

2020 TN Private Passenger Auto Liability Market Shares Report

Company Name	Direct Premiums Written	Market Share
State Farm Mut Auto Ins Co	436,270,789	17.98%
Tennessee Farmers Mut Ins Co	367,934,534	15.16%
Progressive HI Ins Corp	136,590,061	5.63%
Mountain Laurel Assur Co	127,207,055	5.24%
GEICO Advantage Ins Co	114,412,399	4.71%
Allstate Prop & Cas Ins Co	97,683,946	4.03%
Erie Ins Exch	73,136,731	3.01%
GEICO Choice Ins Co	56,454,456	2.33%
United Serv Automobile Assn	50,657,328	2.09%
Direct Ins Co	45,287,033	1.87%
Trexis Ins Corp	44,988,980	1.85%
Safeco Ins Co Of IL	42,537,358	1.75%
LM Gen Ins Co	41,812,720	1.72%
USAA Cas Ins Co	40,563,499	1.67%
Shelter Mut Ins Co	39,362,199	1.62%
Progressive Direct Ins Co	31,202,080	1.29%
State Farm Fire & Cas Co	28,284,948	1.17%
Travelers Prop Cas Ins Co	27,529,195	1.13%
USAA Gen Ind Co	27,336,255	1.13%
Permanent Gen Assur Corp Of OH	25,041,467	1.03%
Progressive Cas Ins Co	24,824,595	1.02%
Liberty Mut Personal Ins Co	22,294,296	0.92%
Geico Gen Ins Co	22,136,896	0.91%
Farmers Ins Exch	21,151,415	0.87%
GEICO Secure Ins Co	20,042,929	0.83%
Mid Century Ins Co	18,909,918	0.78%
Allstate Ins Co	16,692,637	0.69%
Nationwide Ins Co Of Amer	16,659,554	0.69%
Esurance Prop & Cas Ins Co	16,091,541	0.66%
Garrison Prop & Cas Ins Co	15,906,702	0.66%
Nationwide Gen Ins Co	14,752,405	0.61%
Nationwide Prop & Cas Ins Co	13,518,557	0.56%
Geico Cas Co	13,107,764	0.54%
Permanent Gen Assur Corp	12,538,597	0.52%
First Acceptance Ins Co of TN Inc	12,528,939	0.52%
Trustgard Ins Co	11,439,318	0.47%
Viking Ins Co Of WI	11,171,229	0.46%
Metropolitan Grp Prop & Cas Ins Co	11,054,155	0.46%
Memberselect Ins Co	10,717,294	0.44%
Integon Gen Ins Corp	10,467,901	0.43%
Allmerica Fin Alliance Ins Co	9,428,359	0.39%
Encompass Ind Co	9,052,667	0.37%
Coast Natl Ins Co	9,051,007	0.37%

Metropolitan Cas Ins Co	8,964,936	0.37%
The Cincinnati Ins Co	8,820,324	0.36%
Travelers Personal Security Ins Co	8,148,117	0.34%
Safe Auto Ins Co	8,067,792	0.33%
American Select Ins Co	7,988,114	0.33%
Selective Ins Co Of SC	7,941,358	0.33%
Pennsylvania Natl Mut Cas Ins Co	7,728,699	0.32%
Government Employees Ins Co	7,495,946	0.31%
American Natl Prop & Cas Co	7,176,160	0.30%
Hartford Ins Co Of The Midwest	6,984,483	0.29%
Travco Ins Co	5,928,658	0.24%
Safeway Ins Co Of AL	5,855,843	0.24%
Elephant Ins Co	5,826,395	0.24%
Geico Ind Co	5,485,182	0.23%
Root Ins Co	5,358,207	0.22%
MGA Ins Co Inc	4,948,209	0.20%
Nationwide Mut Ins Co	4,942,266	0.20%
Haulers Ins Co Inc	4,784,021	0.20%
Amica Mut Ins Co	4,630,796	0.19%
Milbank Ins Co	4,616,783	0.19%
Preferred Auto Ins Co Inc	4,554,659	0.19%
Trexis One Ins Corp	4,235,918	0.17%
Nationwide Affinity Co of Amer	3,717,053	0.15%
Celina Mut Ins Co	3,471,843	0.14%
Central Mut Ins Co	3,035,442	0.13%
Automobile Ins Co Of Hartford CT	3,024,787	0.12%
Allstate Ind Co	2,989,761	0.12%
Amco Ins Co	2,892,915	0.12%
Liberty Mut Ins Co	2,667,511	0.11%
Meridian Security Ins Co	2,480,253	0.10%
Horace Mann Ins Co	2,451,134	0.10%
Chubb Ind Ins Co	2,372,496	0.10%
Kentucky Natl Ins Co	2,365,078	0.10%
Westfield Natl Ins Co	2,306,158	0.10%
Acuity A Mut Ins Co	2,235,369	0.09%
Liberty Mut Fire Ins Co	2,199,381	0.09%
American Freedom Ins Co	2,185,726	0.09%
Southern Ins Co Of VA	2,146,034	0.09%
Privilege Underwriters Recp Exch	1,974,346	0.08%
Allied Prop & Cas Ins Co	1,919,617	0.08%
Crestbrook Ins Co	1,862,032	0.08%
Unique Ins Co	1,850,840	0.08%
Country Pref Ins Co	1,738,421	0.07%
State Auto Prop & Cas Ins Co	1,677,060	0.07%
Bankers Standard Ins Co	1,633,649	0.07%
Erie Ins Co	1,606,964	0.07%
Integon Ind Corp	1,539,475	0.06%

Consumers Ins Usa Inc	1,331,192	0.05%
National Gen Assur Co	1,329,792	0.05%
Essentia Ins Co	1,262,079	0.05%
California Cas Ind Exch	1,204,634	0.05%
Foremost Ins Co Grand Rapids MI	1,189,597	0.05%
Southern Trust Ins Co	1,135,200	0.05%
Property & Cas Ins Co Of Hartford	1,048,836	0.04%
First Liberty Ins Corp	1,005,436	0.04%
Grange Ins Co	1,001,700	0.04%
National Mut Ins Co	940,885	0.04%
American Family Connect Prop & Cas I	903,233	0.04%
Economy Premier Assur Co	894,116	0.04%
Westfield Ins Co	864,615	0.04%
LM Ins Corp	856,379	0.04%
Grange Ind Ins Co	844,756	0.03%
Travelers Commercial Ins Co	823,183	0.03%
Hartford Underwriters Ins Co	791,439	0.03%
AIG Prop Cas Co	728,047	0.03%
American Hallmark Ins Co Of TX	706,504	0.03%
Chubb Natl Ins Co	646,662	0.03%
Horace Mann Prop & Cas Ins Co	646,297	0.03%
Shelter Gen Ins Co	602,661	0.02%
The Cincinnati Cas Co	556,471	0.02%
Nationwide Assur Co	544,778	0.02%
Teachers Ins Co	531,971	0.02%
Standard Fire Ins Co	519,623	0.02%
Main Street Amer Protection Ins Co	510,934	0.02%
Stillwater Prop & Cas Ins Co	500,777	0.02%
Miami Mut Ins Co	445,252	0.02%
Sentry Select Ins Co	397,523	0.02%
American Modern Prop & Cas Ins Co	360,462	0.01%
Mendakota Ins Co	355,603	0.01%
Merastar Ins Co	285,307	0.01%
Esurance Ins Co	275,554	0.01%
Dairyland Ins Co	253,160	0.01%
Response Ins Co	241,480	0.01%
The Gen Automobile Ins Co Inc	228,616	0.01%
American Bankers Ins Co Of FL	228,528	0.01%
United Home Ins Co	225,164	0.01%
Old Dominion Ins Co	219,704	0.01%
Hartford Cas Ins Co	219,062	0.01%
Unitrin Safeguard Ins Co	189,649	0.01%
1st Choice Advantage Ins Co Inc	184,419	0.01%
Hartford Fire Ins Co	170,776	0.01%
Encompass Ins Co Of Amer	147,993	0.01%
Amica Prop & Cas Ins Co	134,685	0.01%
Federal Ins Co	129,301	0.01%

Pacific Ind Co	119,906	0.00%
Country Cas Ins Co	118,005	0.00%
Electric Ins Co	111,603	0.00%
National General Ins Online Inc	107,013	0.00%
Metropolitan Drt Prop & Cas Ins Co	101,633	0.00%
Pharmacists Mut Ins Co	98,410	0.00%
Philadelphia Ind Ins Co	96,502	0.00%
Foremost Prop & Cas Ins Co	91,024	0.00%
American Natl Gen Ins Co	70,486	0.00%
Markel Amer Ins Co	67,447	0.00%
MIC Gen Ins Corp	65,813	0.00%
Hartford Accident & Ind Co	64,637	0.00%
Cornerstone Natl Ins Co	54,398	0.00%
Ironshore Ind Inc	51,355	0.00%
Vigilant Ins Co	47,916	0.00%
State Automobile Mut Ins Co	45,367	0.00%
Midvale Ind Co	44,652	0.00%
Twin City Fire Ins Co Co	44,198	0.00%
Sentinel Ins Co Ltd	35,213	0.00%
Metropolitan Prop & Cas Ins Co	32,448	0.00%
Stillwater Ins Co	28,979	0.00%
Vault Recip Exch	18,153	0.00%
American Family Home Ins Co	13,407	0.00%
Integon Cas Ins Co	9,153	0.00%
Metropolitan Gen Ins Co	6,313	0.00%
National Gen Ins Co	6,070	0.00%
Infinity Ins Co	6,053	0.00%
Hanover Amer Ins Co	4,867	0.00%
Economy Preferred Ins Co	4,867	0.00%
Liberty Ins Corp	4,337	0.00%
Massachusetts Bay Ins Co	3,770	0.00%
AXA Ins Co	1,904	0.00%
Hanover Ins Co	1,253	0.00%
Integon Natl Ins Co	1,236	0.00%
XL Specialty Ins Co	1,056	0%
Safeco Ins Co Of Amer	1,031	0%
AmShield Ins Co	964	0%
Lyndon Southern Ins Co	5	0%
American Modern Select Ins Co	-35	0%
Employers Mut Cas Co	-183	0%
American Modern Home Ins Co	-834	0%
Unitrin Auto & Home Ins Co	-4,626	0.00%
Total	2,426,847,720	100%