

BEFORE THE COMMISSIONER OF COMMERCE AND INSURANCE STATE OF TENNESSEE

TENNESSEE INSURANCE DIVISION)	
Petitioner,)	
)	
v.)	MATTER No. 21-00858
)	
CLAUDE D. JENNINGS JR.)	
Respondent.)	

ORDER OF SUMMARY SUSPENSION

This Order issues as the result of a Petition for Order of Summary Suspension requested by the Insurance Division of the Tennessee Department of Commerce and Insurance ("Division") against Claude D. Jennings JR. ("Respondent"). This Order is predicated upon the following Findings of Fact and Conclusions of Law:

FINDINGS OF FACT

- 1. The Respondent is a licensee of the Division holding Tennessee Resident Insurance Producer License Number 2005253, which was originally granted on or about September 27, 2018, and is responsible for being compliant with the Law and regulations of the State of Tennessee.
- 2. The Respondent was assigned National Insurance Producer Number 15717611 by the National Insurance Producer Registry ("NIPR"), a service of the National Association of Insurance Commissioners ("NAIC").
- 3. From at least January of 2019 until about February of 2022, Respondent worked as an insurance producer for a Tennessee insurance business owned by Johnny Jackson, which

operated under various names including Senior Health and Wealth Management LLC, Senior

Health and Wealth Marketing LLC, and All Things Advisory Group PLLC.

4. The Respondent's employer, Johnny Jackson, is a former Tennessee insurance

producer whose license was permanently revoked by the Division in 1999.

5. On or about October 5, 2023, a grand jury for the Criminal Court in Sumner County,

Tennessee returned an indictment against the Respondent, his employer Johnny Jackson, and

multiple alleged co-conspirators alleging multiple offenses including conspiracy to commit money

laundering and identity theft.

6. Between January of 2019 until about February of 2022, the Respondent participated

in a scheme to defraud multiple persons aged over seventy (70) years old by submitting

unauthorized applications for insurance for multiple people to numerous individual companies. As

part of this scheme, the Respondent, who is a licensed insurance producer, allowed his employer

to act as if he were also a licensed insurance producer when his employer was not licensed to do

so.

7. Between about January 2021 and February 2022, by submitting unauthorized

applications for insurance, the Respondent used the identities of approximately twenty-seven (27)

Tennessee residents without their permission; Ruby Holmes, Melodie Cook, Freddie Cook,

Donald Eli, Patricia Harris, Marjorie Ramsey, Brinda Watson, Kathy Hammock, Margaret

Campbell, Larry Campbell, Lucille Fitts, Elizabeth Crawford, Margaret Bacon, Irene Dacosta,

Billy Warren, Irene Pimental, George Raymond Pimental, Norma Volner, Delinda Stewart, Rose

Dunn, Tina Hale, Jo Ann Brock, James Simmons, Betty Willcoxson, Rodger Fox, Betty Fox, and

Wilma Johnston.

8. At various points during the course of the conspiracy the Respondent was paid

commissions from insurance companies as a result of fraudulent insurance applications submitted

by his employer, Johnny Jackson.

9. The public health, safety, and welfare imperatively requires this emergency action

which is necessary for the protection of Tennessee insurance consumers, pursuant to TENN. CODE

ANN. § 56-2-304. In addition, prior notice to the Respondent of this Order of Summary Suspension

is not in the public interest and detrimental to the protection of Tennessee insurance consumers.

CONCLUSIONS OF LAW

10. At all times relevant hereto, TENN. CODE ANN. § 56-2-304 has provided:

If the commissioner finds that public health, safety, or welfare imperatively requires emergency action, and incorporates a finding to that effect in an order, a summary cease and desist order may be issued pending proceedings for other actions under this part. These proceedings shall be promptly instituted and determined.

11. At all times relevant hereto, TENN. CODE ANN. § 56-6-112(a) has provided:

(a) The commissioner may place on probation, suspend, revoke, or refuse to issue or renew a license issued under Title 56, Part 6, Chapter 1, or issue a

civil penalty for any one (1) or more of the following reasons:

. . .

(2) Violating any law, rule, regulation, subpoena or order of the

commissioner or of another state's commissioner;

(8) Using fraudulent, coercive, or dishonest practices, or demonstrating incompetence, untrustworthiness or financial irresponsibility in the conduct

of business in this state or elsewhere:

(10) Forging another's name to an application for insurance or to any

document related to an insurance transaction:

12. For all violations occurring on or after July 1, 2011, TENN. CODE ANN. § 56-6-112 states:

. . .

(e) The commissioner shall retain the authority to enforce this part and impose any penalty or remedy authorized by this part and this title against any person who is under investigation for or charged with a violation of this part or this title, even if the person's license has been surrendered or has lapsed by operation of law.

. .

- (g) If . . . the commissioner finds that any person required to be licensed, permitted, or authorized by the division of insurance pursuant to this chapter has violated any statute, rule or order, the commissioner may, at the commissioner's discretion, order:
 - (1) The person to cease and desist from engaging in the act or practice giving rise to the violation;
 - (2) Payment of a monetary penalty of not more than one thousand dollars (\$1,000) for each violation, but not to exceed an aggregate penalty of one hundred thousand dollars (\$100,000). This subdivision (g)(2) shall not apply where a statute or rule specifically provides for other civil penalties for the violation. For purposes of this subdivision (g)(2), each day of continued violation shall constitute a separate violation; and
 - (3) The suspension or revocation of the person's license.
- (h) In determining the amount of penalty to assess under this section, the commissioner shall consider:
 - (1) Whether the person could reasonably have interpreted such person's actions to be in compliance with the obligations required by a statute, rule or order;
 - (2) Whether the amount imposed will be a substantial economic deterrent to the violator;
 - (3) The circumstances leading to the violation;
 - (4) The severity of the violation and the risk of harm to the public;

(5) The economic benefits gained by the violator as a result of

noncompliance;

(6) The interest of the public; and

(7) The person's efforts to cure the violation.

Respondent Engaged in Fraudulent, Coercive or Dishonest Practices by allowing Johnny

Jackson to engage in unlicensed activity upon unsuspecting consumers

13. The facts above are restated and incorporated by reference herein.

14. By using his Tennessee insurance producer license to allow his employer, Johnny

Ray Jackson, whose Tennessee insurance producer's license had previously been revoked by the

Department, to act as if he were still a licensed insurance producer when he was not, Respondent

engaged in fraudulent and dishonest practices within the meaning of TENN. CODE ANN. § 56-6-

112(a)(8).

15. Aiding an individual who was previously revoked by the Department to act as if he

were still licensed creates an emergent concern to the public health, safety, and welfare of citizens

because it directly circumvents disciplinary action previously taken by the Department to protect

citizens. Further, such action shows a complete lack of respect for the authority of the

Commissioner or the State's insurance laws. Willful violations of laws and rules protecting

consumers creates an imperative risk of harm to potential clients who would rely on the

Respondent to work on their behalf in the insurance business.

16. The fraudulent and dishonest actions of Respondent are sufficient grounds under

TENN. CODE ANN. § 4-5-320(c) for the entry of an Order Summarily Suspending the Respondent's

insurance producer license.

Respondent Engaged in Fraudulent, Coercive or Dishonest Practices

17. The facts above are restated and incorporated by reference herein.

18. By submitting applications for insurance products on behalf of twenty-seven (27)

Tennessee citizens without their knowledge or consent, Respondent engaged in fraudulent and

dishonest practices within the meaning of TENN. CODE ANN. § 56-6-112(a)(8).

19. The Respondent's fraudulent actions demonstrate a willingness to put his and his

co-conspirator's pecuniary gain ahead of the desires or best interests of Tennessee insurance

consumers. The Respondent's willful and repeated acts of fraud create an emergent concern to the

public health, safety, and welfare of citizens because Respondent has demonstrated a pattern of

untruthfulness. These actions further show a lack of appreciation and respect for the insurance

laws and regulations of the State of Tennessee and undermines the Tennessee Insurance Division's

efforts to protect consumers.

20. The fraudulent and dishonest actions of Respondent are sufficient grounds under

TENN. CODE ANN. § 4-5-320(c) for the entry of an Order Summarily Suspending the Respondent's

insurance producer license.

Respondent Engaged in Forgery

21. The facts above are restated and incorporated by reference herein.

22. By submitting insurance product applications bearing electronic signatures for

approximately twenty-seven (27) Tennessee citizens without their knowledge or consent,

Respondent engaged in Forgery in violation of TENN. CODE ANN. § 56-6-112(a)(10).

23. The Respondent's fraudulent actions demonstrate a willingness to put his and his

co-conspirator's pecuniary gain ahead of the desires or best interests of Tennessee citizens. The

Respondent's acts of forgery create an emergent concern to the public health, safety, and welfare

of citizens because Respondent has demonstrated a pattern of untruthfulness. These actions further

show a lack of appreciation and respect for the insurance laws and regulations of the State of

Tennessee and undermines the Tennessee Insurance Division's efforts to protect consumers.

24. The acts of forgery by Respondent are sufficient grounds under TENN. CODE ANN.

§ 4-5-320(c) for the entry of an Order Summarily Suspending the Respondent's insurance producer

license.

25. Based on the above Findings of Fact, continuation of Respondent's insurance

producer license would be hazardous to the public due to evidence showing Respondent's

fraudulent actions. Furthermore, evidence shows that Respondent has participated in a years-long

criminal scheme to defraud multiple Tennessee residents and circumvent previous disciplinary

action by the Division against his employer. Therefore, the public health, safety, and welfare

necessitate summary relief in this case.

ORDER

NOW, THEREFORE, in consideration of the foregoing, it is **ORDERED** that:

26. The Respondent **SHALL COMPLY** with the provisions of the Law and all rules

promulgated thereunder.

27. Respondent's license with the Division as an insurance producer, license number

2005253, is hereby SUMMARILY SUSPENDED until final determination of whether

Respondent's license should be revoked pursuant to TENN. CODE ANN. §§ 4-5-320(c) and 56-6-

112.

28. This Order of Summary Suspension is not intended to prohibit any lawful conduct

in which the Respondent might be engaged.

29. Entry of this Order of Summary Suspension shall not in any way restrict the

Division or the Commissioner from taking further action against the Respondent with respect to

these or other possible violations of the Law, or possible violations of any of the Rules promulgated thereunder.

30. Pursuant to TENN. CODE ANN. § 4-5-320(d)(1)(B), the Respondent is advised that he has the right to an informal hearing before the agency within seven (7) business days of the issuance of this Order of Summary Suspension. The sole issue to be considered is whether the public health, safety, or welfare imperatively required emergency action by the agency. If you wish to exercise your right to this informal hearing, please notify:

BILL HUDDLESTON ASSISTANT COMMISSIONER FOR INSURANCE STATE OF TENNESSEE DEPARTMENT OF COMMERCE AND INSURANCE DAVY CROCKETT TOWER 500 JAMES ROBERTSON PARKWAY NASHVILLE, TENNESSEE 37243

- 31. Such request for an informal hearing must be in writing and received within seven (7) business days from the date of entry of this Order of Summary Suspension.
- 32. In addition, Respondent is advised that he has the right to a contested case hearing under the contested case provisions of the Uniform Administrative Procedures Act, TENN. CODE ANN. §§ 4-5-301 to 4-5-325 as to all matters raised in this Order of Summary Suspension. If you wish to exercise your right to such a contested case hearing, please notify:

BILL HUDDLESTON
ASSISTANT COMMISSIONER FOR INSURANCE
STATE OF TENNESSEE DEPARTMENT OF COMMERCE AND INSURANCE
DAVY CROCKETT TOWER
500 JAMES ROBERTSON PARKWAY
NASHVILLE, TENNESSEE 37243

ENTERED this 28th day of November, 2023.

Carter Lawrence (Nov 28, 2023 16:18 CST)

Carter Lawrence, Commissioner

APPROVED FOR ENTRY:

Huddleston (Nov 20, 2023 00:20 CST)

Bill Huddleston
Assistant Commissioner for Insurance
Department of Commerce and Insurance

ISSUANCE REQUESTED BY:

Samuel L. Moore, BPR#031342 Associate General Counsel

found I moore

500 James Robertson Parkway

Davy Crockett Tower Nashville, TN 37243

(615) 770-0082

Samuel. L. Moore@tn.gov