

## TELS Expenditures

Scholarship Recipients and Dollars Awarded, 2008-09

|              | Dollars            | Recipients | Avg.           | Public 2yr Avg |
|--------------|--------------------|------------|----------------|----------------|
| HOPE         | \$807,901          | 496        | \$1,629        | \$1,696        |
| GAMS         | \$0                | 0          | \$0            | \$2,640        |
| ASPIRE       | \$636,757          | 219        | \$2,908        | \$2,969        |
| ACCESS       | \$18,376           | 12         | \$1,531        | \$1,395        |
| <b>Total</b> | <b>\$1,463,034</b> | <b>727</b> | <b>\$2,012</b> | <b>\$2,078</b> |

Source: Tennessee Student Assistance Corporation (TSAC) Year-End Report

## Recipient Demographics

Percentage of First-time Freshmen\* Who Received a Lottery Scholarship by Demographics, Fall 2009

|                    | Chattanooga  | Public 2yr   |
|--------------------|--------------|--------------|
| <b>Total</b>       | <b>28.4%</b> | <b>38.1%</b> |
| <b>Male</b>        | <b>25.8%</b> | <b>35.0%</b> |
| <b>Female</b>      | <b>30.6%</b> | <b>40.5%</b> |
| <b>White</b>       | <b>34.6%</b> | <b>45.7%</b> |
| <b>Black</b>       | <b>8.2%</b>  | <b>10.2%</b> |
| <b>Other Races</b> | <b>26.9%</b> | <b>29.5%</b> |

\*Tennessee Resident First-time Freshmen, Age 19 and Under  
Source: THEC Student Information System (THEC SIS)

## Academic Preparation

First-time TELS Freshmen by Qualification Standards Met\*, Fall 2009

|                    | Chattanooga  | Public 2yr   |
|--------------------|--------------|--------------|
| <b>GPA + ACT</b>   | <b>50.5%</b> | <b>44.9%</b> |
| <b>HS GPA Only</b> | <b>39.1%</b> | <b>40.1%</b> |
| <b>ACT Only</b>    | <b>10.4%</b> | <b>15.0%</b> |

\*Only students for whom both ACT and high school GPA were reported are included in this analysis

Average ACT and High School GPA: First-time Freshmen\* Fall 2009

|               | Chattanooga | Public 2yr  |
|---------------|-------------|-------------|
| <b>HS GPA</b> | <b>2.83</b> | <b>2.89</b> |
| <b>ACT</b>    | <b>18.6</b> | <b>19.1</b> |

\*Tennessee Resident First-time Freshmen, Age 19 and Under  
Source: THEC SIS

## College Graduation and Majors

Associates Graduates by Major (Fall04 Cohort - Graduated by 08-09)

|              | Chattanooga     |                   | Public 2yr Avg  |                   |
|--------------|-----------------|-------------------|-----------------|-------------------|
|              | Non-TELS Grads* | Graduated on TELS | Non-TELS Grads* | Graduated on TELS |
| STEM**       | 0.0%            | 0.0%              | 4.6%            | 6.8%              |
| Business     | 14.3%           | 6.9%              | 14.0%           | 7.7%              |
| Education    | 0.0%            | 0.0%              | 0.0%            | 0.2%              |
| Health       | 20.3%           | 36.2%             | 20.1%           | 23.3%             |
| Other        | 65.4%           | 56.9%             | 61.3%           | 72.9%             |
| <b>Total</b> | <b>100%</b>     | <b>100%</b>       | <b>100%</b>     | <b>100%</b>       |

\*Non-TELS graduates include: 1) students who lost a scholarship before graduation and 2) students who did not receive a scholarship at all but graduated

\*\*STEM fields include Computer and Information Sciences, Engineering, Biological Sciences/Life Sciences, Mathematics, Military Sciences, and Physical Sciences

## Family Income

Lottery Scholarship Receipt by Family Income, First-time Freshmen, Fall 2009

| AGI*                    | Chattanooga | Public 2yr |
|-------------------------|-------------|------------|
| <b>\$12,000 or less</b> | <b>11%</b>  | <b>9%</b>  |
| <b>12,001-24,000</b>    | <b>10%</b>  | <b>10%</b> |
| <b>24,001-36,000</b>    | <b>10%</b>  | <b>12%</b> |
| <b>36,001-48,000</b>    | <b>9%</b>   | <b>11%</b> |
| <b>48,001-60,000</b>    | <b>11%</b>  | <b>12%</b> |
| <b>60,001-72,000</b>    | <b>9%</b>   | <b>12%</b> |
| <b>72,001-84,000</b>    | <b>13%</b>  | <b>10%</b> |
| <b>84,001-96,000</b>    | <b>7%</b>   | <b>8%</b>  |
| <b>above \$96,000</b>   | <b>21%</b>  | <b>17%</b> |

\*Adjusted Gross Income

Median Income: TELS First-time Freshmen

|             |                 |
|-------------|-----------------|
| Chattanooga | <b>\$59,204</b> |
| Public 2yr  | <b>\$56,886</b> |

Sources: THEC SIS and TSAC FAFSA Data

## Scholarship Renewal

Second Year Scholarship Renewal Rates by Scholarship Type, Fall 2008 Cohort

|                    | HOPE       | GAMS       | ASPIRE     | ACCESS     | Total      |
|--------------------|------------|------------|------------|------------|------------|
| <b>Chattanooga</b> | <b>37%</b> | <b>N/A</b> | <b>43%</b> | <b>38%</b> | <b>39%</b> |
| <b>Public 2-yr</b> | <b>46%</b> | <b>84%</b> | <b>44%</b> | <b>32%</b> | <b>46%</b> |

Cumulative Scholarship Renewal Rates by Sector Attended, Fall 2004 Cohort

|                        |                   | Year2              | Year3             | Year4      |
|------------------------|-------------------|--------------------|-------------------|------------|
|                        |                   | <b>Chattanooga</b> | <b>Public 2yr</b> | <b>34%</b> |
|                        | <b>4yr*</b>       | <b>3%</b>          | <b>8%</b>         | <b>10%</b> |
|                        | <b>Total</b>      | <b>37%</b>         | <b>24%</b>        | <b>15%</b> |
| <b>Public 2-yr Avg</b> | <b>Public 2yr</b> | <b>34%</b>         | <b>16%</b>        | <b>5%</b>  |
|                        | <b>4yr*</b>       | <b>3%</b>          | <b>8%</b>         | <b>10%</b> |
|                        | <b>Total</b>      | <b>37%</b>         | <b>24%</b>        | <b>15%</b> |

\*Include Tennessee private institutions

Source: THEC SIS

5-year Graduation Rates by Degree Level: Fall 2004 TELS Freshmen

|                   | Chattanooga    |                   | Public 2yr Avg |                   |
|-------------------|----------------|-------------------|----------------|-------------------|
|                   | All Graduates* | Graduated on TELS | All Graduates* | Graduated on TELS |
| <b>Associates</b> | <b>28.3%</b>   | <b>18.0%</b>      | <b>28.2%</b>   | <b>17.6%</b>      |
| <b>Bachelors</b>  | <b>9.0%</b>    | <b>6.5%</b>       | <b>12.0%</b>   | <b>8.4%</b>       |
| <b>Both</b>       | <b>4.3%</b>    | <b>2.8%</b>       | <b>6.4%</b>    | <b>4.7%</b>       |

\*Includes students who participated in TELS program at least once and graduated from public institutions

Source: THEC SIS

### TELS Expenditures

Scholarship Recipients and Dollars Awarded, 2008-09

|              | Dollars          | Recipients | Avg.           | Public 2yr Avg |
|--------------|------------------|------------|----------------|----------------|
| HOPE         | \$515,179        | 299        | \$1,723        | \$1,696        |
| GAMS         | \$7,500          | 3          | \$2,500        | \$2,640        |
| ASPIRE       | \$365,632        | 125        | \$2,925        | \$2,969        |
| ACCESS       | \$10,500         | 9          | \$1,167        | \$1,395        |
| <b>Total</b> | <b>\$898,811</b> | <b>436</b> | <b>\$2,061</b> | <b>\$2,078</b> |

Source: Tennessee Student Assistance Corporation (TSAC) Year-End Report

### Recipient Demographics

Percentage of First-time Freshmen\* Who Received a Lottery Scholarship by Demographics, Fall 2009

|                    | Cleveland    | Public 2yr   |   |
|--------------------|--------------|--------------|---|
| <b>Total</b>       | <b>48.8%</b> | <b>38.1%</b> | *Tennessee Resident First-time Freshmen, Age 19 and Under |
| <b>Male</b>        | 48.0%        | 35.0%        |   |
| <b>Female</b>      | 49.4%        | 40.5%        |   |
| <b>White</b>       | 51.6%        | 45.7%        | Source: THEC Student Information System (THEC SIS)        |
| <b>Black</b>       | 29.0%        | 10.2%        |   |
| <b>Other Races</b> | 21.7%        | 29.5%        |   |

### Academic Preparation

First-time TELS Freshmen by Qualification Standards Met\*, Fall 2009

|                    | Cleveland | Public 2yr |  |
|--------------------|-----------|------------|--|
| <b>GPA + ACT</b>   | 47.9%     | 44.9%      | *Only students for whom both ACT and high school GPA were reported are included in this analysis |
| <b>HS GPA Only</b> | 40.7%     | 40.1%      |  |
| <b>ACT Only</b>    | 11.3%     | 15.0%      |  |

Average ACT and High School GPA: First-time Freshmen\* Fall 2009

|               | Cleveland | Public 2yr |   |
|---------------|-----------|------------|---|
| <b>HS GPA</b> | 3.04      | 2.89       | *Tennessee Resident First-time Freshmen, Age 19 and Under |
| <b>ACT</b>    | 19.9      | 19.1       |   |

Source: THEC SIS

### College Graduation and Majors

Associates Graduates by Major (Fall04 Cohort - Graduated by 08-09)

|              | Cleveland       |                   | Public 2yr Avg  |                   |
|--------------|-----------------|-------------------|-----------------|-------------------|
|              | Non-TELS Grads* | Graduated on TELS | Non-TELS Grads* | Graduated on TELS |
| STEM**       | 1.8%            | 2.6%              | 4.6%            | 6.8%              |
| Business     | 16.5%           | 15.4%             | 14.0%           | 7.7%              |
| Education    | 0.0%            | 0.0%              | 0.0%            | 0.2%              |
| Health       | 23.9%           | 17.9%             | 20.1%           | 23.3%             |
| Other        | 57.8%           | 64.1%             | 61.3%           | 72.9%             |
| <b>Total</b> | <b>100%</b>     | <b>100%</b>       | <b>100%</b>     | <b>100%</b>       |

\*Non-TELS graduates include: 1) students who lost a scholarship before graduation and 2) students who did not receive a scholarship at all but graduated

\*\*STEM fields include Computer and Information Sciences, Engineering, Biological Sciences/Life Sciences, Mathematics, Military Sciences, and Physical Sciences

### Family Income

Lottery Scholarship Receipt by Family Income, First-time Freshmen, Fall 2009

| AGI*                    | Cleveland | Public 2yr |
|-------------------------|-----------|------------|
| <b>\$12,000 or less</b> | 9%        | 9%         |
| <b>12,001-24,000</b>    | 10%       | 10%        |
| <b>24,001-36,000</b>    | 9%        | 12%        |
| <b>36,001-48,000</b>    | 9%        | 11%        |
| <b>48,001-60,000</b>    | 10%       | 12%        |
| <b>60,001-72,000</b>    | 13%       | 12%        |
| <b>72,001-84,000</b>    | 9%        | 10%        |
| <b>84,001-96,000</b>    | 10%       | 8%         |
| <b>above \$96,000</b>   | 21%       | 17%        |

\*Adjusted Gross Income

Median Income: TELS First-time Freshmen

|            |                 |
|------------|-----------------|
| Cleveland  | <b>\$61,734</b> |
| Public 2yr | <b>\$56,886</b> |

Sources: THEC SIS and TSAC FAFSA Data

### Scholarship Renewal

Second Year Scholarship Renewal Rates by Scholarship Type, Fall 2008 Cohort

|                    | HOPE | GAMS | ASPIRE | ACCESS | Total      |
|--------------------|------|------|--------|--------|------------|
| <b>Cleveland</b>   | 43%  | 100% | 35%    | 13%    | <b>40%</b> |
| <b>Public 2-yr</b> | 46%  | 84%  | 44%    | 32%    | <b>46%</b> |

Cumulative Scholarship Renewal Rates by Sector Attended, Fall 2004 Cohort

|                        |                   | Year2            | Year3             | Year4 |
|------------------------|-------------------|------------------|-------------------|-------|
|                        |                   | <b>Cleveland</b> | <b>Public 2yr</b> | 39%   |
|                        | <b>4yr*</b>       | 5%               | 17%               | 17%   |
|                        | <b>Total</b>      | 44%              | 28%               | 19%   |
| <b>Public 2-yr Avg</b> | <b>Public 2yr</b> | 39%              | 11%               | 3%    |
|                        | <b>4yr*</b>       | 5%               | 17%               | 17%   |
|                        | <b>Total</b>      | 44%              | 28%               | 19%   |

\*Include Tennessee private institutions

Source: THEC SIS

5-year Graduation Rates by Degree Level: Fall 2004 TELS Freshmen

|                   | Cleveland      |                   | Public 2yr Avg |                   |
|-------------------|----------------|-------------------|----------------|-------------------|
|                   | All Graduates* | Graduated on TELS | All Graduates* | Graduated on TELS |
| <b>Associates</b> | 23.0%          | 17.0%             | 28.2%          | 17.6%             |
| <b>Bachelors</b>  | 11.7%          | 6.5%              | 12.0%          | 8.4%              |
| <b>Both</b>       | 5.7%           | 3.0%              | 6.4%           | 4.7%              |

\*Includes students who participated in TELS program at least once and graduated from public institutions

Source: THEC SIS

### TELS Expenditures

Scholarship Recipients and Dollars Awarded, 2008-09

|              | Dollars            | Recipients | Avg.           | Public 2yr Avg |
|--------------|--------------------|------------|----------------|----------------|
| HOPE         | \$940,125          | 557        | \$1,688        | \$1,696        |
| GAMS         | \$38,250           | 15         | \$2,550        | \$2,640        |
| ASPIRE       | \$630,883          | 208        | \$3,033        | \$2,969        |
| ACCESS       | \$9,187            | 7          | \$1,312        | \$1,395        |
| <b>Total</b> | <b>\$1,618,445</b> | <b>787</b> | <b>\$2,056</b> | <b>\$2,078</b> |

Source: Tennessee Student Assistance Corporation (TSAC) Year-End Report

### Recipient Demographics

Percentage of First-time Freshmen\* Who Received a Lottery Scholarship by Demographics, Fall 2009

|                    | Columbia     | Public 2yr   |   |
|--------------------|--------------|--------------|---|
| <b>Total</b>       | <b>44.7%</b> | <b>38.1%</b> | *Tennessee Resident First-time Freshmen, Age 19 and Under |
| <b>Male</b>        | 42.0%        | 35.0%        |   |
| <b>Female</b>      | 46.7%        | 40.5%        |   |
| <b>White</b>       | 52.9%        | 45.7%        | Source: THEC Student Information System (THEC SIS)        |
| <b>Black</b>       | 11.8%        | 10.2%        |   |
| <b>Other Races</b> | 43.2%        | 29.5%        |   |

### Academic Preparation

First-time TELS Freshmen by Qualification Standards Met\*, Fall 2009

|                    | Columbia | Public 2yr |  |
|--------------------|----------|------------|--|
| <b>GPA + ACT</b>   | 49.4%    | 44.9%      | *Only students for whom both ACT and high school GPA were reported are included in this analysis |
| <b>HS GPA Only</b> | 37.8%    | 40.1%      |  |
| <b>ACT Only</b>    | 12.8%    | 15.0%      |  |

Average ACT and High School GPA: First-time Freshmen\* Fall 2009

|               | Columbia | Public 2yr |   |
|---------------|----------|------------|---|
| <b>HS GPA</b> | 3.03     | 2.89       | *Tennessee Resident First-time Freshmen, Age 19 and Under |
| <b>ACT</b>    | 20.0     | 19.1       |   |

Source: THEC SIS

### College Graduation and Majors

Associates Graduates by Major (Fall04 Cohort - Graduated by 08-09)

|              | Columbia        |                   | Public 2yr Avg  |                   |
|--------------|-----------------|-------------------|-----------------|-------------------|
|              | Non-TELS Grads* | Graduated on TELS | Non-TELS Grads* | Graduated on TELS |
| STEM**       | 0.0%            | 0.0%              | 4.6%            | 6.8%              |
| Business     | 9.8%            | 3.4%              | 14.0%           | 7.7%              |
| Education    | 0.0%            | 0.0%              | 0.0%            | 0.2%              |
| Health       | 28.9%           | 19.3%             | 20.1%           | 23.3%             |
| Other        | 61.3%           | 77.3%             | 61.3%           | 72.9%             |
| <b>Total</b> | <b>100%</b>     | <b>100%</b>       | <b>100%</b>     | <b>100%</b>       |

\*Non-TELS graduates include: 1) students who lost a scholarship before graduation and 2) students who did not receive a scholarship at all but graduated

\*\*STEM fields include Computer and Information Sciences, Engineering, Biological Sciences/Life Sciences, Mathematics, Military Sciences, and Physical Sciences

### Family Income

Lottery Scholarship Receipt by Family Income, First-time Freshmen, Fall 2009

| AGI*             | Columbia | Public 2yr |
|------------------|----------|------------|
| \$12,000 or less | 6%       | 9%         |
| 12,001-24,000    | 8%       | 10%        |
| 24,001-36,000    | 11%      | 12%        |
| 36,001-48,000    | 10%      | 11%        |
| 48,001-60,000    | 12%      | 12%        |
| 60,001-72,000    | 15%      | 12%        |
| 72,001-84,000    | 8%       | 10%        |
| 84,001-96,000    | 10%      | 8%         |
| above \$96,000   | 20%      | 17%        |

\*Adjusted Gross Income

Median Income: TELS First-time Freshmen

|            |          |
|------------|----------|
| Columbia   | \$62,777 |
| Public 2yr | \$56,886 |

Sources: THEC SIS and TSAC FAFSA Data

### Scholarship Renewal

Second Year Scholarship Renewal Rates by Scholarship Type, Fall 2008 Cohort

|                    | HOPE | GAMS | ASPIRE | ACCESS | Total |
|--------------------|------|------|--------|--------|-------|
| <b>Columbia</b>    | 47%  | 100% | 43%    | 17%    | 47%   |
| <b>Public 2-yr</b> | 46%  | 84%  | 44%    | 32%    | 46%   |

Cumulative Scholarship Renewal Rates by Sector Attended, Fall 2004 Cohort

|                        |            | Year2           | Year3      | Year4 |
|------------------------|------------|-----------------|------------|-------|
|                        |            | <b>Columbia</b> | Public 2yr | 43%   |
|                        | 4yr*       | 5%              | 16%        | 14%   |
|                        | Total      | 49%             | 32%        | 18%   |
| <b>Public 2-yr Avg</b> | Public 2yr | 43%             | 16%        | 5%    |
|                        | 4yr*       | 5%              | 16%        | 14%   |
|                        | Total      | 49%             | 32%        | 18%   |

\*Include Tennessee private institutions

Source: THEC SIS

5-year Graduation Rates by Degree Level: Fall 2004 TELS Freshmen

|                   | Columbia       |                   | Public 2yr Avg |                   |
|-------------------|----------------|-------------------|----------------|-------------------|
|                   | All Graduates* | Graduated on TELS | All Graduates* | Graduated on TELS |
| <b>Associates</b> | 33.7%          | 22.8%             | 28.2%          | 17.6%             |
| <b>Bachelors</b>  | 15.6%          | 9.8%              | 12.0%          | 8.4%              |
| <b>Both</b>       | 10.3%          | 6.1%              | 6.4%           | 4.7%              |

\*Includes students who participated in TELS program at least once and graduated from public institutions

Source: THEC SIS

### TELS Expenditures

Scholarship Recipients and Dollars Awarded, 2008-09

|              | Dollars          | Recipients | Avg.           | Public 2yr Avg |
|--------------|------------------|------------|----------------|----------------|
| HOPE         | \$320,192        | 186        | \$1,721        | \$1,696        |
| GAMS         | \$6,000          | 2          | \$3,000        | \$2,640        |
| ASPIRE       | \$262,692        | 90         | \$2,919        | \$2,969        |
| ACCESS       | \$8,752          | 7          | \$1,250        | \$1,395        |
| <b>Total</b> | <b>\$597,636</b> | <b>285</b> | <b>\$2,097</b> | <b>\$2,078</b> |

Source: Tennessee Student Assistance Corporation (TSAC) Year-End Report

### Recipient Demographics

Percentage of First-time Freshmen\* Who Received a Lottery Scholarship by Demographics, Fall 2009

|              | Dyersburg    | Public 2yr   |   |
|--------------|--------------|--------------|---|
| <b>Total</b> | <b>32.5%</b> | <b>38.1%</b> | *Tennessee Resident First-time Freshmen, Age 19 and Under |
| Male         | 30.5%        | 35.0%        |   |
| Female       | 33.7%        | 40.5%        |   |
| White        | 39.5%        | 45.7%        | Source: THEC Student Information System (THEC SIS)        |
| Black        | 13.6%        | 10.2%        |   |
| Other Races  | 26.7%        | 29.5%        |   |

### Academic Preparation

First-time TELS Freshmen by Qualification Standards Met\*, Fall 2009

|                  | Dyersburg    | Public 2yr   |  |
|------------------|--------------|--------------|--|
| <b>GPA + ACT</b> | <b>50.6%</b> | <b>44.9%</b> | *Only students for whom both ACT and high school GPA were reported are included in this analysis |
| HS GPA Only      | 28.7%        | 40.1%        |  |
| ACT Only         | 20.7%        | 15.0%        |  |

Average ACT and High School GPA: First-time Freshmen\* Fall 2009

|               | Dyersburg   | Public 2yr  |   |
|---------------|-------------|-------------|---|
| <b>HS GPA</b> | <b>2.78</b> | <b>2.89</b> | *Tennessee Resident First-time Freshmen, Age 19 and Under |
| <b>ACT</b>    | <b>18.1</b> | <b>19.1</b> |   |

Source: THEC SIS

### College Graduation and Majors

Associates Graduates by Major (Fall04 Cohort - Graduated by 08-09)

|              | Dyersburg       |                   | Public 2yr Avg  |                   |
|--------------|-----------------|-------------------|-----------------|-------------------|
|              | Non-TELS Grads* | Graduated on TELS | Non-TELS Grads* | Graduated on TELS |
| STEM**       | 0.0%            | 0.0%              | 4.6%            | 6.8%              |
| Business     | 15.6%           | 12.5%             | 14.0%           | 7.7%              |
| Education    | 0.0%            | 0.0%              | 0.0%            | 0.2%              |
| Health       | 27.1%           | 25.0%             | 20.1%           | 23.3%             |
| Other        | 57.3%           | 62.5%             | 61.3%           | 72.9%             |
| <b>Total</b> | <b>100%</b>     | <b>100%</b>       | <b>100%</b>     | <b>100%</b>       |

\*Non-TELS graduates include: 1) students who lost a scholarship before graduation and 2) students who did not receive a scholarship at all but graduated

\*\*STEM fields include Computer and Information Sciences, Engineering, Biological Sciences/Life Sciences, Mathematics, Military Sciences, and Physical Sciences

### Family Income

Lottery Scholarship Receipt by Family Income, First-time Freshmen, Fall 2009

| AGI*             | Dyersburg | Public 2yr |
|------------------|-----------|------------|
| \$12,000 or less | 13%       | 9%         |
| 12,001-24,000    | 15%       | 10%        |
| 24,001-36,000    | 18%       | 12%        |
| 36,001-48,000    | 8%        | 11%        |
| 48,001-60,000    | 11%       | 12%        |
| 60,001-72,000    | 10%       | 12%        |
| 72,001-84,000    | 8%        | 10%        |
| 84,001-96,000    | 8%        | 8%         |
| above \$96,000   | 11%       | 17%        |

\*Adjusted Gross Income

Median Income: TELS First-time Freshmen

|            |                 |
|------------|-----------------|
| Dyersburg  | <b>\$41,860</b> |
| Public 2yr | <b>\$56,886</b> |

Sources: THEC SIS and TSAC FAFSA Data

### Scholarship Renewal

Second Year Scholarship Renewal Rates by Scholarship Type, Fall 2008 Cohort

|                    | HOPE | GAMS | ASPIRE | ACCESS | Total      |
|--------------------|------|------|--------|--------|------------|
| <b>Dyersburg</b>   | 38%  | N/A  | 42%    | 0%     | <b>39%</b> |
| <b>Public 2-yr</b> | 46%  | 84%  | 44%    | 32%    | <b>46%</b> |

Cumulative Scholarship Renewal Rates by Sector Attended, Fall 2004 Cohort

|                        |            | Year2            | Year3      | Year4 |
|------------------------|------------|------------------|------------|-------|
|                        |            | <b>Dyersburg</b> | Public 2yr | 31%   |
|                        | 4yr*       | 2%               | 8%         | 10%   |
|                        | Total      | 33%              | 18%        | 12%   |
| <b>Public 2-yr Avg</b> | Public 2yr | 31%              | 10%        | 2%    |
|                        | 4yr*       | 2%               | 8%         | 10%   |
|                        | Total      | 33%              | 18%        | 12%   |

\*Include Tennessee private institutions

Source: THEC SIS

5-year Graduation Rates by Degree Level: Fall 2004 TELS Freshmen

|                   | Dyersburg      |                   | Public 2yr Avg |                   |
|-------------------|----------------|-------------------|----------------|-------------------|
|                   | All Graduates* | Graduated on TELS | All Graduates* | Graduated on TELS |
| <b>Associates</b> | 26.2%          | 14.0%             | 28.2%          | 17.6%             |
| <b>Bachelors</b>  | 9.3%           | 5.2%              | 12.0%          | 8.4%              |
| <b>Both</b>       | 4.1%           | 1.7%              | 6.4%           | 4.7%              |

\*Includes students who participated in TELS program at least once and graduated from public institutions

Source: THEC SIS

### TELS Expenditures

Scholarship Recipients and Dollars Awarded, 2008-09

|              | Dollars            | Recipients | Avg.           | Public 2yr Avg |
|--------------|--------------------|------------|----------------|----------------|
| HOPE         | \$705,406          | 427        | \$1,652        | \$1,696        |
| GAMS         | \$4,125            | 2          | \$2,063        | \$2,640        |
| ASPIRE       | \$642,879          | 217        | \$2,963        | \$2,969        |
| ACCESS       | \$14,000           | 10         | \$1,400        | \$1,395        |
| <b>Total</b> | <b>\$1,366,410</b> | <b>656</b> | <b>\$2,083</b> | <b>\$2,078</b> |

Source: Tennessee Student Assistance Corporation (TSAC) Year-End Report

### Recipient Demographics

Percentage of First-time Freshmen\* Who Received a Lottery Scholarship by Demographics, Fall 2009

|              | Jackson      | Public 2yr   |
|--------------|--------------|--------------|
| <b>Total</b> | <b>43.5%</b> | <b>38.1%</b> |
| Male         | 40.1%        | 35.0%        |
| Female       | 45.6%        | 40.5%        |
| White        | 50.0%        | 45.7%        |
| Black        | 23.2%        | 10.2%        |
| Other Races  | 50.0%        | 29.5%        |

\*Tennessee Resident First-time Freshmen, Age 19 and Under  
Source: THEC Student Information System (THEC SIS)

### Academic Preparation

First-time TELS Freshmen by Qualification Standards Met\*, Fall 2009

|                  | Jackson      | Public 2yr   |
|------------------|--------------|--------------|
| <b>GPA + ACT</b> | <b>40.7%</b> | <b>44.9%</b> |
| HS GPA Only      | 41.3%        | 40.1%        |
| ACT Only         | 18.0%        | 15.0%        |

\*Only students for whom both ACT and high school GPA were reported are included in this analysis

Average ACT and High School GPA: First-time Freshmen\* Fall 2009

|               | Jackson     | Public 2yr  |
|---------------|-------------|-------------|
| <b>HS GPA</b> | <b>2.87</b> | <b>2.89</b> |
| <b>ACT</b>    | <b>18.3</b> | <b>19.1</b> |

\*Tennessee Resident First-time Freshmen, Age 19 and Under  
Source: THEC SIS

### College Graduation and Majors

Associates Graduates by Major (Fall04 Cohort - Graduated by 08-09)

|              | Jackson         |                   | Public 2yr Avg  |                   |
|--------------|-----------------|-------------------|-----------------|-------------------|
|              | Non-TELS Grads* | Graduated on TELS | Non-TELS Grads* | Graduated on TELS |
| STEM**       | 2.0%            | 7.3%              | 4.6%            | 6.8%              |
| Business     | 10.5%           | 9.1%              | 14.0%           | 7.7%              |
| Education    | 0.0%            | 0.0%              | 0.0%            | 0.2%              |
| Health       | 48.0%           | 27.3%             | 20.1%           | 23.3%             |
| Other        | 39.5%           | 56.4%             | 61.3%           | 72.9%             |
| <b>Total</b> | <b>100%</b>     | <b>100%</b>       | <b>100%</b>     | <b>100%</b>       |

\*Non-TELS graduates include: 1) students who lost a scholarship before graduation and 2) students who did not receive a scholarship at all but graduated

\*\*STEM fields include Computer and Information Sciences, Engineering, Biological Sciences/Life Sciences, Mathematics, Military Sciences, and Physical Sciences

### Family Income

Lottery Scholarship Receipt by Family Income, First-time Freshmen, Fall 2009

| AGI*                    | Jackson    | Public 2yr |
|-------------------------|------------|------------|
| <b>\$12,000 or less</b> | <b>10%</b> | <b>9%</b>  |
| <b>12,001-24,000</b>    | <b>13%</b> | <b>10%</b> |
| <b>24,001-36,000</b>    | <b>18%</b> | <b>12%</b> |
| <b>36,001-48,000</b>    | <b>12%</b> | <b>11%</b> |
| <b>48,001-60,000</b>    | <b>14%</b> | <b>12%</b> |
| <b>60,001-72,000</b>    | <b>9%</b>  | <b>12%</b> |
| <b>72,001-84,000</b>    | <b>7%</b>  | <b>10%</b> |
| <b>84,001-96,000</b>    | <b>5%</b>  | <b>8%</b>  |
| <b>above \$96,000</b>   | <b>12%</b> | <b>17%</b> |

\*Adjusted Gross Income

Median Income: TELS First-time Freshmen

|            |                 |
|------------|-----------------|
| Jackson    | <b>\$44,986</b> |
| Public 2yr | <b>\$56,886</b> |

Sources: THEC SIS and TSAC FAFSA Data

### Scholarship Renewal

Second Year Scholarship Renewal Rates by Scholarship Type, Fall 2008 Cohort

|                    | HOPE       | GAMS       | ASPIRE     | ACCESS     | Total      |
|--------------------|------------|------------|------------|------------|------------|
| <b>Jackson</b>     | <b>53%</b> | <b>N/A</b> | <b>51%</b> | <b>0%</b>  | <b>51%</b> |
| <b>Public 2-yr</b> | <b>46%</b> | <b>84%</b> | <b>44%</b> | <b>32%</b> | <b>46%</b> |

Cumulative Scholarship Renewal Rates by Sector Attended, Fall 2004 Cohort

|                        |                   | Year2          | Year3             | Year4 |
|------------------------|-------------------|----------------|-------------------|-------|
|                        |                   | <b>Jackson</b> | <b>Public 2yr</b> | 38%   |
|                        | <b>4yr*</b>       | 5%             | 11%               | 13%   |
|                        | <b>Total</b>      | 43%            | 24%               | 18%   |
| <b>Public 2-yr Avg</b> | <b>Public 2yr</b> | 38%            | 13%               | 5%    |
|                        | <b>4yr*</b>       | 5%             | 11%               | 13%   |
|                        | <b>Total</b>      | 43%            | 24%               | 18%   |

\*Include Tennessee private institutions

Source: THEC SIS

5-year Graduation Rates by Degree Level: Fall 2004 TELS Freshmen

|                   | Jackson        |                   | Public 2yr Avg |                   |
|-------------------|----------------|-------------------|----------------|-------------------|
|                   | All Graduates* | Graduated on TELS | All Graduates* | Graduated on TELS |
| <b>Associates</b> | <b>29.9%</b>   | <b>16.8%</b>      | <b>28.2%</b>   | <b>17.6%</b>      |
| <b>Bachelors</b>  | <b>9.1%</b>    | <b>6.7%</b>       | <b>12.0%</b>   | <b>8.4%</b>       |
| <b>Both</b>       | <b>2.7%</b>    | <b>2.4%</b>       | <b>6.4%</b>    | <b>4.7%</b>       |

\*Includes students who participated in TELS program at least once and graduated from public institutions

Source: THEC SIS

### TELS Expenditures

Scholarship Recipients and Dollars Awarded, 2008-09

|              | Dollars            | Recipients | Avg.           | Public 2yr Avg |
|--------------|--------------------|------------|----------------|----------------|
| HOPE         | \$893,894          | 505        | \$1,770        | \$1,696        |
| GAMS         | \$18,000           | 6          | \$3,000        | \$2,640        |
| ASPIRE       | \$619,574          | 201        | \$3,082        | \$2,969        |
| ACCESS       | \$10,939           | 9          | \$1,215        | \$1,395        |
| <b>Total</b> | <b>\$1,542,407</b> | <b>721</b> | <b>\$2,139</b> | <b>\$2,078</b> |

Source: Tennessee Student Assistance Corporation (TSAC) Year-End Report

### Recipient Demographics

Percentage of First-time Freshmen\* Who Received a Lottery Scholarship by Demographics, Fall 2009

|              | Motlow       | Public 2yr   |
|--------------|--------------|--------------|
| <b>Total</b> | <b>38.9%</b> | <b>38.1%</b> |
| Male         | 32.6%        | 35.0%        |
| Female       | 43.4%        | 40.5%        |
| White        | 42.4%        | 45.7%        |
| Black        | 15.1%        | 10.2%        |
| Other Races  | 27.1%        | 29.5%        |

\*Tennessee Resident First-time Freshmen, Age 19 and Under  
Source: THEC Student Information System (THEC SIS)

### Academic Preparation

First-time TELS Freshmen by Qualification Standards Met\*, Fall 2009

|                  | Motlow       | Public 2yr   |
|------------------|--------------|--------------|
| <b>GPA + ACT</b> | <b>39.4%</b> | <b>44.9%</b> |
| HS GPA Only      | 51.6%        | 40.1%        |
| ACT Only         | 9.0%         | 15.0%        |

\*Only students for whom both ACT and high school GPA were reported are included in this analysis

Average ACT and High School GPA: First-time Freshmen\* Fall 2009

|               | Motlow      | Public 2yr  |
|---------------|-------------|-------------|
| <b>HS GPA</b> | <b>2.90</b> | <b>2.89</b> |
| <b>ACT</b>    | <b>18.9</b> | <b>19.1</b> |

\*Tennessee Resident First-time Freshmen, Age 19 and Under  
Source: THEC SIS

### College Graduation and Majors

Associates Graduates by Major (Fall04 Cohort - Graduated by 08-09)

|              | Motlow          |                   | Public 2yr Avg  |                   |
|--------------|-----------------|-------------------|-----------------|-------------------|
|              | Non-TELS Grads* | Graduated on TELS | Non-TELS Grads* | Graduated on TELS |
| STEM**       | 0.0%            | 0.0%              | 4.6%            | 6.8%              |
| Business     | 10.2%           | 1.4%              | 14.0%           | 7.7%              |
| Education    | 0.0%            | 0.0%              | 0.0%            | 0.2%              |
| Health       | 15.1%           | 6.8%              | 20.1%           | 23.3%             |
| Other        | 74.7%           | 91.9%             | 61.3%           | 72.9%             |
| <b>Total</b> | <b>100%</b>     | <b>100%</b>       | <b>100%</b>     | <b>100%</b>       |

\*Non-TELS graduates include: 1) students who lost a scholarship before graduation and 2) students who did not receive a scholarship at all but graduated

\*\*STEM fields include Computer and Information Sciences, Engineering, Biological Sciences/Life Sciences, Mathematics, Military Sciences, and Physical Sciences

### Family Income

Lottery Scholarship Receipt by Family Income, First-time Freshmen, Fall 2009

| AGI*             | Motlow | Public 2yr |
|------------------|--------|------------|
| \$12,000 or less | N/A    | 9%         |
| 12,001-24,000    | N/A    | 10%        |
| 24,001-36,000    | N/A    | 12%        |
| 36,001-48,000    | N/A    | 11%        |
| 48,001-60,000    | N/A    | 12%        |
| 60,001-72,000    | N/A    | 12%        |
| 72,001-84,000    | N/A    | 10%        |
| 84,001-96,000    | N/A    | 8%         |
| above \$96,000   | N/A    | 17%        |

\*Adjusted Gross Income

Median Income: TELS First-time Freshmen

|            |          |
|------------|----------|
| Motlow     | N/A      |
| Public 2yr | \$56,886 |

Sources: THEC SIS and TSAC FAFSA Data

### Scholarship Renewal

Second Year Scholarship Renewal Rates by Scholarship Type, Fall 2008 Cohort

|                    | HOPE       | GAMS        | ASPIRE     | ACCESS     | Total      |
|--------------------|------------|-------------|------------|------------|------------|
| <b>Motlow</b>      | <b>49%</b> | <b>100%</b> | <b>0%</b>  | <b>42%</b> | <b>48%</b> |
| <b>Public 2-yr</b> | <b>46%</b> | <b>84%</b>  | <b>44%</b> | <b>32%</b> | <b>46%</b> |

Cumulative Scholarship Renewal Rates by Sector Attended, Fall 2004 Cohort

|                        |                   | Year2         | Year3             | Year4 |
|------------------------|-------------------|---------------|-------------------|-------|
|                        |                   | <b>Motlow</b> | <b>Public 2yr</b> | 37%   |
|                        | <b>4yr*</b>       | 3%            | 16%               | 16%   |
|                        | <b>Total</b>      | 40%           | 23%               | 18%   |
| <b>Public 2-yr Avg</b> | <b>Public 2yr</b> | 37%           | 8%                | 2%    |
|                        | <b>4yr*</b>       | 3%            | 16%               | 16%   |
|                        | <b>Total</b>      | 40%           | 23%               | 18%   |

\*Include Tennessee private institutions

Source: THEC SIS

5-year Graduation Rates by Degree Level: Fall 2004 TELS Freshmen

|                   | Motlow         |                   | Public 2yr Avg |                   |
|-------------------|----------------|-------------------|----------------|-------------------|
|                   | All Graduates* | Graduated on TELS | All Graduates* | Graduated on TELS |
| <b>Associates</b> | <b>31.9%</b>   | <b>19.9%</b>      | <b>28.2%</b>   | <b>17.6%</b>      |
| <b>Bachelors</b>  | <b>18.5%</b>   | <b>12.8%</b>      | <b>12.0%</b>   | <b>8.4%</b>       |
| <b>Both</b>       | <b>11.4%</b>   | <b>9.0%</b>       | <b>6.4%</b>    | <b>4.7%</b>       |

\*Includes students who participated in TELS program at least once and graduated from public institutions

Source: THEC SIS

### TELS Expenditures

Scholarship Recipients and Dollars Awarded, 2008-09

|              | Dollars          | Recipients | Avg.           | Public 2yr Avg |
|--------------|------------------|------------|----------------|----------------|
| HOPE         | \$287,123        | 187        | \$1,535        | \$1,696        |
| GAMS         | \$0              | 0          | \$0            | \$2,640        |
| ASPIRE       | \$303,719        | 112        | \$2,712        | \$2,969        |
| ACCESS       | \$5,469          | 5          | \$1,094        | \$1,395        |
| <b>Total</b> | <b>\$596,311</b> | <b>304</b> | <b>\$1,962</b> | <b>\$2,078</b> |

Source: Tennessee Student Assistance Corporation (TSAC) Year-End Report

### Recipient Demographics

Percentage of First-time Freshmen\* Who Received a Lottery Scholarship by Demographics, Fall 2009

|              | Nashville    | Public 2yr   |
|--------------|--------------|--------------|
| <b>Total</b> | <b>22.2%</b> | <b>38.1%</b> |
| Male         | 20.1%        | 35.0%        |
| Female       | 24.2%        | 40.5%        |
| White        | 28.8%        | 45.7%        |
| Black        | 9.7%         | 10.2%        |
| Other Races  | 15.9%        | 29.5%        |

\*Tennessee Resident First-time Freshmen, Age 19 and Under  
Source: THEC Student Information System (THEC SIS)

### Academic Preparation

First-time TELS Freshmen by Qualification Standards Met\*, Fall 2009

|                  | Nashville    | Public 2yr   |
|------------------|--------------|--------------|
| <b>GPA + ACT</b> | <b>40.2%</b> | <b>44.9%</b> |
| HS GPA Only      | 40.9%        | 40.1%        |
| ACT Only         | 18.9%        | 15.0%        |

\*Only students for whom both ACT and high school GPA were reported are included in this analysis

Average ACT and High School GPA: First-time Freshmen\* Fall 2009

|               | Nashville   | Public 2yr  |
|---------------|-------------|-------------|
| <b>HS GPA</b> | <b>2.71</b> | <b>2.89</b> |
| <b>ACT</b>    | <b>18.1</b> | <b>19.1</b> |

\*Tennessee Resident First-time Freshmen, Age 19 and Under  
Source: THEC SIS

### College Graduation and Majors

Associates Graduates by Major (Fall04 Cohort - Graduated by 08-09)

|              | Nashville       |                   | Public 2yr Avg  |                   |
|--------------|-----------------|-------------------|-----------------|-------------------|
|              | Non-TELS Grads* | Graduated on TELS | Non-TELS Grads* | Graduated on TELS |
| STEM**       | 15.4%           | 16.7%             | 4.6%            | 6.8%              |
| Business     | 21.4%           | 23.3%             | 14.0%           | 7.7%              |
| Education    | 0.0%            | 0.0%              | 0.0%            | 0.2%              |
| Health       | 0.0%            | 0.0%              | 20.1%           | 23.3%             |
| Other        | 63.2%           | 60.0%             | 61.3%           | 72.9%             |
| <b>Total</b> | <b>100%</b>     | <b>100%</b>       | <b>100%</b>     | <b>100%</b>       |

\*Non-TELS graduates include: 1) students who lost a scholarship before graduation and 2) students who did not receive a scholarship at all but graduated

\*\*STEM fields include Computer and Information Sciences, Engineering, Biological Sciences/Life Sciences, Mathematics, Military Sciences, and Physical Sciences

### Family Income

Lottery Scholarship Receipt by Family Income, First-time Freshmen, Fall 2009

| AGI*                    | Nashville  | Public 2yr |
|-------------------------|------------|------------|
| <b>\$12,000 or less</b> | <b>12%</b> | <b>9%</b>  |
| <b>12,001-24,000</b>    | <b>10%</b> | <b>10%</b> |
| <b>24,001-36,000</b>    | <b>16%</b> | <b>12%</b> |
| <b>36,001-48,000</b>    | <b>11%</b> | <b>11%</b> |
| <b>48,001-60,000</b>    | <b>10%</b> | <b>12%</b> |
| <b>60,001-72,000</b>    | <b>13%</b> | <b>12%</b> |
| <b>72,001-84,000</b>    | <b>7%</b>  | <b>10%</b> |
| <b>84,001-96,000</b>    | <b>7%</b>  | <b>8%</b>  |
| <b>above \$96,000</b>   | <b>14%</b> | <b>17%</b> |

\*Adjusted Gross Income

Median Income: TELS First-time Freshmen

|            |                 |
|------------|-----------------|
| Nashville  | <b>\$49,335</b> |
| Public 2yr | <b>\$56,886</b> |

Sources: THEC SIS and TSAC FAFSA Data

### Scholarship Renewal

Second Year Scholarship Renewal Rates by Scholarship Type, Fall 2008 Cohort

|                    | HOPE       | GAMS       | ASPIRE     | ACCESS     | Total      |
|--------------------|------------|------------|------------|------------|------------|
| <b>Nashville</b>   | <b>44%</b> | <b>N/A</b> | <b>51%</b> | <b>40%</b> | <b>46%</b> |
| <b>Public 2-yr</b> | <b>46%</b> | <b>84%</b> | <b>44%</b> | <b>32%</b> | <b>46%</b> |

Cumulative Scholarship Renewal Rates by Sector Attended, Fall 2004 Cohort

|                        |                   | Year2            | Year3             | Year4 |
|------------------------|-------------------|------------------|-------------------|-------|
|                        |                   | <b>Nashville</b> | <b>Public 2yr</b> | 36%   |
|                        | <b>4yr*</b>       | 6%               | 11%               | 9%    |
|                        | <b>Total</b>      | 42%              | 30%               | 11%   |
| <b>Public 2-yr Avg</b> | <b>Public 2yr</b> | 36%              | 19%               | 2%    |
|                        | <b>4yr*</b>       | 6%               | 11%               | 9%    |
|                        | <b>Total</b>      | 42%              | 30%               | 11%   |

\*Include Tennessee private institutions

Source: THEC SIS

5-year Graduation Rates by Degree Level: Fall 2004 TELS Freshmen

|                   | Nashville      |                   | Public 2yr Avg |                   |
|-------------------|----------------|-------------------|----------------|-------------------|
|                   | All Graduates* | Graduated on TELS | All Graduates* | Graduated on TELS |
| <b>Associates</b> | <b>29.7%</b>   | <b>20.7%</b>      | <b>28.2%</b>   | <b>17.6%</b>      |
| <b>Bachelors</b>  | <b>6.9%</b>    | <b>5.5%</b>       | <b>12.0%</b>   | <b>8.4%</b>       |
| <b>Both</b>       | <b>2.8%</b>    | <b>2.8%</b>       | <b>6.4%</b>    | <b>4.7%</b>       |

\*Includes students who participated in TELS program at least once and graduated from public institutions

Source: THEC SIS

### TELS Expenditures

Scholarship Recipients and Dollars Awarded, 2008-09

|              | Dollars            | Recipients | Avg.           | Public 2yr Avg |
|--------------|--------------------|------------|----------------|----------------|
| HOPE         | \$859,542          | 498        | \$1,726        | \$1,696        |
| GAMS         | \$3,000            | 1          | \$3,000        | \$2,640        |
| ASPIRE       | \$665,265          | 222        | \$2,997        | \$2,969        |
| ACCESS       | \$19,031           | 14         | \$1,359        | \$1,395        |
| <b>Total</b> | <b>\$1,546,838</b> | <b>735</b> | <b>\$2,105</b> | <b>\$2,078</b> |

Source: Tennessee Student Assistance Corporation (TSAC) Year-End Report

### Recipient Demographics

Percentage of First-time Freshmen\* Who Received a Lottery Scholarship by Demographics, Fall 2009

|              | Northeast    | Public 2yr   |   |
|--------------|--------------|--------------|---|
| <b>Total</b> | <b>45.2%</b> | <b>38.1%</b> | *Tennessee Resident First-time Freshmen, Age 19 and Under |
| Male         | 42.4%        | 35.0%        |   |
| Female       | 47.9%        | 40.5%        |   |
| White        | 46.4%        | 45.7%        | Source: THEC Student Information System (THEC SIS)        |
| Black        | 7.4%         | 10.2%        |   |
| Other Races  | 29.2%        | 29.5%        |   |

### Academic Preparation

First-time TELS Freshmen by Qualification Standards Met\*, Fall 2009

|                  | Northeast    | Public 2yr   |  |
|------------------|--------------|--------------|--|
| <b>GPA + ACT</b> | <b>41.4%</b> | <b>44.9%</b> | *Only students for whom both ACT and high school GPA were reported are included in this analysis |
| HS GPA Only      | 47.8%        | 40.1%        |  |
| ACT Only         | 10.8%        | 15.0%        |  |

Average ACT and High School GPA: First-time Freshmen\* Fall 2009

|               | Northeast   | Public 2yr  |   |
|---------------|-------------|-------------|---|
| <b>HS GPA</b> | <b>3.00</b> | <b>2.89</b> | *Tennessee Resident First-time Freshmen, Age 19 and Under |
| <b>ACT</b>    | <b>19.6</b> | <b>19.1</b> |   |

Source: THEC SIS

### Family Income

Lottery Scholarship Receipt by Family Income, First-time Freshmen, Fall 2009

| AGI*             | Northeast | Public 2yr |
|------------------|-----------|------------|
| \$12,000 or less | 9%        | 9%         |
| 12,001-24,000    | 10%       | 10%        |
| 24,001-36,000    | 11%       | 12%        |
| 36,001-48,000    | 10%       | 11%        |
| 48,001-60,000    | 13%       | 12%        |
| 60,001-72,000    | 11%       | 12%        |
| 72,001-84,000    | 12%       | 10%        |
| 84,001-96,000    | 10%       | 8%         |
| above \$96,000   | 15%       | 17%        |

\*Adjusted Gross Income

Median Income: TELS First-time Freshmen

|            |                 |
|------------|-----------------|
| Northeast  | <b>\$58,059</b> |
| Public 2yr | <b>\$56,886</b> |

Sources: THEC SIS and TSAC FAFSA Data

### Scholarship Renewal

Second Year Scholarship Renewal Rates by Scholarship Type, Fall 2008 Cohort

|                    | HOPE       | GAMS       | ASPIRE     | ACCESS     | Total      |
|--------------------|------------|------------|------------|------------|------------|
| <b>Northeast</b>   | <b>50%</b> | <b>0%</b>  | <b>53%</b> | <b>50%</b> | <b>51%</b> |
| <b>Public 2-yr</b> | <b>46%</b> | <b>84%</b> | <b>44%</b> | <b>32%</b> | <b>46%</b> |

Cumulative Scholarship Renewal Rates by Sector Attended, Fall 2004 Cohort

|                        |            | Year2 | Year3 | Year4 |
|------------------------|------------|-------|-------|-------|
| <b>Northeast</b>       | Public 2yr | 34%   | 14%   | 2%    |
|                        | 4yr*       | 4%    | 12%   | 17%   |
|                        | Total      | 37%   | 26%   | 19%   |
| <b>Public 2-yr Avg</b> | Public 2yr | 34%   | 14%   | 2%    |
|                        | 4yr*       | 4%    | 12%   | 17%   |
|                        | Total      | 37%   | 26%   | 19%   |

\*Include Tennessee private institutions

Source: THEC SIS

### College Graduation and Majors

Associates Graduates by Major (Fall04 Cohort - Graduated by 08-09)

|              | Northeast       |                   | Public 2yr Avg  |                   |
|--------------|-----------------|-------------------|-----------------|-------------------|
|              | Non-TELS Grads* | Graduated on TELS | Non-TELS Grads* | Graduated on TELS |
| STEM**       | 14.0%           | 20.3%             | 4.6%            | 6.8%              |
| Business     | 11.0%           | 5.1%              | 14.0%           | 7.7%              |
| Education    | 0.0%            | 0.0%              | 0.0%            | 0.2%              |
| Health       | 16.9%           | 1.7%              | 20.1%           | 23.3%             |
| Other        | 58.1%           | 72.9%             | 61.3%           | 72.9%             |
| <b>Total</b> | <b>100%</b>     | <b>100%</b>       | <b>100%</b>     | <b>100%</b>       |

\*Non-TELS graduates include: 1) students who lost a scholarship before graduation and 2) students who did not receive a scholarship at all but graduated

\*\*STEM fields include Computer and Information Sciences, Engineering, Biological Sciences/Life Sciences, Mathematics, Military Sciences, and Physical Sciences

5-year Graduation Rates by Degree Level: Fall 2004 TELS Freshmen

|                   | Northeast      |                   | Public 2yr Avg |                   |
|-------------------|----------------|-------------------|----------------|-------------------|
|                   | All Graduates* | Graduated on TELS | All Graduates* | Graduated on TELS |
| <b>Associates</b> | <b>32.6%</b>   | <b>17.5%</b>      | <b>28.2%</b>   | <b>17.6%</b>      |
| <b>Bachelors</b>  | <b>14.5%</b>   | <b>11.8%</b>      | <b>12.0%</b>   | <b>8.4%</b>       |
| <b>Both</b>       | <b>9.4%</b>    | <b>7.6%</b>       | <b>6.4%</b>    | <b>4.7%</b>       |

\*Includes students who participated in TELS program at least once and graduated from public institutions

Source: THEC SIS

### TELS Expenditures

Scholarship Recipients and Dollars Awarded, 2008-09

|              | Dollars            | Recipients   | Avg.           | Public 2yr Avg |
|--------------|--------------------|--------------|----------------|----------------|
| HOPE         | \$1,656,173        | 989          | \$1,675        | \$1,696        |
| GAMS         | \$16,000           | 7            | \$2,286        | \$2,640        |
| ASPIRE       | \$898,346          | 301          | \$2,985        | \$2,969        |
| ACCESS       | \$26,468           | 17           | \$1,557        | \$1,395        |
| <b>Total</b> | <b>\$2,596,987</b> | <b>1,314</b> | <b>\$1,976</b> | <b>\$2,078</b> |

Source: Tennessee Student Assistance Corporation (TSAC) Year-End Report

### Recipient Demographics

Percentage of First-time Freshmen\* Who Received a Lottery Scholarship by Demographics, Fall 2009

|              | Pellissippi  | Public 2yr   |   |
|--------------|--------------|--------------|---|
| <b>Total</b> | <b>41.4%</b> | <b>38.1%</b> | *Tennessee Resident First-time Freshmen, Age 19 and Under |
| Male         | 39.3%        | 35.0%        |   |
| Female       | 43.6%        | 40.5%        |   |
| White        | 45.7%        | 45.7%        | Source: THEC Student Information System (THEC SIS)        |
| Black        | 12.7%        | 10.2%        |   |
| Other Races  | 32.9%        | 29.5%        |   |

### Academic Preparation

First-time TELS Freshmen by Qualification Standards Met\*, Fall 2009

|                  | Pellissippi  | Public 2yr   |  |
|------------------|--------------|--------------|--|
| <b>GPA + ACT</b> | <b>45.7%</b> | <b>44.9%</b> | *Only students for whom both ACT and high school GPA were reported are included in this analysis |
| HS GPA Only      | 28.1%        | 40.1%        |  |
| ACT Only         | 26.2%        | 15.0%        |  |

Average ACT and High School GPA: First-time Freshmen\* Fall 2009

|               | Pellissippi | Public 2yr  |   |
|---------------|-------------|-------------|---|
| <b>HS GPA</b> | <b>2.93</b> | <b>2.89</b> | *Tennessee Resident First-time Freshmen, Age 19 and Under |
| <b>ACT</b>    | <b>20.7</b> | <b>19.1</b> |   |

Source: THEC SIS

### College Graduation and Majors

Associates Graduates by Major (Fall04 Cohort - Graduated by 08-09)

|              | Pellissippi     |                   | Public 2yr Avg  |                   |
|--------------|-----------------|-------------------|-----------------|-------------------|
|              | Non-TELS Grads* | Graduated on TELS | Non-TELS Grads* | Graduated on TELS |
| STEM**       | 9.3%            | 10.7%             | 4.6%            | 6.8%              |
| Business     | 10.8%           | 8.3%              | 14.0%           | 7.7%              |
| Education    | 0.0%            | 0.0%              | 0.0%            | 0.2%              |
| Health       | 4.2%            | 6.0%              | 20.1%           | 23.3%             |
| Other        | 75.7%           | 75.0%             | 61.3%           | 72.9%             |
| <b>Total</b> | <b>100%</b>     | <b>100%</b>       | <b>100%</b>     | <b>100%</b>       |

\*Non-TELS graduates include: 1) students who lost a scholarship before graduation and 2) students who did not receive a scholarship at all but graduated

\*\*STEM fields include Computer and Information Sciences, Engineering, Biological Sciences/Life Sciences, Mathematics, Military Sciences, and Physical Sciences

### Family Income

Lottery Scholarship Receipt by Family Income, First-time Freshmen, Fall 2009

| AGI*                    | Pellissippi | Public 2yr |
|-------------------------|-------------|------------|
| <b>\$12,000 or less</b> | <b>7%</b>   | <b>9%</b>  |
| <b>12,001-24,000</b>    | <b>10%</b>  | <b>10%</b> |
| <b>24,001-36,000</b>    | <b>9%</b>   | <b>12%</b> |
| <b>36,001-48,000</b>    | <b>9%</b>   | <b>11%</b> |
| <b>48,001-60,000</b>    | <b>11%</b>  | <b>12%</b> |
| <b>60,001-72,000</b>    | <b>12%</b>  | <b>12%</b> |
| <b>72,001-84,000</b>    | <b>12%</b>  | <b>10%</b> |
| <b>84,001-96,000</b>    | <b>8%</b>   | <b>8%</b>  |
| <b>above \$96,000</b>   | <b>24%</b>  | <b>17%</b> |

\*Adjusted Gross Income

Median Income: TELS First-time Freshmen

|             |                 |
|-------------|-----------------|
| Pellissippi | <b>\$66,224</b> |
| Public 2yr  | <b>\$56,886</b> |

Sources: THEC SIS and TSAC FAFSA Data

### Scholarship Renewal

Second Year Scholarship Renewal Rates by Scholarship Type, Fall 2008 Cohort

|                    | HOPE       | GAMS       | ASPIRE     | ACCESS     | Total      |
|--------------------|------------|------------|------------|------------|------------|
| <b>Pellissippi</b> | <b>50%</b> | <b>0%</b>  | <b>46%</b> | <b>0%</b>  | <b>49%</b> |
| <b>Public 2-yr</b> | <b>46%</b> | <b>84%</b> | <b>44%</b> | <b>32%</b> | <b>46%</b> |

Cumulative Scholarship Renewal Rates by Sector Attended, Fall 2004 Cohort

|                        |                   | Year2              | Year3             | Year4 |
|------------------------|-------------------|--------------------|-------------------|-------|
|                        |                   | <b>Pellissippi</b> | <b>Public 2yr</b> | 33%   |
|                        | <b>4yr*</b>       | 3%                 | 7%                | 12%   |
|                        | <b>Total</b>      | 36%                | 22%               | 16%   |
| <b>Public 2-yr Avg</b> | <b>Public 2yr</b> | 33%                | 15%               | 4%    |
|                        | <b>4yr*</b>       | 3%                 | 7%                | 12%   |
|                        | <b>Total</b>      | 36%                | 22%               | 16%   |

\*Include Tennessee private institutions

Source: THEC SIS

5-year Graduation Rates by Degree Level: Fall 2004 TELS Freshmen

|                   | Pellissippi    |                   | Public 2yr Avg |                   |
|-------------------|----------------|-------------------|----------------|-------------------|
|                   | All Graduates* | Graduated on TELS | All Graduates* | Graduated on TELS |
| <b>Associates</b> | <b>27.2%</b>   | <b>15.7%</b>      | <b>28.2%</b>   | <b>17.6%</b>      |
| <b>Bachelors</b>  | <b>10.0%</b>   | <b>6.4%</b>       | <b>12.0%</b>   | <b>8.4%</b>       |
| <b>Both</b>       | <b>5.9%</b>    | <b>4.3%</b>       | <b>6.4%</b>    | <b>4.7%</b>       |

\*Includes students who participated in TELS program at least once and graduated from public institutions

Source: THEC SIS

### TELS Expenditures

Scholarship Recipients and Dollars Awarded, 2008-09

|              | Dollars            | Recipients   | Avg.           | Public 2yr Avg |
|--------------|--------------------|--------------|----------------|----------------|
| HOPE         | \$1,284,651        | 725          | \$1,772        | \$1,696        |
| GAMS         | \$27,000           | 9            | \$3,000        | \$2,640        |
| ASPIRE       | \$1,180,980        | 382          | \$3,092        | \$2,969        |
| ACCESS       | \$11,156           | 7            | \$1,594        | \$1,395        |
| <b>Total</b> | <b>\$2,503,787</b> | <b>1,123</b> | <b>\$2,230</b> | <b>\$2,078</b> |

Source: Tennessee Student Assistance Corporation (TSAC) Year-End Report

### Recipient Demographics

Percentage of First-time Freshmen\* Who Received a Lottery Scholarship by Demographics, Fall 2009

|                    | Roane        | Public 2yr   |
|--------------------|--------------|--------------|
| <b>Total</b>       | <b>54.0%</b> | <b>38.1%</b> |
| <b>Male</b>        | <b>46.6%</b> | <b>35.0%</b> |
| <b>Female</b>      | <b>58.6%</b> | <b>40.5%</b> |
| <b>White</b>       | <b>55.8%</b> | <b>45.7%</b> |
| <b>Black</b>       | <b>16.7%</b> | <b>10.2%</b> |
| <b>Other Races</b> | <b>35.7%</b> | <b>29.5%</b> |

\*Tennessee Resident First-time Freshmen, Age 19 and Under  
Source: THEC Student Information System (THEC SIS)

### Academic Preparation

First-time TELS Freshmen by Qualification Standards Met\*, Fall 2009

|                    | Roane        | Public 2yr   |
|--------------------|--------------|--------------|
| <b>GPA + ACT</b>   | <b>49.0%</b> | <b>44.9%</b> |
| <b>HS GPA Only</b> | <b>39.9%</b> | <b>40.1%</b> |
| <b>ACT Only</b>    | <b>11.1%</b> | <b>15.0%</b> |

\*Only students for whom both ACT and high school GPA were reported are included in this analysis

Average ACT and High School GPA: First-time Freshmen\* Fall 2009

|               | Roane       | Public 2yr  |
|---------------|-------------|-------------|
| <b>HS GPA</b> | <b>3.12</b> | <b>2.89</b> |
| <b>ACT</b>    | <b>20.2</b> | <b>19.1</b> |

\*Tennessee Resident First-time Freshmen, Age 19 and Under  
Source: THEC SIS

### College Graduation and Majors

Associates Graduates by Major (Fall04 Cohort - Graduated by 08-09)

|              | Roane           |                   | Public 2yr Avg  |                   |
|--------------|-----------------|-------------------|-----------------|-------------------|
|              | Non-TELS Grads* | Graduated on TELS | Non-TELS Grads* | Graduated on TELS |
| STEM**       | 0.0%            | 0.0%              | 4.6%            | 6.8%              |
| Business     | 10.0%           | 4.6%              | 14.0%           | 7.7%              |
| Education    | 0.0%            | 0.0%              | 0.0%            | 0.2%              |
| Health       | 33.2%           | 14.7%             | 20.1%           | 23.3%             |
| Other        | 56.8%           | 80.7%             | 61.3%           | 72.9%             |
| <b>Total</b> | <b>100%</b>     | <b>100%</b>       | <b>100%</b>     | <b>100%</b>       |

\*Non-TELS graduates include: 1) students who lost a scholarship before graduation and 2) students who did not receive a scholarship at all but graduated

\*\*STEM fields include Computer and Information Sciences, Engineering, Biological Sciences/Life Sciences, Mathematics, Military Sciences, and Physical Sciences

### Family Income

Lottery Scholarship Receipt by Family Income, First-time Freshmen, Fall 2009

| AGI*             | Roane | Public 2yr |
|------------------|-------|------------|
| \$12,000 or less | N/A   | 9%         |
| 12,001-24,000    | N/A   | 10%        |
| 24,001-36,000    | N/A   | 12%        |
| 36,001-48,000    | N/A   | 11%        |
| 48,001-60,000    | N/A   | 12%        |
| 60,001-72,000    | N/A   | 12%        |
| 72,001-84,000    | N/A   | 10%        |
| 84,001-96,000    | N/A   | 8%         |
| above \$96,000   | N/A   | 17%        |

\*Adjusted Gross Income

Median Income: TELS First-time Freshmen

|            |          |
|------------|----------|
| Roane      | N/A      |
| Public 2yr | \$56,886 |

Sources: THEC SIS and TSAC FAFSA Data

### Scholarship Renewal

Second Year Scholarship Renewal Rates by Scholarship Type, Fall 2008 Cohort

|                    | HOPE       | GAMS        | ASPIRE     | ACCESS     | Total      |
|--------------------|------------|-------------|------------|------------|------------|
| <b>Roane</b>       | <b>54%</b> | <b>100%</b> | <b>50%</b> | <b>17%</b> | <b>52%</b> |
| <b>Public 2-yr</b> | <b>46%</b> | <b>84%</b>  | <b>44%</b> | <b>32%</b> | <b>46%</b> |

Cumulative Scholarship Renewal Rates by Sector Attended, Fall 2004 Cohort

|                        |                   | Year2        | Year3             | Year4 |
|------------------------|-------------------|--------------|-------------------|-------|
|                        |                   | <b>Roane</b> | <b>Public 2yr</b> | 45%   |
|                        | <b>4yr*</b>       | 3%           | 16%               | 18%   |
|                        | <b>Total</b>      | 48%          | 33%               | 24%   |
| <b>Public 2-yr Avg</b> | <b>Public 2yr</b> | 45%          | 16%               | 6%    |
|                        | <b>4yr*</b>       | 3%           | 16%               | 18%   |
|                        | <b>Total</b>      | 48%          | 33%               | 24%   |

\*Include Tennessee private institutions

Source: THEC SIS

5-year Graduation Rates by Degree Level: Fall 2004 TELS Freshmen

|                   | Roane          |                   | Public 2yr Avg |                   |
|-------------------|----------------|-------------------|----------------|-------------------|
|                   | All Graduates* | Graduated on TELS | All Graduates* | Graduated on TELS |
| <b>Associates</b> | <b>30.0%</b>   | <b>22.4%</b>      | <b>28.2%</b>   | <b>17.6%</b>      |
| <b>Bachelors</b>  | <b>14.6%</b>   | <b>11.7%</b>      | <b>12.0%</b>   | <b>8.4%</b>       |
| <b>Both</b>       | <b>7.2%</b>    | <b>5.8%</b>       | <b>6.4%</b>    | <b>4.7%</b>       |

\*Includes students who participated in TELS program at least once and graduated from public institutions

Source: THEC SIS

**TELS Expenditures**

Scholarship Recipients and Dollars Awarded, 2008-09

|              | Dollars          | Recipients | Avg.           | Public 2yr Avg |
|--------------|------------------|------------|----------------|----------------|
| HOPE         | \$440,409        | 265        | \$1,662        | \$1,696        |
| GAMS         | \$0              | 0          | \$0            | \$2,640        |
| ASPIRE       | \$404,601        | 141        | \$2,870        | \$2,969        |
| ACCESS       | \$10,720         | 8          | \$1,340        | \$1,395        |
| <b>Total</b> | <b>\$855,730</b> | <b>414</b> | <b>\$2,067</b> | <b>\$2,078</b> |

Source: Tennessee Student Assistance Corporation (TSAC) Year-End Report

**Recipient Demographics**

Percentage of First-time Freshmen\* Who Received a Lottery Scholarship by Demographics, Fall 2009

|                    | Southwest    | Public 2yr   |   |
|--------------------|--------------|--------------|---|
| <b>Total</b>       | <b>11.7%</b> | <b>38.1%</b> | *Tennessee Resident First-time Freshmen, Age 19 and Under |
| <b>Male</b>        | <b>10.5%</b> | <b>35.0%</b> |   |
| <b>Female</b>      | <b>12.6%</b> | <b>40.5%</b> |   |
| <b>White</b>       | <b>24.1%</b> | <b>45.7%</b> | Source: THEC Student Information System (THEC SIS)        |
| <b>Black</b>       | <b>6.1%</b>  | <b>10.2%</b> |   |
| <b>Other Races</b> | <b>11.7%</b> | <b>29.5%</b> |   |

**Academic Preparation**

First-time TELS Freshmen by Qualification Standards Met\*, Fall 2009

|                    | Southwest    | Public 2yr   |  |
|--------------------|--------------|--------------|--|
| <b>GPA + ACT</b>   | <b>22.8%</b> | <b>44.9%</b> | *Only students for whom both ACT and high school GPA were reported are included in this analysis |
| <b>HS GPA Only</b> | <b>31.7%</b> | <b>40.1%</b> |  |
| <b>ACT Only</b>    | <b>45.5%</b> | <b>15.0%</b> |  |

Average ACT and High School GPA: First-time Freshmen\* Fall 2009

|               | Southwest   | Public 2yr  |   |
|---------------|-------------|-------------|---|
| <b>HS GPA</b> | <b>2.45</b> | <b>2.89</b> | *Tennessee Resident First-time Freshmen, Age 19 and Under |
| <b>ACT</b>    | <b>16.7</b> | <b>19.1</b> |   |

Source: THEC SIS

**College Graduation and Majors**

Associates Graduates by Major (Fall04 Cohort - Graduated by 08-09)

|              | Southwest       |                   | Public 2yr Avg  |                   |
|--------------|-----------------|-------------------|-----------------|-------------------|
|              | Non-TELS Grads* | Graduated on TELS | Non-TELS Grads* | Graduated on TELS |
| STEM**       | 6.4%            | 10.0%             | 4.6%            | 6.8%              |
| Business     | 28.4%           | 20.0%             | 14.0%           | 7.7%              |
| Education    | 0.0%            | 0.0%              | 0.0%            | 0.2%              |
| Health       | 0.0%            | 0.0%              | 20.1%           | 23.3%             |
| Other        | 65.1%           | 70.0%             | 61.3%           | 72.9%             |
| <b>Total</b> | <b>100%</b>     | <b>100%</b>       | <b>100%</b>     | <b>100%</b>       |

\*Non-TELS graduates include: 1) students who lost a scholarship before graduation and 2) students who did not receive a scholarship at all but graduated

\*\*STEM fields include Computer and Information Sciences, Engineering, Biological Sciences/Life Sciences, Mathematics, Military Sciences, and Physical Sciences

**Family Income**

Lottery Scholarship Receipt by Family Income, First-time Freshmen, Fall 2009

| AGI*             | Southwest | Public 2yr |
|------------------|-----------|------------|
| \$12,000 or less | N/A       | 9%         |
| 12,001-24,000    | N/A       | 10%        |
| 24,001-36,000    | N/A       | 12%        |
| 36,001-48,000    | N/A       | 11%        |
| 48,001-60,000    | N/A       | 12%        |
| 60,001-72,000    | N/A       | 12%        |
| 72,001-84,000    | N/A       | 10%        |
| 84,001-96,000    | N/A       | 8%         |
| above \$96,000   | N/A       | 17%        |

\*Adjusted Gross Income

Median Income: TELS First-time Freshmen

|            |          |
|------------|----------|
| Southwest  | N/A      |
| Public 2yr | \$56,886 |

Sources: THEC SIS and TSAC FAFSA Data

**Scholarship Renewal**

Second Year Scholarship Renewal Rates by Scholarship Type, Fall 2008 Cohort

|             | HOPE | GAMS | ASPIRE | ACCESS | Total |
|-------------|------|------|--------|--------|-------|
| Southwest   | 34%  | N/A  | 44%    | 71%    | 38%   |
| Public 2-yr | 46%  | 84%  | 44%    | 32%    | 46%   |

Cumulative Scholarship Renewal Rates by Sector Attended, Fall 2004 Cohort

|                 |            | Year2     | Year3      | Year4 |
|-----------------|------------|-----------|------------|-------|
|                 |            | Southwest | Public 2yr | 22%   |
|                 | 4yr*       | 9%        | 9%         | 7%    |
|                 | Total      | 30%       | 15%        | 9%    |
| Public 2-yr Avg | Public 2yr | 22%       | 7%         | 2%    |
|                 | 4yr*       | 9%        | 9%         | 7%    |
|                 | Total      | 30%       | 15%        | 9%    |

\*Include Tennessee private institutions

Source: THEC SIS

5-year Graduation Rates by Degree Level: Fall 2004 TELS Freshmen

|            | Southwest      |                   | Public 2yr Avg |                   |
|------------|----------------|-------------------|----------------|-------------------|
|            | All Graduates* | Graduated on TELS | All Graduates* | Graduated on TELS |
| Associates | 11.9%          | 3.6%              | 28.2%          | 17.6%             |
| Bachelors  | 3.6%           | 2.0%              | 12.0%          | 8.4%              |
| Both       | 0.8%           | 0.8%              | 6.4%           | 4.7%              |

\*Includes students who participated in TELS program at least once and graduated from public institutions

Source: THEC SIS

### TELS Expenditures

Scholarship Recipients and Dollars Awarded, 2008-09

|              | Dollars            | Recipients | Avg.           | Public 2yr Avg |
|--------------|--------------------|------------|----------------|----------------|
| HOPE         | \$1,160,290        | 685        | \$1,694        | \$1,696        |
| GAMS         | \$19,000           | 7          | \$2,714        | \$2,640        |
| ASPIRE       | \$707,300          | 241        | \$2,935        | \$2,969        |
| ACCESS       | \$11,375           | 8          | \$1,422        | \$1,395        |
| <b>Total</b> | <b>\$1,897,965</b> | <b>941</b> | <b>\$2,017</b> | <b>\$2,078</b> |

Source: Tennessee Student Assistance Corporation (TSAC) Year-End Report

### Recipient Demographics

Percentage of First-time Freshmen\* Who Received a Lottery Scholarship by Demographics, Fall 2009

|              | Volunteer    | Public 2yr   |   |
|--------------|--------------|--------------|---|
| <b>Total</b> | <b>43.9%</b> | <b>38.1%</b> | *Tennessee Resident First-time Freshmen, Age 19 and Under |
| Male         | 39.9%        | 35.0%        | Source: THEC Student Information System (THEC SIS)        |
| Female       | 47.1%        | 40.5%        |   |
| White        | 47.5%        | 45.7%        |   |
| Black        | 14.5%        | 10.2%        |   |
| Other Races  | 34.8%        | 29.5%        |   |

### Academic Preparation

First-time TELS Freshmen by Qualification Standards Met\*, Fall 2009

|                  | Volunteer    | Public 2yr   |  |
|------------------|--------------|--------------|--|
| <b>GPA + ACT</b> | <b>44.2%</b> | <b>44.9%</b> | *Only students for whom both ACT and high school GPA were reported are included in this analysis |
| HS GPA Only      | 45.6%        | 40.1%        |  |
| ACT Only         | 10.3%        | 15.0%        |  |

Average ACT and High School GPA: First-time Freshmen\* Fall 2009

|               | Volunteer   | Public 2yr  |   |
|---------------|-------------|-------------|---|
| <b>HS GPA</b> | <b>3.02</b> | <b>2.89</b> | *Tennessee Resident First-time Freshmen, Age 19 and Under |
| <b>ACT</b>    | <b>19.4</b> | <b>19.1</b> |   |

Source: THEC SIS

### College Graduation and Majors

Associates Graduates by Major (Fall04 Cohort - Graduated by 08-09)

|              | Volunteer       |                   | Public 2yr Avg  |                   |
|--------------|-----------------|-------------------|-----------------|-------------------|
|              | Non-TELS Grads* | Graduated on TELS | Non-TELS Grads* | Graduated on TELS |
| STEM**       | 0.0%            | 0.0%              | 4.6%            | 6.8%              |
| Business     | 10.0%           | 1.3%              | 14.0%           | 7.7%              |
| Education    | 0.0%            | 2.6%              | 0.0%            | 0.2%              |
| Health       | 27.3%           | 15.6%             | 20.1%           | 23.3%             |
| Other        | 62.8%           | 80.5%             | 61.3%           | 72.9%             |
| <b>Total</b> | <b>100%</b>     | <b>100%</b>       | <b>100%</b>     | <b>100%</b>       |

\*Non-TELS graduates include: 1) students who lost a scholarship before graduation and 2) students who did not receive a scholarship at all but graduated

\*\*STEM fields include Computer and Information Sciences, Engineering, Biological Sciences/Life Sciences, Mathematics, Military Sciences, and Physical Sciences

### Family Income

Lottery Scholarship Receipt by Family Income, First-time Freshmen, Fall 2009

| AGI*             | Volunteer | Public 2yr |
|------------------|-----------|------------|
| \$12,000 or less | 6%        | 9%         |
| 12,001-24,000    | 9%        | 10%        |
| 24,001-36,000    | 13%       | 12%        |
| 36,001-48,000    | 12%       | 11%        |
| 48,001-60,000    | 12%       | 12%        |
| 60,001-72,000    | 13%       | 12%        |
| 72,001-84,000    | 10%       | 10%        |
| 84,001-96,000    | 10%       | 8%         |
| above \$96,000   | 16%       | 17%        |

\*Adjusted Gross Income

Median Income: TELS First-time Freshmen

|            |                 |
|------------|-----------------|
| Volunteer  | <b>\$58,590</b> |
| Public 2yr | <b>\$56,886</b> |

Sources: THEC SIS and TSAC FAFSA Data

### Scholarship Renewal

Second Year Scholarship Renewal Rates by Scholarship Type, Fall 2008 Cohort

|                    | HOPE       | GAMS        | ASPIRE     | ACCESS     | Total      |
|--------------------|------------|-------------|------------|------------|------------|
| <b>Volunteer</b>   | <b>39%</b> | <b>100%</b> | <b>38%</b> | <b>0%</b>  | <b>39%</b> |
| <b>Public 2-yr</b> | <b>46%</b> | <b>84%</b>  | <b>44%</b> | <b>32%</b> | <b>46%</b> |

Cumulative Scholarship Renewal Rates by Sector Attended, Fall 2004 Cohort

|                        |                   | Year2            | Year3             | Year4 |
|------------------------|-------------------|------------------|-------------------|-------|
|                        |                   | <b>Volunteer</b> | <b>Public 2yr</b> | 34%   |
|                        | <b>4yr*</b>       | 5%               | 12%               | 15%   |
|                        | <b>Total</b>      | 39%              | 25%               | 17%   |
| <b>Public 2-yr Avg</b> | <b>Public 2yr</b> | 34%              | 13%               | 1%    |
|                        | <b>4yr*</b>       | 5%               | 12%               | 15%   |
|                        | <b>Total</b>      | 39%              | 25%               | 17%   |

\*Include Tennessee private institutions

Source: THEC SIS

5-year Graduation Rates by Degree Level: Fall 2004 TELS Freshmen

|                   | Volunteer      |                   | Public 2yr Avg |                   |
|-------------------|----------------|-------------------|----------------|-------------------|
|                   | All Graduates* | Graduated on TELS | All Graduates* | Graduated on TELS |
| <b>Associates</b> | <b>27.0%</b>   | <b>15.7%</b>      | <b>28.2%</b>   | <b>17.6%</b>      |
| <b>Bachelors</b>  | <b>11.5%</b>   | <b>7.6%</b>       | <b>12.0%</b>   | <b>8.4%</b>       |
| <b>Both</b>       | <b>5.4%</b>    | <b>4.1%</b>       | <b>6.4%</b>    | <b>4.7%</b>       |

\*Includes students who participated in TELS program at least once and graduated from public institutions

Source: THEC SIS

### TELS Expenditures

Scholarship Recipients and Dollars Awarded, 2008-09

|              | Dollars            | Recipients   | Avg.           | Public 2yr Avg |
|--------------|--------------------|--------------|----------------|----------------|
| HOPE         | \$1,346,266        | 793          | \$1,698        | \$1,696        |
| GAMS         | \$14,250           | 6            | \$2,375        | \$2,640        |
| ASPIRE       | \$1,283,008        | 438          | \$2,929        | \$2,969        |
| ACCESS       | \$29,531           | 20           | \$1,477        | \$1,395        |
| <b>Total</b> | <b>\$2,673,055</b> | <b>1,257</b> | <b>\$2,127</b> | <b>\$2,078</b> |

Source: Tennessee Student Assistance Corporation (TSAC) Year-End Report

### Recipient Demographics

Percentage of First-time Freshmen\* Who Received a Lottery Scholarship by Demographics, Fall 2009

|              | Walters      | Public 2yr   |
|--------------|--------------|--------------|
| <b>Total</b> | <b>55.3%</b> | <b>38.1%</b> |
| Male         | 52.7%        | 35.0%        |
| Female       | 57.1%        | 40.5%        |
| White        | 56.6%        | 45.7%        |
| Black        | 26.8%        | 10.2%        |
| Other Races  | 46.8%        | 29.5%        |

\*Tennessee Resident First-time Freshmen, Age 19 and Under  
Source: THEC Student Information System (THEC SIS)

### Academic Preparation

First-time TELS Freshmen by Qualification Standards Met\*, Fall 2009

|                  | Walters      | Public 2yr   |
|------------------|--------------|--------------|
| <b>GPA + ACT</b> | <b>49.4%</b> | <b>44.9%</b> |
| HS GPA Only      | 41.3%        | 40.1%        |
| ACT Only         | 9.2%         | 15.0%        |

\*Only students for whom both ACT and high school GPA were reported are included in this analysis

Average ACT and High School GPA: First-time Freshmen\* Fall 2009

|               | Walters     | Public 2yr  |
|---------------|-------------|-------------|
| <b>HS GPA</b> | <b>3.10</b> | <b>2.89</b> |
| <b>ACT</b>    | <b>20.1</b> | <b>19.1</b> |

\*Tennessee Resident First-time Freshmen, Age 19 and Under

Source: THEC SIS

### College Graduation and Majors

Associates Graduates by Major (Fall04 Cohort - Graduated by 08-09)

|              | Walters         |                   | Public 2yr Avg  |                   |
|--------------|-----------------|-------------------|-----------------|-------------------|
|              | Non-TELS Grads* | Graduated on TELS | Non-TELS Grads* | Graduated on TELS |
| STEM**       | 3.3%            | 3.1%              | 4.6%            | 6.8%              |
| Business     | 14.9%           | 15.6%             | 14.0%           | 7.7%              |
| Education    | 0.0%            | 0.0%              | 0.0%            | 0.2%              |
| Health       | 27.6%           | 14.6%             | 20.1%           | 23.3%             |
| Other        | 54.1%           | 66.7%             | 61.3%           | 72.9%             |
| <b>Total</b> | <b>100%</b>     | <b>100%</b>       | <b>100%</b>     | <b>100%</b>       |

\*Non-TELS graduates include: 1) students who lost a scholarship before graduation and 2) students who did not receive a scholarship at all but graduated

\*\*STEM fields include Computer and Information Sciences, Engineering, Biological Sciences/Life Sciences, Mathematics, Military Sciences, and Physical Sciences

### Family Income

Lottery Scholarship Receipt by Family Income, First-time Freshmen, Fall 2009

| AGI*                    | Walters    | Public 2yr |
|-------------------------|------------|------------|
| <b>\$12,000 or less</b> | <b>9%</b>  | <b>9%</b>  |
| <b>12,001-24,000</b>    | <b>11%</b> | <b>10%</b> |
| <b>24,001-36,000</b>    | <b>14%</b> | <b>12%</b> |
| <b>36,001-48,000</b>    | <b>14%</b> | <b>11%</b> |
| <b>48,001-60,000</b>    | <b>11%</b> | <b>12%</b> |
| <b>60,001-72,000</b>    | <b>11%</b> | <b>12%</b> |
| <b>72,001-84,000</b>    | <b>11%</b> | <b>10%</b> |
| <b>84,001-96,000</b>    | <b>6%</b>  | <b>8%</b>  |
| <b>above \$96,000</b>   | <b>11%</b> | <b>17%</b> |

\*Adjusted Gross Income

Median Income: TELS First-time Freshmen

|            |                 |
|------------|-----------------|
| Walters    | <b>\$49,772</b> |
| Public 2yr | <b>\$56,886</b> |

Sources: THEC SIS and TSAC FAFSA Data

### Scholarship Renewal

Second Year Scholarship Renewal Rates by Scholarship Type, Fall 2008 Cohort

|                    | HOPE       | GAMS        | ASPIRE     | ACCESS     | Total      |
|--------------------|------------|-------------|------------|------------|------------|
| <b>Walters</b>     | <b>48%</b> | <b>100%</b> | <b>38%</b> | <b>0%</b>  | <b>44%</b> |
| <b>Public 2-yr</b> | <b>46%</b> | <b>84%</b>  | <b>44%</b> | <b>32%</b> | <b>46%</b> |

Cumulative Scholarship Renewal Rates by Sector Attended, Fall 2004 Cohort

|                        |                   | Year2          | Year3             | Year4 |
|------------------------|-------------------|----------------|-------------------|-------|
|                        |                   | <b>Walters</b> | <b>Public 2yr</b> | 37%   |
|                        | <b>4yr*</b>       | 5%             | 14%               | 14%   |
|                        | <b>Total</b>      | 41%            | 26%               | 17%   |
| <b>Public 2-yr Avg</b> | <b>Public 2yr</b> | 37%            | 12%               | 2%    |
|                        | <b>4yr*</b>       | 5%             | 14%               | 14%   |
|                        | <b>Total</b>      | 41%            | 26%               | 17%   |

\*Include Tennessee private institutions

Source: THEC SIS

5-year Graduation Rates by Degree Level: Fall 2004 TELS Freshmen

|                   | Walters        |                   | Public 2yr Avg |                   |
|-------------------|----------------|-------------------|----------------|-------------------|
|                   | All Graduates* | Graduated on TELS | All Graduates* | Graduated on TELS |
| <b>Associates</b> | <b>28.5%</b>   | <b>19.6%</b>      | <b>28.2%</b>   | <b>17.6%</b>      |
| <b>Bachelors</b>  | <b>13.0%</b>   | <b>10.3%</b>      | <b>12.0%</b>   | <b>8.4%</b>       |
| <b>Both</b>       | <b>7.4%</b>    | <b>6.0%</b>       | <b>6.4%</b>    | <b>4.7%</b>       |

\*Includes students who participated in TELS program at least once and graduated from public institutions

Source: THEC SIS