RECEIPTS (\$ Millions)	LOCAL TAX RECEIPTS (\$ Millions)
<b>SMITH</b>					
2018	\$12.44	\$1.70	0.06	\$0.75	\$0.54
2017	\$11.92	\$1.63	0.06	\$0.73	\$0.52
% CHANGE	4.38%	4.25%	0.88%	2.88%	2.84%
<b>STEWART</b>					
2018	\$8.98	\$1.21	0.03	\$0.52	\$1.32
2017	\$8.68	\$1.17	0.03	\$0.51	\$1.30
% CHANGE	3.47%	3.34%	-0.00%	1.98%	1.94%
<b>SULLIVAN</b>					
2018	\$410.06	\$117.86	3.60	\$22.46	\$11.11
2017	\$386.70	\$109.95	3.51	\$21.49	\$10.63
% CHANGE	6.04%	7.19%	2.48%	4.51%	4.48%
<b>SUMNER</b>					
2018	\$157.99	\$28.12	1.14	\$9.75	\$3.58
2017	\$148.63	\$26.49	1.11	\$9.30	\$3.42
% CHANGE	6.30%	6.16%	2.73%	4.77%	4.73%
<b>TIPTON</b>					
2018	\$37.21	\$5.75	0.22	\$2.37	\$1.19
2017	\$34.75	\$5.38	0.22	\$2.24	\$1.13
% CHANGE	7.08%	6.94%	3.49%	5.54%	5.50%
<b>TROUSDALE</b>					
2018	\$4.23	\$0.54	0.02	\$0.26	\$0.14
2017	\$4.14	\$0.53	0.03	\$0.25	\$0.14
% CHANGE	2.18%	2.05%	-1.25%	0.71%	0.67%
<b>UNICOI</b>					
2018	\$9.51	\$2.18	0.08	\$0.53	\$0.77
2017	\$9.27	\$2.12	0.08	\$0.52	\$0.76
% CHANGE	2.57%	2.44%	-0.87%	1.09%	1.06%
<b>UNION</b>					
2018	\$7.03	\$1.28	0.03	\$0.40	\$1.03
2017	\$6.89	\$1.25	0.03	\$0.40	\$1.03
% CHANGE	2.02%	1.89%	-1.40%	0.55%	0.51%
<b>VAN BUREN</b>					
2018	\$9.80	\$2.36	0.07	\$0.55	\$1.02
2017	\$9.71	\$2.34	0.07	\$0.55	\$1.02
% CHANGE	0.93%	0.80%	-2.45%	-0.52%	-0.56%
<b>WARREN</b>					
2018	\$26.64	\$4.57	0.16	\$1.57	\$1.06
2017	\$25.45	\$4.37	0.16	\$1.53	\$1.02
% CHANGE	4.67%	4.54%	1.16%	3.16%	3.13%

	EXPENDITURES (\$ Millions)	PAYROLL (\$ Millions)	EMPLOYMENT (Thousands)	STATE TAX RECEIPTS (\$ Millions)	LOCAL TAX RECEIPTS (\$ Millions)
<b>WASHINGTON</b>					
2018	\$272.55	\$37.04	2.00	\$16.10	\$6.27
2017	\$257.54	\$34.83	1.95	\$15.44	\$6.01
% CHANGE	5.83%	6.35%	2.28%	4.31%	4.27%
<b>WAYNE</b>					
2018	\$11.37	\$2.09	0.07	\$0.67	\$0.72
2017	\$11.17	\$2.05	0.07	\$0.67	\$0.71
% CHANGE	1.74%	1.61%	-1.67%	0.28%	0.24%
<b>WEAKLEY</b>					
2018	\$21.69	\$3.49	0.13	\$1.30	\$0.72
2017	\$20.48	\$3.30	0.13	\$1.24	\$0.69
% CHANGE	5.91%	5.78%	2.36%	4.39%	4.35%
<b>WHITE</b>					
2018	\$23.49	\$2.83	0.09	\$1.42	\$1.10
2017	\$22.18	\$2.68	0.09	\$1.36	\$1.05
% CHANGE	5.92%	5.79%	2.37%	4.40%	4.36%
<b>WILLIAMSON</b>					
2018	\$479.58	\$94.51	3.71	\$28.59	\$9.72
2017	\$452.59	\$89.30	3.63	\$27.38	\$9.31
% CHANGE	5.96%	5.83%	2.41%	4.44%	4.40%
<b>WILSON</b>					
2018	\$172.25	\$35.52	1.34	\$10.26	\$5.04
2017	\$162.02	\$33.35	1.31	\$9.79	\$4.82
% CHANGE	6.31%	6.53%	2.75%	4.78%	4.74%

	EXPENDITURES (\$ Millions)	PAYROLL (\$ Millions)	EMPLOYMENT (Thousands)	STATE TAX RECEIPTS (\$ Millions)	LOCAL TAX RECEIPTS (\$ Millions)
<b>DOMESTIC TOTAL</b>					
2018	\$20,976.49	\$4,749.57	180.45	\$1,123.39	\$596.52
2017	\$19,782.81	\$4,441.03	175.28	\$1,075.10	\$572.40
% CHANGE	6.03%	6.95%	2.95%	4.49%	4.21%
<b>INTERNATIONAL TOTAL</b>					
2018	\$1,041.40	\$246.88	9.30	\$59.61	\$33.87
2017	\$988.29	\$231.34	9.06	\$56.60	\$31.97
% CHANGE	5.4%	6.7%	2.7%	5.32%	5.95%
<b>GRAND TOTAL</b>					
2018	\$22,017.89	\$4,996.45	189.76	\$1,183.00	\$630.38
2017	\$20,771.10	\$4,672.37	184.34	\$1,131.70	\$604.37
% CHANGE	6.00%	6.94%	2.94%	4.50%	4.30%



