

STATE OF TENNESSEE Department of Correction

REQUEST FOR PROPOSALS

Inmate Health Services

RFP # 32901-31230 **COST PROPOSAL COPY**



June 19, 2017

Tennessee Department of Correction
320 Sixth Avenue North
Nashville TN 37243
(615) 253-5571

Submitted by:



Centurion of Tennessee, LLC
53 Century Blvd., Suite 150
Nashville, TN 37214

Cost Proposal

Centurion is pleased to present our pricing for Inmate Health Services for the Tennessee Department of Correction on the following Cost Proposal and Scoring Guide and the blended per diem pricing template provided with the RFP. Our price proposal represents our best effort to continue to provide the Department, as the incumbent vendor, a cost effective and financially stable health services program that meets all RFP service requirements. Following are important aspects of our pricing that we would like to highlight for the Department:

Staffing Plan

Centurion’s proposed staffing plan mirrors the Attachment Four Minimum Staffing Requirements and the Region staffing specified in the RFP. This total staffing matrix of approximately 910 FTES is a 328 FTE increase over the current contract. The impact of this increase in staffing is provided below:

	FTES	Total Compensation	Compensation Per FTE
DSNF Additions	211.83	\$15,558,737	\$73,451
Other Additional Staff	9.72	\$7,408,487	\$92,930
Total Staffing Change	28.00	\$22,967,224	\$70,022

As the incumbent medical services vendor, Centurion has unique insight into staffing needs and cost at each Department facility. Our program management has reviewed the RFP Minimum Staffing Requirements and projected that this matrix could be reduced by approximately 24 FTES and still meet all RFP requirements. These 24 FTES are in excess of facility needs and requirements and represent a potential savings of approximately \$2,000,000. Centurion would like to review this matrix with the Department during negotiations and work to reduce our contract value at contract inception and/or return these savings to the Department during the contract in the form of rebates or contract amendments.

Pharmaceuticals

Centurion’s proposed price for pharmaceuticals includes 50% of projected HIV medication costs based on current spending and anticipated market cost increases. Our pricing also includes \$2,000,000 as the vendor’s share, per RFP answers to questions, of total Hepatitis C costs capped at \$4,000,000. We applaud the Department for establishing a cap on this financially volatile portion of any health services program. The cap will help to establish a level playing field in pricing proposals under this RFP and avoid the risk premiums that vendors would be compelled to reflect in their pricing.

Centurion proposes to establish a transparent process regarding Hepatitis C medications that would return any savings under the vendor's \$2,000,000 cap to the Department. Given the lower level of treatment of Hepatitis C in the program currently, but with knowledge that this level will likely increase, some vendors may choose to reflect lower Hepatitis C medication costs in their pricing than Centurion by projecting less than appropriate utilization of the available treatment modalities and associated costs. Centurion prefers a more transparent model that bases pricing on the \$2 million vendor cap and returns all savings under that cap to the Department. We would encourage the Department to evaluate and consider other vendor's proposals in that regard. This method would ensure the Department is not paying for services not provided.

DeBerry Special Needs Facility (DSNF)

The PIPD for DSNF includes both existing vendor cost (offsite costs and minimal staffing) and additional cost for the staffing positions added in this RFP. The amount included in the Year 1 DSNF PIPD of \$111.80 for the additional staffing is \$54.16.

The Department can be sure that Centurion's pricing is a realistic projection of the cost of providing an effective health service program. As the incumbent, Centurion has insight into the actual costs today of the TDOC medical services program. We urge the Department to question any price significantly below Centurion's as not representing a financially sustainable program based on actual program needs and meeting all RFP requirements. We would like to continue our current partnership relationship in the program, working with the Department to meet financial goals through initiatives such as the savings offered above in staffing and pharmacy, and to meet operational goals in providing the most cost effective health services to the Department's inmate population.

RFP ATTACHMENT 6.3.

COST PROPOSAL & SCORING GUIDE

NOTICE: THIS COST PROPOSAL MUST BE COMPLETED EXACTLY AS REQUIRED

COST PROPOSAL SCHEDULE— The Cost Proposal, detailed below, shall indicate the proposed price for goods or services defined in the Scope of Services of the RFP Attachment 6.6., *Pro Forma* Contract and for the entire contract period. The Cost Proposal shall remain valid for at least one hundred twenty (120) days subsequent to the date of the Cost Proposal opening and thereafter in accordance with any contract resulting from this RFP. All monetary amounts shall be in U.S. currency and limited to two (2) places to the right of the decimal point.

¹ The corresponding Blended Per Diem Rate per inmate by population should be entered below for the appropriate year from the RFP Attachment 6.3.1. described on the next page.

NOTICE: The Evaluation Factor associated with each cost item is for evaluation purposes only. The evaluation factors do NOT and should NOT be construed as any type of volume guarantee or minimum purchase quantity. The evaluation factors shall NOT create rights, interests, or claims of entitlement in the Respondent.

Notwithstanding the cost items herein, pursuant to the second paragraph of the *Pro Forma* Contract section C.1. (refer to RFP Attachment 6.6.), "The State is under no obligation to request work from the Contractor in any specific dollar amounts or to request any work at all from the Contractor during any period of this Contract."

This Cost Proposal must be signed, in the space below, by an individual empowered to bind the Respondent to the provisions of this RFP and any contract awarded pursuant to it. If said individual is not the *President* or *Chief Executive Officer*, this document must attach evidence showing the individual's authority to legally bind the Respondent.

RESPONDENT SIGNATURE:								
PRINTED NAME & TITLE:	Steven H. Wheeler, Chief Executive Officer							
DATE:	June 15, 2017							
RESPONDENT LEGAL ENTITY NAME:	Centurion of Tennessee, LLC							
Cost Item Description	Proposed Cost					Sum	State Use Only	
	Year 1	Year 2	Year 3	Year 4 *	Year 5 *		Evaluati on Factor	Evaluati on Cost (sum x factor)
Blended per diem rate per inmate (14,415 population)	21.41 \$/ Inmate	22.08 \$/ Inmate	22.74 \$/ Inmate	23.43 \$/ Inmate	24.15 \$/ inmate	\$113.80	1406	\$160,008.22
Blended per diem rate per inmate (5% decrease; 14,414 to 13,694 population)	22.40 \$/ Inmate	23.10 \$/ Inmate	23.79 \$/ Inmate	24.51 \$/ Inmate	25.26 \$/ inmate	\$119.06	150	\$17,858.76
Blended per diem rate per Inmate (10% decrease; 13,693 to 12,974 population)	23.61 \$/ Inmate	24.34 \$/ Inmate	25.07 \$/ Inmate	25.83 \$/ Inmate	26.63 \$/ inmate	\$125.43	30	\$3,764.49

RESPONDENT LEGAL ENTITY NAME:	Centurion of Tennessee, LLC							
Cost Item Description	Proposed Cost					Sum	State Use Only	
	Year 1	Year 2	Year 3	Year 4 *	Year 5 *		Evaluati on Factor	Evaluati on Cost (sum x factor)
Blended per diem rate per inmate (15% decrease; 12,973 to 12,253 population)	24.96 \$/ Inmate	25.73 \$/ Inmate	26.50 \$/ Inmate	27.30 \$/ Inmate	28.14 \$/ inmate	\$132.63	30	\$3,978.97
Blended per diem rate per Inmate (5% increase; 14,416 to 15,136 population)	21.30 \$/ Inmate	21.96 \$/ Inmate	22.62 \$/ Inmate	23.31 \$/ Inmate	24.03 \$/ inmate	\$113.23	150	\$16,983.92
Blended per diem rate per inmate (10% increase; 15,137 to 15,857)	20.32 \$/ Inmate	20.94 \$/ Inmate	21.57 \$/ Inmate	22.23 \$/ Inmate	22.91 \$/ inmate	\$107.97	30	\$3,239.18
Blended per diem rate per inmate (15% increase; 15,858 to 16,577)	19.42 \$/ Inmate	20.02 \$/ Inmate	20.61 \$/ Inmate	21.24 \$/ Inmate	21.90 \$/ inmate	\$103.18	30	\$3,095.47
EVALUATION COST AMOUNT (sum of evaluation costs above): The Solicitation Coordinator will use this sum and the formula below to calculate the Cost Proposal Score. Numbers rounded to two (2) places to the right of the decimal point will be standard for calculations.								\$208,929.01
lowest evaluation cost amount from all proposals						x 35	= SCORE:	
evaluation cost amount being evaluated						(maximum section score)		
State Use – Solicitation Coordinator Signature, Printed Name & Date:								

*If contract is extended by amendment

Because different levels of service are required at the various institutions, the Respondent shall develop and enter into the Excel worksheet file an inmate per diem for each institution. This will allow the State to properly allocate costs among institutions. The institutional per diems will be weighted by the projected capacity of each institution, and the total of the weighted per diems will be divided by the total projected capacity of all institutions to arrive at the blended per diem rate as calculated for you in the Excel worksheet. The blended per diem rate is the amount the Respondent must enter under the appropriate year of the COST PROPOSAL & SCORING GUIDE at **Attachment 6.3**. This page must be completed exactly as required and signed and dated by the Respondent. These are the rates that will be evaluated. EACH OF THE FIVE (5) PAGES (ONE PAGE FOR EACH YEAR) IN THE COMPLETED EXCEL FILE MUST BE PRINTED AND SUBMITTED WITH THE COST PROPOSAL.

The projected capacity of each institution is listed for fiscal years in RFP Attachment 6.7 and in the Excel worksheet referenced below for the calendar years. Actual populations will vary. **The operating capacities do not represent any guarantee of contract usage or future payments to the successful Respondent.** Each month, the Contractor will be compensated based on the average daily

population (in-house count plus inmates temporarily out to medical) times the number of days in the month times the blended per diem rate. Cost Items shall be used for adjustments in total population for increases and decreases. Adjustments of either an increase or decrease in population of less than five (5) percent will not result in a per diem adjustment.

See RFP 32901-31230 Blended Per Diem Rate Worksheet 6.3.1. Release # 3 instructions: The total in-house population changes daily. The Blended Per Diem Rate Per Inmate would not change until the top of the range in-house population has been exceeded. The top of the population ranges are H21, K21, N21, R21, U21, X21. For example, if the total in-house population increases to 14,400, there is no adjustment. If the total in-house population increases to 15,200, then the adjusted Blended Per Diem Rate Per Inmate would be the amount calculated in H22.

In the event that the total three-year cost of the best evaluated proposal exceeds the State's funding for providing the services, the State shall have the option to reject all proposals and cancel the RFP in its entirety.

Note 1: One Microsoft Excel worksheet file named **RFP 32901-31230 Blended Per Diem Rate Worksheet 6.3.1. Release # 3**, containing separate worksheet pages (tabs) for each of the five (5) years, will be provided to the Respondent via the same website and as a separate attachment to this **RFP 32901-31230** which is posted at the following web address: <https://admincms.tn.gov/generalservices/article/request-for-proposals-rfp-opportunities>

Note 2: Proposers should include the Contractor's cost of medications for HCV, HIV and Hospitalizations as outlined in ProForma Contract Sections C.3.c. and C.3.d. in the development of the proposed per inmate per diem costs for each year of the contract term.

Note 3: Contractor costs for software and systems used in inmate care (as outlined in the ProForma Contract including but not limited to sections A.11.a.6, A.12.c, A.18 and A.20c) should be included in the development of the proposed per inmate per diem costs for each year of the contract term.

RFP 32901-31230 Inmate Health Services

Proposer: This is a protected worksheet. You can only enter data in Columns D, G, J, M, Q, T, and W, which are the "Inmate Per Diem" columns. Formulas are already in the worksheet to calculate the "Blended Per Diem Rate Per Inmate".

Please be sure to complete each of the 5 tabs (worksheet pages) in this workbook. These worksheets must be printed and included in the Cost Proposal. The proposer must also enter in the appropriate year column each "Blended Per Diem Rate Per Inmate" in the Cost Proposal & Scoring Guide, Attachment 6.3 of the RFP, which must be signed and dated.

The total in-house population changes daily. Adjustments of either an increase or decrease in total in-house population of less than five (5) percent will not result in a per diem adjustment. The Blended Per Diem Rate Per Inmate would not change until the top of the range in-house population has been exceeded. The top of the population ranges below are H21, K21, N21, R21, U21, X21. For example, if the total in-house population increases to 14,400, there is no adjustment. If the total in-house population increases to 15,200, then the adjusted Blended Per Diem Rate Per Inmate would be the amount calculated in H22.

1 Equals "In House Population" column times the "Inmate Per Diem" column.

2 "Total of weighted per diems" divided by the "Total Projected Capacity" equals the "Blended Per Diem Rate Per Inmate."

Contract Year 2		(enter to 2 decimals)			(enter to 2 decimals)			(enter to 2 decimals)			(enter to 2 decimals)			(enter to 2 decimals)			(enter to 2 decimals)					
Year 2					Inmate Per Diem with percentage population increase						Inmate Per Diem with percentage population decrease											
Institution	Services Required	In-House Population	Inmate Per Diem	Weighted Per Diem	(5%) In-House Population	Inmate Per Diem	Weighted Per Diem	(10%) In-House Population	Inmate Per Diem	Weighted Per Diem	(15%) In-House Population	Inmate Per Diem	Weighted Per Diem	(5%) In-House Population	Inmate Per Diem	Weighted Per Diem	(10%) In-House Population	Inmate Per Diem	Weighted Per Diem	(15%) In-House Population	Inmate Per Diem	Weighted Per Diem
TPFW	All Health Care services as defined in the RFP	780	37.74	29,437.20	819	37.54	30,741.98	858	35.79	30,709.36	897	34.20	30,677.94	741	39.46	29,242.68	702	41.60	29,200.11	663	43.97	29,153.57
TCIX	All Health Care services as defined in the RFP	1,573	11.32	17,806.36	1,652	11.26	18,598.90	1,730	10.74	18,584.46	1,809	10.26	18,562.00	1,494	11.84	17,696.39	1,416	12.47	17,660.29	1,337	13.20	17,647.46
MLCC	All Health Care services as defined in the RFP	237	23.24	5,507.88	249	23.11	5,751.72	261	22.03	5,743.74	273	21.04	5,735.16	225	24.32	5,474.93	213	25.65	5,471.78	201	27.13	5,465.74
BCCX	All Health Care services as defined in the RFP	2,394	14.98	35,862.12	2,514	14.90	37,459.66	2,633	14.21	37,416.93	2,753	13.59	37,404.72	2,274	15.68	35,655.11	2,155	16.52	35,602.61	2,035	17.46	35,534.24
WTSP	All Health Care services as defined in the RFP	1,700	22.13	37,621.00	1,785	22.01	39,290.71	1,870	20.99	39,254.29	1,955	20.05	39,204.01	1,615	23.14	37,377.24	1,530	24.40	37,329.55	1,445	25.79	37,260.19
RMSI	All Health Care services as defined in the RFP	782	21.43	16,758.26	821	21.31	17,495.83	860	20.32	17,477.89	899	19.42	17,465.13	743	22.43	16,663.10	704	23.63	16,633.19	665	24.99	16,610.85
NECX	All Health Care services as defined in the RFP	1,779	13.36	23,767.44	1,868	13.30	24,845.23	1,957	12.68	24,810.75	2,046	12.12	24,790.79	1,690	13.97	23,616.76	1,601	14.73	23,582.28	1,512	15.58	23,552.34
NWCX	All Health Care services as defined in the RFP	2,285	12.67	28,950.95	2,399	12.61	30,247.82	2,514	12.03	30,226.85	2,628	11.49	30,180.23	2,171	13.25	28,762.00	2,057	13.96	28,716.55	1,942	14.77	28,686.26
DSNF	All Health Care services as defined in the RFP	787	114.99	90,497.13	826	114.38	94,520.23	866	109.11	94,456.01	905	104.31	94,401.42	748	120.35	89,979.53	708	126.80	89,809.75	669	133.98	89,623.91
MCCX	All Health Care services as defined in the RFP	2,098	15.26	32,015.48	2,203	15.19	33,457.20	2,308	14.48	33,426.18	2,413	13.84	33,395.15	1,993	15.96	31,815.86	1,888	16.83	31,778.41	1,783	17.79	31,722.77
Total of weighted per diems				318,223.82			332,409.29			332,106.46			331,816.54			316,283.59			315,784.53			315,257.33
+ Total projected capacity				14,415	Population Range: 14,416 to	15,136	Population Range: 15,137 to	15,857	Population Range: 15,858 to	16,577	Population Range: 16,578 to	17,297	Population Range: 17,298 to	18,017	Population Range: 18,018 to	18,737	Population Range: 18,738 to	19,457	Population Range: 19,458 to	20,177	Population Range: 20,178 to	20,897
Blended Per Diem Rate Per Inmate				\$ 22.08		\$ 21.96		\$ 20.94		\$ 20.02		\$ 23.10		\$ 24.34		\$ 25.73						

Privately Managed Facilities					Inmate Per Diem with percentage population increase						Inmate Per Diem with percentage population decrease											
Institution	Services Required	In-House Population	Inmate Per Diem	Weighted Per Diem	(5%) In-House Population	Inmate Per Diem	Weighted Per Diem	(10%) In-House Population	Inmate Per Diem	Weighted Per Diem	(15%) In-House Population	Inmate Per Diem	Weighted Per Diem	(5%) In-House Population	Inmate Per Diem	Weighted Per Diem	(10%) In-House Population	Inmate Per Diem	Weighted Per Diem	(15%) In-House Population	Inmate Per Diem	Weighted Per Diem
HCCF	All inpatient hospitalization in excess of \$4,000	1,961	3.05	5,980.66	2,059	2.98	6,132.67	2,157	2.84	6,116.67	2,255	2.71	6,118.67	1,863	3.13	5,833.64	1,765	3.29	5,814.64	1,667	3.49	5,814.64
WCFA	All inpatient hospitalization in excess of \$4,000	1,481	1.57	2,326.35	1,555	1.53	2,379.23	1,629	1.46	2,376.21	1,703	1.40	2,379.98	1,407	1.61	2,267.44	1,333	1.69	2,256.87	1,259	1.80	2,259.89
TCCF	All inpatient hospitalization in excess of \$4,000	2,366	2.48	5,864.37	2,484	2.42	6,005.55	2,603	2.31	5,999.51	2,721	2.20	5,994.69	2,248	2.54	5,708.71	2,129	2.67	5,690.61	2,011	2.83	5,682.16
SCCF	All inpatient hospitalization in excess of \$4,000	1,622	4.48	7,262.99	1,703	4.37	7,435.05	1,784	4.16	7,425.13	1,865	3.98	7,420.16	1,541	4.59	7,072.73	1,460	4.83	7,057.84	1,379	5.11	7,045.43
Total of weighted per diems for Privately Managed				21,434.37			21,952.50			21,917.52			21,913.51			20,882.52			20,819.96			20,802.12
+ Total Privately Managed projected capacity				7,430	Population Range: 7,431 to	7,802	Population Range: 7,803 to	8,173	Population Range: 8,174 to	8,545	Population Range: 8,546 to	8,916	Population Range: 8,917 to	9,287	Population Range: 9,288 to	9,658	Population Range: 9,659 to	10,029	Population Range: 10,030 to	10,400	Population Range: 10,401 to	10,771
Blended Per Diem Rate Per Inmate Privately Managed				\$ 2.88		\$ 2.81		\$ 2.68		\$ 2.56		\$ 2.96		\$ 3.11		\$ 3.29						

3 Proposers should include the Contractor's cost of medications for HIV, HIV and Hospitalizations as outlined in ProForma Contract Sections C.3.c. and C.3.d. in the development of the proposed per inmate per diem costs for each year of the contract term.

4 Contractor costs for software and systems used in inmate care (as outlined in the ProForma Contract including but not limited to sections A.11.b.6, A.12.c, A.18 and A.20) should be included in the development of the proposed per inmate per diem costs for each year of the contract term.

RFP 32901-31230 Inmate Health Services

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Please be sure to complete each of the 5 tabs (worksheet pages) in this workbook. These worksheets must be printed and included in the Cost Proposal. The proposer must also enter in the appropriate year column each "Blended Per Diem Rate Per Inmate" in the Cost Proposal & Scoring Guide, Attachment 6.3 of the RFP, which must be signed and dated.

The total in-house population changes daily. Adjustments of either an increase or decrease in total in-house population of less than five (5) percent will not result in a per diem adjustment. The Blended Per Diem Rate Per Inmate would not change until the top of the range in-house population has been exceeded. The top of the population ranges below are H21, K21, N21, R21, U21, X21. For example, if the total in-house population increases to 14,400, there is no adjustment. If the total in-house population increases to 15,200, then the adjusted Blended Per Diem Rate Per Inmate would be the amount calculated in H22.

1 Equals "In House Population" column times the "Inmate Per Diem" column.

2 "Total of weighted per diems" divided by the "Total Projected Capacity" equals the "Blended Per Diem Rate Per Inmate."

Contract Year 3 Year 3		(enter to 2 decimals)			(enter to 2 decimals)			(enter to 2 decimals)			(enter to 2 decimals)			(enter to 2 decimals)			(enter to 2 decimals)					
Institution	Services Required	In-House Population	Inmate Per Diem	Weighted Per Diem	Inmate Per Diem with percentage population increase						Inmate Per Diem with percentage population decrease											
					(5%) In-House Population	Inmate Per Diem	Weighted Per Diem	(10%) In-House Population	Inmate Per Diem	Weighted Per Diem	(15%) In-House Population	Inmate Per Diem	Weighted Per Diem	(5%) In-House Population	Inmate Per Diem	Weighted Per Diem	(10%) In-House Population	Inmate Per Diem	Weighted Per Diem	(15%) In-House Population	Inmate Per Diem	Weighted Per Diem
TPFW	All Health Care services as defined in the RFP	780	38.84	30,295.20	819	38.63	31,635.84	858	36.83	31,602.03	897	35.20	31,574.58	741	40.61	30,089.19	702	42.81	30,052.20	663	45.25	29,998.89
TCIX	All Health Care services as defined in the RFP	1,573	11.68	18,372.64	1,652	11.63	19,205.39	1,730	11.09	19,184.53	1,809	10.59	19,152.44	1,494	12.22	18,260.36	1,416	12.88	18,237.90	1,337	13.62	18,206.61
MLCC	All Health Care services as defined in the RFP	237	23.99	5,685.63	249	23.87	5,939.55	261	22.75	5,929.88	273	21.73	5,921.42	225	25.10	5,651.76	213	26.48	5,648.01	201	28.01	5,642.45
BCCX	All Health Care services as defined in the RFP	2,394	15.46	37,011.24	2,514	15.38	38,664.73	2,633	14.67	38,625.66	2,753	14.01	38,584.15	2,274	16.18	36,791.81	2,155	17.05	36,745.41	2,035	18.02	36,675.82
WTSP	All Health Care services as defined in the RFP	1,700	22.83	38,811.00	1,785	22.71	40,528.78	1,870	21.65	40,494.10	1,955	20.69	40,440.35	1,615	23.87	38,546.82	1,530	25.16	38,500.00	1,445	26.60	38,439.31
RMSI	All Health Care services as defined in the RFP	782	22.07	17,258.74	821	21.95	18,023.47	860	20.93	18,004.33	899	20.00	17,987.98	743	23.09	17,155.64	704	24.35	17,135.70	665	25.73	17,105.79
NECX	All Health Care services as defined in the RFP	1,779	13.77	24,496.83	1,868	13.70	25,588.30	1,957	13.07	25,569.25	2,046	12.48	25,542.03	1,690	14.40	24,340.78	1,601	15.18	24,300.86	1,512	16.04	24,261.84
NWCX	All Health Care services as defined in the RFP	2,285	13.05	29,819.25	2,399	12.98	31,153.30	2,514	12.38	31,124.17	2,628	11.83	31,091.54	2,171	13.66	29,647.67	2,057	14.39	29,597.56	1,942	15.22	29,557.94
DSNF	All Health Care services as defined in the RFP	787	118.15	92,984.05	826	117.52	97,116.29	866	112.11	97,052.07	905	107.16	96,986.24	748	123.65	92,450.36	708	130.27	92,273.36	669	137.65	92,080.30
MCCX	All Health Care services as defined in the RFP	2,098	15.75	33,043.50	2,203	15.68	34,535.74	2,308	14.94	34,485.46	2,413	14.28	34,453.36	1,993	16.47	32,832.34	1,888	17.36	32,779.91	1,783	18.35	32,723.20
Total of weighted per diems				327,778.08		342,391.40		342,071.47		341,734.08		325,766.72		325,270.90		324,692.15						
+ Total projected capacity				14,415	Population Range: 14,416 to	15,136	Population Range: 15,137 to	15,857	Population Range: 15,858 to	16,577	Population Range: 14,414 to	13,694	Population Range: 13,693 to	12,974	Population Range: 12,973 to	12,253						
Blended Per Diem Rate Per Inmate				\$ 22.74	\$ 22.62	\$ 21.57	\$ 20.61	\$ 23.79	\$ 25.07	\$ 26.50												

Privately Managed Facilities					Inmate Per Diem with percentage population increase						Inmate Per Diem with percentage population decrease											
Institution	Services Required	In-House Population	Inmate Per Diem	Weighted Per Diem	(5%) In-House Population	Inmate Per Diem	Weighted Per Diem	(10%) In-House Population	Inmate Per Diem	Weighted Per Diem	(15%) In-House Population	Inmate Per Diem	Weighted Per Diem	(5%) In-House Population	Inmate Per Diem	Weighted Per Diem	(10%) In-House Population	Inmate Per Diem	Weighted Per Diem	(15%) In-House Population	Inmate Per Diem	Weighted Per Diem
					HCCF	All inpatient hospitalization in excess of \$4,000	1,961	3.11	6,100.67	2,059	3.04	6,258.69	2,157	2.90	6,248.69	2,255	2.76	6,233.69	1,863	3.19	5,947.65	1,765
WCFA	All inpatient hospitalization in excess of \$4,000	1,481	1.60	2,371.67	1,555	1.56	2,426.81	1,629	1.49	2,426.06	1,703	1.42	2,414.73	1,407	1.64	2,310.49	1,333	1.72	2,297.65	1,259	1.83	2,298.41
TCF	All inpatient hospitalization in excess of \$4,000	2,366	2.52	5,960.90	2,484	2.46	6,106.91	2,603	2.35	6,105.70	2,721	2.24	6,105.70	2,248	2.59	5,823.34	2,129	2.73	5,820.93	2,011	2.89	5,805.24
SCCF	All inpatient hospitalization in excess of \$4,000	1,622	4.56	7,395.35	1,703	4.45	7,574.03	1,784	4.24	7,570.72	1,865	4.06	7,572.37	1,541	4.68	7,214.19	1,460	4.94	7,206.74	1,379	5.21	7,186.06
Total of weighted per diems for Privately Managed				21,828.59		22,366.43		22,351.16		22,326.48		21,295.67		21,265.97		21,223.36						
+ Total Privately Managed projected capacity				7,430	Population Range: 7,431 to	7,802	Population Range: 7,803 to	8,173	Population Range: 8,174 to	8,545	Population Range: 7,429 to	7,059	Population Range: 7,058 to	6,687	Population Range: 6,686 to	6,316						
Blended Per Diem Rate Per Inmate Privately Managed				\$ 2.94	\$ 2.87	\$ 2.73	\$ 2.61	\$ 3.02	\$ 3.18	\$ 3.36												

3 Proposers should include the Contractor's cost of medications for HCV, HIV and Hospitalizations as outlined in ProForma Contract Sections C.1.c. and C.3.d. in the development of the proposed per inmate per diem costs for each year of the contract term.

4 Contractor costs for software and systems used in inmate care (as outlined in the ProForma Contract including but not limited to sections A.11 a.6, A.12.c, A.18 and A.20c) should be included in the development of the proposed per inmate per diem costs for each year of the contract term.

RFP 32901-31230 Inmate Health Services

Proposer: This is a protected worksheet. You can only enter data in Columns D, G, J, M, Q, T, and W, which are the "Inmate Per Diem" columns. Formulas are already in the worksheet to calculate the "Blended Per Diem Rate Per Inmate".

Please be sure to complete each of the 5 tabs (worksheet pages) in this workbook. These worksheets must be printed and included in the Cost Proposal. The proposer must also enter in the appropriate year column each "Blended Per Diem Rate Per Inmate" in the Cost Proposal & Scoring Guide, Attachment 6.3 of the RFP, which must be signed and dated.

The total in-house population changes daily. Adjustments of either an increase or decrease in total in-house population of less than five (5) percent will not result in a per diem adjustment. The Blended Per Diem Rate Per Inmate would not change until the top of the range in-house population has been exceeded. The top of the population ranges below are H21, K21, N21, R21, U21, X21. For example, if the total in-house population increases to 14,400, there is no adjustment. If the total in-house population increases to 15,200, then the adjusted Blended Per Diem Rate Per Inmate would be the amount calculated in H22.

1 Equals "In House Population" column times the "Inmate Per Diem" column.

2 "Total of weighted per diems" divided by the "Total Projected Capacity" equals the "Blended Per Diem Rate Per Inmate."

Contract Year 4		(enter to 2 decimals)			(enter to 2 decimals)			(enter to 2 decimals)			(enter to 2 decimals)			(enter to 2 decimals)			(enter to 2 decimals)					
Year 4		Inmate Per Diem with percentage population increase									Inmate Per Diem with percentage population decrease											
Institution	Services Required	In-House Population	Inmate Per Diem	Weighted Per Diem	(5%) In-House Population	Inmate Per Diem	Weighted Per Diem	(10%) In-House Population	Inmate Per Diem	Weighted Per Diem	(15%) In-House Population	Inmate Per Diem	Weighted Per Diem	(5%) In-House Population	Inmate Per Diem	Weighted Per Diem	(10%) In-House Population	Inmate Per Diem	Weighted Per Diem	(15%) In-House Population	Inmate Per Diem	Weighted Per Diem
TPFW	All Health Care services as defined in the RFP	780	39.99	31,192.20	819	39.77	32,571.47	858	37.92	32,538.45	897	36.23	32,498.67	741	41.81	30,981.06	702	44.06	30,932.93	663	46.58	30,884.79
TCIX	All Health Care services as defined in the RFP	1,573	12.06	18,970.38	1,652	12.01	19,828.72	1,730	11.44	19,802.25	1,809	10.93	19,779.78	1,494	12.62	18,854.81	1,416	13.30	18,829.94	1,337	14.07	18,806.68
MLCC	All Health Care services as defined in the RFP	237	24.78	5,872.86	249	24.65	6,135.00	261	23.49	6,124.00	273	22.43	6,113.24	225	25.93	5,837.78	213	27.35	5,832.94	201	28.94	5,829.44
BCCX	All Health Care services as defined in the RFP	2,394	15.96	38,208.24	2,514	15.88	39,921.08	2,633	15.15	39,888.11	2,753	14.47	39,847.82	2,274	16.70	37,974.90	2,155	17.61	37,932.16	2,035	18.60	37,858.91
WTSP	All Health Care services as defined in the RFP	1,700	23.55	40,035.00	1,785	23.43	41,821.48	1,870	22.34	41,772.06	1,955	21.35	41,736.51	1,615	24.63	39,782.30	1,530	25.97	39,732.88	1,445	27.45	39,662.65
RMSI	All Health Care services as defined in the RFP	782	22.73	17,774.86	821	22.61	18,567.86	860	21.56	18,548.32	899	20.60	18,529.18	743	23.80	17,678.49	704	25.08	17,652.57	665	26.51	17,621.06
NECX	All Health Care services as defined in the RFP	1,779	14.19	25,244.01	1,868	14.13	26,388.53	1,957	13.46	26,347.70	2,046	12.86	26,314.13	1,690	14.84	25,082.03	1,601	15.65	25,052.09	1,512	16.53	25,002.19
NWCX	All Health Care services as defined in the RFP	2,285	13.45	30,733.25	2,399	13.39	32,132.20	2,514	12.77	32,098.40	2,628	12.20	32,056.45	2,171	14.08	30,555.48	2,057	14.83	30,499.54	1,942	15.69	30,469.24
DSNF	All Health Care services as defined in the RFP	787	121.42	95,557.54	826	120.78	99,805.07	866	115.21	99,736.43	905	110.13	99,672.61	748	127.08	95,012.71	708	133.89	94,830.89	669	141.46	94,632.21
MCCX	All Health Care services as defined in the RFP	2,098	16.25	34,092.50	2,203	16.18	35,636.75	2,308	15.42	35,591.81	2,413	14.74	35,560.79	1,993	17.00	33,889.48	1,888	17.92	33,839.19	1,783	18.94	33,778.20
Total of weighted per diems				337,680.84	352,808.15			352,447.53			352,109.18			335,649.03			335,135.13			334,545.37		
+ Total projected capacity				14,415	Population Range: 14,416 to 15,136			Population Range: 15,137 to 15,857			Population Range: 15,858 to 16,577			Population Range: 14,414 to 13,694			Population Range: 13,695 to 12,974			Population Range: 12,975 to 12,253		
Blended Per Diem Rate Per Inmate				\$ 23.43	\$ 23.31			\$ 22.23			\$ 21.24			\$ 24.51			\$ 25.83			\$ 27.30		

Privately Managed Facilities		Inmate Per Diem with percentage population increase									Inmate Per Diem with percentage population decrease											
Institution	Services Required	In-House Population	Inmate Per Diem	Weighted Per Diem	(5%) In-House Population	Inmate Per Diem	Weighted Per Diem	(10%) In-House Population	Inmate Per Diem	Weighted Per Diem	(15%) In-House Population	Inmate Per Diem	Weighted Per Diem	(5%) In-House Population	Inmate Per Diem	Weighted Per Diem	(10%) In-House Population	Inmate Per Diem	Weighted Per Diem	(15%) In-House Population	Inmate Per Diem	Weighted Per Diem
HCCF	All inpatient hospitalization in excess of \$4,000	1,961	3.17	6,220.68	2,059	3.10	6,384.70	2,157	2.95	6,358.70	2,255	2.83	6,371.70	1,863	3.25	6,061.67	1,765	3.43	6,048.67	1,667	3.63	6,052.67
WCFA	All inpatient hospitalization in excess of \$4,000	1,481	1.63	2,416.99	1,555	1.59	2,474.40	1,629	1.52	2,475.91	1,703	1.45	2,466.84	1,407	1.67	2,353.55	1,333	1.76	2,352.04	1,259	1.87	2,349.77
TCCF	All inpatient hospitalization in excess of \$4,000	2,366	2.57	6,081.57	2,484	2.51	6,233.61	2,603	2.40	6,238.43	2,721	2.28	6,216.71	2,248	2.64	5,937.97	2,129	2.78	5,929.53	2,011	2.95	5,928.32
SCCF	All inpatient hospitalization in excess of \$4,000	1,622	4.65	7,544.25	1,703	4.54	7,730.37	1,784	4.32	7,716.31	1,865	4.14	7,724.58	1,541	4.77	7,355.64	1,460	5.04	7,355.64	1,379	5.32	7,340.75
Total of weighted per diems for Privately Managed				22,263.49	22,823.07			22,789.35			22,779.84			21,708.83			21,685.67			21,671.51		
+ Total Privately Managed projected capacity				7,430	Population Range: 7,431 to 7,802			Population Range: 7,803 to 8,173			Population Range: 8,174 to 8,545			Population Range: 7,429 to 7,059			Population Range: 7,058 to 6,687			Population Range: 6,686 to 6,316		
Blended Per Diem Rate Per Inmate Privately Managed				\$ 3.00	\$ 2.93			\$ 2.79			\$ 2.67			\$ 3.08			\$ 3.24			\$ 3.43		

3 Proposers should include the Contractor's cost of medications for HCV, HIV and Hospitalizations as outlined in ProForma Contract Sections C.3.c. and C.3.d. in the development of the proposed per inmate per diem costs for each year of the contract term.

4 Contractor costs for software and systems used in inmate care (as outlined in the ProForma Contract including but not limited to sections A.11 a.s. A.12.c. A.18 and A.20c) should be included in the development of the proposed per inmate per diem costs for each year of the contract term.

RFP 32901-31230 Inmate Health Services

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The total in-house population changes daily. Adjustments of either an increase or decrease in total in-house population of less than five (5) percent will not result in a per diem adjustment. The Blended Per Diem Rate Per Inmate would not change until the top of the range in-house population has been exceeded. The top of the population ranges below are H21, K21, N21, R21, U21, X21. For example, if the total in-house population increases to 14,400, there is no adjustment. If the total in-house population increases to 15,200, then the adjusted Blended Per Diem Rate Per Inmate would be the amount calculated in H22.

1 Equals "In House Population" column times the "Inmate Per Diem" column.

2 Total of weighted per diems divided by the "Total Projected Capacity" equals the "Blended Per Diem Rate Per Inmate."

Contract Year 5 Year 5		(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)				
Institution	Services Required	In-House Population	Inmate Per Diem	Weighted Per Diem	Inmate Per Diem with percentage population increase									Inmate Per Diem with percentage population decrease														
					(5%) In- House Population	Inmate Per Diem	Weighted Per Diem	(10%) In- House Population	Inmate Per Diem	Weighted Per Diem	(15%) In- House Population	Inmate Per Diem	Weighted Per Diem	(5%) In- House Population	Inmate Per Diem	Weighted Per Diem	(10%) In- House Population	Inmate Per Diem	Weighted Per Diem	(15%) In- House Population	Inmate Per Diem	Weighted Per Diem						
TPFW	All Health Care services as defined in the RFP	780	41.18	32,120.40	819	40.95	33,540.51	858	39.05	33,501.12	897	37.31	33,468.51	741	43.05	31,903.16	702	45.38	31,856.62	663	47.97	31,804.51						
TCIX	All Health Care services as defined in the RFP	1,573	12.47	19,615.31	1,652	12.40	20,485.75	1,730	11.83	20,472.91	1,809	11.30	20,444.03	1,494	13.04	19,479.75	1,416	13.75	19,465.31	1,337	14.54	19,434.02						
MLCC	All Health Care services as defined in the RFP	237	25.60	6,067.20	249	25.47	6,338.06	261	24.27	6,326.09	273	23.17	6,316.18	225	26.79	6,030.69	213	28.25	6,026.58	201	29.90	6,022.59						
BCCX	All Health Care services as defined in the RFP	2,394	16.49	39,477.06	2,514	16.41	41,254.34	2,633	15.65	41,204.28	2,753	14.95	41,167.65	2,274	17.25	39,227.58	2,155	18.19	39,184.85	2,035	19.22	39,104.27						
WTSP	All Health Care services as defined in the RFP	1,700	24.32	41,344.00	1,785	24.19	43,187.00	1,870	23.06	43,126.31	1,955	22.04	43,092.50	1,615	25.43	41,067.19	1,530	26.81	41,012.57	1,445	28.34	40,944.94						
RMSI	All Health Care services as defined in the RFP	782	23.43	18,322.26	821	23.31	19,137.38	860	22.23	19,118.63	899	21.24	19,097.89	743	24.52	18,216.50	704	25.85	18,190.98	665	27.33	18,163.46						
NECX	All Health Care services as defined in the RFP	1,779	14.63	26,026.77	1,868	14.57	27,207.81	1,957	13.88	27,166.08	2,046	13.27	27,148.84	1,690	15.30	25,857.77	1,601	16.13	25,819.66	1,512	17.05	25,788.81						
NWCX	All Health Care services as defined in the RFP	2,285	13.87	31,692.95	2,399	13.81	33,135.56	2,514	13.17	33,098.27	2,628	12.58	33,048.16	2,171	14.51	31,507.57	2,057	15.30	31,464.45	1,942	16.18	31,420.17						
DSNF	All Health Care services as defined in the RFP	787	124.81	98,225.47	826	124.15	102,594.99	866	118.43	102,526.76	905	113.21	102,460.53	748	130.63	97,666.57	708	137.63	97,482.34	669	145.41	97,272.82						
MCCX	All Health Care services as defined in the RFP	2,098	16.79	35,225.42	2,203	16.71	36,805.17	2,308	15.93	36,768.79	2,413	15.22	36,717.43	1,993	17.55	34,987.28	1,888	18.50	34,936.99	1,783	19.56	34,887.77						
Total of weighted per diems				348,116.84	363,686.57				363,309.25				362,961.73				345,944.05				345,440.33				344,843.35			
+ Total projected capacity				14,415	Population Range: 14,416 to 15,136				Population Range: 15,137 to 15,857				Population Range: 15,858 to 16,577				Population Range: 14,414 to 13,694				Population Range: 13,693 to 12,974				Population Range: 12,973 to 12,253			
Blended Per Diem Rate Per Inmate				\$ 24.15	\$ 24.03				\$ 22.91				\$ 21.90				\$ 25.26				\$ 26.63				\$ 28.14			

Privately Managed Facilities		(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)	(enter to 2 decimals)				
Institution	Services Required	In-House Population	Inmate Per Diem	Weighted Per Diem	Inmate Per Diem with percentage population increase									Inmate Per Diem with percentage population decrease														
					(5%) In- House Population	Inmate Per Diem	Weighted Per Diem	(10%) In- House Population	Inmate Per Diem	Weighted Per Diem	(15%) In- House Population	Inmate Per Diem	Weighted Per Diem	(5%) In- House Population	Inmate Per Diem	Weighted Per Diem	(10%) In- House Population	Inmate Per Diem	Weighted Per Diem	(15%) In- House Population	Inmate Per Diem	Weighted Per Diem						
HCCF	All inpatient hospitalization in excess of \$4,000	1,961	3.23	6,340.70	2,059	3.16	6,510.72	2,157	3.01	6,490.71	2,255	2.88	6,486.71	1,863	3.32	6,175.68	1,765	3.50	6,174.68	1,667	3.70	6,171.68						
WCFA	All inpatient hospitalization in excess of \$4,000	1,481	1.66	2,462.31	1,555	1.62	2,521.98	1,629	1.55	2,525.76	1,703	1.48	2,518.96	1,407	1.70	2,396.60	1,333	1.80	2,392.82	1,259	1.90	2,388.29						
TCCF	All inpatient hospitalization in excess of \$4,000	2,366	2.62	6,202.23	2,484	2.56	6,360.30	2,603	2.45	6,371.16	2,721	2.34	6,355.48	2,248	2.69	6,052.61	2,129	2.84	6,038.13	2,011	3.00	6,030.89						
SCCF	All inpatient hospitalization in excess of \$4,000	1,622	4.75	7,709.69	1,703	4.63	7,886.72	1,784	4.42	7,880.10	1,865	4.22	7,876.79	1,541	4.88	7,512.81	1,460	5.13	7,489.65	1,379	5.43	7,481.38						
Total of weighted per diems for Privately Managed				22,714.93	23,279.72				23,267.73				23,237.94				22,137.70				22,095.28				22,072.23			
+ Total Privately Managed projected capacity				7,430	Population Range: 7,431 to 7,802				Population Range: 7,803 to 8,173				Population Range: 8,174 to 8,545				Population Range: 7,429 to 7,059				Population Range: 7,058 to 6,687				Population Range: 6,686 to 6,316			
Blended Per Diem Rate Per Inmate Privately Managed				\$ 3.06	\$ 2.98				\$ 2.85				\$ 2.72				\$ 3.14				\$ 3.30				\$ 3.49			

3 Proposers should include the Contractor's cost of medications for HCV, HIV and Hospitalizations as outlined in ProForma Contract Sections C.3.c. and C.3.d. in the development of the proposed per inmate per diem costs for each year of the contract term.

4 Contractor costs for software and systems used in inmate care (as outlined in the ProForma Contract including but not limited to sections A.11 a.6, A.12.c, A.18 and A.20c) should be included in the development of the proposed per inmate per diem costs for each year of the contract term.